



Minority Business Council

ANNUAL REPORT – FISCAL YEAR 2019

MBC Annual Report

2019 Calendar of Events

January – Presentations on the VB Sports Center

- ▶ MEB Construction and ESM

February – Virginia Beach City Public Schools

- ▶ 2019 Legislative Agenda, Accreditation and Second Language Programs

March – Virginia Department of Transportation

- ▶ Business Opportunity and Workforce Development Center

March – BBC Research & Consulting

- ▶ Disparity Study Presentation

April – Virginia Beach Police Department

- ▶ 'Something In The Water' Festival

April - Annual Contractors Roundtable (Spring Event)



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MBC Annual Report

2019 Calendar of Events (continued)

May – Virginia Beach City Public Schools

- ▶ Purchasing Department – SWaM Business Expenditures

June – MBC Retreat

- ▶ Accomplishments and Goal Setting

July and August – No Meetings Held

September – Hispanic Chamber of Commerce of Coastal Virginia

- ▶ Chamber reorganization

October – The Franklin Johnston Group

- ▶ Affordable Housing

November – Annual Conference and Expo

December – No Meeting Held



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2019 Accomplishments

- ▶ Disparity study*
- ▶ Improved reporting tools*
 - ▶ New ERP
 - ▶ Data collection
 - ▶ Supplier Sourcing
- ▶ Develop partnership with business chambers
- ▶ Small business resource
 - ▶ Industry hours
 - ▶ Spring event
 - ▶ Expo
- ▶ Representation on boards and commissions
 - ▶ Process Improvement Sub-committee
 - ▶ Human Rights Commission
 - ▶ 2020 Census Subcommittee
- ▶ Increased social media presence
 - ▶ Outreach and Awareness
- ▶ Support and/or recommend City programs and ordinances
 - ▶ Economic Development Workshop Series
 - ▶ VB Small Business Institute
 - ▶ Bond Waiver Program*
 - ▶ Small Business Enhancement Program*
 - ▶ Procurement Opportunity Committee
 - ▶ 12% Minority-owned Business Expenditure Goal
 - ▶ Original 10% Goal*

*recommended by the Minority Business Council

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MBC Annual Report

2020 Goals

- ▶ **Disparity Study**
 - ▶ Review and implement recommendations
- ▶ **Sheltered Bidding Ordinance**
- ▶ **Small Business Insurance Requirements**
- ▶ **eProcurement System**
 - ▶ Ensure SWaM businesses register
 - ▶ iSupplier
 - ▶ Solicitation Sourcing
 - ▶ Reporting capabilities

- ▶ **Committee Goals**

- ▶ Data and Analysis
- ▶ Minority Awareness
- ▶ Outreach
- ▶ Policy



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2019 Spring Event – Contractors Roundtable

April 3, 2019 • Advanced Technology Center • 1pm – 4pm

Attendees = 110



▶ Hampton Roads Bridge Tunnel Expansion Project (HRBT Expansion Project)

- ▶ Representatives from VDOT
- ▶ Representatives from HR Connector Partners
 - ▶ Subcontracting opportunities for DBE and SWaM businesses

▶ Panel Discussion

- | | |
|-------------------------|---------------------------|
| ▶ ClarkNexsen | ▶ Lane Construction |
| ▶ Dragados | ▶ MEB General Contractors |
| ▶ Hourigan Construction | ▶ Penonni |
| ▶ Lane Construction | ▶ SB Ballard |

▶ Resource Partners

- ▶ Construction Bonds, Inc.
- ▶ Department of Small Business and Supplier Diversity
- ▶ Towne Bank
- ▶ Virginia Community Capital

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2019 Conference and Expo

- ▶ Guest speakers
 - ▶ Robby Wells and Darla Vaughn
 - ▶ i am OTHER
- ▶ iSupplier Portal
 - ▶ Vendor registration
- ▶ Resource Partners/Exhibitors
 - ▶ Total of 60
 - ▶ Includes City departments
- ▶ Attendees
 - ▶ Total of 556
 - ▶ Including resource partners/exhibitors



- ▶ Small Business Awards
 - ▶ Small Business of the Year
 - ▶ Land and Coates
 - ▶ Woman-owned Business of the Year
 - ▶ Jo-Kell
 - ▶ Minority-owned Business of the Year
 - ▶ RGH Supplies
 - ▶ Service-disabled Veteran-owned Business of the Year
 - ▶ Tactical & Survival Specialties

MBC Annual Report

MBC Members and Associates

Members

Sheila Johnson, Chair

Olga Torres, Vice Chair

Kelvin Arthur, Financial Counselor

Frances Thompson, Secretarial Officer

Harshad Barot, Member

Ed Hopper, Member

Colleen Nabhan, Member

Damen Watson, Member

Francina Harrison, Member

Ron Lewis, Member

Clarence Neely, Member

Associates

Rhonda Alexander

Cuprice Anthony-Cox

Kristine Caalim

Jaketa Clark

Calherbe Monel

City Council Liaisons

Councilman Jones

Councilman Rouse



Back row left to right: Councilman Rouse, Cuprice Anthony-Cox, Jaketa Clark, Kelvin Arthur, Ron Lewis, Ed Hopper.
Front row left to right: Colleen Nabhan, Francina Harrison, Olga Torres, April Woodard (Mistress of Ceremonies), Harshad Barot, Frances Thompson, Clarence Neeley.
Not present: Sheila Johnson, Rhonda Alexander, Kristine Caalim, Calherbe Monel and Councilman Jones