

June 19, 2025

**Subject: ASC Price Alignment**

To Our Valued Customers,

We've heard your feedback loud and clear — our pricing has become too complex. In response, we are taking meaningful steps to simplify and streamline how we price our products. We are eliminating back sheets on the Anvil-branded threaded fitting category and standardizing on a single, clear list price to improve transparency and reduce confusion. We remain committed to making doing business with ASC easier and more efficient.

**List Price Alignment and Simplification for Ward and Anvil Domestic Malleable Iron and Cast Iron**

Effective July 21, 2025, Ward Manufacturing's domestic Malleable Iron and Cast Iron threaded fittings price sheets will be consolidated into a new Anvil Malleable Iron and Cast Iron product line price sheets. The list price alignment will result in an overall price increase. New list price sheets and customer-specific multipliers will be available on the ASC Connect Portal immediately. Adjustments to pricing will be automatically updated in ASC and Ward Manufacturing billing systems on the effective date of July 21, 2025.

Set up an ASC Connect Portal account today to gain access to pricing and inventory at your fingertips.

[Register today](#)

Product Line – Category	ASC Consolidated Price Sheet Name
Anvil Cast Iron Fittings & Flanges	PF.CI-7.25
Anvil Malleable Iron Fittings & Unions	PF.MI-7.25

**Price Alignment for Ward, Anvil and SCI Nipples; and Ward and SCI Import Fittings**

Effective July 21, 2025, Ward Manufacturing import threaded fittings and pipe nipples price sheets will be consolidated into the ASC Anvil® and SCI® branded product price sheets to align pricing across the product lines. We will be adjusting multiplier discounts to equalize pricing across common SKUs in each of the product categories. Adjustments to pricing will be automatically updated in ASC and Ward Manufacturing billing systems on the effective date of July 21, 2025.

Net price sheets with multipliers will be available in the ASC Connect Portal on July 21, 2025. Set up an ASC Connect Portal account today to gain access to pricing and inventory at your fingertips.

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Ward Price Sheet Name	ASC Product Line - Category	ASC Consolidated Price Sheet Name
Steel Pipe Couplings 640424	Anvil Steel Pipe Couplings	PC-4.24
International Welded Steel Pipe Nipples 150425	SCI Carbon Steel Welded Pipe Nipples	SCI.PNW-6.25
International Malleable Iron Pipe Fittings & Unions 100425	SCI Malleable Iron Threaded Fittings	SCI.MI-6.25
Welded Steel Pipe Nipples 600424	Anvil Steel Welded Pipe Nipples	PNW 6.25
Seamless Steel Pipe Nipples 610522_rev1	Anvil Seamless Steel Pipe Nipples	PNS-4.25
International Pipe Couplings 110522_rev1	SCI Merchant Steel Fittings, API Couplings & Drop Couplings	SCI.MSF-6.25
Stainless Steel Pipe Nipples 630715_rev1	SCI SS Nipples	SCI.SSNP-6.25

**To continue providing you with the level of service you expect, order fulfillment and customer service transactions will continue to be managed separately by the existing teams.**

### Connect Portal

We are pleased to offer the ASC Connect Portal to all our distribution partners. It's a quick and easy way to check pricing and product availability, view your order status and history, track shipments, and view/download invoices and packing slips.

**Need to set up an ASC Connect Portal account?** [Create an account today](#)

Please feel free to contact your local ASC Engineered Solutions sales representative if you have questions.

Thank you for your continued business and partnership.



Building connections that last™

A handwritten signature in black ink that reads "Allison Nicolaidis". The signature is fluid and cursive, with the first name "Allison" and last name "Nicolaidis" clearly distinguishable.

Allison Nicolaidis  
Chief Revenue Officer