



March 16, 2026

Subject: ASC Anvil Pipe Hanger Price Rationalization

To Our Valued Customers,

After years of complicated pricing for the Anvil Pipe Hanger product line, we are excited to announce that we are simplifying our pricing.

New Pipe Hanger List Price Sheet

We will be consolidating all customers on one current price sheet that will be available on our website for download on **3/16/26**. The multipliers will have an effective date of **4/13/26**.

Product Line - Category	ASC Consolidated Price Sheet Name
Pipe Hangers and Supports	PH-4.26

New Price Components and Multipliers

In addition to consolidating to one list price sheet, we will be streamlining our discount schedule. We will no longer be providing customer pricing in the form of multiple pages of net price sheets. **All pricing will be derived using discount multipliers assigned to groups of products called Price Components.** Below is the list of these new Price Components. Each customer will have a list of nine (9) multipliers, one for each price component. Customers will be able to view their multipliers on our Customer Portal by **3/16/2026**.

Price Components
Clevis, Risers & Pipe Clamps
Beam Clamps & Concrete Inserts
Balance of C Items
C-Clamps, U-Bolts & Split Rings
Fire Sprinkler Hangers
FP Seismic Bracing
LD Import Hangers
Ring Hangers
Rollers, Saddles & Shields

By taking these multipliers and plugging them into the new list price sheet, any customer can see their Pipe Hanger pricing at the SKU level.

Connect Portal

If you do not already have ASC Customer Portal access, we recommend creating an account. It is a quick and easy way to check pricing and product availability, view your order status and history, track shipments, and view/download invoices and packing slips.

Need to set up an ASC Connect Portal account? [Create an account today.](#)

Effective Date

The new pricing is scheduled to be **effective on April 13, 2026**. Adjustments to pricing will be automatically updated in ASC Engineered Solutions billing systems on this effective date.

While this rationalization is not intended to be a price increase or decrease, we recognize that individual items may increase or decrease for any individual customer. However, the intent is to have less than 1% (+ / -) change in overall customer spending on ASC Hangers given that the mix of products purchased from previous annual purchases stays relatively consistent year over year.

Please feel free to contact your local ASC Engineered Solutions sales representative if you have questions.

Sincerely,

A handwritten signature in cursive script that reads "Allison Nicolaidis".

Allison Nicolaidis
Chief Revenue Officer
ASC Engineered Solutions