

# TM Forum Open APIs Conformance Certification



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***Company Name:***

*China Telecom Corporation Limited.*

***Product Name and Release Version:***

China Telecom CNOS-BSS

***TM Forum Open API Name and Release Version:***

*TMF699 – Sales Management V4.0.0*

***Date: 10/06/2026***

## **1. What Product or Solution does your API support?**

China Telecom CNOS (New-Generation Cloud Network Operation System) is an enterprise-level operation system that integrates and upgrades the existing OSS (for network operation), BSS (for business operation), and MSS. It is one of the main carriers for China Telecom's digital, automated, and intelligent operation management, and an important component of China Telecom digital platform.

The capabilities provided by various capability centers and applied in various application scenario in the CNOS are uniformly aggregated and encapsulated through the atomic capability platform to achieve capability sharing. CNOS and the data middleware enable the interconnection and sharing of production data, and empower production operation through the big data and AI capabilities of the data middleware. Meanwhile based on the unified technology platform of PaaS components, IaaS, and general capabilities of the business centers, cloud deployment and development operation are integrated.

The "Sales Management API" (TMF699) serves as one of the core components of CNOS's Marketing Service Center, supporting the sales activities. The Marketing Service Center utilizes this API to integrate with external applications.

## **2. Overview of Certified API**

- TMF699 Sales Management API

The Sales Management API provides interfaces for Sales Lead, Sales Opportunity, Sales Quote and the other management capabilities to support the sales activities to build relationship with the prospect customer who could be a person or organization that has an interest in the goods and/or services and possibly become the actual customers with one or more subscriptions.

### 3. Architectural View

The following Diagram shows the technical architecture of China Telecom CNOS(Next-Generation Cloud Network Operations System)

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### 4. Test Results

Click here to view the test results: [CHINATELECOM-TMF699-v4.0.0-HTMLReport.html](http://CHINATELECOM-TMF699-v4.0.0-HTMLReport.html)