Trusted Growth Partners

Over 30 years investing in lower middle market businesses

Pamlico Capital seeks growth equity and buyout investments in business and technology services, communications and healthcare companies. We are committed to developing successful partnerships with management teams and entrepreneurs, often as their first institutional investor.

For over 30 years, the Pamlico Capital team has generated consistently high returns. Our firm, operating out of one office in Charlotte, is a unified team of investment professionals possessing extensive industry experience, a proven ability to accelerate growth at our portfolio companies and a dedication to the highest ethical standards.

INVESTMENT PARAMETERS

SIZE OF INVESTMENT
$25 to $150 Million of equity per investment

PAMLICO ROLE
Majority or minority investments; often first time institutional capital

TRANSACTION TYPES
Growth equity, buyouts, recapitalizations and manager-led search companies

TYPICAL INVESTMENT PERIOD
Highly flexible; Hold periods generally between 4 to 7 years

BOARD REPRESENTATION
Required; active board participation and access to a broad network of resources

COMPANY CHARACTERISTICS

TARGET INDUSTRIES
Business & Technology Services
Communications
Healthcare

SIZE OF COMPANY
$10 to $150 Million
Annual Revenues

COMPANY PROFILE
Industry leaders, experienced management strong growth potential

GEOGRAPHY
Headquartered in North America

MARKET PROFILE
Large addressable market, high barriers to entry, acquisition opportunities

EXPERIENCED TEAM

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### Select Investments

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Description</th>
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<tbody>
<tr>
<td>Airwavz Solutions</td>
<td>Designs, builds, owns, and operates wireless communications infrastructure within large commercial real estate buildings in the U.S.</td>
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<tr>
<td>Becker’s Healthcare</td>
<td>A leading provider of B2B events and media targeting the Healthcare market.</td>
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<tr>
<td>BNI</td>
<td>Global, network-based business development platform for small and medium-sized businesses. Operates as a franchisor.</td>
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<tr>
<td>Canadian Orthodontic Partners</td>
<td>Largest orthodontics-focused specialty dental support organization in Canada.</td>
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<tr>
<td>Cartegraph</td>
<td>A provider of SaaS-based operations and asset management solutions sold into local governments throughout the U.S.</td>
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<tr>
<td>Digitech</td>
<td>Provider of technology-driven revenue cycle management services to the emergency medical services transport industry.</td>
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<tr>
<td>Fastpath</td>
<td>Provider of governance, risk, and compliance software to monitor and audit user access.</td>
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<tr>
<td>HelioCampus</td>
<td>Provider of managed Analytics for higher education institutions.</td>
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<tr>
<td>ISAAC Instruments</td>
<td>Provider of driver-centric fleet management Technology for heavy duty trucking industry.</td>
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<td>JAG-ONE Physical Therapy</td>
<td>Provider of non-clinical management services to a leading network of outpatient physical and occupational therapy clinics.</td>
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<td>Millennia</td>
<td>A leading provider of patient payment and end-to-end patient financial engagement technologies.</td>
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<td>Office Practicum</td>
<td>A provider of EHR and practice management software solutions for pediatric clinics.</td>
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<td>Personify</td>
<td>A provider of constituent management and engagement software to associations and nonprofits.</td>
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<tr>
<td>Protera</td>
<td>Provider of application management and migration services for SAP on the public cloud.</td>
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<tr>
<td>Silverline</td>
<td>A Salesforce Platinum Consulting Partner specializing in the financial services and healthcare verticals.</td>
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<td>TRG Screen</td>
<td>A leading provider of SaaS-based enterprise subscription management software.</td>
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<td>US Eye</td>
<td>Provider of eye care services with vertically-integrated ophthalmology and optometry offering.</td>
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<td>Veson Nautical</td>
<td>A leading provider of commercial maritime operations software and services.</td>
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<td>Vexus Fiber</td>
<td>Provider of fiber-based high-speed internet, video and voice services to residential and commercial customers in west Texas.</td>
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<tr>
<td>Vexus</td>
<td>Veterinary Practice Partners</td>
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### Recent Notable Exits

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<tr>
<th>Company Name</th>
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<tr>
<td>10th Magnitude</td>
<td>Provider of innovative, cloud-based solutions that harness the power of Microsoft Azure.</td>
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<td>Dexter + Chaney</td>
<td>A leading provider of ERP and accounting software for the commercial construction industry.</td>
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<td>MetaMetrics</td>
<td>Provider of scientific measures of academic achievement and complementary technologies.</td>
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<td>Secure-24</td>
<td>A provider of managed IT operations, ERP application hosting and cloud computing services.</td>
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<td>Service Express</td>
<td>Provider of third party maintenance service for critical data center infrastructure.</td>
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<tr>
<td>Symplr</td>
<td>A provider of compliance and credentialing software solutions for healthcare organizations.</td>
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