

**Department of Information Resources**  
**Request for Offer DIR-CPO-TMP-560**  
**Technology Based Training, including Instructor-led Training for Technology**  
**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Annual Subscription	Polaris Discovery	100785	\$2,999.00	Per Annual Subscription	3.00%	\$2,930.85
Open Enrollment Public Classes - (ISC)2	CCSP Certification Prep Course	2364C	\$3,595.00	Per Student	30.00%	\$2,535.37
Open Enrollment Public Classes - (ISC)2	CCSP Certification Prep Course	2364L	\$3,595.00	Per Student	30.00%	\$2,535.37
Open Enrollment Public Classes - (ISC)2	CISSP Certification Prep Course	9803C	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - (ISC)2	CISSP Certification Prep Course	9803L	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - 5G	Agile Scrum Foundation Certification	6916C	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - 5G	Agile Scrum Foundation Certification	6916L	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - 5G	DevOps Institute: DevOps Foundation Certification	6943C	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - 5G	DevOps Institute: DevOps Foundation Certification	6943L	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - 5G	Java and Microservices   Microservices Design & Ecosystem, REST API, JAXRS & More	101062G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - 5G	Java and Microservices   Microservices Design & Ecosystem, REST API, JAXRS & More	101062U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - 5G	Network Automation w/Python and Playbooks	100605U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - 5G	PeopleCert DevOps Leadership	222001C	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - 5G	PeopleCert DevOps Leadership	222001L	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - 5G	Understanding Networking Fundamentals	3150C	\$3,295.00	Per Student	30.00%	\$2,323.80
Open Enrollment Public Classes - 5G	Understanding Networking Fundamentals	3150L	\$3,295.00	Per Student	30.00%	\$2,323.80
Open Enrollment Public Classes - Adobe	Acrobat Fundamentals An Introduction to Acrobat DC	7568G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Acrobat Fundamentals An Introduction to Acrobat DC	7568U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Animate CC Fundamentals: An Introduction to Animate CC	8340G	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Adobe	Animate CC Fundamentals: An Introduction to Animate CC	8340U	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Adobe	Captivate - Beyond the Essentials	1348G	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Adobe	Captivate - Beyond the Essentials	1348U	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Adobe	Captivate Essentials - An Introduction to Captivate	0509G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Captivate Essentials - An Introduction to Captivate	0509U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Creating Responsive Projects with Captivate	3845U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Adobe	Fast Track to Adobe ColdFusion 10	7514G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Fast Track to Adobe ColdFusion 10	7514U	\$1,495.00	Per Student	10.00%	\$1,355.59

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Adobe	Illustrator Fundamentals: An Introduction to Illustrator CC	7574G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Illustrator Fundamentals: An Introduction to Illustrator CC	7574U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	InDesign Fundamentals: An Introduction to InDesign CC	7587G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	InDesign Fundamentals: An Introduction to InDesign CC	7587U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Introduction to Adobe After Effects CC	7578G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Introduction to Adobe After Effects CC	7578U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Introduction to Premiere Pro CC	7579G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Introduction to Premiere Pro CC	7579U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Photoshop CC Advanced - Web and Video	7582G	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Adobe	Photoshop CC Advanced - Web and Video	7582U	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Adobe	Photoshop Fundamentals: An Introduction to Photoshop CC	7583G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Adobe	Photoshop Fundamentals: An Introduction to Photoshop CC	7583U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Agile and Scrum	Advanced Certified ScrumMaster (A-CSM)	2309G	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Agile and Scrum	Advanced Certified ScrumMaster (A-CSM)	2309U	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Agile and Scrum	Agile Coaching Workshop (ICP-ACC)	2376G	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Agile and Scrum	Agile Coaching Workshop (ICP-ACC)	2376U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Agile and Scrum	Agile Team Facilitation (ICP-ATF)	2377G	\$1,545.00	Per Student	10.00%	\$1,400.93
Open Enrollment Public Classes - Agile and Scrum	Agile Team Facilitation (ICP-ATF)	2377U	\$1,545.00	Per Student	10.00%	\$1,400.93
Open Enrollment Public Classes - Agile and Scrum	Business Agility Foundation (ICP-BAF)	2378G	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Agile and Scrum	Business Agility Foundation (ICP-BAF)	2378U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Agile and Scrum	Business Value Analysis (ICP-APO)	6976G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Agile and Scrum	Business Value Analysis (ICP-APO)	6976U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Agile and Scrum	Certified Scrum Master	821367G	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Agile and Scrum	Certified Scrum Master	821367U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Agile and Scrum	Certified Scrum Product Owner	821368G	\$645.00	Per Student	10.00%	\$584.85
Open Enrollment Public Classes - Agile and Scrum	Certified Scrum Product Owner	821368U	\$645.00	Per Student	10.00%	\$584.85
Open Enrollment Public Classes - Agile and Scrum	Facilitating the Agile Culture Change (ICP-AHR)	111225G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Agile and Scrum	Facilitating the Agile Culture Change (ICP-AHR)	111225U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Agile and Scrum	Introduction To Agile and Scrum Workshop	100390L	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - Agile and Scrum	Lean IT Management	111231G	\$1,995.00	Per Student	10.00%	\$1,808.97

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Open Enrollment Public Classes - Agile and Scrum	Lean IT Management	111231U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - Agile and Scrum	Professional Scrum Product Owner	6300G	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Agile and Scrum	Professional Scrum Product Owner	6300U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Agile and Scrum	SAFe 5.0 Product Owner/Product Manager Training and Certification (POPM)	5892G	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - Agile and Scrum	SAFe 5.0 Product Owner/Product Manager Training and Certification (POPM)	5892U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - Agile and Scrum	The Role of the Scrum Master: ICP Fundamentals Certification	2785U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Analytics and Data Management	AMA2130: The Voice of Leadership: How Leaders Inspire, Influence and Achieve Results (For Women Only)	2122G	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Analytics and Data Management	AMA2130: The Voice of Leadership: How Leaders Inspire, Influence and Achieve Results (For Women Only)	2122U	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Analytics and Data Management	AMA2162 Developing Your Analytical Skills: How to Research and Present Information	2598G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Analytics and Data Management	AMA2162 Developing Your Analytical Skills: How to Research and Present Information	2598U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Analytics and Data Management	AMA2179: Executive Presence for Women	2179U	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Analytics and Data Management	Data Modeling	2711C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Analytics and Data Management	Data Modeling	2711L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Analytics and Data Management	Implementing SAFe with Certified SAFe Program Consultant (SPC)	2415U	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Apple	Final Cut Pro X 10.4 Professional Post-Production	100386U	\$1,500.00	Per Student	10.00%	\$1,360.13
Open Enrollment Public Classes - Apple	Logic Pro X 10.4 Professional Music Production	100387U	\$1,500.00	Per Student	10.00%	\$1,360.13
Open Enrollment Public Classes - Apple	Mac Integration Basics 10.15	100380U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Apple	macOS Support Essentials 10.14 (Mojave)	100382U	\$2,100.00	Per Student	10.00%	\$1,904.18
Open Enrollment Public Classes - Apple	Service Fundamentals (2019)	100379U	\$2,100.00	Per Student	10.00%	\$1,904.18
Open Enrollment Public Classes - Application Development	Basic Java and OO Programming Essentials for Developers New to OO (C, COBOL, 4GL, etc.) (Java 9 to 11)	101020G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Application Development	Basic Java and OO Programming Essentials for Developers New to OO (C, COBOL, 4GL, etc.) (Java 9 to 11)	101020U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Application Development	Cloud Developer	2019C	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Application Development	Cloud Developer	2019L	\$2,695.00	Per Student	30.00%	\$1,900.65

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Open Enrollment Public Classes - Application Development	Cloud Solutions Architect	2112C	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Application Development	Cloud Solutions Architect	2112L	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Application Development	Core XML Fundamentals (TT4300)	4219U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Application Development	Designing and Facilitating JAD Workshops	2490G	\$1,395.00	Per Student	10.00%	\$1,264.92
Open Enrollment Public Classes - Application Development	Designing and Facilitating JAD Workshops	2490U	\$1,395.00	Per Student	10.00%	\$1,264.92
Open Enrollment Public Classes - Application Development	Fundamentals of Web Development	1362G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Application Development	Fundamentals of Web Development	1362U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Application Development	Implementing a CI/CD Pipeline	5890G	\$2,450.00	Per Student	10.00%	\$2,221.54
Open Enrollment Public Classes - Application Development	Implementing a CI/CD Pipeline	5890U	\$2,450.00	Per Student	10.00%	\$2,221.54
Open Enrollment Public Classes - Application Development	Intro to Java 8 for Non-Programmers (TT2005 )	6011G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Application Development	Intro to Java 8 for Non-Programmers (TT2005 )	6011U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Application Development	Introduction to React   React Essentials	8443U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - Application Development	Introduction to React   React Essentials	8443L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Application Development	Introduction to Using Puppet	5887G	\$1,950.00	Per Student	10.00%	\$1,768.16
Open Enrollment Public Classes - Application Development	Introduction to Using Puppet	5887U	\$1,950.00	Per Student	10.00%	\$1,768.16
Open Enrollment Public Classes - Application Development	Jenkins Automation Server Essentials	100937U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Application Development	JumpStart to using Modern JavaScript (TT4110)	1974U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Application Development	macOS Support Essentials 11 for Big Sur	821302L	\$2,100.00	Per Student	30.00%	\$1,481.03
Open Enrollment Public Classes - Application Development	macOS Support Essentials 11 for Big Sur	821302U	\$2,100.00	Per Student	10.00%	\$1,904.18
Open Enrollment Public Classes - Application Development	Next Level C++   Effective C++ Programming (TTD2150)	7390G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Application Development	Next Level C++   Effective C++ Programming (TTD2150)	7390U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Application Development	Secure Software Design (TT8600)	1128U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Application Development	Secure Web Application Development Seminar (TT8120)	1120U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Application Development	SECURING .NET WEB APPLICATIONS (TT8320-N)	1138U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Application Development	SECURING DATABASES (TT8700)	1140U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Application Development	SECURING DATABASES (TT8700)	1140L	\$1,495.00	Per Student	30.00%	\$1,054.35
Open Enrollment Public Classes - Application Development	Securing Java Web Applications (TT8320-J)	1123U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Application Development	Test Automation Boot Camp (ICP-ATA)	111229G	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Application Development	Test Automation Boot Camp (ICP-ATA)	111229U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Application Development	Test-Driven Development Workshop with Java	4281G	\$2,450.00	Per Student	10.00%	\$2,221.54
Open Enrollment Public Classes - Application Development	Test-Driven Development Workshop with Java	4281U	\$2,450.00	Per Student	10.00%	\$2,221.54
Open Enrollment Public Classes - Application Development	TT4165: Angular Essentials   Angular JumpStart (Angular 8)	5100U	\$1,995.00	Per Student	10.00%	\$1,808.97

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Open Enrollment Public Classes - Application Development	TT4165: Angular Essentials   Angular JumpStart (Angular 8)	5100L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Application Development	Web Development with HTML5, CSS3, and JavaScript (TT4003)	0394U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Application Development	Web Essentials: Introduction to HTML5, CSS3 and Responsive Design (TT4605)	2236U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Application Development	WordPress   An Introduction	7589G	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Application Development	WordPress   An Introduction	7589U	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - Application Development	Working with Selenium   Selenium Web Testing	4239U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Application Development	Working with Selenium   Selenium Web Testing	4239L	\$2,195.00	Per Student	30.00%	\$1,548.02
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Advanced Tableau	8500U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Applied Python for Data Science	100670U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Artificial Intelligence (AI) Overview for the Enterprise (TTML5500)	7600G	\$895.00	Per Student	10.00%	\$811.54
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Artificial Intelligence (AI) Overview for the Enterprise (TTML5500)	7600U	\$895.00	Per Student	10.00%	\$811.54
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Artificial Intelligence (AI) Overview for the Enterprise   Hands-on	7602G	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Artificial Intelligence (AI) Overview for the Enterprise   Hands-on	7602U	\$1,495.00	Per Student	10.00%	\$1,355.59
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Artificial Intelligence (AI) Overview for the Enterprise   Hands-on	7602L	\$1,495.00	Per Student	30.00%	\$1,054.35
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Build Chatbots! Chatbots and Conversational UI Development with Neural Networks (TTAML0010)	100791U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Building Intelligent Web Applications	100793U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Business Analysis Essentials	2919C	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Business Analysis Essentials	2919L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Business Writing Essentials	5056C	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Business Writing Essentials	5056L	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Critical Thinking, Problem Solving & Decision Making	2895C	\$1,495.00	Per Student	30.00%	\$1,054.35
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Critical Thinking, Problem Solving & Decision Making	2895L	\$1,495.00	Per Student	30.00%	\$1,054.35

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Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Data Analysis Boot Camp	2397G	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Data Analysis Boot Camp	2397U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Data Science and Blockchain	100422U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Data Science Overview   Technologies, Tools, and Roles in the Data-Driven Enterprise	8779U	\$895.00	Per Student	10.00%	\$811.54
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Effective Stakeholder Communication	0503L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Enterprise Scala and Spark	9451U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	GitHub for Developers (TTDV7551)	100772U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Hadoop Developer Foundations	100682U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Introduction to Hadoop Administration (TTDS6503)	5122U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Introduction to Linux	100737U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Introduction to Natural Language Processing (NLP) – Deep Learning	100692U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Introduction to R   R Programming JumpStart	9250U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Introduction to Writing SQL Queries (TTSQL003)	100677U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	JumpStart to Jira for Administrators (TTDV7540)	100687U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	JumpStart to Jira for End Users (TTDV7541)	100686U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Machine Learning Essentials with Python (TTML5506-P)	100672U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Machine Learning Foundations   Working with Statistics, Algorithms, and Neural Networks   Math Emphasis	7603G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Machine Learning Foundations   Working with Statistics, Algorithms, and Neural Networks   Math Emphasis	7603U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Next Level Power BI for Experienced Users	100689U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Next Level SQL   Intermediate to Advanced SQL Programming (TTSQL005)	100678U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Python for Network Automation	100646G	\$2,395.00	Per Student	10.00%	\$2,171.67



**Department of Information Resources**  
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**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Python for Network Automation	100646U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	QuickStart to Power BI for Analysts and Users	100688U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Requirements Development, Documentation and Management	2964C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Requirements Development, Documentation and Management	2964L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Requirements Validation and Testing	2655C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Requirements Validation and Testing	2655L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Robotic Process Automation	100771U	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Splunk Boot Camp	100323G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Splunk Boot Camp	100323U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Tableau Server Administration	6376U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Tableau Server Administration	6376L	\$1,695.00	Per Student	30.00%	\$1,195.40
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Tableau Visual Analytics Essentials (TTDTAB019)	100720U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Tableau Visual Analytics Intermediate (TTDTAB020)	100721U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Tableau Web Authoring Essentials (TTDTAB003)	100736U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Use Case Modeling	2712C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Use Case Modeling	2712L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Working with Apache Kafka	100684U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Working with Cassandra (TTDS6776)	100685U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - Artificial Intelligence and Machine Learning	Working with TensorFlow	100675U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Avaya	Avaya Aura System Manager Administration R7	6010C	\$3,500.00	Per Student	30.00%	\$2,468.38
Open Enrollment Public Classes - Avaya	Avaya Aura System Manager Administration R7	6010L	\$3,500.00	Per Student	30.00%	\$2,468.38
Open Enrollment Public Classes - Avaya	Avaya Aura® Communication Manager Administration	0651C	\$3,895.00	Per Student	30.00%	\$2,746.95

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Open Enrollment Public Classes - Avaya	Avaya Aura® Communication Manager Administration	0651L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Avaya	Integrating Avaya Aura Communication Applications (7130)	7130C	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Avaya	Integrating Avaya Aura Communication Applications (7130)	7130L	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Avaya	Integrating Avaya Aura® Core Components (71200)	7120C	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Avaya	Integrating Avaya Aura® Core Components (71200)	7120L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - AWS	Advanced Architecting on AWS	1980C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Advanced Architecting on AWS	1980L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Advanced Developing on AWS	100550C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Advanced Developing on AWS	100550L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Architecting on AWS	1395C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Architecting on AWS	1395L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Architecting on AWS Accelerator	100572C	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - AWS	Architecting on AWS Accelerator	100572L	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - AWS	AWS Cloud Practitioner Essentials	100570C	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	AWS Cloud Practitioner Essentials	100570L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	AWS Exam Readiness Workshop: AWS Certified SysOps Administrator – Associate	4857C	\$600.00	Per Student	30.00%	\$423.15
Open Enrollment Public Classes - AWS	AWS Security Essentials	100754C	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	AWS Security Essentials	100754L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	AWS Technical Essentials	4501C	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	AWS Technical Essentials	4501L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	Data Warehousing on AWS	4375L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Deep Learning on AWS	7375C	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	Deep Learning on AWS	7375L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	Developing on AWS	4504C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Developing on AWS	4504L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	DevOps Engineering on AWS	1979C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	DevOps Engineering on AWS	1979L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Media Essentials for IT Decision Makers	100753L	\$1,400.00	Per Student	30.00%	\$987.35
Open Enrollment Public Classes - AWS	Migrating to AWS	4532C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Migrating to AWS	4532L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Planning and Designing Databases on AWS	100718C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Planning and Designing Databases on AWS	100718L	\$2,095.00	Per Student	30.00%	\$1,477.50



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Open Enrollment Public Classes - AWS	Practical Data Science with Amazon SageMaker	100630L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - AWS	Security Engineering on AWS	3338C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Security Engineering on AWS	3338L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Systems Operations on AWS	4503C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Systems Operations on AWS	4503L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	Systems Operations on AWS	4503L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - AWS	The Machine Learning Pipeline on AWS	100745C	\$2,700.00	Per Student	30.00%	\$1,904.18
Open Enrollment Public Classes - AWS	The Machine Learning Pipeline on AWS	100745L	\$2,700.00	Per Student	30.00%	\$1,904.18
Open Enrollment Public Classes - Blended Live	Cybersecurity Foundations	9701C	\$3,295.00	Per Student	30.00%	\$2,323.80
Open Enrollment Public Classes - Blended Live	Cybersecurity Foundations	9701L	\$3,295.00	Per Student	30.00%	\$2,323.80
Open Enrollment Public Classes - Blended Live	Process Modeling Using BPMN	0214G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Blended Live	Process Modeling Using BPMN	0214U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Blended Live	TCP/IP Networking	9025C	\$3,395.00	Per Student	30.00%	\$2,394.32
Open Enrollment Public Classes - Blended Live	TCP/IP Networking	9025L	\$3,395.00	Per Student	30.00%	\$2,394.32
Open Enrollment Public Classes - Business Analysis	Applying Enterprise Business Architecture	0213G	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Business Analysis	Applying Enterprise Business Architecture	0213U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Business Analysis	Business Analyst Boot Camp	2486G	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - Business Analysis	Business Analyst Boot Camp	2486U	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - Business Analysis	Business Process Analysis	2818C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Business Analysis	Business Process Analysis	2818L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Business Analysis	CBAP Certification Prep Boot Camp	2489G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Business Analysis	CBAP Certification Prep Boot Camp	2489U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Business Analysis	Data Life Cycle Management	100315G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Business Analysis	Data Life Cycle Management	100315U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Business Analysis	Effective Facilitation for Business Analysts	2657C	\$1,695.00	Per Student	30.00%	\$1,195.40
Open Enrollment Public Classes - Business Analysis	Effective Facilitation for Business Analysts	2657L	\$1,695.00	Per Student	30.00%	\$1,195.40
Open Enrollment Public Classes - Business Analysis	Effective User Acceptance Testing	2520U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Analysis	Fundamentals of Software Testing	2515G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Business Analysis	Fundamentals of Software Testing	2515U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Business Analysis	Planning Effective Software Testing	2516G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Business Analysis	Planning Effective Software Testing	2516U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Business Analysis	PMI Professional in Business Analysis (PMI-PBA)® Certification Boot Camp	2032G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Business Analysis	PMI Professional in Business Analysis (PMI-PBA)® Certification Boot Camp	2032U	\$2,395.00	Per Student	10.00%	\$2,171.67

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Business Analysis	Risk Management for Business Analysts and Business Systems Analysts	2131L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Business Analysis	Software Testing Certification Boot Camp	2302G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Business Analysis	Software Testing Certification Boot Camp	2302U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Business Skills	Agile for Managers Workshop	111222G	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Agile for Managers Workshop	111222U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	AMA2009: Facilitating an Effective Strategic Planning Session	2184G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2009: Facilitating an Effective Strategic Planning Session	2184U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2010 Leadership Development for Women	2217G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2010 Leadership Development for Women	2217U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2034 Innovation and Design Thinking Certificate Program	2118G	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2034 Innovation and Design Thinking Certificate Program	2118U	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2034 Innovation and Design Thinking Certificate Program	2118U	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2115: Responding to Conflict: Strategies for Improved Communication	2572G	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Business Skills	AMA2115: Responding to Conflict: Strategies for Improved Communication	2572U	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Business Skills	AMA2121 Business Grammar Workshop	2221G	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - Business Skills	AMA2121 Business Grammar Workshop	2221U	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - Business Skills	AMA2132 Taking on Greater Responsibility: Step-up Skills for Non Managers	2427G	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - Business Skills	AMA2132 Taking on Greater Responsibility: Step-up Skills for Non Managers	2427U	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - Business Skills	AMA2186: Collaborative Leadership Skills for Managers	2403G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2186: Collaborative Leadership Skills for Managers	2403U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2206: How to Communicate with Diplomacy, Tact and Credibility (For Women Only)	2123G	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Business Skills	AMA2238 Management Skills for New Managers	2549G	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Business Skills	AMA2238 Management Skills for New Managers	2549U	\$2,695.00	Per Student	10.00%	\$2,443.69

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Open Enrollment Public Classes - Business Skills	AMA2242: Moving From an Operational Manager to a Strategic Leader	2478G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2242: Moving From an Operational Manager to a Strategic Leader	2478U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2243 Making the Transition from Staff Member to Supervisor	2425G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Business Skills	AMA2243 Making the Transition from Staff Member to Supervisor	2425U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Business Skills	AMA2248 Management Skills for New Supervisors	2418G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2248 Management Skills for New Supervisors	2418U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2501: Developing Executive Leadership	2566G	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2501: Developing Executive Leadership	2566U	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2513 Negotiating to Win	2550G	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Business Skills	AMA2513 Negotiating to Win	2550U	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - Business Skills	AMA2522 Effective Executive Speaking	2410G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2522 Effective Executive Speaking	2410U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2528: Assertiveness Training for Women in Business	2568G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2528: Assertiveness Training for Women in Business	2568U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2532 Getting Results Without Authority	2681G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Business Skills	AMA2532 Getting Results Without Authority	2681U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Business Skills	AMA2561 AMA's 5-Day "MBA" Certificate Program	2699G	\$3,995.00	Per Student	10.00%	\$3,622.47
Open Enrollment Public Classes - Business Skills	AMA2561 AMA's 5-Day "MBA" Certificate Program	2699U	\$3,995.00	Per Student	10.00%	\$3,622.47
Open Enrollment Public Classes - Business Skills	AMA2576 Communication and Interpersonal Skills for IT and Technical Professionals	2551G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2576 Communication and Interpersonal Skills for IT and Technical Professionals	2551U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2602: The 7 Habits of Highly Effective People for Managers 2-Day Workshop	2569G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2602: The 7 Habits of Highly Effective People for Managers 2-Day Workshop	2569U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Business Skills	AMA2605 The 5 Choices of Extraordinary Productivity	2204G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2605 The 5 Choices of Extraordinary Productivity	2204U	\$2,595.00	Per Student	10.00%	\$2,353.02

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Open Enrollment Public Classes - Business Skills	AMA2925 Leading in a Diverse and Inclusive Culture	2120G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2925 Leading in a Diverse and Inclusive Culture	2120U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2960: Women's Leadership Certificate Program	821370G	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2960: Women's Leadership Certificate Program	821370U	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Business Skills	AMA2961: Women Leading with Impact: Relisience and Strategic Risk Taking	821371G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	AMA2961: Women Leading with Impact: Relisience and Strategic Risk Taking	821371U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Business Skills	Analysis and Problem Solving for Consultants (CO20)	8964L	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Business Skills	Anger Management	821214U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Business Skills	Business Ethics	100926U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Business Skills	Business Finance Basics	100927U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Business Problem Solving	100928U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Business Skills	Coaching for Performance Improvement	821354G	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Coaching for Performance Improvement	821354U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Consulting Fundamentals (CO10)	8963C	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Business Skills	Consulting Fundamentals (CO10)	8963L	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Business Skills	Critical Thinking Skills Training	821259U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Business Skills	Effective Negotiating Skills	100930U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Emotional Intelligence	821355G	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Business Skills	Emotional Intelligence	821355U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Business Skills	Feedback Skills for Leaders Training	821251U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Leading High Performing Teams	821252U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Business Skills	Leading Innovation	4518C	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - Business Skills	Leading Innovation	4518L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - Business Skills	Leading Virtual Teams	821356G	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Business Skills	Leading Virtual Teams	821356U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Business Skills	Listening Skills Training	821247U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Business Skills	Making Effective Business Decisions	4516C	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - Business Skills	Making Effective Business Decisions	4516L	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - Business Skills	Making Recommendations - Communications Skills for Consultants (CO30)	8965L	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Business Skills	Maximizing Your Emotional Intelligence	4512C	\$595.00	Per Student	30.00%	\$419.62

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Business Skills	Maximizing Your Emotional Intelligence	4512L	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - Business Skills	Motivate for Full Engagement - Leading with Impact	8619L	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - Business Skills	Organizational Skills	100929U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Planning and Implementation for Consultants (CO50)	8967L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Business Skills	Powerful Persuasion	2257L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - Business Skills	Resolving Conflict Training	821255U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	Selling Cloud Solutions	2305C	\$1,295.00	Per Student	30.00%	\$913.30
Open Enrollment Public Classes - Business Skills	Selling Cloud Solutions	2305L	\$1,295.00	Per Student	30.00%	\$913.30
Open Enrollment Public Classes - Business Skills	Systems Thinking	2251L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - Business Skills	Technical Communications Essentials	5966C	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Business Skills	Technical Communications Essentials	5966L	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Business Skills	The Art of Influencing Others	821256U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Business Skills	The Power of Influence in the Workplace	7990L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - Business Skills	Vendor Management	2456L	\$1,395.00	Per Student	30.00%	\$983.82
Open Enrollment Public Classes - Cisco	5GCOPS-Operationalizing Cisco 5G Solutions	821402U	\$4,495.00	Per Student	10.00%	\$4,075.84
Open Enrollment Public Classes - Cisco	ACUCW1 - Administering Cisco Unified Communications Workspace Part 1: Basic v12.5	100627C	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cisco	ACUCW1 - Administering Cisco Unified Communications Workspace Part 1: Basic v12.5	100627L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cisco	ACUCW2 - Administering Cisco Unified Communications Workspace Part 2: Basic v12.5	100628C	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cisco	ACUCW2 - Administering Cisco Unified Communications Workspace Part 2: Basic v12.5	100628L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cisco	Application Centric Infrastructure Administration, Operations and Troubleshooting	100481C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	Application Centric Infrastructure Administration, Operations and Troubleshooting	100481L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	BGP - Configuring BGP on Cisco Routers v4.0	3049C	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	BGP - Configuring BGP on Cisco Routers v4.0	3049L	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	C98WF6-Configuring Cisco Catalyst 9800 and Intro to WiFi v1.0	100778U	\$3,395.00	Per Student	10.00%	\$3,078.42

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Open Enrollment Public Classes - Cisco	CBRCOR-Performing CyberOps Using Cisco Security Technologies	821350L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CBROPS-Understanding Cisco Cybersecurity Operations Fundamentals v1.0	100826C	\$4,295.00	Per Student	30.00%	\$3,029.05
Open Enrollment Public Classes - Cisco	CBROPS-Understanding Cisco Cybersecurity Operations Fundamentals v1.0	100826L	\$4,295.00	Per Student	30.00%	\$3,029.05
Open Enrollment Public Classes - Cisco	CCNA-Implementing and Administering Cisco Solutions v1.0 Boot Camp	100527C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CCNA-Implementing and Administering Cisco Solutions v1.0 Boot Camp	100527L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	Cisco Aggregation Services Router 9000 Series Essentials (ASR9KE)	5481G	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	Cisco Aggregation Services Router 9000 Series Essentials (ASR9KE)	5481U	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	Cisco Customer Success Manager-DTCSM v2.1	6163G	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cisco	Cisco Customer Success Manager-DTCSM v2.1	6163U	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cisco	Cisco Meeting Server Advanced (COLLAB350) v4.0	821352U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	Cisco Meeting Server Advanced-COLLAB350	6009G	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Cisco	Cisco Meeting Server Advanced-COLLAB350	6009U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Cisco	Cisco Network Service Orchestrator (NSO) Essentials for Programmers and Network Architects v3.1	5728G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Cisco	Cisco Network Service Orchestrator (NSO) Essentials for Programmers and Network Architects v3.1	5728U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Cisco	Cisco NSO Advanced for Python Programmers (NSO300) v3.0	5394G	\$3,750.00	Per Student	10.00%	\$3,400.31
Open Enrollment Public Classes - Cisco	Cisco NSO Advanced for Python Programmers (NSO300) v3.0	5394U	\$3,750.00	Per Student	10.00%	\$3,400.31
Open Enrollment Public Classes - Cisco	Cisco Optical Technology Intermediate (OPT200)	3787G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	Cisco Optical Technology Intermediate (OPT200)	3787U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	Cisco Video Infrastructure Implementation-VII v1.0	6597C	\$4,300.00	Per Student	30.00%	\$3,032.58
Open Enrollment Public Classes - Cisco	Cisco Video Infrastructure Implementation-VII v1.0	6597L	\$4,300.00	Per Student	30.00%	\$3,032.58
Open Enrollment Public Classes - Cisco	CLACCM-Implementing Cisco Advanced Call Control and Mobility Services v1.0	100504C	\$4,195.00	Per Student	30.00%	\$2,958.52



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Open Enrollment Public Classes - Cisco	CLACCM-Implementing Cisco Advanced Call Control and Mobility Services v1.0	100504L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLAUI-Implementing Automation for Cisco Collaboration Solutions v1.0	100524G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	CLAUI-Implementing Automation for Cisco Collaboration Solutions v1.0	100524U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	CLCEI-Implementing Cisco Collaboration Cloud and Edge Solutions v1.0	100505C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLCEI-Implementing Cisco Collaboration Cloud and Edge Solutions v1.0	100505L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLCNF-Implementing Cisco Collaboration Conferencing	821349L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLCOR -Implementing and Operating Cisco Collaboration Core Technologies v1.0	100502C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLCOR -Implementing and Operating Cisco Collaboration Core Technologies v1.0	100502L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLDACI – Building the Cisco Cloud with Application Centric Infrastructure v1.0	4894G	\$4,295.00	Per Student	10.00%	\$3,894.49
Open Enrollment Public Classes - Cisco	CLDACI – Building the Cisco Cloud with Application Centric Infrastructure v1.0	4894U	\$4,295.00	Per Student	10.00%	\$3,894.49
Open Enrollment Public Classes - Cisco	CLFNDU-Understanding Cisco Collaboration Foundations V1.0	100616C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLFNDU-Understanding Cisco Collaboration Foundations V1.0	100616L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLICA-Implementing Cisco Collaboration Applications v1.0	100503C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CLICA-Implementing Cisco Collaboration Applications v1.0	100503L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cisco	CMWV-Cisco Meraki Wireless Network Optimization v1.0	100905L	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Cisco	Configuring and Operating Cisco EPN Manager (EPNM100) v3.0	8650G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Cisco	Configuring and Operating Cisco EPN Manager (EPNM100) v3.0	8650U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Cisco	CSCGW - Cisco SIP, CUBE and Gateways	4845C	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Cisco	CSCGW - Cisco SIP, CUBE and Gateways	4845L	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Cisco	DCACI- Implementing Cisco Application Centric Infrastructure v1.0	100599C	\$4,595.00	Per Student	30.00%	\$3,240.62
Open Enrollment Public Classes - Cisco	DCACI- Implementing Cisco Application Centric Infrastructure v1.0	100599L	\$4,595.00	Per Student	30.00%	\$3,240.62

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Open Enrollment Public Classes - Cisco	DCACIO-Cisco Application Centric Infrastructure Operations and Troubleshooting v4.2	100215G	\$3,500.00	Per Student	10.00%	\$3,173.63
Open Enrollment Public Classes - Cisco	DCACIO-Cisco Application Centric Infrastructure Operations and Troubleshooting v4.2	100215U	\$3,500.00	Per Student	10.00%	\$3,173.63
Open Enrollment Public Classes - Cisco	DCAUI-Implementing Automation for Cisco Data Center Solutions v1.1	100493C	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Cisco	DCAUI-Implementing Automation for Cisco Data Center Solutions v1.1	100493L	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Cisco	DCCOR-Implementing and Operating Cisco Data Center Core Technologies v1.0	100482C	\$4,595.00	Per Student	30.00%	\$3,240.62
Open Enrollment Public Classes - Cisco	DCCOR-Implementing and Operating Cisco Data Center Core Technologies v1.0	100482L	\$4,595.00	Per Student	30.00%	\$3,240.62
Open Enrollment Public Classes - Cisco	DCCUCS-Configuring Cisco Unified Computing System v1.0	100664C	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	DCCUCS-Configuring Cisco Unified Computing System v1.0	100664L	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	DCFNDU- Understanding Cisco Data Center Foundations v1.0	100607C	\$4,595.00	Per Student	30.00%	\$3,240.62
Open Enrollment Public Classes - Cisco	DCFNDU- Understanding Cisco Data Center Foundations v1.0	100607L	\$4,595.00	Per Student	30.00%	\$3,240.62
Open Enrollment Public Classes - Cisco	DCID-Designing Cisco Data Center Infrastructure v7.0	100489C	\$4,100.00	Per Student	30.00%	\$2,891.53
Open Enrollment Public Classes - Cisco	DCID-Designing Cisco Data Center Infrastructure v7.0	100489L	\$4,100.00	Per Student	30.00%	\$2,891.53
Open Enrollment Public Classes - Cisco	DCIT-Troubleshooting Cisco Data Center Infrastructure v7.0	100490C	\$4,495.00	Per Student	30.00%	\$3,170.10
Open Enrollment Public Classes - Cisco	DCIT-Troubleshooting Cisco Data Center Infrastructure v7.0	100490L	\$4,495.00	Per Student	30.00%	\$3,170.10
Open Enrollment Public Classes - Cisco	DCIUCS-Introducing Cisco Unified Computing System v1.0	100611C	\$2,100.00	Per Student	30.00%	\$1,481.03
Open Enrollment Public Classes - Cisco	DCIUCS-Introducing Cisco Unified Computing System v1.0	100611L	\$2,100.00	Per Student	30.00%	\$1,481.03
Open Enrollment Public Classes - Cisco	DCMDS-Configuring Cisco MDS 9000 Series Switches v3.5	100492C	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cisco	DCMDS-Configuring Cisco MDS 9000 Series Switches v3.5	100492L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cisco	DCNXA-Implementing Cisco Nexus 9000 Switches in NX-OS Mode - Advanced	821400G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Cisco	DCNXA-Implementing Cisco Nexus 9000 Switches in NX-OS Mode - Advanced	821400U	\$4,000.00	Per Student	10.00%	\$3,627.00

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Open Enrollment Public Classes - Cisco	DEVASC-Developing Applications and Automating Workflows using Cisco Core Platforms v1.0	100512C	\$4,500.00	Per Student	30.00%	\$3,173.63
Open Enrollment Public Classes - Cisco	DEVASC-Developing Applications and Automating Workflows using Cisco Core Platforms v1.0	100512L	\$4,500.00	Per Student	30.00%	\$3,173.63
Open Enrollment Public Classes - Cisco	DEVOPS-Implementing DevOps Solutions and Practices Using Cisco Platforms v1.0	100518C	\$4,500.00	Per Student	30.00%	\$3,173.63
Open Enrollment Public Classes - Cisco	DEVOPS-Implementing DevOps Solutions and Practices Using Cisco Platforms v1.0	100518L	\$4,500.00	Per Student	30.00%	\$3,173.63
Open Enrollment Public Classes - Cisco	ECMS1 - Engineering Cisco Meraki Solutions, Part 1 v2.0	100571L	\$995.00	Per Student	30.00%	\$701.72
Open Enrollment Public Classes - Cisco	ECMS2-Engineering Cisco Meraki Solutions Part 2 v2.0	100857L	\$2,800.00	Per Student	30.00%	\$1,974.70
Open Enrollment Public Classes - Cisco	ENARSI-Implementing Cisco Enterprise Advanced Routing and Services v1.0	100476C	\$4,095.00	Per Student	30.00%	\$2,888.00
Open Enrollment Public Classes - Cisco	ENARSI-Implementing Cisco Enterprise Advanced Routing and Services v1.0	100476L	\$4,095.00	Per Student	30.00%	\$2,888.00
Open Enrollment Public Classes - Cisco	ENAI-Implementing Automation for Cisco Enterprise Solutions v1.0	100522G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	ENAI-Implementing Automation for Cisco Enterprise Solutions v1.0	100522U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	ENC9K-Implementing Cisco Catalyst 9000 Switches v1.0	5277C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Cisco	ENC9K-Implementing Cisco Catalyst 9000 Switches v1.0	5277L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Cisco	ENCOR-Implementing and Operating Cisco Enterprise Network Core Technologies v1.1	100475C	\$4,295.00	Per Student	30.00%	\$3,029.05
Open Enrollment Public Classes - Cisco	ENCOR-Implementing and Operating Cisco Enterprise Network Core Technologies v1.1	100475L	\$4,295.00	Per Student	30.00%	\$3,029.05
Open Enrollment Public Classes - Cisco	ENSDWI-Implementing Cisco SD-WAN Solutions v2.0	821365L	\$4,100.00	Per Student	30.00%	\$2,891.53
Open Enrollment Public Classes - Cisco	ENSLD-Designing Cisco Enterprise Networks v1.0	100478C	\$3,595.00	Per Student	30.00%	\$2,535.37
Open Enrollment Public Classes - Cisco	ENSLD-Designing Cisco Enterprise Networks v1.0	100478L	\$3,595.00	Per Student	30.00%	\$2,535.37
Open Enrollment Public Classes - Cisco	ENTFNDU-Cisco Enterprise Networking Foundations	100874C	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	ENTFNDU-Cisco Enterprise Networking Foundations	100874L	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	ENWLSD-Designing Cisco Enterprise Wireless Networks	100479C	\$4,095.00	Per Student	30.00%	\$2,888.00

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Cisco	ENWLS-Designing Cisco Enterprise Wireless Networks	100479L	\$4,095.00	Per Student	30.00%	\$2,888.00
Open Enrollment Public Classes - Cisco	ENWLSI-Implementing Cisco Enterprise Wireless Networks v1.1	100480C	\$4,095.00	Per Student	30.00%	\$2,888.00
Open Enrollment Public Classes - Cisco	ENWLSI-Implementing Cisco Enterprise Wireless Networks v1.1	100480L	\$4,095.00	Per Student	30.00%	\$2,888.00
Open Enrollment Public Classes - Cisco	Implementing an Integrated Threat Defense Solution (SECUR201)	8600U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Cisco	INCVDO-Cisco CyberVision Deployment and Operation	821404U	\$3,395.00	Per Student	10.00%	\$3,078.42
Open Enrollment Public Classes - Cisco	MPLS - Implementing Cisco MPLS v3.0	3097C	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	MPLS - Implementing Cisco MPLS v3.0	3097L	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	QOS - Implementing Cisco Quality of Service v2.5	2078C	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	QOS - Implementing Cisco Quality of Service v2.5	2078L	\$3,695.00	Per Student	30.00%	\$2,605.90
Open Enrollment Public Classes - Cisco	SAUI-Implementing Automation for Cisco Security Solutions v1.0	100523C	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - Cisco	SAUI-Implementing Automation for Cisco Security Solutions v1.0	100523L	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - Cisco	SCOR-Implementing and Operating Cisco Security Core Technologies v1.0	100494C	\$4,295.00	Per Student	30.00%	\$3,029.05
Open Enrollment Public Classes - Cisco	SCOR-Implementing and Operating Cisco Security Core Technologies v1.0	100494L	\$4,295.00	Per Student	30.00%	\$3,029.05
Open Enrollment Public Classes - Cisco	SDAISE-Software Defined Access & ISE Integration for Policy Deployment & Enforcement v1.0	5873U	\$3,395.00	Per Student	10.00%	\$3,078.42
Open Enrollment Public Classes - Cisco	SDWADV-Cisco SD-WAN Day-N Advanced Monitoring and Troubleshooting	101133U	\$3,395.00	Per Student	10.00%	\$3,078.42
Open Enrollment Public Classes - Cisco	SDWFND-Cisco SD-WAN Operation and Deployment v1.0	9912L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Cisco	SDWSEC-SD-WAN Advanced Policy, Security, and Programmability	821316U	\$3,495.00	Per Student	10.00%	\$3,169.09
Open Enrollment Public Classes - Cisco	SESA- Securing Email with Cisco Email Security Appliance v3.1	100499L	\$2,750.00	Per Student	30.00%	\$1,939.44
Open Enrollment Public Classes - Cisco	SISE-Implementing and Configuring Cisco Identity Services Engine v3.0	4879C	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Cisco	SISE-Implementing and Configuring Cisco Identity Services Engine v3.0	4879L	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Cisco	SPAUI-Implementing Automation for Cisco Service Provider Solutions v1.2	100526G	\$3,000.00	Per Student	10.00%	\$2,720.25

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Open Enrollment Public Classes - Cisco	SPAUI-Implementing Automation for Cisco Service Provider Solutions v1.2	100526U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cisco	SPCOR-Implementing and Operating Cisco Service Provider Network Core Technologies v1.0	100507U	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SPFNDU-Understanding Cisco Service Provided Network Foundations v1.0	100619G	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SPFNDU-Understanding Cisco Service Provided Network Foundations v1.0	100619U	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SPRI-Implementing Cisco Service Provider Advanced Routing Solutions v1.0	100508G	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SPRI-Implementing Cisco Service Provider Advanced Routing Solutions v1.0	100508U	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SPVI-Implementing Cisco Service Provider VPN Services v1.0	100509G	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SPVI-Implementing Cisco Service Provider VPN Services v1.0	100509U	\$4,500.00	Per Student	10.00%	\$4,080.38
Open Enrollment Public Classes - Cisco	SSFAMP-Protecting Against Malware Threats with Cisco AMP for Endpoints v6.0	100498C	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Cisco	SSFAMP-Protecting Against Malware Threats with Cisco AMP for Endpoints v6.0	100498L	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Cisco	SSFIPS-Securing Networks with Cisco Firepower Next-Generation IPS v4.0	100701C	\$4,000.00	Per Student	30.00%	\$2,821.00
Open Enrollment Public Classes - Cisco	SSFIPS-Securing Networks with Cisco Firepower Next-Generation IPS v4.0	100701L	\$4,000.00	Per Student	30.00%	\$2,821.00
Open Enrollment Public Classes - Cisco	SSFRULES - Securing Cisco Networks with Snort® Rule Writing Best Practices	5827G	\$2,800.00	Per Student	10.00%	\$2,538.90
Open Enrollment Public Classes - Cisco	SSFRULES - Securing Cisco Networks with Snort® Rule Writing Best Practices	5827U	\$2,800.00	Per Student	10.00%	\$2,538.90
Open Enrollment Public Classes - Cisco	SSFSNORT - Securing Cisco Networks with Open Source Snort®	5826G	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Cisco	SSFSNORT - Securing Cisco Networks with Open Source Snort®	5826U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Cisco	SSNGFW-Securing Networks with Cisco Firepower Next Generation Firewall v1.0	100700C	\$4,000.00	Per Student	30.00%	\$2,821.00
Open Enrollment Public Classes - Cisco	SSNGFW-Securing Networks with Cisco Firepower Next Generation Firewall v1.0	100700L	\$4,000.00	Per Student	30.00%	\$2,821.00
Open Enrollment Public Classes - Cisco	SVPN-Implementing Secure Solutions with Virtual Private Networks v1.0	100497C	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Cisco	SVPN-Implementing Secure Solutions with Virtual Private Networks v1.0	100497L	\$3,995.00	Per Student	30.00%	\$2,817.47

**Department of Information Resources**  
**Request for Offer DIR-CPO-TMP-560**  
**Technology Based Training, including Instructor-led Training for Technology**  
**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Cisco	SWSA- Securing the Web with Cisco Web Security Appliance v3.0	100496C	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Cisco	SWSA- Securing the Web with Cisco Web Security Appliance v3.0	100496L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Cisco	TETADV-Tetration Firewall Enforcement Agents, Data Flow Mapping, & Advanced Policy	100331U	\$4,495.00	Per Student	10.00%	\$4,075.84
Open Enrollment Public Classes - Cisco	The Cisco Integrated Threat Defense Investigation and Mitigation (SECUR202)	9896U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Cisco	UCCXD - Deploying Cisco Unified Contact Center Express v6.0	3966C	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Cisco	UCCXD - Deploying Cisco Unified Contact Center Express v6.0	3966L	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Cisco	UCSDACI-Designing and Deploying Cisco UCS Director with ACI v6.6	4937G	\$4,595.00	Per Student	10.00%	\$4,166.52
Open Enrollment Public Classes - Cisco	UCSDACI-Designing and Deploying Cisco UCS Director with ACI v6.6	4937U	\$4,595.00	Per Student	10.00%	\$4,166.52
Open Enrollment Public Classes - Citrix	Citrix ADC Advanced Concepts – Security, Management, and Optimization (CNS-320)	5934G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix ADC Advanced Concepts – Security, Management, and Optimization (CNS-320)	5934U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix ADC Advanced Concepts- Secure Web Applications (CNS-318)	7433G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Citrix	Citrix ADC Advanced Concepts- Secure Web Applications (CNS-318)	7433U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Citrix	Citrix Networking Assessment, Design, and Advanced Configuration (CNS-420)	100705G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix Networking Assessment, Design, and Advanced Configuration (CNS-420)	100705U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix Provisioning 7 Administration (CWS-316)	100825G	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Citrix	Citrix Provisioning 7 Administration (CWS-316)	100825U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Administration On-Premises and in Citrix Cloud (CWS-215)	100224C	\$5,000.00	Per Student	30.00%	\$3,526.25
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Administration On-Premises and in Citrix Cloud (CWS-215)	100224L	\$5,000.00	Per Student	30.00%	\$3,526.25
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Advanced Administration (CWS-315)	8272C	\$5,000.00	Per Student	30.00%	\$3,526.25



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Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Advanced Administration (CWS-315)	8272L	\$5,000.00	Per Student	30.00%	\$3,526.25
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Advanced Deployment, Troubleshooting, Security and Administration (CWS-313)	6487C	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Advanced Deployment, Troubleshooting, Security and Administration (CWS-313)	6487L	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Assessment, Design and Advanced Configuration (CWS-415)	100592G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Assessment, Design and Advanced Configuration (CWS-415)	100592U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Help Desk Support (CWS-115)	4566G	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7 Help Desk Support (CWS-115)	4566U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7, App Layering, and WEM Administration (Fast Track) (CMB-318)	8273C	\$6,000.00	Per Student	30.00%	\$4,231.50
Open Enrollment Public Classes - Citrix	Citrix Virtual Apps and Desktops 7, App Layering, and WEM Administration (Fast Track) (CMB-318)	8273L	\$6,000.00	Per Student	30.00%	\$4,231.50
Open Enrollment Public Classes - Citrix	Citrix Workspace Microapps Essentials (CWS-206)	100712G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Citrix	Citrix Workspace Microapps Essentials (CWS-206)	100712U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Citrix	Citrix XenServer 7.1 LTSR Administration (CXS-301)	100706G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Citrix XenServer 7.1 LTSR Administration (CXS-301)	100706U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Deploy and Manage Citrix ADC 13.x Gateway (CNS-227)	4569G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Deploy and Manage Citrix ADC 13.x Gateway (CNS-227)	4569U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Deploy and Manage Citrix ADC 13.x with Traffic Management (CNS-225)	100903G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Deploy and Manage Citrix ADC 13.x with Traffic Management (CNS-225)	100903U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Implementing Citrix ADC 13.x with Citrix Gateway (CNS-226)	4981G	\$2,000.00	Per Student	10.00%	\$1,813.50

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Citrix	Implementing Citrix ADC 13.x with Citrix Gateway (CNS-226)	4981U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - Citrix	Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud (CXD-250)	7012G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Citrix	Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud (CXD-250)	7012U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Citrix	Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud with Microsoft Azure (CXD-252)	7014G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Citrix	Moving to the Citrix Virtual Apps and Desktops Service on Citrix Cloud with Microsoft Azure (CXD-252)	7014U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Cloud Computing	AWS Cloud Financial Management for Builders	100838C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Cloud Computing	AWS Cloud Financial Management for Builders	100838L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Cloud Computing	Cloud Administrator	2018C	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Cloud Computing	Cloud Administrator	2018L	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Cloud Computing	Cloud Service Manager	2014C	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Cloud Computing	Cloud Service Manager	2014L	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - Cloud Computing	Exam Readiness Intensive Workshop: AWS Certified Solutions Architect-Associate	100839C	\$3,300.00	Per Student	30.00%	\$2,327.33
Open Enrollment Public Classes - Cloud Computing	Exam Readiness Intensive Workshop: AWS Certified Solutions Architect-Associate	100839L	\$3,300.00	Per Student	30.00%	\$2,327.33
Open Enrollment Public Classes - Collaboration and Unified Communications	SIP Essentials	3251G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Collaboration and Unified Communications	SIP Essentials	3251U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - CompTIA	CompTIA A+ Certification Prep	100287C	\$3,095.00	Per Student	30.00%	\$2,182.75
Open Enrollment Public Classes - CompTIA	CompTIA A+ Certification Prep	100287L	\$3,095.00	Per Student	30.00%	\$2,182.75
Open Enrollment Public Classes - CompTIA	CompTIA CASP+ Certification Prep Course – Advanced Security Practitioner	2951C	\$3,195.00	Per Student	30.00%	\$2,253.27
Open Enrollment Public Classes - CompTIA	CompTIA CASP+ Certification Prep Course – Advanced Security Practitioner	2951L	\$3,195.00	Per Student	30.00%	\$2,253.27
Open Enrollment Public Classes - CompTIA	CompTIA CySA+ Certification Prep Course - Cybersecurity Analyst	5867C	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - CompTIA	CompTIA CySA+ Certification Prep Course - Cybersecurity Analyst	5867L	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - CompTIA	CompTIA IT Fundamentals+ Certification Prep Course	100419C	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - CompTIA	CompTIA IT Fundamentals+ Certification Prep Course	100419L	\$2,395.00	Per Student	30.00%	\$1,689.07

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - CompTIA	CompTIA Network+ Certification Prep Course	3291C	\$2,795.00	Per Student	30.00%	\$1,971.17
Open Enrollment Public Classes - CompTIA	CompTIA Network+ Certification Prep Course	3291L	\$2,795.00	Per Student	30.00%	\$1,971.17
Open Enrollment Public Classes - CompTIA	CompTIA PenTest+ Certification Prep	100213L	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - CompTIA	CompTIA Security+ Certification Prep Course	3404C	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - CompTIA	CompTIA Security+ Certification Prep Course	3404L	\$2,895.00	Per Student	30.00%	\$2,041.70
Open Enrollment Public Classes - CompTIA	CompTIA Server+ Certification Prep Course	8276C	\$2,795.00	Per Student	30.00%	\$1,971.17
Open Enrollment Public Classes - CompTIA	CompTIA Server+ Certification Prep Course	8276L	\$2,795.00	Per Student	30.00%	\$1,971.17
Open Enrollment Public Classes - Cybersecurity	Check Point Cyber Security Administration and Security Engineering Bundle (CCSA+CCSE)	3443G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Cybersecurity	Check Point Cyber Security Administration and Security Engineering Bundle (CCSA+CCSE)	3443U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Cybersecurity	Check Point Cyber Security Administrator (CCSA)	3442G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cybersecurity	Check Point Cyber Security Administrator (CCSA)	3442U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cybersecurity	Check Point Cyber Security Engineering (CCSE)	3441G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cybersecurity	Check Point Cyber Security Engineering (CCSE)	3441U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Cybersecurity	CISM Prep Course	9817C	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Cybersecurity	CISM Prep Course	9817L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Cybersecurity	Computer Hacking Forensic Investigator (CHFI) v9	3401C	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cybersecurity	Computer Hacking Forensic Investigator (CHFI) v9	3401L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Cybersecurity	CRISC Prep Course	2089L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Cybersecurity	CyberSec First Responder: Threat Detection and Response	2180C	\$3,495.00	Per Student	30.00%	\$2,464.85
Open Enrollment Public Classes - Cybersecurity	CyberSec First Responder: Threat Detection and Response	2180L	\$3,495.00	Per Student	30.00%	\$2,464.85
Open Enrollment Public Classes - Cybersecurity	Cybersecurity Specialization: Architecture and Policy	6972L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Cybersecurity	Cybersecurity Specialization: Governance Risk and Compliance	6974L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - Cybersecurity	F5 Networks Administering BIG-IP	100358G	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cybersecurity	F5 Networks Administering BIG-IP	100358U	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP Advanced WAF: Web Application Firewall	100336G	\$4,400.00	Per Student	10.00%	\$3,989.70

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP Advanced WAF: Web Application Firewall	100336U	\$4,400.00	Per Student	10.00%	\$3,989.70
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP AFM: Advanced Firewall Manager	100337G	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP AFM: Advanced Firewall Manager	100337U	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP APM: Access Policy Manager	100338G	\$3,300.00	Per Student	10.00%	\$2,992.28
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP APM: Access Policy Manager	100338U	\$3,300.00	Per Student	10.00%	\$2,992.28
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP LTM: Local Traffic Manager	100561G	\$3,300.00	Per Student	10.00%	\$2,992.28
Open Enrollment Public Classes - Cybersecurity	F5 Networks Configuring BIG-IP LTM: Local Traffic Manager	100561U	\$3,300.00	Per Student	10.00%	\$2,992.28
Open Enrollment Public Classes - Cybersecurity	F5 Networks Troubleshooting BIG-IP	100340G	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cybersecurity	F5 Networks Troubleshooting BIG-IP	100340U	\$2,200.00	Per Student	10.00%	\$1,994.85
Open Enrollment Public Classes - Cybersecurity	GSEC: GIAC Security Essentials Certification	100373L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Cybersecurity	Introduction to Python Programming for Security Analysts & Professionals	8910U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Cybersecurity	Risk Management Framework (RMF)	6864L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Cybersecurity	SonicWall Network Security Administrator	8429C	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - Cybersecurity	SonicWall Network Security Administrator	8429L	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - Cybersecurity	SonicWall Network Security Professional (SNSP)	100314C	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - Cybersecurity	SonicWall Network Security Professional (SNSP)	100314L	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - DevOps	Adopting DevOps in an ITIL Environment	6035C	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - DevOps	Adopting DevOps in an ITIL Environment	6035L	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - DevOps	Agile Driven DevOps	5327G	\$1,750.00	Per Student	10.00%	\$1,586.81
Open Enrollment Public Classes - DevOps	Agile Driven DevOps	5327U	\$1,750.00	Per Student	10.00%	\$1,586.81
Open Enrollment Public Classes - DevOps	Certified Kubernetes Administrator (CKA)	100869U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - DevOps	Chef Foundations - Official Chef Training	5328G	\$1,750.00	Per Student	10.00%	\$1,586.81
Open Enrollment Public Classes - DevOps	Chef Foundations - Official Chef Training	5328U	\$1,750.00	Per Student	10.00%	\$1,586.81
Open Enrollment Public Classes - DevOps	DASA DevOps Fundamentals	7019C	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - DevOps	DASA DevOps Fundamentals	7019L	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - DevOps	DASA DevOps Professional: Enable and Scale	100575C	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - DevOps	DASA DevOps Professional: Enable and Scale	100575L	\$1,895.00	Per Student	30.00%	\$1,336.45

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Open Enrollment Public Classes - DevOps	DCIHX-Implementing Cisco HyperFlex v1.2	100750C	\$3,500.00	Per Student	30.00%	\$2,468.38
Open Enrollment Public Classes - DevOps	DCIHX-Implementing Cisco HyperFlex v1.2	100750L	\$3,500.00	Per Student	30.00%	\$2,468.38
Open Enrollment Public Classes - DevOps	Design Thinking Boot Camp	111227G	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - DevOps	Design Thinking Boot Camp	111227U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - DevOps	DevOps for Executives	5325G	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - DevOps	DevOps for Executives	5325U	\$1,195.00	Per Student	10.00%	\$1,083.57
Open Enrollment Public Classes - DevOps	DevOps Implementation Boot Camp	111228G	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - DevOps	DevOps Implementation Boot Camp	111228U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - DevOps	DevOps Institute: Certified Agile Service Manager (CASM)	100658L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - DevOps	DevOps Institute: DevOps Leader (DOL)	100595L	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - DevOps	DevOps Institute: DevSecOps Engineering (DSOE)	100655L	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - DevOps	Introduction to DevOps	5322G	\$895.00	Per Student	10.00%	\$811.54
Open Enrollment Public Classes - DevOps	Introduction to DevOps	5322U	\$895.00	Per Student	10.00%	\$811.54
Open Enrollment Public Classes - Docker	Advanced Kubernetes Operations (CN 320)	100821C	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Docker	Advanced Kubernetes Operations (CN 320)	100821L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Docker	Advanced OpenStack Deployment (OS 320)	100855C	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Docker	Advanced OpenStack Deployment (OS 320)	100855L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Docker	Cloud Native Development Bootcamp (CN 252)	100853C	\$3,395.00	Per Student	30.00%	\$2,394.32
Open Enrollment Public Classes - Docker	Cloud Native Development Bootcamp (CN 252)	100853L	\$3,395.00	Per Student	30.00%	\$2,394.32
Open Enrollment Public Classes - Docker	Cloud Native Operations Bootcamp (CN251)	100852C	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Docker	Cloud Native Operations Bootcamp (CN251)	100852L	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Docker	Docker Containerization Essentials (CN100)	100813C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Docker	Docker Containerization Essentials (CN100)	100813L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Docker	Kubernetes Application Essentials (CN 120)	100816C	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - Docker	Kubernetes Application Essentials (CN 120)	100816L	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - Docker	Kubernetes Native App development CN 230	100819C	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - Docker	Kubernetes Native App development CN 230	100819L	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - Docker	Kubernetes Operations (CN 220)	100818C	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - Docker	Kubernetes Operations (CN 220)	100818L	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - Docker	Open Stack Administration Bootcamp (OS 250)	100854C	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Docker	Open Stack Administration Bootcamp (OS 250)	100854L	\$3,995.00	Per Student	30.00%	\$2,817.47
Open Enrollment Public Classes - Docker	Open Stack Essentials (OS 100)	100822C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Docker	Open Stack Essentials (OS 100)	100822L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Docker	OpenStack Administration & Operations (OS 220)	100823C	\$3,200.00	Per Student	30.00%	\$2,256.80

**Department of Information Resources**  
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**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Docker	OpenStack Administration & Operations (OS 220)	100823L	\$3,200.00	Per Student	30.00%	\$2,256.80
Open Enrollment Public Classes - Docker	Swarm Application Essentials (CN 110)	100815C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Docker	Swarm Application Essentials (CN 110)	100815L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Enterprise Architecture	TOGAF® for Practitioners - Level 1 & 2	2413C	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - Enterprise Architecture	TOGAF® for Practitioners - Level 1 & 2	2413L	\$3,895.00	Per Student	30.00%	\$2,746.95
Open Enrollment Public Classes - GK Polaris	Agile Continuous Integration, Testing, and Deployment (CI, Refactoring, GIT, BitBucket & More) (TT3540)	101046G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Agile Continuous Integration, Testing, and Deployment (CI, Refactoring, GIT, BitBucket & More) (TT3540)	101046U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Agile Development Basics   A Technical Overview (TT3400)	101041G	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Agile Development Basics   A Technical Overview (TT3400)	101041U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Behavioral Interviewing Training	821206U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - GK Polaris	Building Data Lakes on AWS	821336L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - GK Polaris	Business Etiquette	100966U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Challenging Negative Attitudes	821208U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Communicating for Clarity	8947C	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - GK Polaris	Communicating for Clarity	8947L	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - GK Polaris	Core Java Programming for Object Oriented Developers (C#, C++, etc.) (TT2104-J11)	101017G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Core Java Programming for Object Oriented Developers (C#, C++, etc.) (TT2104-J11)	101017U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Core Spring Quick Start   Spring Essentials, Spring Boot, AOP, Persistence & More (TT3320)	101031G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Core Spring Quick Start   Spring Essentials, Spring Boot, AOP, Persistence & More (TT3320)	101031U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Cross-Cultural Business Communication Training	821240U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - GK Polaris	Developing Positive Relationships at Work	100968U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Developing Serverless Solutions on AWS	821327C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - GK Polaris	Developing Serverless Solutions on AWS	821327L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - GK Polaris	Diversity and Inclusion	100958U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - GK Polaris	Effective Management Skills	100964U	\$695.00	Per Student	10.00%	\$630.19



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Open Enrollment Public Classes - GK Polaris	Establishing Employee Accountability	101138U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	Excellence in Technical Customer Service	821244U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	Fast Track to Core Java 8 Programming for OO Developers (C#, C++, etc.) (TT2104-J8)	101018G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Fast Track to Core Java 8 Programming for OO Developers (C#, C++, etc.) (TT2104-J8)	101018U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Fast Track to R Programming for Data Science	101078G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Fast Track to R Programming for Data Science	101078U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Full Stack Web Development with Python and Django	101088G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Full Stack Web Development with Python and Django	101088U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Functional and Reactive Programming using RxJava 2 (TT3133)	101030G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Functional and Reactive Programming using RxJava 2 (TT3133)	101030U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Grammar Skills	821209U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Handling Difficult Customers	821242U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Hands-on Predictive Analytics with Python	101089G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - GK Polaris	Hands-on Predictive Analytics with Python	101089U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - GK Polaris	Harassment Prevention for Leaders	821243U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Implementing AI for Business Professionals	101074G	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Implementing AI for Business Professionals	101074U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Implementing AI in Software Testing   AI in Test Automation	101075G	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - GK Polaris	Implementing AI in Software Testing   AI in Test Automation	101075U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - GK Polaris	Intermediate Java Programming   New Features, Jigsaw, JShell, Concurrency & More	101027G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Intermediate Java Programming   New Features, Jigsaw, JShell, Concurrency & More	101027U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Introduction to MongoDB for Developers	101069G	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - GK Polaris	Introduction to MongoDB for Developers	101069U	\$2,295.00	Per Student	10.00%	\$2,080.99
Open Enrollment Public Classes - GK Polaris	Introduction to Node.JS   JumpStart to Node.JS (TT4153)	101054G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Introduction to Node.JS   JumpStart to Node.JS (TT4153)	101054U	\$2,195.00	Per Student	10.00%	\$1,990.32

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - GK Polaris	Introduction to Programming & .Net Coding Basics for Non-Developers (TTCODE101-N)	101066G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Introduction to Programming & .Net Coding Basics for Non-Developers (TTCODE101-N)	101066U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Introduction to Programming & Java Coding Basics for Non-Developers (TTCODE101-J)	101065G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Introduction to Programming & Java Coding Basics for Non-Developers (TTCODE101-J)	101065U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Introduction to Reactive Spring (TT3355)	101035G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Introduction to Reactive Spring (TT3355)	101035U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Introduction to Spring, Spring Boot & Spring Cloud (TT3324)	101033G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Introduction to Spring, Spring Boot & Spring Cloud (TT3324)	101033U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Introduction to SQL Basics   Basic SQL Programming	101090G	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - GK Polaris	Introduction to SQL Basics   Basic SQL Programming	101090U	\$1,995.00	Per Student	10.00%	\$1,808.97
Open Enrollment Public Classes - GK Polaris	Introduction to Tableau   Tableau QuickStart (TTDTAB001)	8498U	\$895.00	Per Student	10.00%	\$811.54
Open Enrollment Public Classes - GK Polaris	Introduction to Tableau   Tableau QuickStart (TTDTAB001)	8498L	\$895.00	Per Student	30.00%	\$631.20
Open Enrollment Public Classes - GK Polaris	Java Basics Primer for Selenium Users (Non-Developers)	101025G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - GK Polaris	Java Basics Primer for Selenium Users (Non-Developers)	101025U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - GK Polaris	Java Web Developer Essentials   Quick Start to JEE Core, Servlets, MVC, EL, JPA & More	101059G	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - GK Polaris	Java Web Developer Essentials   Quick Start to JEE Core, Servlets, MVC, EL, JPA & More	101059U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - GK Polaris	JumpStart to Java Programming for OO Developers (C#, C++, etc.) (Java 9 to 11) (TT2103-J11)	101016G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	JumpStart to Java Programming for OO Developers (C#, C++, etc.) (Java 9 to 11) (TT2103-J11)	101016U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Learning to Manage	821211U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	Machine Learning Foundation: Working with Spark and TensorFlow	101077G	\$2,695.00	Per Student	10.00%	\$2,443.69
Open Enrollment Public Classes - GK Polaris	Machine Learning Foundation: Working with Spark and TensorFlow	101077U	\$2,695.00	Per Student	10.00%	\$2,443.69

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Open Enrollment Public Classes - GK Polaris	Management Skills for Technical Professionals	821241U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - GK Polaris	Manual Web Testing with Selenium (TT3611)	101047G	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Manual Web Testing with Selenium (TT3611)	101047U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Mastering Spring 5 Developer's Workshop (TT3335)	101034G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Mastering Spring 5 Developer's Workshop (TT3335)	101034U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Microsoft Dynamics 365 Customer Engagement for Developers	6736C	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - GK Polaris	Microsoft Dynamics 365 Customer Engagement for Developers	6736L	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - GK Polaris	Microsoft Power Apps for End Users (55265)	101010C	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - GK Polaris	Microsoft Power Apps for End Users (55265)	101010L	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - GK Polaris	Microsoft PowerPoint O365 - Level 1 / Intro	101105C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Microsoft PowerPoint O365 - Level 1 / Intro	101105L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Microsoft PowerPoint O365 - Level 2 / Med	101106C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Microsoft PowerPoint O365 - Level 2 / Med	101106L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Microsoft Word O365- Level 3 / Adv	101109C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Microsoft Word O365- Level 3 / Adv	101109L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Migrating from Java 7 to Java 11   Transtioning to Java 11 / 13 (TT2134)	101024G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Migrating from Java 7 to Java 11   Transtioning to Java 11 / 13 (TT2134)	101024U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Migrating from Java 7 to Java 8   New Features & Skills (TT2130)	101021G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - GK Polaris	Migrating from Java 7 to Java 8   New Features & Skills (TT2130)	101021U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - GK Polaris	Migrating from Java 8 to Java 11   Java 11 New Features & Skills (TT2133)	101023G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Migrating from Java 8 to Java 11   Java 11 New Features & Skills (TT2133)	101023U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Motivating Employees to Be Their Best	821210U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	Next Level Java 9 Programming (Intermediate Java Programming)	101026G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Next Level Java 9 Programming (Intermediate Java Programming)	101026U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Office 365/2019 New Features	101131C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	Office 365/2019 New Features	101131L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - GK Polaris	PeopleCert DevOps Fundamentals	222000C	\$1,795.00	Per Student	30.00%	\$1,265.92

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Open Enrollment Public Classes - GK Polaris	PeopleCert DevOps Fundamentals	222000L	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - GK Polaris	Preventing Workplace Harassment	821215U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Quality Customer Service Training	821207U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - GK Polaris	Remote Test Automation with Selenium Web Driver and Selenium Grid (TT3619)	101049G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Remote Test Automation with Selenium Web Driver and Selenium Grid (TT3619)	101049U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - GK Polaris	Running Containers on Amazon Elastic Kubernetes Service (Amazon EKS)	100963C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - GK Polaris	Running Containers on Amazon Elastic Kubernetes Service (Amazon EKS)	100963L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - GK Polaris	RxJava 2   Reactive Programming in Java (TT3132)	101029G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	RxJava 2   Reactive Programming in Java (TT3132)	101029U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Sales Skills: Advanced Training	101094U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	Sales Skills: Essential Training	101093U	\$1,395.00	Per Student	10.00%	\$1,264.92
Open Enrollment Public Classes - GK Polaris	Sexual Harassment in the Workplace	100967U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	SOLID Designs in C++ (TTCP1270)	101067G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	SOLID Designs in C++ (TTCP1270)	101067U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Spring Boot Quick Start   Core Spring, Spring AOP, Spring Boot 2.0 and More (TT3322)	101032G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Spring Boot Quick Start   Core Spring, Spring AOP, Spring Boot 2.0 and More (TT3322)	101032U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Tableau Desktop II   Intermediate	101071G	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - GK Polaris	Tableau Desktop II   Intermediate	101071U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - GK Polaris	Test Automation   Automated Web Testing with Selenium WebDriver (TT3612)	101048G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Test Automation   Automated Web Testing with Selenium WebDriver (TT3612)	101048U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Test Automation with Python	101087G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Test Automation with Python	101087U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Understanding Leadership Competencies	100965U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - GK Polaris	Unit Testing with JUnit 5 & Mocking (with Best Practices)(TT3526)	101045G	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Unit Testing with JUnit 5 & Mocking (with Best Practices)(TT3526)	101045U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Working with Ansible   Ansible Foundations (TTDV7580)	101070G	\$2,195.00	Per Student	10.00%	\$1,990.32

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**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - GK Polaris	Working with Ansible   Ansible Foundations (TTDV7580)	101070U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - GK Polaris	Working with Elastic Search	101079G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Working with Elastic Search	101079U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - GK Polaris	Working with Spring Batch (TT3356)	101036G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Working with Spring Batch (TT3356)	101036U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Working with Spring JMS (TT3357)	101039G	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Working with Spring JMS (TT3357)	101039U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - GK Polaris	Working with Spring REST   Restful Services in Spring (TT3358)	101040G	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - GK Polaris	Working with Spring REST   Restful Services in Spring (TT3358)	101040U	\$1,895.00	Per Student	10.00%	\$1,718.29
Open Enrollment Public Classes - Google	Getting Started with Google Kubernetes Engine	6591U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - Google	Getting Started with Google Kubernetes Engine	6591L	\$995.00	Per Student	30.00%	\$701.72
Open Enrollment Public Classes - Google	Logging, Monitoring and Observability in Google Cloud	100867G	\$1,785.00	Per Student	10.00%	\$1,618.55
Open Enrollment Public Classes - Google	Logging, Monitoring and Observability in Google Cloud	100867U	\$1,785.00	Per Student	10.00%	\$1,618.55
Open Enrollment Public Classes - Google	Preparing for Professional Data Engineer Examination	100201C	\$995.00	Per Student	30.00%	\$701.72
Open Enrollment Public Classes - Google	Preparing for Professional Data Engineer Examination	100201L	\$995.00	Per Student	30.00%	\$701.72
Open Enrollment Public Classes - IBM	An Introduction to the z/OS Environment	9009G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - IBM	An Introduction to the z/OS Environment	9009U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - IBM	An Introduction to the z/OS Environment	9009L	\$1,700.00	Per Student	30.00%	\$1,198.93
Open Enrollment Public Classes - IBM	CICS v5.3 Systems Tailoring and Administration	100308G	\$4,185.00	Per Student	10.00%	\$3,794.75
Open Enrollment Public Classes - IBM	CICS v5.3 Systems Tailoring and Administration	100308U	\$4,185.00	Per Student	10.00%	\$3,794.75
Open Enrollment Public Classes - IBM	DB2 11 for z/OS System Administration	1500C	\$4,475.00	Per Student	30.00%	\$3,155.99
Open Enrollment Public Classes - IBM	DB2 11 for z/OS System Administration	1500U	\$4,475.00	Per Student	10.00%	\$4,057.71
Open Enrollment Public Classes - IBM	DB2 11 for z/OS System Administration	1500L	\$4,475.00	Per Student	30.00%	\$3,155.99
Open Enrollment Public Classes - IBM	Db2 12 for z/OS Basic Database Administration	100301G	\$2,535.00	Per Student	10.00%	\$2,298.61
Open Enrollment Public Classes - IBM	Db2 12 for z/OS Basic Database Administration	100301U	\$2,535.00	Per Student	10.00%	\$2,298.61
Open Enrollment Public Classes - IBM	Db2 12 for z/OS SQL Performance and Tuning	100302G	\$2,610.00	Per Student	10.00%	\$2,366.62
Open Enrollment Public Classes - IBM	Db2 12 for z/OS SQL Performance and Tuning	100302U	\$2,610.00	Per Student	10.00%	\$2,366.62

**Department of Information Resources**  
**Request for Offer DIR-CPO-TMP-560**  
**Technology Based Training, including Instructor-led Training for Technology**  
**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - IBM	Db2 12 for zOS Advanced Database Administration	100403U	\$1,690.00	Per Student	10.00%	\$1,532.41
Open Enrollment Public Classes - IBM	Developing Rule Solutions in IBM Operational Decision Manager v8.10	100398U	\$4,225.00	Per Student	10.00%	\$3,831.02
Open Enrollment Public Classes - IBM	Developing Rule Solutions in IBM Operational Decision Manager v8.9.2	100309G	\$4,225.00	Per Student	10.00%	\$3,831.02
Open Enrollment Public Classes - IBM	Developing Rule Solutions in IBM Operational Decision Manager v8.9.2	100309U	\$4,225.00	Per Student	10.00%	\$3,831.02
Open Enrollment Public Classes - IBM	Developing Solutions with IBM Decision Server Insights v8.10	100399U	\$3,480.00	Per Student	10.00%	\$3,155.49
Open Enrollment Public Classes - IBM	DevOps with Private Cloud on IBM Power Systems: Learn Ansible, Chef, and Puppet	100395U	\$2,610.00	Per Student	10.00%	\$2,366.62
Open Enrollment Public Classes - IBM	FileNet P8 Platform Administration (V5.5.x)	100735G	\$4,075.00	Per Student	10.00%	\$3,695.01
Open Enrollment Public Classes - IBM	FileNet P8 Platform Administration (V5.5.x)	100735U	\$4,075.00	Per Student	10.00%	\$3,695.01
Open Enrollment Public Classes - IBM	Fundamental System Skills in Z/OS	9043G	\$4,475.00	Per Student	10.00%	\$4,057.71
Open Enrollment Public Classes - IBM	Fundamental System Skills in Z/OS	9043C	\$4,475.00	Per Student	30.00%	\$3,155.99
Open Enrollment Public Classes - IBM	Fundamental System Skills in Z/OS	9043U	\$4,475.00	Per Student	10.00%	\$4,057.71
Open Enrollment Public Classes - IBM	Fundamental System Skills in Z/OS	9043L	\$4,475.00	Per Student	30.00%	\$3,155.99
Open Enrollment Public Classes - IBM	IBM Cognos Analytics: Author Reports Advanced (v11.1.x)	100297G	\$1,590.00	Per Student	10.00%	\$1,441.73
Open Enrollment Public Classes - IBM	IBM Cognos Analytics: Author Reports Advanced (v11.1.x)	100297U	\$1,590.00	Per Student	10.00%	\$1,441.73
Open Enrollment Public Classes - IBM	IBM Cognos Analytics: Author Reports Fundamentals (v11.1.x)	100295G	\$2,385.00	Per Student	10.00%	\$2,162.60
Open Enrollment Public Classes - IBM	IBM Cognos Analytics: Author Reports Fundamentals (v11.1.x)	100295U	\$2,385.00	Per Student	10.00%	\$2,162.60
Open Enrollment Public Classes - IBM	IBM Cognos Analytics: Enterprise Administration (v11.1.x)	100299G	\$1,590.00	Per Student	10.00%	\$1,441.73
Open Enrollment Public Classes - IBM	IBM Cognos Analytics: Enterprise Administration (v11.1.x)	100299U	\$1,590.00	Per Student	10.00%	\$1,441.73
Open Enrollment Public Classes - IBM	IBM Cognos Framework Manager: Design Metadata Models (v11.1.x)	100298G	\$3,180.00	Per Student	10.00%	\$2,883.47
Open Enrollment Public Classes - IBM	IBM Cognos Framework Manager: Design Metadata Models (v11.1.x)	100298U	\$3,180.00	Per Student	10.00%	\$2,883.47
Open Enrollment Public Classes - IBM	IBM InfoSphere DataStage v11.5 - Advanced Data Processing	4282G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - IBM	IBM InfoSphere DataStage v11.5 - Advanced Data Processing	4282C	\$1,700.00	Per Student	30.00%	\$1,198.93
Open Enrollment Public Classes - IBM	IBM InfoSphere DataStage v11.5 - Advanced Data Processing	4282U	\$1,700.00	Per Student	10.00%	\$1,541.48



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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - IBM	IBM InfoSphere DataStage v11.5 - Advanced Data Processing	4282L	\$1,700.00	Per Student	30.00%	\$1,198.93
Open Enrollment Public Classes - IBM	IBM Maximo Asset Management 7.6 Fundamentals	5987C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - IBM	IBM Maximo Asset Management 7.6 Fundamentals	5987L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - IBM	IBM Spectrum Protect 8.1.6 Implementation and Administration	100310G	\$3,975.00	Per Student	10.00%	\$3,604.33
Open Enrollment Public Classes - IBM	IBM Spectrum Protect 8.1.6 Implementation and Administration	100310U	\$3,975.00	Per Student	10.00%	\$3,604.33
Open Enrollment Public Classes - IBM	IBM Spectrum Scale Advanced Administration for Linux	5129G	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - IBM	IBM Spectrum Scale Advanced Administration for Linux	5129C	\$2,550.00	Per Student	30.00%	\$1,798.39
Open Enrollment Public Classes - IBM	IBM Spectrum Scale Advanced Administration for Linux	5129U	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - IBM	IBM Spectrum Scale Advanced Administration for Linux	5129L	\$2,550.00	Per Student	30.00%	\$1,798.39
Open Enrollment Public Classes - IBM	IBM SPSS Modeler Foundations (v18.2)	100397U	\$1,690.00	Per Student	10.00%	\$1,532.41
Open Enrollment Public Classes - IBM	IBM Workload Scheduler 9.4 Administration	7598G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - IBM	IBM Workload Scheduler 9.4 Administration	7598C	\$1,700.00	Per Student	30.00%	\$1,198.93
Open Enrollment Public Classes - IBM	IBM Workload Scheduler 9.4 Administration	7598U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - IBM	IBM Workload Scheduler 9.4 Administration	7598L	\$1,700.00	Per Student	30.00%	\$1,198.93
Open Enrollment Public Classes - IBM	Managing Decisions in IBM Operational Decision Manager v8.9	100306G	\$4,225.00	Per Student	10.00%	\$3,831.02
Open Enrollment Public Classes - IBM	Managing Decisions in IBM Operational Decision Manager v8.9	100306U	\$4,225.00	Per Student	10.00%	\$3,831.02
Open Enrollment Public Classes - IBM	Process Implementing with IBM Business Process Manager v8.6 - I	100305G	\$3,975.00	Per Student	10.00%	\$3,604.33
Open Enrollment Public Classes - IBM	Process Implementing with IBM Business Process Manager v8.6 - I	100305U	\$3,975.00	Per Student	10.00%	\$3,604.33
Open Enrollment Public Classes - IBM	SAN Volume Controller (SVC) Planning and Implementation Workshop	100311G	\$3,695.00	Per Student	10.00%	\$3,350.44
Open Enrollment Public Classes - IBM	SAN Volume Controller (SVC) Planning and Implementation Workshop	100311U	\$3,695.00	Per Student	10.00%	\$3,350.44
Open Enrollment Public Classes - IT Service Management	COBIT 2019 Foundation	100740L	\$1,795.00	Per Student	30.00%	\$1,265.92
Open Enrollment Public Classes - IT Service Management	CobIT 5 Foundation	2373C	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - IT Service Management	CobIT 5 Foundation	2373L	\$2,695.00	Per Student	30.00%	\$1,900.65
Open Enrollment Public Classes - ITIL®	Define and Implement a Service Desk and Incident Management Workshop	7800L	\$2,195.00	Per Student	30.00%	\$1,548.02

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - ITIL®	Define and Implement Problem Management Workshop	7764L	\$2,195.00	Per Student	30.00%	\$1,548.02
Open Enrollment Public Classes - ITIL®	ITIL 4 Foundation - French	100456C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL 4 Foundation - French	100456L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Specialist: Create, Deliver and Support	100437C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Specialist: Create, Deliver and Support	100437L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Specialist: Drive Stakeholder Value	100438C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Specialist: Drive Stakeholder Value	100438L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Specialist: High Velocity IT	100439C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Specialist: High Velocity IT	100439L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Strategic Leader: Digital and IT Strategy	100441L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Strategist: Direct Plan and Improve	100440C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL Strategist: Direct Plan and Improve	100440L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL® Practitioner	4995C	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - ITIL®	ITIL® Practitioner	4995L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - ITIL®	ITIL4 Foundation	222222C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL4 Foundation	222222L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - ITIL®	ITIL4 Foundation Bridge	111111C	\$1,295.00	Per Student	30.00%	\$913.30
Open Enrollment Public Classes - ITIL®	ITIL4 Foundation Bridge	111111L	\$1,295.00	Per Student	30.00%	\$913.30
Open Enrollment Public Classes - Juniper	Advanced Junos Enterprise Switching Using Enhanced Layer 2 Software (AJEX)	7208G	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Juniper	Advanced Junos Enterprise Switching Using Enhanced Layer 2 Software (AJEX)	7208U	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Juniper	Advanced Junos Service Provider Routing (AJSPR)	100560G	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Juniper	Advanced Junos Service Provider Routing (AJSPR)	100560U	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Juniper	Introduction to Juniper Security (JSEC)	101139U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - Juniper	Introduction To Junos Platform Automation and DevOps (IAUT)	100558G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Juniper	Introduction To Junos Platform Automation and DevOps (IAUT)	100558U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Juniper	Juniper Networks Design Fundamentals (JNDF)	7237G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Juniper	Juniper Networks Design Fundamentals (JNDF)	7237U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Juniper	Junos Enterprise Switching Using Enhanced Layer 2 Software (JEX)	7209G	\$1,595.00	Per Student	10.00%	\$1,446.27

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Juniper	Junos Enterprise Switching Using Enhanced Layer 2 Software (JEX)	7209U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Juniper	Junos Layer 2 VPNs (JL2V)	100553G	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Juniper	Junos Layer 2 VPNs (JL2V)	100553U	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Juniper	Junos Layer 3 VPNs (JL3V)	100555G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Juniper	Junos Layer 3 VPNs (JL3V)	100555U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Juniper	Junos MPLS Fundamentals (JMF)	9913G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Juniper	Junos MPLS Fundamentals (JMF)	9913U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Juniper	Junos Platform Automation and DevOps (JAUT)	100562G	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Juniper	Junos Platform Automation and DevOps (JAUT)	100562U	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Juniper	Junos Service Provider Switching (JSPX)	100557G	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Juniper	Junos Service Provider Switching (JSPX)	100557U	\$1,595.00	Per Student	10.00%	\$1,446.27
Open Enrollment Public Classes - Juniper	Junos Space Security Director	821379G	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Juniper	Junos Space Security Director	821379U	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Leadership and Management	Active Leadership for IT Professionals	8944C	\$2,195.00	Per Student	30.00%	\$1,548.02
Open Enrollment Public Classes - Leadership and Management	Active Leadership for IT Professionals	8944L	\$2,195.00	Per Student	30.00%	\$1,548.02
Open Enrollment Public Classes - Leadership and Management	Active Leadership for IT Professionals	8944L	\$2,195.00	Per Student	30.00%	\$1,548.02
Open Enrollment Public Classes - Leadership and Management	Advanced Interpersonal Communication	100960U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Leadership and Management	AMA2295 Successfully Managing People	2697G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Leadership and Management	AMA2295 Successfully Managing People	2697U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Leadership and Management	Appraising Performance	100945U	\$745.00	Per Student	10.00%	\$675.53
Open Enrollment Public Classes - Leadership and Management	Certified Professional in Management Exam Prep Course	821353G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Leadership and Management	Certified Professional in Management Exam Prep Course	821353U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Leadership and Management	Certified Professional in Management Exam Prep Express	821359U	\$2,545.00	Per Student	10.00%	\$2,307.68
Open Enrollment Public Classes - Leadership and Management	Coach.Coach.Coach. - Leading with Impact	8623L	\$995.00	Per Student	30.00%	\$701.72
Open Enrollment Public Classes - Leadership and Management	Developing Positive Assertiveness	100961U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Leadership and Management	Effective Team Meetings	821250U	\$695.00	Per Student	10.00%	\$630.19

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Leadership and Management	Facilitating Virtual Meetings	821246U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Leadership and Management	From Doing to Leading - Leading with Impact	8624L	\$595.00	Per Student	30.00%	\$419.62
Open Enrollment Public Classes - Leadership and Management	Managing Time and Tasks	821253U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Leadership and Management	Maximizing Team Results	2249L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - Leadership and Management	Organizational Change Management	821357G	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Leadership and Management	Organizational Change Management	821357U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Leadership and Management	Powerful Presentations	5057C	\$1,495.00	Per Student	30.00%	\$1,054.35
Open Enrollment Public Classes - Leadership and Management	Powerful Presentations	5057L	\$1,495.00	Per Student	30.00%	\$1,054.35
Open Enrollment Public Classes - Leadership and Management	Preventing Workplace Violence	821248U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Leadership and Management	Professional Business Writing Basics	821254U	\$1,395.00	Per Student	10.00%	\$1,264.92
Open Enrollment Public Classes - Leadership and Management	Stress Management	100959U	\$595.00	Per Student	10.00%	\$539.52
Open Enrollment Public Classes - Leadership and Management	The Valuable Administrative Assistant	821249U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - Microsoft	Administering Relational Databases on Microsoft Azure (DP-300T00)	100865C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Administering Relational Databases on Microsoft Azure (DP-300T00)	100865L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Artificial Intelligence Implementation Boot Camp	100321G	\$1,100.00	Per Student	10.00%	\$997.43
Open Enrollment Public Classes - Microsoft	Artificial Intelligence Implementation Boot Camp	100321U	\$1,100.00	Per Student	10.00%	\$997.43
Open Enrollment Public Classes - Microsoft	Azure Stack HCI (WS-013T00)	100916C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Azure Stack HCI (WS-013T00)	100916L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Building Applications and Solutions with Microsoft 365 Core Services (MS-600T00)	100752C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Building Applications and Solutions with Microsoft 365 Core Services (MS-600T00)	100752L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack Hub (AZ-600T00)	821332C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack Hub (AZ-600T00)	821332L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Configuring and Operating Microsoft Azure Virtual Desktop (AZ-140T00)	821343C	\$2,595.00	Per Student	30.00%	\$1,830.12

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Microsoft	Configuring and Operating Microsoft Azure Virtual Desktop (AZ-140T00)	821343L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Data Engineering on Microsoft Azure (DP-203T00)	821362C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Data Engineering on Microsoft Azure (DP-203T00)	821362L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Designing and Implementing a Data Science Solution on Azure (DP-100T01)	100327C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Designing and Implementing a Data Science Solution on Azure (DP-100T01)	100327L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Designing and Implementing a Microsoft Azure AI Solution (AI-102T00)	101000C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Designing and Implementing a Microsoft Azure AI Solution (AI-102T00)	101000L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Designing and Implementing Microsoft Azure Networking (AZ-700T00)	821396C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Microsoft	Designing and Implementing Microsoft Azure Networking (AZ-700T00)	821396L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - Microsoft	Designing and Implementing Microsoft DevOps Solutions (AZ-400T00)	100779C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Designing and Implementing Microsoft DevOps Solutions (AZ-400T00)	100779L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Developing Solutions for Microsoft Azure (AZ-204T00)	100748C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Developing Solutions for Microsoft Azure (AZ-204T00)	100748L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Dynamics 365 for Customer Engagement for Customer Service (MB-230T01)	100234C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Dynamics 365 for Customer Engagement for Customer Service (MB-230T01)	100234L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Implementing a Machine Learning Solution with Microsoft Azure Databricks (DP-090T00)	821363C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Implementing a Machine Learning Solution with Microsoft Azure Databricks (DP-090T00)	821363L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Introduction to Microsoft Dynamics 365 (M55250)	100596C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Introduction to Microsoft Dynamics 365 (M55250)	100596L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	M55033 SharePoint 2013 Site Collection and Site Administration	6463C	\$3,095.00	Per Student	30.00%	\$2,182.75
Open Enrollment Public Classes - Microsoft	M55033 SharePoint 2013 Site Collection and Site Administration	6463L	\$3,095.00	Per Student	30.00%	\$2,182.75

**Department of Information Resources**  
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**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Microsoft	M55033 SharePoint 2013 Site Collection and Site Administration	6463L	\$3,095.00	Per Student	30.00%	\$2,182.75
Open Enrollment Public Classes - Microsoft	Managing Microsoft Teams (MS-700T00)	100690C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Managing Microsoft Teams (MS-700T00)	100690L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Managing Modern Desktop (MD-101T00)	100226C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Managing Modern Desktop (MD-101T00)	100226L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Managing Windows Environments with Group Policy (M50255)	6127C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Managing Windows Environments with Group Policy (M50255)	6127L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Managing Windows Environments with Group Policy (M50255)	6127L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Fundamentals (MS-900T01)	100250C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft 365 Fundamentals (MS-900T01)	100250L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft 365 Identity and Services Track (MS-100T00)	100105C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Identity and Services Track (MS-100T00)	100105L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Messaging (MS-203T00)	100871C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Messaging (MS-203T00)	100871L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Mobility and Security Track (MS-101T00)	100106C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Mobility and Security Track (MS-101T00)	100106L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft 365 Security Administrator Track (MS-500T00)	100231C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft 365 Security Administrator Track (MS-500T00)	100231L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Azure Administrator (AZ-104T00)	100763C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Azure Administrator (AZ-104T00)	100763L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Azure AI Fundamentals (AI-900T00)	100836C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Azure AI Fundamentals (AI-900T00)	100836L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Azure Data Fundamentals (DP-900T00)	100886C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Azure Data Fundamentals (DP-900T00)	100886L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Azure Fundamentals(AZ-900T01)	100251C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Azure Fundamentals(AZ-900T01)	100251L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Azure IoT Developer (AZ-220T00)	100790L	\$2,595.00	Per Student	30.00%	\$1,830.12



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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Microsoft	Microsoft Azure Security Technologies (AZ-500T00)	100325C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Azure Security Technologies (AZ-500T00)	100325L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Business Central Functional Consultant (MB-800T00)	101097C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Business Central Functional Consultant (MB-800T00)	101097L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Customization and Configuration for Power Platform (M55242)	6729C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Customization and Configuration for Power Platform (M55242)	6729L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Field Service (MB-240T00)	100459C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Field Service (MB-240T00)	100459L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 for Customer Service	6731C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 for Customer Service	6731L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 for Finance (MB-310T00)	100462C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 for Finance (MB-310T00)	100462L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 for Sales	6732C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 for Sales	6732L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP) (MB-920T00)	821338C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP) (MB-920T00)	821338L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Marketing (MB-220T00)	100458C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Marketing (MB-220T00)	100458L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Sales (MB-210T01)	100233C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Sales (MB-210T01)	100233L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Supply Chain Management (MB-330T00)	100467C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Supply Chain Management (MB-330T00)	100467L	\$2,995.00	Per Student	30.00%	\$2,112.22

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Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Supply Chain Management, Manufacturing (MB-320T00)	100465C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365 Supply Chain Management, Manufacturing (MB-320T00)	100465L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365: Finance and Operations Apps Developer (MB-500T00)	100651C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365: Finance and Operations Apps Developer (MB-500T00)	100651L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365: Finance and Operations Apps Solution Architect (MB-700T00)	100801C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Dynamics 365: Finance and Operations Apps Solution Architect (MB-700T00)	100801L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Finance and Operations Core (MB-300T00)	100460C	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - Microsoft	Microsoft Finance and Operations Core (MB-300T00)	100460L	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - Microsoft	Microsoft Identity and Access Administrator (SC-300T00)	821304C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Identity and Access Administrator (SC-300T00)	821304L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Information Protection Administrator (SC-400T00)	821305C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Microsoft Information Protection Administrator (SC-400T00)	821305L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform App Maker (PL-100T00)	100917C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform App Maker (PL-100T00)	100917L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform Developer (PL-400T00)	100997C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform Developer (PL-400T00)	100997L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform Functional Consultant (PL-200T00)	100994C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform Functional Consultant (PL-200T00)	100994L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform Fundamentals (PL-900T00)	100693C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Power Platform Fundamentals (PL-900T00)	100693L	\$795.00	Per Student	30.00%	\$560.67

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Open Enrollment Public Classes - Microsoft	Microsoft Security Operations Analyst (SC-200T00)	821303C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Security Operations Analyst (SC-200T00)	821303L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Microsoft Security, Compliance, and Identity Fundamentals (SC-900T00)	821306C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Microsoft Security, Compliance, and Identity Fundamentals (SC-900T00)	821306L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Migrate NoSQL workloads to Azure Cosmos DB (DP-060T00)	100532C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Migrate NoSQL workloads to Azure Cosmos DB (DP-060T00)	100532L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Migrate Open Source Data Workloads to Azure (DP-070T00)	100533C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Migrate Open Source Data Workloads to Azure (DP-070T00)	100533L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft	Migrate SQL workloads to Azure (DP-050T00)	100531C	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - Microsoft	Migrate SQL workloads to Azure (DP-050T00)	100531L	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - Microsoft	Planning and Administering Microsoft Azure for SAP Workloads (AZ-120T00)	100642C	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Planning and Administering Microsoft Azure for SAP Workloads (AZ-120T00)	100642L	\$2,595.00	Per Student	30.00%	\$1,830.12
Open Enrollment Public Classes - Microsoft	Power Platform Solution Architect (PL-600T00)	821358C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	Power Platform Solution Architect (PL-600T00)	821358L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	SharePoint 2016 Site Collections and Site Owner Administration (M55234)	5741C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	SharePoint 2016 Site Collections and Site Owner Administration (M55234)	5741L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	SharePoint Online for Administrators (55238)	100979C	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	SharePoint Online for Administrators (55238)	100979L	\$2,095.00	Per Student	30.00%	\$1,477.50
Open Enrollment Public Classes - Microsoft	SQL Server Performance Tuning and Optimization (M55144)	1833L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	SQL Server Performance Tuning and Optimization (M55144)	1833L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Transact-SQL Querying (DP-080T00)	821360C	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - Microsoft	Transact-SQL Querying (DP-080T00)	821360L	\$1,545.00	Per Student	30.00%	\$1,089.61
Open Enrollment Public Classes - Microsoft	Windows 10 (MD-100T00)	100225C	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Windows 10 (MD-100T00)	100225L	\$2,995.00	Per Student	30.00%	\$2,112.22

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Microsoft	Windows PowerShell Scripting and Toolmaking	6544L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft	Windows PowerShell Scripting and Toolmaking	6544L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Microsoft Office	9475 - Office 365 for the End User – Level 2 / Advanced	9475C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	9475 - Office 365 for the End User – Level 2 / Advanced	9475L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Excel 2016/2019 Dashboards	100812C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Excel 2016/2019 Dashboards	100812L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Access 2016 - Level 1 / Intro	6654C	\$690.00	Per Student	30.00%	\$486.62
Open Enrollment Public Classes - Microsoft Office	Microsoft Access 2016 - Level 1 / Intro	6654L	\$690.00	Per Student	30.00%	\$486.62
Open Enrollment Public Classes - Microsoft Office	Microsoft Access 2016 - Level 2 & 3 / Advanced	6653C	\$698.00	Per Student	30.00%	\$492.26
Open Enrollment Public Classes - Microsoft Office	Microsoft Access 2016 - Level 2 & 3 / Advanced	6653L	\$698.00	Per Student	30.00%	\$492.26
Open Enrollment Public Classes - Microsoft Office	Microsoft Dynamics 365 Fundamentals (CRM) (MB-910T00)	821333C	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft Office	Microsoft Dynamics 365 Fundamentals (CRM) (MB-910T00)	821333L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel – Level 1 / Intro (2013, 2016, 2019)	7119C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel – Level 1 / Intro (2013, 2016, 2019)	7119L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel – Level 2 / Med (2013, 2016, 2019)	7125C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel – Level 2 / Med (2013, 2016, 2019)	7125L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel (2010 , 2013) Level 3 - Data List Management	7153C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel (2010 , 2013) Level 3 - Data List Management	7153L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013 - Data Analysis with Pivot Tables	6746C	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013 - Data Analysis with Pivot Tables	6746L	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013 - Level 3 / Advanced	6743C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013 - Level 3 / Advanced	6743L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013 / 2016 Pivot Table Workshop - Level 3 / Advanced	6744C	\$295.00	Per Student	30.00%	\$208.05

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Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013 / 2016 Pivot Table Workshop - Level 3 / Advanced	6744L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013, 2016, 2019 Level 3 - Spreadsheet Analysis	7004C	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2013, 2016, 2019 Level 3 - Spreadsheet Analysis	7004L	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2016 - Data Analysis with Pivot Tables	6747C	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2016 - Data Analysis with Pivot Tables	6747L	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2016 Level 3 - Data List Management	7005C	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2016 Level 3 - Data List Management	7005L	\$355.00	Per Student	30.00%	\$250.36
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2016/2019 - Level 3 / Advanced	6745C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel 2016/2019 - Level 3 / Advanced	6745L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel O365 - Level 1 / Intro	101100C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel O365 - Level 1 / Intro	101100L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel VBA - Programming (2013, 2016)	7133C	\$1,275.00	Per Student	30.00%	\$899.19
Open Enrollment Public Classes - Microsoft Office	Microsoft Excel VBA - Programming (2013, 2016)	7133L	\$1,275.00	Per Student	30.00%	\$899.19
Open Enrollment Public Classes - Microsoft Office	Microsoft OneNote 2016 - Complete	6667C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft OneNote 2016 - Complete	6667L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook 2016 - Level 1 / Intro	6673C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook 2016 - Level 1 / Intro	6673L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook 2016 - Level 2 & 3 / Advanced	6672C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook 2016 - Level 2 & 3 / Advanced	6672L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook O365 - Level 1 / Intro	101103C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook O365 - Level 1 / Intro	101103L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook O365 - Level 2 / Med	101104C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Outlook O365 - Level 2 / Med	101104L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft PowerPoint 2016 - Level 1 / Intro	6679C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft PowerPoint 2016 - Level 1 / Intro	6679L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft PowerPoint 2016 - Level 2 & 3 / Advanced	6678C	\$295.00	Per Student	30.00%	\$208.05

**Department of Information Resources**  
**Request for Offer DIR-CPO-TMP-560**  
**Technology Based Training, including Instructor-led Training for Technology**  
**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Microsoft Office	Microsoft PowerPoint 2016 - Level 2 & 3 / Advanced	6678L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2013 - Level 1 / Intro	6683C	\$780.00	Per Student	30.00%	\$550.10
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2013 - Level 1 / Intro	6683L	\$780.00	Per Student	30.00%	\$550.10
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2016 - Level 1 / Intro	6685C	\$780.00	Per Student	30.00%	\$550.10
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2016 - Level 1 / Intro	6685L	\$780.00	Per Student	30.00%	\$550.10
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2016 - Level 2 & 3 / Advanced	6684C	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2016 - Level 2 & 3 / Advanced	6684L	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2019 - Level 1	101125C	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2019 - Level 1	101125L	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2019 - Level 2 & 3 Advanced	101126C	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Project 2019 - Level 2 & 3 Advanced	101126L	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Publisher (2016) - Complete	6989C	\$350.00	Per Student	30.00%	\$246.84
Open Enrollment Public Classes - Microsoft Office	Microsoft Publisher (2016) - Complete	6989L	\$350.00	Per Student	30.00%	\$246.84
Open Enrollment Public Classes - Microsoft Office	Microsoft Publisher 2019	101127C	\$350.00	Per Student	30.00%	\$246.84
Open Enrollment Public Classes - Microsoft Office	Microsoft Publisher 2019	101127L	\$350.00	Per Student	30.00%	\$246.84
Open Enrollment Public Classes - Microsoft Office	Microsoft TEAMS	100203C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft TEAMS	100203L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2016 - Level 1 / Intro	7010C	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2016 - Level 1 / Intro	7010L	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2016 - Level 2 & 3 / Advanced	7009C	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2016 - Level 2 & 3 / Advanced	7009L	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2019 - Level 1 Intro	101128C	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2019 - Level 1 Intro	101128L	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2019 - Level 2	101129C	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Visio 2019 - Level 2	101129L	\$390.00	Per Student	30.00%	\$275.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Word - Level 1 / Intro (2013, 2016)	7154C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Word - Level 1 / Intro (2013, 2016)	7154L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Word - Level 2 / Med (2013, 2016)	7167C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Word - Level 2 / Med (2013, 2016)	7167L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Word - Level 3 / Advanced (2013, 2016)	7175C	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Microsoft Word - Level 3 / Advanced (2013, 2016)	7175L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Office 365 for the End User - Level 1 / Intro	6748C	\$295.00	Per Student	30.00%	\$208.05



**Department of Information Resources**  
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**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Microsoft Office	Office 365 for the End User - Level 1 / Intro	6748L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Power BI Fundamentals for End Users-2016	6998C	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	Power BI Fundamentals for End Users-2016	6998L	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	Quick Powerful Graphics with Power View, PowerPivot, Power Query, Power Map and Power BI (55164)	6939C	\$1,590.00	Per Student	30.00%	\$1,121.35
Open Enrollment Public Classes - Microsoft Office	Quick Powerful Graphics with Power View, PowerPivot, Power Query, Power Map and Power BI (55164)	6939L	\$1,590.00	Per Student	30.00%	\$1,121.35
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 for Advanced Site Owners and Workflow Admin	6902C	\$495.00	Per Student	30.00%	\$349.10
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 for Advanced Site Owners and Workflow Admin	6902L	\$495.00	Per Student	30.00%	\$349.10
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 for Site Members, Site Owners and Workflow Admin	6903C	\$2,375.00	Per Student	30.00%	\$1,674.97
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 for Site Members, Site Owners and Workflow Admin	6903L	\$2,375.00	Per Student	30.00%	\$1,674.97
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 for Site Owners	6870C	\$990.00	Per Student	30.00%	\$698.20
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 for Site Owners	6870L	\$990.00	Per Student	30.00%	\$698.20
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 Site Members	6869C	\$990.00	Per Student	30.00%	\$698.20
Open Enrollment Public Classes - Microsoft Office	SharePoint 2016 Site Members	6869L	\$990.00	Per Student	30.00%	\$698.20
Open Enrollment Public Classes - Microsoft Office	SharePoint Online: Site Administrators	100831C	\$395.00	Per Student	30.00%	\$278.57
Open Enrollment Public Classes - Microsoft Office	SharePoint Online: Site Administrators	100831L	\$395.00	Per Student	30.00%	\$278.57
Open Enrollment Public Classes - Microsoft Office	SharePoint Online: Site Owners	100830C	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	SharePoint Online: Site Owners	100830L	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	SharePoint Online: Site Users	100829C	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	SharePoint Online: Site Users	100829L	\$790.00	Per Student	30.00%	\$557.15
Open Enrollment Public Classes - Microsoft Office	Windows 10/Office 2016 - New Features	100329L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Microsoft Office	Windows 10/Office 365 - New Features	100328L	\$295.00	Per Student	30.00%	\$208.05
Open Enrollment Public Classes - Networking and Wireless	CCNA-Implementing and Administering Cisco Solutions	100837C	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Networking and Wireless	CCNA-Implementing and Administering Cisco Solutions	100837L	\$4,195.00	Per Student	30.00%	\$2,958.52
Open Enrollment Public Classes - Networking and Wireless	SDN Essentials	3327C	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - Networking and Wireless	SDN Essentials	3327L	\$1,895.00	Per Student	30.00%	\$1,336.45
Open Enrollment Public Classes - Networking and Wireless	Software Defined Networking (SDN) and Network Function Virtualization (NFV)	4463U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Networking and Wireless	Troubleshooting TCP/IP Networks with Wireshark	9879C	\$3,795.00	Per Student	30.00%	\$2,676.42

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Networking and Wireless	Troubleshooting TCP/IP Networks with Wireshark	9879C	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Networking and Wireless	Troubleshooting TCP/IP Networks with Wireshark	9879L	\$3,795.00	Per Student	30.00%	\$2,676.42
Open Enrollment Public Classes - Nutanix	Nutanix Enterprise Cloud Administration [v5.15]	9915C	\$3,495.00	Per Student	30.00%	\$2,464.85
Open Enrollment Public Classes - Nutanix	Nutanix Enterprise Cloud Administration [v5.15]	9915L	\$3,495.00	Per Student	30.00%	\$2,464.85
Open Enrollment Public Classes - Nutanix	Nutanix Enterprise Cloud Administration [v5.15]	9915U	\$3,495.00	Per Student	10.00%	\$3,169.09
Open Enrollment Public Classes - Oracle	Oracle 19c Big Data	100727G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Oracle	Oracle 19c Big Data	100727U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Oracle	Oracle 19c Database Administration	100723G	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Oracle	Oracle 19c Database Administration	100723U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Oracle	Oracle 19c Database Backup and Recovery	100726G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Oracle	Oracle 19c Database Backup and Recovery	100726U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Oracle	Oracle 19c Database Tuning	100725G	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Oracle	Oracle 19c Database Tuning	100725U	\$2,795.00	Per Student	10.00%	\$2,534.37
Open Enrollment Public Classes - Oracle	Oracle 19c New Features (TTOR00019)	100717G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Oracle	Oracle 19c New Features (TTOR00019)	100717U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Oracle	Oracle 19c PL/SQL Fundamentals	100734G	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Oracle	Oracle 19c PL/SQL Fundamentals	100734U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Oracle	Oracle 19c SQL Fundamentals	100733G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Oracle	Oracle 19c SQL Fundamentals	100733U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - Oracle	Oracle Data Guard 19c (TTOR05219)	100730G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Data Guard 19c (TTOR05219)	100730U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Data Integrator (ODI) 19c	100728G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Data Integrator (ODI) 19c	100728U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Data Integrator 19c Configuration and Administration	100729G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Data Integrator 19c Configuration and Administration	100729U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Database 19c Multitenant Architecture	100732G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Database 19c Multitenant Architecture	100732U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Enterprise Manager (OEM) 19c Cloud Control	100731G	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Oracle	Oracle Enterprise Manager (OEM) 19c Cloud Control	100731U	\$2,495.00	Per Student	10.00%	\$2,262.34

**Department of Information Resources**  
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**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Cortex XDR 2: Prevention, Analysis, and Response (EDU-260)	821200L	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Firewall 10.0 Essentials: Configuration and Management (EDU-210)	5846C	\$5,000.00	Per Student	30.00%	\$3,526.25
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Firewall 10.0 Essentials: Configuration and Management (EDU-210)	5846L	\$5,000.00	Per Student	30.00%	\$3,526.25
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Firewall 10.0: Troubleshooting (EDU-330)	9770C	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Firewall 10.0: Troubleshooting (EDU-330)	9770L	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Panorama 10.0: Managing Firewalls at Scale (EDU-220)	9798C	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - Palo Alto Networks	Palo Alto Networks: Panorama 10.0: Managing Firewalls at Scale (EDU-220)	9798L	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - PMI	Acceptance Testing for Quality Success	2936L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - PMI	Agile for Executives	2507U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - PMI	Agile for Product Owners	2510G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Agile for Product Owners	2510U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Agile Project Management	2923C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - PMI	Agile Project Management	2923L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - PMI	Agile Testing	2504G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Agile Testing	2504U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Better Brainstorming	2275L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - PMI	Building the Business Case	2946L	\$300.00	Per Student	30.00%	\$211.58
Open Enrollment Public Classes - PMI	Business Analysis in Agile Projects (ICP-APO)	2482G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Business Analysis in Agile Projects (ICP-APO)	2482U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Collaborating & Communicating Agile Requirements	2502G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Collaborating & Communicating Agile Requirements	2502U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - PMI	Contract Management Principles and Practices	2652L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Cost Estimating Fundamentals	2952L	\$400.00	Per Student	30.00%	\$282.10
Open Enrollment Public Classes - PMI	Earned Value Management	2845C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Earned Value Management	2845L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Effective Business Cases	2713L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Effective Vendor Management	2959L	\$400.00	Per Student	30.00%	\$282.10

**Department of Information Resources**  
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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - PMI	Establishing & Managing the Project Management Office	2814C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Establishing & Managing the Project Management Office	2814L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Influence and Persuasion in Project Management	2703L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - PMI	Introduction to Agile	2506G	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - PMI	Introduction to Agile	2506U	\$695.00	Per Student	10.00%	\$630.19
Open Enrollment Public Classes - PMI	Introduction to Agile	2506L	\$695.00	Per Student	30.00%	\$490.15
Open Enrollment Public Classes - PMI	IT Project Management	2819C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	IT Project Management	2819L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Leading Complex Projects	2653C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Leading Complex Projects	2653L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Leading SAFe 5.0 (SA)	2174G	\$795.00	Per Student	10.00%	\$720.87
Open Enrollment Public Classes - PMI	Leading SAFe 5.0 (SA)	2174U	\$795.00	Per Student	10.00%	\$720.87
Open Enrollment Public Classes - PMI	Lean Fundamentals	2108G	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - PMI	Lean Fundamentals	2108U	\$2,000.00	Per Student	10.00%	\$1,813.50
Open Enrollment Public Classes - PMI	Managing High Risk Projects	2940L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - PMI	Managing Projects with Microsoft 365	2219G	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - PMI	Managing Projects with Microsoft 365	2219U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - PMI	Motivation and Delegation	2956L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - PMI	Negotiation Skills for Project Managers	2644C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Negotiation Skills for Project Managers	2644L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Organizational Change Management	7655L	\$1,695.00	Per Student	30.00%	\$1,195.40
Open Enrollment Public Classes - PMI	PMI Agile Certified Practitioner (PMI-ACP) Boot Camp	111226G	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - PMI	PMI Agile Certified Practitioner (PMI-ACP) Boot Camp	111226U	\$1,795.00	Per Student	10.00%	\$1,627.62
Open Enrollment Public Classes - PMI	Program Management	2813C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Program Management	2813L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Project Management Fundamentals	2868C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Project Management Fundamentals	2868L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Project Management Overview	2783L	\$795.00	Per Student	30.00%	\$560.67
Open Enrollment Public Classes - PMI	Project Management Professional (PMP)® Exam Prep Boot Camp	2387C	\$3,195.00	Per Student	30.00%	\$2,253.27
Open Enrollment Public Classes - PMI	Project Management Professional (PMP)® Exam Prep Boot Camp	2387L	\$3,195.00	Per Student	30.00%	\$2,253.27

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - PMI	Project Management, Leadership, and Communication	2658C	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - PMI	Project Management, Leadership, and Communication	2658L	\$2,395.00	Per Student	30.00%	\$1,689.07
Open Enrollment Public Classes - PMI	Project Portfolio Management	2817C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Project Portfolio Management	2817L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Project Troubleshooting and Recovery	2816C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Project Troubleshooting and Recovery	2816L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Quality for Project Managers	2808C	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Quality for Project Managers	2808L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Risk Management	2811L	\$2,295.00	Per Student	30.00%	\$1,618.55
Open Enrollment Public Classes - PMI	Schedule and Cost Control	2809C	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - PMI	Schedule and Cost Control	2809L	\$2,495.00	Per Student	30.00%	\$1,759.60
Open Enrollment Public Classes - PMI	Six Sigma Black Belt Program	2209G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - PMI	Six Sigma Green Belt Program (2 week)	2206G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - PMI	Six Sigma Green Belt Program (2 week)	2206U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - PMI	Understanding Project Budget and Accounting	2950L	\$400.00	Per Student	30.00%	\$282.10
Open Enrollment Public Classes - PMI	Virtual Project Management	2943L	\$400.00	Per Student	30.00%	\$282.10
Open Enrollment Public Classes - PMI	Writing Statements of Work	2983L	\$400.00	Per Student	30.00%	\$282.10
Open Enrollment Public Classes - PMI	Your Role as an Organizational Change Agent	2931L	\$200.00	Per Student	30.00%	\$141.05
Open Enrollment Public Classes - Project Management	Agile Boot Camp for Non-Software Work: ICP Fundamentals Certification	111223G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Project Management	Agile Boot Camp for Non-Software Work: ICP Fundamentals Certification	111223U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Project Management	Agile Boot Camp: ICP Fundamentals Certification	111224G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Project Management	Agile Boot Camp: ICP Fundamentals Certification	111224U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Project Management	Agile Portfolio and Program Management (ICP-DAS)	7053G	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Project Management	Agile Portfolio and Program Management (ICP-DAS)	7053U	\$1,295.00	Per Student	10.00%	\$1,174.24
Open Enrollment Public Classes - Project Management	PRINCE2® Foundation + Practitioner Certification	2458L	\$2,995.00	Per Student	30.00%	\$2,112.22
Open Enrollment Public Classes - Project Management	PRINCE2® Foundation Certification	2966L	\$1,995.00	Per Student	30.00%	\$1,406.97
Open Enrollment Public Classes - Project Management	PRINCE2® Practitioner Certification	2967L	\$1,595.00	Per Student	30.00%	\$1,124.87
Open Enrollment Public Classes - Project Management	Professional Scrum Master	6285G	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Project Management	Professional Scrum Master	6285U	\$1,695.00	Per Student	10.00%	\$1,536.94

**Department of Information Resources**  
**Request for Offer DIR-CPO-TMP-560**  
**Technology Based Training, including Instructor-led Training for Technology**  
**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Project Management	SAFe 5.0 Scrum Master with SSM Certification (SSM)	5895G	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - Project Management	SAFe 5.0 Scrum Master with SSM Certification (SSM)	5895U	\$995.00	Per Student	10.00%	\$902.22
Open Enrollment Public Classes - Project Management	Six Sigma Green Belt Jump Start	2107G	\$2,995.00	Per Student	10.00%	\$2,715.72
Open Enrollment Public Classes - Python	APIs and API Design with Python	100417U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Python	Building Recommendation Systems with Python (TTAML0002)	100792U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Python	JumpStart to Python for Data Science	100669U	\$2,195.00	Per Student	10.00%	\$1,990.32
Open Enrollment Public Classes - Python	Mastering Python Programming	4263U	\$2,395.00	Per Student	10.00%	\$2,171.67
Open Enrollment Public Classes - Python	Next Level Python for Data Science   Working with Libraries, Frameworks, and Visualization Tools	100671U	\$2,595.00	Per Student	10.00%	\$2,353.02
Open Enrollment Public Classes - Python	Python for Data Science Primer	100668U	\$1,695.00	Per Student	10.00%	\$1,536.94
Open Enrollment Public Classes - Python	Python for Data Science Primer	100668L	\$1,695.00	Per Student	30.00%	\$1,195.40
Open Enrollment Public Classes - Python	Python for Network & System Administrators	8431U	\$2,495.00	Per Student	10.00%	\$2,262.34
Open Enrollment Public Classes - Red Hat	Advanced Automation: Ansible Best Practices (DO447)	100569G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Advanced Automation: Ansible Best Practices (DO447)	100569U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Ansible for Network Automation (DO457)	100185G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Ansible for Network Automation (DO457)	100185U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Authoring Rules with Red Hat JBoss BRMS (AD461)	1800G	\$2,700.00	Per Student	10.00%	\$2,448.23
Open Enrollment Public Classes - Red Hat	Authoring Rules with Red Hat JBoss BRMS (AD461)	1800U	\$2,700.00	Per Student	10.00%	\$2,448.23
Open Enrollment Public Classes - Red Hat	Building Advanced Red Hat Enterprise Applications (AD501)	3491G	\$340.00	Per Student	10.00%	\$308.30
Open Enrollment Public Classes - Red Hat	Building Advanced Red Hat Enterprise Applications (AD501)	3491U	\$340.00	Per Student	10.00%	\$308.30
Open Enrollment Public Classes - Red Hat	Building Resilient Microservices with Istio and Red Hat OpenShift Service Mesh (DO328)	100883G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Building Resilient Microservices with Istio and Red Hat OpenShift Service Mesh (DO328)	100883U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Camel Development with Red Hat JBoss Fuse (AD421)	6917G	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Red Hat	Camel Development with Red Hat JBoss Fuse (AD421)	6917U	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Red Hat	Camel Development with Red Hat JBoss Fuse with Expertise Exam (AD422)	6921G	\$4,655.00	Per Student	10.00%	\$4,220.92
Open Enrollment Public Classes - Red Hat	Container Adoption Boot Camp (DO700)	100401G	\$9,000.00	Per Student	10.00%	\$8,160.75



**Department of Information Resources**  
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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	Containers, Kubernetes, and Red Hat OpenShift Administration I (DO285)	7249G	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Red Hat	Containers, Kubernetes, and Red Hat OpenShift Administration I (DO285)	7249U	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Red Hat	Developing and Deploying Applications on OpenShift (DO290)	3815G	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - Red Hat	Developing and Deploying Applications on OpenShift (DO290)	3815U	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - Red Hat	Developing Rules Applications with Red Hat JBoss BRMS (AD463)	6929G	\$2,700.00	Per Student	10.00%	\$2,448.23
Open Enrollment Public Classes - Red Hat	Developing Rules Applications with Red Hat JBoss BRMS (AD463)	6929U	\$2,700.00	Per Student	10.00%	\$2,448.23
Open Enrollment Public Classes - Red Hat	Developing Workflow Applications with Red Hat JBoss BPM Suite (AD427)	2229G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Developing Workflow Applications with Red Hat JBoss BPM Suite (AD427)	2229U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	DevOps Culture and Practice Enablement (DO500)	100400G	\$7,350.00	Per Student	10.00%	\$6,664.61
Open Enrollment Public Classes - Red Hat	Enterprise Service Bus (ESB) Deployment with Red Hat JBoss Fuse (AD435)	6928G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - Red Hat	Enterprise Service Bus (ESB) Deployment with Red Hat JBoss Fuse (AD435)	6928U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - Red Hat	High Availability for Red Hat Enterprise Linux OpenStack Platform (CL332)	6933G	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	Implementing Red Hat JBoss BRMS (AD465)	1769G	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Implementing Red Hat JBoss BRMS (AD465)	1769U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Introduction to OpenShift Applications (DO101)	100756G	\$950.00	Per Student	10.00%	\$861.41
Open Enrollment Public Classes - Red Hat	Introduction to OpenShift Applications (DO101)	100756U	\$950.00	Per Student	10.00%	\$861.41
Open Enrollment Public Classes - Red Hat	Microsoft Windows Automation with Red Hat Ansible (DO417)	100702G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Microsoft Windows Automation with Red Hat Ansible (DO417)	100702U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	RabbitMQ Messaging with Red Hat Enterprise Linux OpenStack Platform (CL315)	1345G	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	RabbitMQ Messaging with Red Hat Enterprise Linux OpenStack Platform (CL315)	1345U	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	Red Hat Application Development I: Programming in Java EE (AD183)	1176G	\$3,200.00	Per Student	10.00%	\$2,901.60
Open Enrollment Public Classes - Red Hat	Red Hat Application Development I: Programming in Java EE (AD183)	1176U	\$3,200.00	Per Student	10.00%	\$2,901.60

**Department of Information Resources**  
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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	Red Hat Application Development II: Implementing Microservice Architectures (DO283)	821381G	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat Application Development II: Implementing Microservice Architectures (DO283)	821381U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat Ceph Storage Architecture and Administration (CEPH125)	3463G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat Ceph Storage Architecture and Administration (CEPH125)	3463U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Ansible Automation (EX407, EX407K)	4916G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Camel Development Exam (EX421)	1326G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Configuration Management with Puppet (EX405, EX405K)	4090G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Enterprise Deployment and Systems Management Exam (EX401)	1256G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in High Availability Clustering Exam (EX436)	1291G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Hybrid Cloud Management Exam (EX220, EX220K)	1352G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Hybrid Cloud Storage Exam (EX236)	6909G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certificate of Expertise in Red Hat Enterprise Linux Diagnostics and Troubleshooting (EX342, EX342K)	4470G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Engineer (RHCE) Exam (EX300)	1284G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Engineer (RHCE) exam for Red Hat Enterprise Linux 8 (EX294, EX294K)	100444G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Enterprise Application Developer Exam (EX183, EX183K)	6924G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Enterprise Microservices Developer Exam (EX283, EX283K)	821382G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Advanced Automation: Ansible Best Practices exam (EX447, EX447K)	100568G	\$400.00	Per Student	10.00%	\$362.70

**Department of Information Resources**  
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**Technology Based Training, including Instructor-led Training for Technology**  
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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Deployment and Systems Management Exam (EX403, EX403K)	7248G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Deployment and Systems Management Exam (EX440, EX440K)	7252G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Enterprise Application Server Administration exam (EX248, EX248K)	1184G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Linux Performance Tuning Exam (EX442)	1296G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in OpenShift Application Development Exam (EX288, EX288K)	9801G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Security: Containers and OpenShift Container Platform exam (EX425, EX425K)	100426G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified Specialist in Security: Linux exam (EX415, EX415K)	100186G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Certified System Administrator in Red Hat OpenStack Exam (EX210)	6919G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat CloudForms Hybrid Cloud Administration (CL216)	3475G	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	Red Hat CloudForms Hybrid Cloud Management (CL220)	6932G	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat CloudForms Hybrid Cloud Management (CL220)	6932U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat CloudForms Hybrid Cloud Management with Exam (CL221)	3489G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat CloudForms Hybrid Cloud Operations (CL218)	3465G	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Deployment and Systems Management with Exam (RH402)	1229G	\$3,705.00	Per Student	10.00%	\$3,359.51
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Linux 8 New Features for Experienced Administrators (RH354)	100366G	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Linux 8 New Features for Experienced Administrators (RH354)	100366U	\$3,000.00	Per Student	10.00%	\$2,720.25
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Linux Automation with Ansible (RH294)	100443G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Linux Automation with Ansible (RH294)	100443U	\$3,800.00	Per Student	10.00%	\$3,445.65

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Linux Diagnostics and Troubleshooting (RH342)	1267G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Linux Diagnostics and Troubleshooting (RH342)	1267U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Performance Tuning (RH442)	1295G	\$4,280.00	Per Student	10.00%	\$3,880.89
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Performance Tuning (RH442)	1295U	\$4,280.00	Per Student	10.00%	\$3,880.89
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Performance Tuning with Exam (RH443)	1169G	\$4,541.00	Per Student	10.00%	\$4,117.55
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Virtualization (RH318)	2370G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Virtualization (RH318)	2370U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Virtualization Administrator Exam (EX318, EX318K)	1257G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	Red Hat Enterprise Virtualization with RHCVA Exam (RH319)	1168G	\$4,541.00	Per Student	10.00%	\$4,117.55
Open Enrollment Public Classes - Red Hat	Red Hat Gluster Storage Administration (RH236)	6913G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Red Hat Gluster Storage Administration (RH236)	6913U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Red Hat Gluster Storage Administration with Exam (RH237)	6926G	\$3,087.50	Per Student	10.00%	\$2,799.59
Open Enrollment Public Classes - Red Hat	Red Hat High Availability Clustering (RH436)	1290G	\$4,400.00	Per Student	10.00%	\$3,989.70
Open Enrollment Public Classes - Red Hat	Red Hat High Availability Clustering (RH436)	1290U	\$4,400.00	Per Student	10.00%	\$3,989.70
Open Enrollment Public Classes - Red Hat	Red Hat High Availability Clustering with Exam (RH437)	1232G	\$4,655.00	Per Student	10.00%	\$4,220.92
Open Enrollment Public Classes - Red Hat	Red Hat JBoss AMQ Administration (AD440)	7250G	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Red Hat	Red Hat JBoss AMQ Administration (AD440)	7250U	\$1,900.00	Per Student	10.00%	\$1,722.83
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Application Administration I (AD248)	1177G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Application Administration I (AD248)	1177U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Application Administration I with RHCJA exam (AD249)	1178G	\$4,275.00	Per Student	10.00%	\$3,876.36
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Application Administration II (AD348)	1194G	\$4,280.00	Per Student	10.00%	\$3,880.89
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Application Administration II (AD348)	1194U	\$4,280.00	Per Student	10.00%	\$3,880.89
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Data Virtualization Development (JB450)	0930G	\$2,550.00	Per Student	10.00%	\$2,312.21

**Department of Information Resources**  
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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Data Virtualization Development (JB450)	0930U	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Data Virtualization Development with Exam (JB451)	0929G	\$2,805.00	Per Student	10.00%	\$2,543.43
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Enterprise Application Development II (AD325)	1259G	\$3,200.00	Per Student	10.00%	\$2,901.60
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Enterprise Application Development II (AD325)	1259U	\$3,200.00	Per Student	10.00%	\$2,901.60
Open Enrollment Public Classes - Red Hat	Red Hat JBoss Fuse Rapid Track (AD439)	1223G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Administration I (DO280)	3816G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Administration I (DO280)	3816U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Administration II: High Availability (DO380)	9999G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Administration II: High Availability (DO380)	9999U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Development I: Containerizing Applications with exam (DO289)	9889G	\$4,541.00	Per Student	10.00%	\$4,117.55
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Development II: Containerizing Applications (DO288)	9792G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Development II: Containerizing Applications (DO288)	9792U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Development II: Creating Microservices with Red Hat OpenShift Application Runtimes (DO292)	100188G	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift Development II: Creating Microservices with Red Hat OpenShift Application Runtimes (DO292)	100188U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift I: Containers & Kubernetes (DO180)	6488G	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Red Hat OpenShift I: Containers & Kubernetes (DO180)	6488U	\$2,850.00	Per Student	10.00%	\$2,584.24
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration I (CL110)	4696G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration I (CL110)	4696U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration II (CL210)	4843G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration II (CL210)	4843U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration II with exam (CL211)	4973G	\$4,541.00	Per Student	10.00%	\$4,117.55
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration III: Networking & Foundations of NFV (CL310)	3480G	\$3,600.00	Per Student	10.00%	\$3,264.30

**Department of Information Resources**  
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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration III: Networking & Foundations of NFV (CL310)	3480U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat OpenStack Administration III: Networking & Foundations of NFV with Exam (CL311)	3490G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat Satellite 6 Administration (RH403)	0768G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Satellite 6 Administration (RH403)	0768U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Security: Identity Management and Active Directory Integration (RH362)	100183G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Security: Identity Management and Active Directory Integration (RH362)	100183U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Security: Linux in Physical, Virtual, and Cloud (RH415)	100187G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Security: Linux in Physical, Virtual, and Cloud (RH415)	100187U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	Red Hat Security: Securing Containers and OpenShift (DO425)	100425G	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat Security: Securing Containers and OpenShift (DO425)	100425U	\$3,600.00	Per Student	10.00%	\$3,264.30
Open Enrollment Public Classes - Red Hat	Red Hat System Administration I (RH124)	1268G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat System Administration I (RH124)	1268U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat System Administration II (RH134)	6935G	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Red Hat	Red Hat System Administration II (RH134)	6935U	\$4,750.00	Per Student	10.00%	\$4,307.06
Open Enrollment Public Classes - Red Hat	Red Hat System Administration II with RHCSA Exam (RH135)	6936G	\$5,225.00	Per Student	10.00%	\$4,737.77
Open Enrollment Public Classes - Red Hat	Red Hat System Administration III (RH254)	1278G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat System Administration III (RH254)	1278U	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat System Administration III with RHCSA and RHCE Exams (RH255)	1279G	\$3,800.00	Per Student	10.00%	\$3,445.65
Open Enrollment Public Classes - Red Hat	Red Hat® Certified Engineer (RHCE®) in Red Hat OpenStack exam (EX310, EX310K)	3938G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - Red Hat	RHCE Certification Lab (RH299)	1281G	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	RHCE Certification Lab (RH299)	1281U	\$4,000.00	Per Student	10.00%	\$3,627.00
Open Enrollment Public Classes - Red Hat	RHCE Certification Lab with RHCSA and RHCE Exams (RH300)	1282G	\$3,990.00	Per Student	10.00%	\$3,617.93
Open Enrollment Public Classes - Red Hat	RHCSA Rapid Track course (RH199)	1274G	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Red Hat	RHCSA Rapid Track course (RH199)	1274U	\$5,000.00	Per Student	10.00%	\$4,533.75
Open Enrollment Public Classes - Red Hat	RHCSA Rapid Track course with RHCSA Exam (RH200)	1277G	\$5,462.00	Per Student	10.00%	\$4,952.67



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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - Red Hat	SwitchYard Development with Red Hat JBoss Fuse Service Works (AD417)	6930G	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	SwitchYard Development with Red Hat JBoss Fuse Service Works (AD417)	6930U	\$1,600.00	Per Student	10.00%	\$1,450.80
Open Enrollment Public Classes - Red Hat	The Red Hat Certified Specialist in Identity Management Exam (EX362, EX362K)	100184G	\$400.00	Per Student	10.00%	\$362.70
Open Enrollment Public Classes - SAS	Customer Segmentation Using SAS Enterprise Miner	2802G	\$2,475.00	Per Student	10.00%	\$2,244.21
Open Enrollment Public Classes - SAS	Data Mining: Principles and Best Practices	2823G	\$2,475.00	Per Student	10.00%	\$2,244.21
Open Enrollment Public Classes - ServiceNow	Adopting a Platform Owner Mindset	821295G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Adopting a Platform Owner Mindset	821295U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Application Development Fundamentals	821232G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Application Development Fundamentals	821232U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Cloud Provisioning and Governance Advanced	821268G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Cloud Provisioning and Governance Advanced	821268U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Cloud Provisioning and Governance Fundamentals	821267G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Cloud Provisioning and Governance Fundamentals	821267U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Configuration Management Database (CMDB) Fundamentals	821269G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Configuration Management Database (CMDB) Fundamentals	821269U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Customer Service Management (CSM) Fundamentals	821233G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Customer Service Management (CSM) Fundamentals	821233U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Customer Service Management (CSM) Implementation	821234G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Customer Service Management (CSM) Implementation	821234U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Discovery Fundamentals	821270G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Discovery Fundamentals	821270U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Event Management Fundamentals	821271G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Event Management Fundamentals	821271U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Field Service Management (FSM) Fundamentals	821235G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Field Service Management (FSM) Fundamentals	821235U	\$1,700.00	Per Student	10.00%	\$1,541.48

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Open Enrollment Public Classes - ServiceNow	Field Service Management (FSM) Implementation	821236G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Field Service Management (FSM) Implementation	821236U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Hardware Asset Management (HAM) Fundamentals	821273G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Hardware Asset Management (HAM) Fundamentals	821273U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Human Resources (HR) Fundamentals	821274G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Human Resources (HR) Fundamentals	821274U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Human Resources (HR) Implementation	821275G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Human Resources (HR) Implementation	821275U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	IT Service Managemet (ITSM) Fundamentals	821276G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	IT Service Managemet (ITSM) Fundamentals	821276U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	IT Service Managemet (ITSM) Implementation	821277G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	IT Service Managemet (ITSM) Implementation	821277U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Performance Analytics (PA) Advanced	821280G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Performance Analytics (PA) Advanced	821280U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Performance Analytics (PA) Fundamentals	821279G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Performance Analytics (PA) Fundamentals	821279U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Project Portfolio Management (PPM) Fundamentals	821281G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Project Portfolio Management (PPM) Fundamentals	821281U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Risk and Compliance Implementation	821282G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Risk and Compliance Implementation	821282U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Scripting in ServiceNow Fundamentals	821283G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Scripting in ServiceNow Fundamentals	821283U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Security Incident Response (SIR) Implementation	821284G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Security Incident Response (SIR) Implementation	821284U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Security Operations (SecOps) Fundamentals	821285G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Security Operations (SecOps) Fundamentals	821285U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Service Mapping Fundamentals	821286G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Service Mapping Fundamentals	821286U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Service Mapping Implementation	821287G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Service Mapping Implementation	821287U	\$2,400.00	Per Student	10.00%	\$2,176.20

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SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Open Enrollment Public Classes - ServiceNow	Service Portal Advanced	821289G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Service Portal Advanced	821289U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Service Portal Fundamentals	821288G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Service Portal Fundamentals	821288U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	ServiceNow Fundamentals	821227G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	ServiceNow Fundamentals	821227U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	ServiceNow Platform Implementation	821290G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	ServiceNow Platform Implementation	821290U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Software Asset Management (SAM) Fundamentals	821291G	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	Software Asset Management (SAM) Fundamentals	821291U	\$2,400.00	Per Student	10.00%	\$2,176.20
Open Enrollment Public Classes - ServiceNow	System Administration Advanced	821292G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	System Administration Advanced	821292U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Vendor Risk Management (VRM) Implementation	821293G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Vendor Risk Management (VRM) Implementation	821293U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Vulnerability Response Implementation	821294G	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - ServiceNow	Vulnerability Response Implementation	821294U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - Veeam	Veeam Availability Suite v11: Configuration & Management	6199C	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Veeam	Veeam Availability Suite v11: Configuration & Management	6199L	\$3,000.00	Per Student	30.00%	\$2,115.75
Open Enrollment Public Classes - Veeam	Veeam Backup & Replication v11: Architecture & Design	6201L	\$2,000.00	Per Student	30.00%	\$1,410.50
Open Enrollment Public Classes - Veeam	Veeam Certified Architect Package (VMCA)	6202C	\$4,750.00	Per Student	30.00%	\$3,349.94
Open Enrollment Public Classes - Veeam	Veeam Certified Architect Package (VMCA)	6202L	\$4,750.00	Per Student	30.00%	\$3,349.94
Open Enrollment Public Classes - VMware	VMware App Volumes and Dynamic Environment Manager	100644G	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - VMware	VMware App Volumes and Dynamic Environment Manager	100644U	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - VMware	VMware Carbon Black App Control Administrator	101002U	\$850.00	Per Student	10.00%	\$770.74
Open Enrollment Public Classes - VMware	VMware Carbon Black EDR Administrator	101003U	\$850.00	Per Student	10.00%	\$770.74
Open Enrollment Public Classes - VMware	VMware Cloud on AWS: Deploy, Configure, Manage 2021	821407U	\$3,700.00	Per Student	10.00%	\$3,354.98
Open Enrollment Public Classes - VMware	VMware Data Center Automation with vRealize Orchestrator and vSphere PowerCLI	6868G	\$4,250.00	Per Student	10.00%	\$3,853.69

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Open Enrollment Public Classes - VMware	VMware Data Center Automation with vRealize Orchestrator and vSphere PowerCLI	6868U	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware Horizon 8: Deploy and Manage	101005U	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware Horizon 8: Deploy and Manage plus App Volumes Fast Track	101008U	\$6,475.00	Per Student	10.00%	\$5,871.21
Open Enrollment Public Classes - VMware	VMware Horizon 8: Virtual Desktop Troubleshooting	101134U	\$1,850.00	Per Student	10.00%	\$1,677.49
Open Enrollment Public Classes - VMware	VMware Horizon Cloud Service: Deploy and Manage on Microsoft Azure	100840U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware NSX: Install, Configure, Manage [V6.4]	7434G	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware NSX: Install, Configure, Manage [V6.4]	7434U	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware NSX: Troubleshooting and Operations [V6.4]	6250G	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware NSX: Troubleshooting and Operations [V6.4]	6250U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware SD-WAN by VeloCloud: Design and Deploy [V3.x]	101009U	\$2,775.00	Per Student	10.00%	\$2,516.23
Open Enrollment Public Classes - VMware	VMware Site Recovery Manager: Install, Configure, Manage [V8.2]	100446U	\$1,700.00	Per Student	10.00%	\$1,541.48
Open Enrollment Public Classes - VMware	VMware Tanzu Mission Control: Management and Operations 2020	100932U	\$925.00	Per Student	10.00%	\$838.74
Open Enrollment Public Classes - VMware	VMware vRealize Automation Orchestration and Extensibility [V7.6]	100364G	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vRealize Automation Orchestration and Extensibility [V7.6]	100364U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vRealize Automation: Advanced Features and Troubleshooting [V8.x]	100925U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vRealize Automation: Orchestration and Extensibility [V8.1]	821326U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vRealize Operations: Install, Configure, Manage [V8.2]	821389G	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware vRealize Operations: Install, Configure, Manage [V8.2]	821389U	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware vSAN: Management and Operations [V7]	101037U	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - VMware	VMware vSAN: Troubleshooting [V7]	821383U	\$1,850.00	Per Student	10.00%	\$1,677.49
Open Enrollment Public Classes - VMware	VMware vSphere with Tanzu: Deploy and Manage [V7]	100835U	\$2,775.00	Per Student	10.00%	\$2,516.23
Open Enrollment Public Classes - VMware	VMware vSphere: Design [V7]	100809G	\$2,775.00	Per Student	10.00%	\$2,516.23
Open Enrollment Public Classes - VMware	VMware vSphere: Design [V7]	100809U	\$2,775.00	Per Student	10.00%	\$2,516.23

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Open Enrollment Public Classes - VMware	VMware vSphere: Fast Track [V7]	100767G	\$6,475.00	Per Student	10.00%	\$5,871.21
Open Enrollment Public Classes - VMware	VMware vSphere: Fast Track [V7]	100767U	\$6,475.00	Per Student	10.00%	\$5,871.21
Open Enrollment Public Classes - VMware	VMware vSphere: Optimize and Scale [V7]	100766G	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vSphere: Optimize and Scale [V7]	100766U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vSphere: Optimize and Scale plus Troubleshooting Fast Track [V7]	100876U	\$6,475.00	Per Student	10.00%	\$5,871.21
Open Enrollment Public Classes - VMware	VMware vSphere: Troubleshooting [V7]	100768G	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vSphere: Troubleshooting [V7]	100768U	\$4,625.00	Per Student	10.00%	\$4,193.72
Open Enrollment Public Classes - VMware	VMware vSphere: What's New [V6.7 to V7]	100765G	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - VMware	VMware vSphere: What's New [V6.7 to V7]	100765U	\$2,550.00	Per Student	10.00%	\$2,312.21
Open Enrollment Public Classes - VMware	VMware Workspace ONE: Deploy and Manage [V21.x]	821393U	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware Workspace ONE: UEM Bootcamp [V21.x]	821391U	\$4,250.00	Per Student	10.00%	\$3,853.69
Open Enrollment Public Classes - VMware	VMware Workspace ONE: UEM Troubleshooting [V21.x]	821392U	\$1,700.00	Per Student	10.00%	\$1,541.48
Private Classes - BUSINESS TRAINING	ITIL Specialist: Create, Deliver and Support	100437N	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL Specialist: Create, Deliver and Support	100437V	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL Strategist: Direct Plan and Improve	100440N	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL Strategist: Direct Plan and Improve	100440V	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL Strategic Leader: Digital and IT Strategy	100441N	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL Strategic Leader: Digital and IT Strategy	100441V	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL4 Foundation	222222N	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - BUSINESS TRAINING	ITIL4 Foundation	222222V	\$12,475.00	Per Class of 10 Students	50.00%	\$6,284.28
Private Classes - AWS	AWS CLOUD PRACTITIONER ESSENTIALS	100570V	\$3,475.00	Per Class of 10 Students	35.00%	\$2,275.69
Private Classes - AMAZON WEB SERVICES	ARCHITECTING ON AWS	1395N	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	ARCHITECTING ON AWS	1395V	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	DEVELOPING ON AWS	4504N	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	DEVELOPING ON AWS	4504V	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	SYSTEM OPERATIONS ON AWS	4503N	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	SYSTEM OPERATIONS ON AWS	4503V	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	SECURITY OPERATIONS ON AWS	3338N	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - AMAZON WEB SERVICES	SECURITY OPERATIONS ON AWS	3338V	\$10,475.00	Per Class of 10 Students	35.00%	\$6,859.82
Private Classes - MICROSOFT	Microsoft Azure Administrator (AZ-104T00)	100763N	\$12,975.00	Per Class of 10 Students	50.00%	\$6,536.16
Private Classes - MICROSOFT	Microsoft Azure Administrator (AZ-104T00)	100763V	\$12,975.00	Per Class of 10 Students	50.00%	\$6,536.16

**Department of Information Resources**  
**Request for Offer DIR-CPO-TMP-560**  
**Technology Based Training, including Instructor-led Training for Technology**  
**BID PACKAGE 2 - PRICING SHEET**

SERVICE/COURSE CATEGORY	COURSE/SERVICE DESCRIPTION (provide detailed service features)	SERVICE NUMBER (optional)	List Cost Per Unit	Unit of Measure	DIR Customer Discount % off List Price	DIR Customer Price/Unit
Private Classes - MICROSOFT	Microsoft 365 Security Administrator Track (MS-500T00)	100231N	\$12,975.00	Per Class of 10 Students	50.00%	\$6,536.16
Private Classes - MICROSOFT	Microsoft 365 Security Administrator Track (MS-500T00)	100231V	\$12,975.00	Per Class of 10 Students	50.00%	\$6,536.16
Private Classes - CISCO	ACUCW1 - ADMINISTERING CISCO UNIFIED COMMUNICATIONS WORKSPACE PART 1: BASIC V12.5	100627N	\$19,475.00	Per Class of 10 Students	50.00%	\$9,810.53
Private Classes - CISCO	ACUCW1 - ADMINISTERING CISCO UNIFIED COMMUNICATIONS WORKSPACE PART 1: BASIC V12.5	100627V	\$19,475.00	Per Class of 10 Students	50.00%	\$9,810.53
Private Classes - CISCO	SISE-Implementing and Configuring Cisco Identity Services Engine v3_0	4879N	\$19,975.00	Per Class of 10 Students	50.00%	\$10,062.41
Private Classes - CISCO	SISE-Implementing and Configuring Cisco Identity Services Engine v3_0	4879V	\$19,975.00	Per Class of 10 Students	50.00%	\$10,062.41
Private Classes - CISCO	SSNGFW-Securing Networks with Cisco Firepower Next Generation Firewall v1.0	100700N	\$20,000.00	Per Class of 10 Students	50.00%	\$10,075.00
Private Classes - CISCO	SSNGFW-Securing Networks with Cisco Firepower Next Generation Firewall v1.0	100700V	\$20,000.00	Per Class of 10 Students	50.00%	\$10,075.00
Private Classes - CISCO	ENCOR-Implementing and Operating Cisco Enterprise Network Core Technologies v1.0	100475N	\$21,475.00	Per Class of 10 Students	50.00%	\$10,818.03
Private Classes - CISCO	ENCOR-Implementing and Operating Cisco Enterprise Network Core Technologies v1.0	100475V	\$21,475.00	Per Class of 10 Students	50.00%	\$10,818.03
Private Classes - CISCO	CCNA-Implementing and Administering Cisco Solutions v1.0 Boot Camp	100527N	\$20,975.00	Per Class of 10 Students	50.00%	\$10,566.16
Private Classes - CISCO	CCNA-Implementing and Administering Cisco Solutions v1.0 Boot Camp	100527V	\$20,975.00	Per Class of 10 Students	50.00%	\$10,566.16