Skillsoft TEXAS DIR Price List

SECTION 1: PRICING GUIDELINES
- **Swaps/Exchanges**: Multi-year clients may swap or exchange their library on the anniversary date at no charge.
  - **Progressive Pricing:** Skillsoft uses a Progressive Pricing Model. Progressive Pricing means the customer pays through each tier. As the number of licenses increases and moves through the tiers, the price per user in each tier takes effect and the average price per user decreases. In this model aggregated audiences cannot be leveraged across different products. Progressive Pricing establishes pricing consistency as it eliminates price gaps between tiers. With progressive pricing, the customer is able to buy what they need, instead of buying more licenses to get to a better unit price. Progressive pricing is determined at the agency level and licenses cannot be aggregated across multiple agencies. As an example of how Progressive pricing works for a customer that would like to purchase 100 SkillChoice Business licenses the following calculation occurs:

($391.93*4)+($304.92*10)+($226.17*10)+($180.73*25)+($159.04*50)+(1*$145.88) = $19,494.75 or $194.95/license

- One Additional Language = additional 5%
- Two Additional Languages = additional 10%
- Three Additional Languages = additional 15%
- All Additional Languages = additional 20%

- Library offerings cannot be leveraged together for higher audiences. A 500 Person IT Library and 500 Person Productivity & Collaboration Library cannot be added together to use the 1,000 person price.

Percipio localization cost:
- One Additional Language = additional 5%
- Two Additional Languages = additional 10%
- Three Additional Languages = additional 15%
- All Additional Languages = additional 20%

SECTION 2: CONTENT

Multi-Category Collections

Skillsoft Advance 2.0 covers topical areas across Leadership & Business, Technology & Developer and Productivity & Collaboration Tools with content that includes courses, expert insight videos, test preps, mentoring, Skillsoft Aspire journeys, bootcamps and the option to deploy practice labs for hands on practice in a third-party sandbox environment.

Skillsoft Expert 2.0 is our most robust solution covering topical areas across Leadership & Business, Technology & Developer and Productivity & Collaboration Tools with content that includes courses, expert insight videos, test preps, mentoring, Skillsoft Aspire journeys, bootcamps, the option to deploy practice labs for hands on practice in a third-party sandbox environment and our Skillsoft Books solution containing audiobooks, summaries and full text books.

Audience	Skillsoft Expert 2.0	Skillsoft Advance 2.0
2 to 4	$182.12	$137.82
5 to 14	$182.12	$137.82
15 to 24	$182.12	$137.82
25 to 29	$182.12	$137.82
50 to 99	$182.12	$137.82
100 to 174	$161.00	$121.84
175 to 249	$142.59	$107.91
250 to 374	$123.58	$93.52
375 to 499	$91.26	$69.06
500 to 749	$91.26	$69.06
750 to 999	$75.10	$56.83
1000 to 1749	$61.79	$46.76
1750 to 2499	$52.28	$39.57
2500 to 3749	$47.53	$35.97
3750 to 4999	$20.64	$15.62
5000 to 6249	$18.47	$13.98
6250 to 7499	$15.75	$11.92
7500 to 8699	$14.15	$10.70
8700 to 9999	$10.46	$7.91

Note: All content licensed users will be delivered on a Percipio, Skillport and/or OLSA site. Implementation fees are required for all new sites.

Specialized Category Collections

These solutions provided targeted content offerings for functional specific roles or enterprise initiatives like developing leadership at all levels.

The base level collections of Tech & Dev and Business Advance include courses, test preps, mentoring and the option to deploy practice labs for hands on practice in a third-party sandbox environment with the Tech & Dev collections. The Expert level collections include everything that is in the base level collections plus books. The books collections include only books. SLDP is a multi-modal collection including courses, videos, books, audiobooks and book summaries.

SS = Skillsoft **Tech & Dev** = Technology & Developer   **SLDP** = Skillsoft Leadership Development Program

Audience	Tech & Dev Expert	Business Expert 2.0	Tech & Dev	Business Advance	Business Books	Tech & Dev Books	Engineering Books	SLDP
2 to 4	$172.27	$118.13	$127.98	$78.75	$39.38	$44.30	$39.38	$49.22
5 to 14	$172.27	$118.13	$127.98	$78.75	$39.38	$44.30	$39.38	$49.22
15 to 24	$172.27	$118.13	$127.98	$78.75	$39.38	$44.30	$39.38	$49.22
25 to 29	$172.27	$118.13	$127.98	$78.75	$39.38	$44.30	$39.38	$49.22
50 to 99	$172.27	$118.13	$127.98	$78.75	$39.38	$44.30	$39.38	$49.22
100 to 174	$152.30	$104.44	$113.14	$69.62	$34.81	$39.16	$34.81	$43.51
175 to 249	$134.89	$92.49	$100.20	$61.66	$30.83	$34.69	$30.83	$38.54
250 to 374	$116.90	$80.16	$86.84	$53.44	$26.72	$30.06	$26.72	$33.40
375 to 499	$86.33	$59.20	$64.13	$39.46	$19.73	$22.20	$19.73	$24.66
500 to 749	$86.33	$59.20	$64.13	$39.46	$19.73	$22.20	$19.73	$24.66
750 to 999	$71.04	$48.71	$52.77	$32.48	$16.24	$18.27	$16.24	$20.30
1000 to 1749	$58.45	$40.08	$43.42	$26.72	$13.36	$15.03	$13.36	$16.70
1750 to 2499	$49.46	$33.91	$36.74	$22.61	$11.30	$12.72	$11.30	$14.13
2500 to 3749	$44.96	$30.83	$33.40	$20.55	$10.28	$11.56	$10.28	$12.85
3750 to 4999	$19.53	$13.39	$14.51	$8.93	$4.47	$5.02	$4.47	$5.58
5000 to 6249	$17.47	$11.98	$12.98	$7.99	$3.99	$4.49	$3.99	$4.99
6250 to 7499	$14.90	$10.22	$11.07	$6.81	$3.41	$3.83	$3.41	$4.26
7500 to 8699	$13.38	$9.18	$9.94	$6.11	$3.06	$3.44	$3.06	$3.82
8700 to 9999	$9.89	$6.78	$7.35	$4.52	$2.26	$2.54	$2.26	$2.83

Note: All content licensed users will be delivered on a Percipio, Skillport and/or OLSA site. Implementation fees are required for all new sites.

	ES&H Courseware Collection		Legal Compliance Courseware Collection	
	Content Solution Areas ES&H Solution Area **Monthly Library Updates Percipio**, **Skillport or Training Academy Hosting**		**Content Solution Areas** Legal Compliance Solution Area **Monthly Library Updates Percipio, Skillport or Training Academy Hosting**	

Audience	ES&H Collection TEXAS DIR Price	Legal Compliance TEXAS DIR Price	Compliance Complete Collection TEXAS DIR Price (Skillport, Percipio or Academy)	Compliance ACCESS TEXAS DIR Price (Skillport, Percipio or Academy)
100 to 199	$15.75	$15.75	$24.00	$15.00
200 to 299	$13.13	$13.13	$20.00	$14.00
300 to 399	$11.55	$11.55	$17.60	$13.00
400 to 499	$11.03	$11.03	$16.80	$12.00
500 to 599	$11.03	$11.03	$16.80	$11.50
600 to 749	$10.50	$10.50	$16.00	$11.50
750 to 799	$10.50	$10.50	$16.00	$11.50
800 to 899	$10.50	$10.50	$16.00	$11.50
900 to 999	$10.50	$10.50	$16.00	$11.00
1000 to 1199	$9.45	$9.45	$14.40	$10.50
1200 to 1399	$8.93	$8.93	$13.60	$10.00
1400 to 1499	$8.93	$8.93	$13.60	$10.00
1500 to 1999	$6.83	$6.83	$10.40	$9.00
2000 to 2999	$6.83	$6.83	$10.40	$8.25
3000 to 3749	$5.25	$5.25	$8.00	$7.50
3750 to 3999	$2.63	$2.63	$4.00	$6.50
4000 to 4999	$2.63	$2.63	$4.00	$6.00
5000 to 5249	$2.63	$2.63	$4.00	$5.75
5250 to 5499	$2.10	$2.10	$3.20	$5.50
5500 to 6499	$1.58	$1.58	$2.40	$4.50
6500 to 7499	$1.58	$1.58	$2.40	$4.00
7500 to 8499	$1.58	$1.58	$2.40	$3.75
8500 to 9999	$1.58	$1.58	$2.40	$3.25
10000 to 14999	$1.05	$1.05	$1.60	$3.00
15000 to 19999	$1.05	$1.05	$1.60	$2.50
20000 to 24999	$1.05	$1.05	$1.60	$2.00
25000 to 29999	$1.05	$1.05	$1.60	$1.50

Note: All content licensed users will be delivered on Percipio/Skillport/Academy site. Implementation fees are required for all new sites.

Legacy Solutions

SkillChoice multi-modal learning solutions were developed specifically to address the learning and productivity needs of employees. SkillChoice solutions combine courseware, Books, on-line mentoring and many other information resources. When provided through the Skillport learning management system, these resources are accessible through a unified search function, Search-and-Learn™, which allows individuals to view and select the learning asset most appropriate to their needs at any given moment.

SkillChoice P&C	SkillChoice IT	SkillChoice Business	SkillChoice Complete
Content Solution Areas P&C Computer Skills P&C Books Collection	**Content Solution Areas** IT Courseware ITPro Books Collection	**Content Solution Areas** Business Courseware BusPro Books Collection	**Content Solution Areas** ITPro, BusPro & P&C Books Collection IT, Business & P&C Courseware
Monthly Library Updates **Skillport Hosting Mentoring**	**Monthly Library Updates** **Skillport Hosting Mentoring**	**Monthly Library Updates** **Skillport Hosting Mentoring**	**Monthly Library Updates** **Skillport Hosting Mentoring**

SKILLCHOICE TEXAS DIR PRICE -legacy

Audience	IT	Bus	Complete
1 to 4	$391.93	$391.93	$572.66
5 to 14	$304.92	$304.92	$443.57
15 to 24	$226.17	$226.17	$391.93
25 to 49	$180.73	$180.73	$210.95
50 to 99	$159.04	$159.04	$210.95
100 to 174	$145.88	$145.88	$210.95
175 to 249	$137.62	$137.62	$210.95
250 to 374	$105.60	$105.60	$210.95
375 to 499	$105.60	$105.60	$150.78
500 to 749	$95.02	$95.02	$135.55
750 to 999	$85.47	$85.47	$105.60
1,000 to 1,749	$75.40	$75.40	$90.37
1,750 to 2,499	$42.10	$42.10	$52.67
2,500 to 3,749	$28.15	$28.15	$45.19
3,750 to 4,999	$12.92	$12.92	$18.08
5,000 to 6,249	$10.33	$10.33	$14.97
6,250 to 7,499	$10.33	$10.33	$13.69
7,500 to 8,699	$9.05	$9.05	$12.14
8,700 to 9,999	$6.72	$6.72	$9.56

SKILLSOFT LEADERSHIP DEVELOPMENT PROGRAM - legacy

Audience	Skillsoft Leadership Development Program (Skillport or Percipio)
2 to 4	$243.75
5 to 9	$243.75
10 to 14	$193.13
15 to 24	$193.13
25 to 49	$112.50
50 to 99	$112.50
100 to 174	$103.13
175 to 249	$65.63
250 to 374	$56.25
375 to 499	$37.50
500 to 749	$37.50
750 to 999	$28.13
1000 to 1749	$5.63
1750 to 2499	$5.63
2500 to 3749	$5.63
3750 to 4999	$5.63
5000 to 6249	$5.63
6250 to 7499	$5.63
7500 to 8699	$5.63
8700 to 9999	$3.00

COURSEWARE COLLECTIONS -legacy

IT Courseware Collection	Business Courseware Collection	P&C Courseware Collection IT Courseware Collection Business Courseware Collection
Monthly Library Updates **Skillport** **Hosting** **Mentoring**	**Monthly Library Updates** **Skillport** **Hosting** **Mentoring**	**Monthly Library Updates** **Skillport** **Hosting** **Mentoring**

COURSEWARE COLLECTION TEXAS DIR PRICE -Legacy

Audience	IT	Business	Full
1 to 4	$286.34	$286.34	$437.12
5 to 14	$210.95	$210.95	$271.36
15 to 24	$195.98	$195.98	$226.17
25 to 49	$113.09	$113.09	$195.98
50 to 99	$75.40	$75.40	$150.78
100 to 174	$67.91	$67.91	$135.55
175 to 249	$67.91	$67.91	$135.55
250 to 374	$67.91	$67.91	$120.58
375 to 499	$60.17	$60.17	$75.40
500 to 749	$60.17	$60.17	$67.91
750 to 999	$57.32	$57.32	$63.26
1,000 to 1,749	$51.12	$51.12	$60.17
1,750 to 2,499	$30.22	$30.22	$52.67
2,500 to 3,749	$21.17	$21.17	$37.70
3,750 to 4,999	$10.08	$10.08	$13.69
5,000 to 6,249	$9.56	$9.56	$12.14
6,250 to 7,499	$9.56	$9.56	$10.60
7,500 to 8,699	$7.49	$7.49	$9.05
8,700 to 9,999	$5.94	$5.94	$7.23

SKILLPORT/OLSA/Academy SITE –legacy

Hosting Services and/or Hosting Services with Skillsoft's LMS: In order for a customer to have a unique site on Skillport or OLSA, they will have to license a minimum of $15,000 annually in products. If they do not meet the minimum and want a unique site then we will have to charge them an additional $5,000 annually.
For each additional site, $5,000 fee will apply.

Skillport/Academy Platform Software – Add-Ons

AUDIENCE		Skillport Standard - TEXAS DIR
2	999	$5.63
1000	2499	$5.07
2500	4999	$3.38
5000	7499	$0.57
7500	9999	$0.56

Active Content Hosting TEXAS DIR Price -

Number of Objects		Hosting with Publishing Tool	Hosting without Publishing Tool
1	9	$78.50	$131.00
10	19	$70.00	$113.50
20	29	$65.50	$109.50
30	49	$61.00	$96.00
50	99	$52.50	$83.00
100	+	$43.50	$65.50

Passive Content Hosting TEXAS DIR Price -

Number of Object Bundles		Hosting with Publishing Tool	Hosting without Publishing Tool
1	4	$175.00	$227.50
5	9	$157.50	$205.50
10	49	$148.50	$192.50
50	+	$131.00	$170.50

SkillStudio –

Skillstudio Tool	$5,000.00
Training (up to 4 developers)	$4,000.00
Training - each additional developer	$500.00

BOOKS- legacy

Books24x7® a wholly owned subsidiary of Skillsoft Corporation, is the largest online book resource offering unobstructed access to thousands of the latest and best business and technology books. With just a few mouse clicks, users can instantly search and access a deep and wide collection of unabridged content from the world's leading authorities in business, technology and other fields. A variety of easy-to-use notification, personalization, and collaboration features stimulate usage ensuring that every corporate deployment can benefit from significant and demonstrable increases in business-relevant "instant learning." By instantly pinpointing critical information for just-enough, just-in-time problem solving and learning, Books helps professionals across all disciplines bridge the gap between what they know and what they need to know to successfully drive corporate initiatives.

Description of the Books Collections

ITPro™ was designed by and for IT professionals who need to keep pace with the accelerating speed of technology and innovation. With thousands of books, ITPro provides both broad and deep coverage of over 100 different technology topics including the latest programming languages, coding methodologies, network security, telecom protocols, IT asset management strategies, to name just a few.

BusinessPro™, suitable for every corporate professional, provides instant guidance on a range of practical topics that drive business results. Topics range from leadership to writing business plans and from interviewing skills to project management.

EngineeringPro™ is packed with reference material covering a wide range of engineering disciplines, plus general reference topics important to all engineering professionals

FinancePro™ offers financial professionals access to relevant, reliable information on a variety of financial and accounting topics.

Productivity & Collaboration™ provides fingertip access to the latest information on standard office software such as Microsoft Word, Excel and more in plain, easy-to-understand language. P&C is also an ideal product for supporting major corporate software migrations.

BOOKS TEXAS DIR PRICE -

Audience		BusPro - TEXAS DIR Price	ITPro TEXAS DIR Price	Engineering Pro - TEXAS DIR Price	Finance Pro- TEXAS DIR Price
1	4	$128.85	$128.85	$128.85	$128.85
5	9	$100.44	$100.44	$100.44	$100.44
10	14	$100.44	$100.44	$100.44	$100.44
15	24	$98.63	$98.63	$98.63	$98.63
25	49	$96.31	$96.31	$96.31	$96.31
50	99	$88.82	$88.82	$88.82	$88.82
100	174	$80.55	$80.55	$80.55	$80.55
175	249	$72.29	$72.29	$72.29	$72.29
250	374	$68.68	$68.68	$68.68	$68.68
375	499	$65.07	$65.07	$65.07	$65.07
500	749	$47.51	$47.51	$47.51	$47.51
750	999	$29.70	$29.70	$29.70	$29.70
1000	1749	$29.18	$29.18	$29.18	$29.18
1750	2499	$28.67	$28.67	$28.67	$28.67
2500	3749	$23.76	$23.76	$23.76	$23.76
3750	4999	$18.86	$18.86	$18.86	$18.86
5000	6249	$12.66	$12.66	$12.66	$12.66
6250	7499	$6.20	$6.20	$6.20	$6.20
7500	8699	$3.62	$3.62	$3.62	$3.62
8700	9999	$1.29	$1.29	$1.29	$1.29

SKILLSOFT SUMMARIES, BUSPRO, SKILLSOFT SUMMARIES BUNDLE, LEADERSHIP CHANNEL + SKILLSOFT SUMMARIES, LEADERSHIP CHANNEL - legacy

Audience	SkillSoft Summaries	BusPro, SkillSoft Summaries Bundle	Leadership Channel + SkillSoft Summaries	Leadership Channel
2 to 4	$86.06	$255.60	$140.49	$70.03
5 to 9	$60.24	$193.65	$117.25	$70.03
10 to 14	$60.24	$193.65	$117.25	$70.03
15 to 24	$59.38	$190.20	$116.47	$70.03
25 to 49	$58.11	$185.89	$115.33	$70.03
50 to 99	$55.95	$173.44	$108.44	$64.54
100 to 174	$54.66	$160.52	$83.08	$37.65
175 to 249	$51.23	$145.89	$64.50	$20.44
250 to 374	$45.62	$135.98	$53.16	$13.45
375 to 499	$44.76	$130.39	$49.97	$10.77
500 to 749	$37.88	$99.41	$43.29	$10.22
750 to 999	$27.98	$74.10	$34.38	$10.22
1000 to 1749	$24.09	$61.97	$30.88	$10.22
1750 to 2499	$20.66	$58.11	$27.80	$10.22
2500 to 3749	$18.94	$49.95	$21.42	$4.86
3750 to 4999	$16.80	$40.89	$19.27	$4.61
5000 to 6249	$9.47	$25.63	$10.95	$2.70
6250 to 7499	$4.31	$12.49	$5.82	$2.16
7500 to 8699	$2.16	$6.88	$3.15	$1.35
8700 to 9999	$0.86	$2.59	$1.75	$1.09