

REGIONAL PLAN ASSOCIATION, INC.

**Financial Statements
for the year ended
June 30, 2023**

Independent Auditor's Report

Board of Directors of
Regional Plan Association, Inc.

Opinion

We have audited the accompanying financial statements of Regional Plan Association, Inc. (the "Association"), which comprise the statement of financial position as of June 30, 2023 and the related statements of activities, functional expenses and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of June 30, 2023 and the result of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Note 2 to the financial statements, the Association has changed its method of accounting for operating leases as of July 1, 2022 due to the adoption of ASU 2016-02, Leases (Topic 842). Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Association's 2022 financial statements, and our report dated September 21, 2022, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Condon O'Meara McGinty + Donnelly LLP

September 21, 2023

REGIONAL PLAN ASSOCIATION, INC.

Statement of Financial Position

Assets

	June 30	
	2023	2022
Cash	\$ 1,990,985	\$ 2,727,844
Investments, at fair value	3,183,839	2,645,720
Pledges receivable	918,828	728,375
Prepaid expenses and deposits	73,271	56,896
Sub-total	<u>6,166,923</u>	<u>6,158,835</u>
Property and equipment, at cost		
Leasehold improvements	209,976	209,976
Furniture, fixtures and equipment	<u>1,259,362</u>	<u>1,256,597</u>
Total property and equipment	1,469,338	1,466,573
Less accumulated depreciation and amortization	<u>1,343,980</u>	<u>1,308,432</u>
Net property and equipment	<u>125,358</u>	<u>158,141</u>
Right-of-use asset, net – operating lease	<u>1,690,475</u>	<u>-</u>
Total assets	<u>\$ 7,982,756</u>	<u>\$ 6,316,976</u>

Liabilities and Net Assets

Liabilities		
Accounts payable, accrued expenses and other	\$ 90,516	\$ 423,237
Accrued employee benefits	146,864	137,492
Deferred rent	-	169,615
Operating lease liability	<u>1,827,251</u>	<u>-</u>
Total liabilities	<u>2,064,631</u>	<u>730,344</u>
Net assets		
Without donor restrictions		
Operating	347,264	490,325
Board-designated	<u>1,481,356</u>	<u>1,373,066</u>
Total without donor restrictions	1,828,620	1,863,391
With donor restrictions	<u>4,089,505</u>	<u>3,723,241</u>
Total net assets	<u>5,918,125</u>	<u>5,586,632</u>
Total liabilities and net assets	<u>\$ 7,982,756</u>	<u>\$ 6,316,976</u>

See notes to financial statements.

REGIONAL PLAN ASSOCIATION, INC.

Statement of Activities
Year Ended June 30, 2023
(with Summarized Comparative Information for the Year Ended June 30, 2022)

	2023				2022
	<u>Without Donor Restrictions</u>				
	<u>Operating</u>	<u>Board- Designated</u>	<u>With Donor Restrictions</u>	<u>Total</u>	<u>Total</u>
Public support and revenue					
Public support					
Grants and contributions	\$ 1,873,942	\$ -	\$ 3,266,241	\$ 5,140,183	\$ 6,071,397
Special events (net of direct expenses of \$782,238 in 2023 and \$448,071 in 2022)	1,068,179	-	-	1,068,179	591,057
Net assets released from restrictions	<u>2,993,364</u>	<u>-</u>	<u>(2,993,364)</u>	<u>-</u>	<u>-</u>
Total public support	<u>5,935,485</u>	<u>-</u>	<u>272,877</u>	<u>6,208,362</u>	<u>6,662,454</u>
Revenue					
Investment return, net	7,789	108,290	93,387	209,466	(307,826)
Other	<u>3,035</u>	<u>-</u>	<u>-</u>	<u>3,035</u>	<u>8,950</u>
Total revenue	<u>10,824</u>	<u>108,290</u>	<u>93,387</u>	<u>212,501</u>	<u>(298,876)</u>
Total public support and revenue	<u>5,946,309</u>	<u>108,290</u>	<u>366,264</u>	<u>6,420,863</u>	<u>6,363,578</u>
Expenses					
Program services					
Research	4,895,429	-	-	4,895,429	4,677,724
Public affairs	268,958	-	-	268,958	340,680
Supporting activities					
Management and general	331,558	-	-	331,558	342,028
Fundraising	<u>593,425</u>	<u>-</u>	<u>-</u>	<u>593,425</u>	<u>619,042</u>
Total expenses	<u>6,089,370</u>	<u>-</u>	<u>-</u>	<u>6,089,370</u>	<u>5,979,474</u>
Increase (decrease) in net assets	(143,061)	108,290	366,264	331,493	384,104
Net assets, beginning of year	<u>490,325</u>	<u>1,373,066</u>	<u>3,723,241</u>	<u>5,586,632</u>	<u>5,202,528</u>
Net assets, end of year	<u>\$ 347,264</u>	<u>\$ 1,481,356</u>	<u>\$ 4,089,505</u>	<u>\$ 5,918,125</u>	<u>\$ 5,586,632</u>

See notes to financial statements.

REGIONAL PLAN ASSOCIATION, INC.

**Statement of Functional Expenses
Year Ended June 30, 2023
(with Summarized Comparative Information for the Year Ended June 30, 2022)**

	2023				2022
	Program Services*		Supporting Activities		
	Research	Public Affairs	Management and General	Fund-Raising	Total
Salaries and wages	\$2,416,883	\$ 113,795	\$ 103,301	\$ 370,843	\$3,004,822
Payroll taxes	151,163	7,117	41,307	23,194	222,781
Employee health and welfare benefits	493,859	25,804	30,474	83,925	634,062
Professional fees	1,226,030	99,275	27,712	16,700	1,369,717
Office	64,380	2,225	12,730	7,463	86,798
Occupancy	339,436	15,982	92,753	52,083	500,254
Travel	16,487	71	415	233	17,206
Conferences and meetings	82,016	761	4,414	10,414	97,605
Printing and publications	20,047	928	1,051	7,252	29,278
Information technology	52,261	1,832	10,630	13,129	77,852
Advertising	4,551	18	102	57	4,728
Bank charges and fees	4,196	14	78	4,431	8,719
Uncollectible accounts	-	-	-	-	-
Catering, facilities and other	-	-	-	782,238	782,238
Sub-total	4,871,309	267,822	324,967	1,371,962	6,836,060
Depreciation and amortization	24,120	1,136	6,591	3,701	35,548
Total expenses by function	4,895,429	268,958	331,558	1,375,663	6,871,608
Less: direct expenses of special events net with revenue on the statement of activities	-	-	-	782,238	782,238
Total	\$4,895,429	\$ 268,958	\$ 331,558	\$ 593,425	\$6,089,370
					\$5,979,474

* For the 2023 fiscal year, the program services expense percentage to overall expenses was approximately 85%.

See notes to financial statements.

REGIONAL PLAN ASSOCIATION, INC.

Statement of Cash Flows

	Year Ended June 30	
	2023	2022
Cash flows from operating activities		
Increase in net assets	\$ 331,493	\$ 384,104
Adjustments to reconcile increase in net assets to net cash provided by (used in) operating activities		
Depreciation and amortization	35,548	41,931
Net realized and unrealized (gain) loss on investments	(121,106)	355,442
Contributed securities	(9,859)	(10,329)
Proceeds from sale of contributed securities	9,859	10,329
Loan forgiveness	-	(1,033,845)
Contributions with perpetual donor restrictions	(86,239)	(60,000)
(Increase) decrease in assets		
Pledges receivable	(190,453)	474,827
Prepaid expenses and deposits	(16,375)	(49,523)
Increase (decrease) in liabilities		
Accounts payable, accrued expenses and other	(332,721)	79,345
Accrued employee benefits	9,372	1,449
Net change in opening lease liability	(32,839)	-
Deferred rent	-	890
Net cash (used in) provided by operating activities	<u>(403,320)</u>	<u>194,620</u>
Cash flows from investing activities		
Expenditures for furniture, fixtures and equipment	(2,765)	(10,009)
Purchases of investments	(2,432,838)	(1,957,841)
Proceeds from sale of investments	<u>2,015,825</u>	<u>1,865,250</u>
Net cash (used in) investing activities	<u>(419,778)</u>	<u>(102,600)</u>
Cash flows from financing activities		
Contributions with perpetual donor restrictions	<u>86,239</u>	<u>60,000</u>
Net increase (decrease) in cash	(736,859)	152,020
Cash, beginning of year	<u>2,727,844</u>	<u>2,575,824</u>
Cash, end of year	<u>\$ 1,990,985</u>	<u>\$ 2,727,844</u>
Supplemental disclosure of cash flow information:		
ROU assets, net, implemented under operating lease	<u>\$ 2,144,517</u>	<u>-</u>

See notes to financial statements.

REGIONAL PLAN ASSOCIATION, INC.**Notes to Financial Statements
June 30, 2023****Note 1 – Nature of organization**

Regional Plan Association, Inc. (the “Association”) is a nonprofit regional planning organization that promotes the improvement of the quality of life and economy in the New York, New Jersey and Connecticut tri-state region.

Note 2 – Summary of significant accounting policies**Financial reporting**

The Association reports information regarding its financial position and activities in two classes of net assets, which are as follows:

Without donor restrictions

- Operating net assets are used to account for the general activity of the Association.
- Board-designated net assets consist of contributions in connection with the capital campaign and it is the intent of the Association to preserve the principal; however, the donors have granted the Association the flexibility to use the principal at the discretion of the Board of Directors.

With donor restrictions

Net assets with donor restrictions represent expendable gifts and grants received, which are restricted by the donor or pertain to future periods. When the funds are spent, they are released from their restriction. Included in this category are net assets subject to donor-imposed restrictions to be maintained in perpetuity by the Association. However, the Association is permitted to expend the revenue derived from the assets.

Cash equivalents

The Association considers highly liquid assets with original maturities of 90 days or less to be cash equivalents. The Association did not have any cash equivalents as of June 30, 2023 and June 30, 2022.

Investments and investment return

Investments are carried at fair value, which are based on publicly quoted prices. Realized gains and losses on investments and the change in the unrealized value of the investments (unrealized gains or losses) are reflected in the statement of activities. Dividends are recorded on the ex-dividend date.

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued) June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

Fair value measurements

Fair value refers to the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. The fair value hierarchy gives the highest priority to quoted market prices in active markets and the lowest priority to unobservable data. Fair value measurements are required to be separately disclosed by level within the fair value hierarchy. The Association's investments are all measured using Level 1 inputs, which is the highest level in the hierarchy. Their fair values are based on quoted prices in active markets.

Contributions and net assets released from restrictions

The Association reports contributions as temporarily donor restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor stipulation expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Pledges receivable

At June 30, 2023, the pledges receivable are expected to be collected as follows:

<u>Fiscal Year</u>	<u>Amount</u>
2024	\$ 829,713
2025	89,115
Total	<u>\$ 918,828</u>

Allowance for doubtful accounts

The Association deems all pledges receivable to be collectible and, accordingly, does not have an allowance for doubtful accounts for any potentially uncollectible receivables. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and current economic conditions.

Property and equipment

Property and equipment expenditures of \$1,000 or greater, with an estimated useful life of greater than one year, are recorded at cost and are being depreciated or amortized by the straight-line method over their estimated useful lives of the assets or the life of the lease which range from four to ten years.

REGIONAL PLAN ASSOCIATION, INC.**Notes to Financial Statements (continued)****June 30, 2023****Note 2 – Summary of significant accounting policies (continued)**Concentrations of credit risk

The Association's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, investments and pledges receivable. The Association places its cash with what it believes to be quality financial institutions. At times during the year, the bank balances exceeded the FDIC insurance coverage limit. The Association has not incurred any losses in these accounts to date. The Association's investments are exposed to various risks such as interest rate, market volatility, liquidity and credit. Due to the level of uncertainty related to the aforementioned risks, it is at least reasonably possible that changes in these risks could have a material effect on the amounts reported in the statement of financial position as of June 30, 2023. The Association monitors its pledges receivable on an ongoing basis and management believes all pledges are collectible. The Association believes no significant concentrations of credit risk exist with respect to its cash, investments and pledges receivable.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from these estimates.

Comparative financial information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or functional classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended June 30, 2022, from which the summarized information was derived.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain shared costs have been allocated among the program services and supporting activities benefited. Expenses attributable to more than one functional category are allocated based on time and effort.

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued)
June 30, 2023**Note 2 – Summary of significant accounting policies (continued)****New Accounting Pronouncement**

Effective July 1, 2022, the Association adopted FASB ASC 842, *Leases*. The new standard establishes a right of use (“ROU”) model that requires a lessee to record an ROU asset, which represents the right to use a respective asset for the lease term, and a lease liability on the statement of financial position at the present value of the remaining future payments due under the lease. In connection with the adoption of FASB ASC 842, the Association has recognized a net ROU asset of \$2,144,517 and an operating lease liability of \$2,281,293 during 2023. The Association has elected to use a risk-free rate to discount its office lease to its net present value. The Association’s reporting for the comparative period presented in the financial statements is in accordance with previous lease accounting standards. The implementation of the standard did not have an impact on the Association’s operating results and cash flows. The Association has elected not to record leases with an initial term of 12 months or less on the combined statement of financial position.

Subsequent events

The Association has evaluated events and transactions for potential recognition or disclosure through September 21, 2023, which is the date the financial statements were available to be issued.

Note 3 – Financial assets and liquidity resources

As of June 30, 2023 and June 30, 2022, financial assets and liquidity resources available for general expenditures within one year of the statement of financial position date, such as operating expenses, were as follows:

	<u>2023</u>	<u>2022</u>
Financial assets		
Cash	\$ 1,990,985	\$ 2,727,844
Investments, at fair value	3,183,839	2,645,720
Pledges receivable	918,828	728,375
Less: Board-designated net assets without donor restrictions	(1,481,356)	(1,373,066)
Net assets with temporary donor restrictions not expected to be met within one year	(89,115)	(89,115)
Net assets with perpetual donor restrictions	<u>(1,522,920)</u>	<u>(1,436,681)</u>
Total	<u>\$ 3,000,261</u>	<u>\$ 3,203,077</u>

Endowment draws are Board approved annually. Cash is drawn as needed within the approved budget with careful consideration of receivables and payables. In addition, as of June 30, 2023, the Association had an additional \$1,481,356 in funds functioning as endowment, which are available for general expenditure with Board approval as well as a \$500,000 line of credit (see note 6) that the Association can draw on as needed.

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued) June 30, 2023

Note 4 – Investments

The following is a summary of the investments at June 30, 2023 and June 30, 2022:

	2023		2022	
	Cost	Fair Value	Cost	Fair Value
U.S. Treasuries	\$ 149,938	\$ 150,443	\$ 210,011	\$ 210,163
Mutual funds				
Equities	398,907	390,541	324,167	265,435
Fixed income	553,320	536,446	724,104	703,505
Exchange-traded funds	1,937,320	2,106,409	1,424,392	1,466,617
Total	<u>\$ 3,039,485</u>	<u>\$ 3,183,839</u>	<u>\$ 2,682,674</u>	<u>\$ 2,645,720</u>

For the years ended June 30, 2023 and June 30, 2022, net investment return consists of the following:

	2023	2022
Interest and dividends	\$ 113,882	\$ 73,468
Realized gains (losses)	(60,202)	258,861
Unrealized gains (losses)	181,308	(614,303)
Fees	(25,522)	(25,852)
Total	<u>\$ 209,466</u>	<u>\$ (307,826)</u>

Note 5 – Retirement plan

The Association maintains a defined contribution plan for all eligible employees, as defined by the plan. Contributions are made to the plan based on a percentage of the participating employees' salaries. The pension expense for the years ended June 30, 2023 and June 30, 2022 was \$170,369 and \$174,374, respectively.

Note 6 – Line of credit

The Association has available through April 17, 2024, a \$500,000 secured line of credit with a bank. Any amounts borrowed under the line, require interest at The Wall Street Journal Prime Rate rounded up to the nearest .125% with a floor of 3.75%. At June 30, 2023, there were no amounts outstanding under the line. The line is secured by the assets of the Association.

Note 7 – Operating leases

During September 2016, the Association entered into a ten-year operating lease, for office space for its headquarters in New York City, which expires August 2027. Under the terms of the lease, the Association received a rent abatement for the first four months of the lease term which was effective May 1, 2017, the date the Association took occupancy of the premises. The Association is required to pay a minimum annual rental of \$420,210 for the first five years, increasing to \$465,885 for the remainder of the lease. The Association is also required to pay its proportionate share of the landlord's operating expenses. In connection with the agreement, the Association obtained a \$105,053 irrevocable standby letter of credit from a bank in favor of the landlord.

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued)
June 30, 2023**Note 7 – Operating leases (continued)**

The required minimum annual rental payments under the office lease are as follows:

<u>Fiscal Year</u>	<u>Amount</u>
2024	\$ 465,885
2025	465,885
2026	465,885
2027	465,885
2028	<u>77,648</u>
Sub-total	1,941,188
Less: present value discount	<u>113,937</u>
Total lease liability	<u>\$ 1,827,251</u>

In addition, the Association leases office space in New Jersey under the terms of a five-year lease, expiring January 31, 2024. The lease requires monthly rent of \$1,276 for the first 30 months of the lease, increasing to \$1,330 a month for the remainder of the lease. The future minimum payments required under the office space lease is \$9,310 for the 2024 fiscal year.

Occupancy expense in connection with these leases totaled \$500,254 and \$475,755 for the 2023 and 2022 fiscal years, respectively.

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued)
June 30, 2023**Note 8 – Net assets with temporary donor restrictions**

Net assets with temporary donor restrictions activities consist of the following for the year ended June 30, 2023:

Description	Balance at June 30, 2022	Support and Investment Return	Net Assets Released from Restrictions	Balance at June 30, 2023
Regional Planning Exchange	\$ 800,579	\$ 180,000	\$ (433,092)	\$ 547,487
Peter Herman/Richard Kaplan Chairs	264,378	93,387	-	357,765
Congestion Pricing	143,654	275,000	(137,390)	281,264
NJ Committee	53,550	192,380	(72,152)	173,778
Sandy 10 Resilience	-	339,475	(182,570)	156,905
Desegregate Connecticut	409,682	32,633	(286,384)	155,931
Cornell Atkinson	-	156,850	(12,023)	144,827
Municipal Impacts of Buyouts	-	146,960	(25,024)	121,936
Gateway/Amtrak	-	350,235	(236,166)	114,069
Hudson Valley Housing	45,181	101,000	(66,725)	79,456
NYS Housing Campaign	-	225,000	(159,429)	65,571
Streets and Parks	75,598	-	(20,822)	54,776
Open Streets	14,161	175,000	(137,886)	51,275
Taub Civic Engagement	-	50,000	(4,039)	45,961
Equitable Energy	18,689	25,000	(10,084)	33,605
Leidos	-	62,444	(37,179)	25,265
Brooklyn Greenway User Study	37,599	-	(12,976)	24,623
CEQR MAS	34,967	1,650	(14,521)	22,096
FCCHO – Communications	7,300	75,516	(60,809)	22,007
Eastern Connecticut CHEO	-	25,000	(3,681)	21,319
CT Urban Centers Coalition	13,083	5,000	(3,245)	14,838
Fairfield Connecticut Community	-	25,000	(11,472)	13,528
Transforming CBD's	-	15,000	(2,192)	12,808
Connecting Children to Nature	21,510	-	(12,050)	9,460
Suffolk on Call - Brentwood	-	59,666	(50,983)	8,683
LICF Affordable Housing	-	25,000	(17,648)	7,352
New City Parks	55,853	-	(55,853)	-
NYS Health	48,315	-	(48,315)	-

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued)
June 30, 2023**Note 8 – Net assets with temporary donor restrictions (continued)**

Net assets with temporary donor restrictions activities consist of the following for the year ended June 30, 2023:

Description	Balance at June 30, 2022	Support and Investment Return	Net Assets Released from Restrictions	Balance at June 30, 2023
Costs of Construction	48,039	-	(48,039)	-
Accessible Dwelling Units	46,671	-	(46,671)	-
Congestion Pricing - Health	26,668	-	(26,668)	-
Parking Studies	18,488	-	(18,488)	-
Zoning Atlas for Long Island	15,998	-	(15,998)	-
Long Island Accessible Dwelling Units	15,000	-	(15,000)	-
Move NJ	14,551	-	(14,551)	-
Hudson Valley Resilience 2	12,939	-	(12,939)	-
E&E NYC Issues	11,786	-	(11,786)	-
Metropolitan Index	8,400	-	(8,400)	-
Tech Equity	8,193	-	(8,193)	-
FCCF – FY22	4,662	-	(4,662)	-
FCCHO – Narrative Change	4,436	-	(4,436)	-
Leon Levy Archivist	3,363	-	(3,363)	-
NJ Issues	3,267	35,000	(38,267)	-
Energy Foundation	-	140,000	(140,000)	-
E-commerce	-	50,000	(50,000)	-
New Jersey Transit On - Call	-	21,445	(21,445)	-
NJ Rent	-	7,500	(7,500)	-
New Jersey Humanities	-	16,200	(16,200)	-
New Haven Union Station	-	20,000	(20,000)	-
Flushing Collaborative	-	5,000	(5,000)	-
Hyde and Watson	-	9,000	(9,000)	-
Energy Affordability	-	110,000	(110,000)	-
National Archives	-	12,048	(12,048)	-
NYC Business Improvement District	-	170,000	(170,000)	-
Brooklyn Comprehensive Planning	-	40,000	(40,000)	-
Total	<u>\$2,286,560</u>	<u>\$3,273,389</u>	<u>\$(2,993,364)</u>	<u>\$2,566,585</u>

REGIONAL PLAN ASSOCIATION, INC.

Notes to Financial Statements (continued) June 30, 2023

Note 9 - Endowments

The Association reports its restricted net assets in accordance with accounting standards for Endowments and the New York Prudent Management of Institutional Funds Act in administering and managing its endowment assets.

Interpretations

The Association's endowment includes both donor-restricted funds and funds designated by the Board of Directors. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Association to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Strategies employed for achieving objectives

To satisfy its long-term rate of return objectives which is to maintain the endowment real purchasing power, the Association relies on a total return strategy in which investments returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). To accomplish the Association's investment objectives an asset allocation that utilizes a mix of fixed income and equities in the 35% to 55% range for each category is employed. In addition, both cash and alternative investments will be utilized up to 15% for each category.

Spending policy

The Association has a policy of spending the investment income generated from its perpetually restricted funds, which is allowable under the donor guidelines. Any unspent investment income is added to the balance of net assets with temporary donor restrictions of the appropriate fund. Any unspent investment income generated in connection with the Board-designated funds, remains within the fund.

Net assets with perpetual donor restrictions

The net assets with perpetual donor restrictions activity consists of the following for the year ended June 30, 2023:

Balance at June 30, 2022	\$ 1,436,681
Contributions	86,239
Balance at June 30, 2023	<u>\$ 1,522,920</u>

Note 10 – Tax status

The Association is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Association has been determined by the Internal Revenue Service to be a publicly supported organization and not a private foundation under the meaning of Section 509(a)(1) of the Code.