

Real Time Audience Measurement for Optimizing Video Ads

By Bill Evans, CEO, BlueZoo, Inc October 20, 2025



History of Audience Measurement

Retail Media Networks (RMN)

- Nielsen, etc
 - Per-store counts
 - Annual average

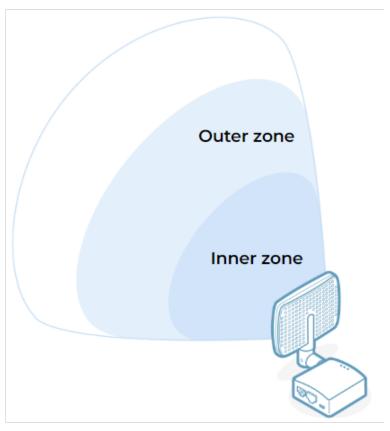
Out-of-Home (OOH)

- Traffic Audit Bureau
 - Automobile studies
 - Annual average
- GeoPath
 - SDK data brokers
 - Annual average

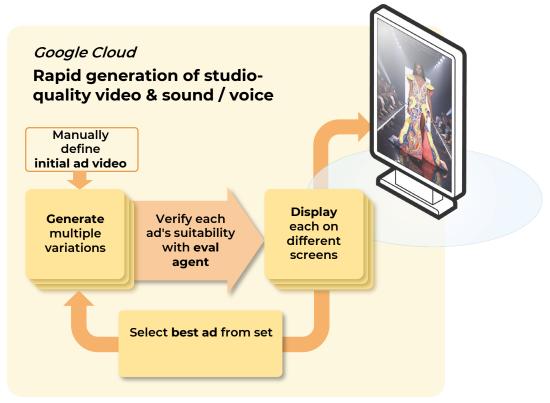
What's New?

- Real time measurement via
 - Cameras
 - o Passive Wi-Fi

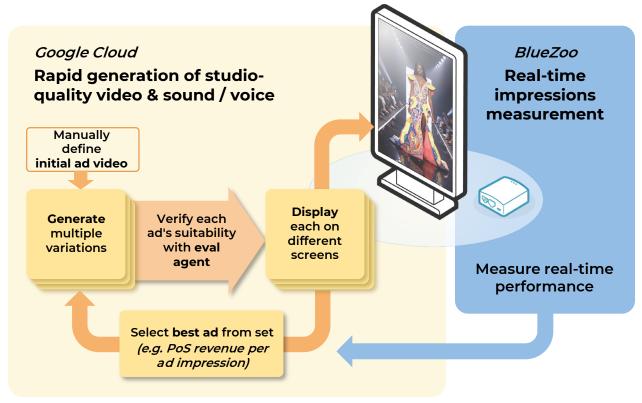
Real time video generation



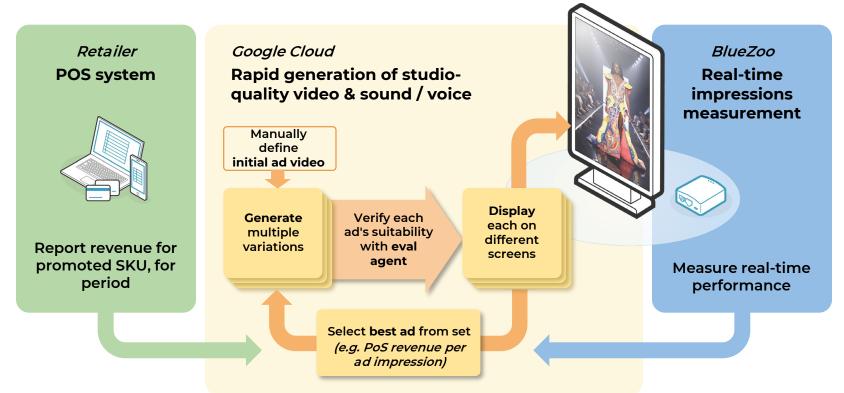
System overview



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Which Video Ad Is Best?

- Maximum "Revenue per Impression"
 - Impressions count from BlueZoo sensors
 - Revenue from PoS system

- Alternative strategies
 - Maximum dwell time
 - Maximum attraction ratio



Summary

- Al-generated video is
 - Studio quality
 - Fast to produce
 - Inexpensive



- Attended or unattended
- Hyper-optimized advertising





www.bluezoo.io