



Courtenay Fain, MStJ, is a recognized leader in the philanthropic and nonprofit sector. She brings a wealth of experience to the donors she serves as Principal Philanthropic Advisor at the American Battlefield Trust. The purpose of the Trust, a national nonprofit organization with 45,000+ members across the world, is to inspire appreciation of America, its history, and its promise of liberty through an understanding of the wars fought on its soil, and of the sacrifices of earlier generations of Americans.

A specialist in recurring revenue, project management, and major gift fundraising, Mrs. Fain has led the development operations for several organizations throughout her fundraising career. Having served as the Director of Development for one of the nation's largest community foundations, Courtenay helped generate revenue of over \$15 million annually and managed campaigns for a variety of community initiatives. Later, as director of philanthropy for a leading independent school, she created a legacy-giving program that initially secured \$7 million in new planned gifts. Before joining the American Battlefield Trust, Courtenay led successful planning studies and capital campaigns for nonprofit institutions in the education, historic preservation, and human services sectors, as a senior consultant with the Winkler Group.

At the start of her career, Courtenay served as a legislative aide on Capitol Hill. She capped her D.C. experience 15 years later as a White House appointee coordinating natural resource conservation and heritage initiatives at the U.S. Department of Agriculture.

Courtenay is a past president of the Association of Fundraising Professionals Lowcountry Chapter, and has served as the Charleston Regional Development Committee Chair for the U.S. Priory since 2021. She maintains the highest ethical standards as demonstrated by maintaining the CFRE (Certified Fund Raising Executive) credential since 2013 and holds a Bachelor of Science degree from Georgetown University. A native of Jacksonville, Florida, Courtenay and her 13-year-old son Tradd reside in Charleston, South Carolina. Her late husband Baron Fain (1962 – 2019) was an Officer in the U.S. Priory. Courtenay was invested as a Member Sister in 2021, and elected to serve as a member of Chapter since July 2023.