



James R. Terzian, CStJ, is chairman and CEO of The Terzian International Group, a leadership marketing firm that develops executive careers, assists organizations to fill outside board positions, and connects people of influence to one another. He is also co-executive of his families' asset management trusts.

During and after a bachelor's degree in political science and corporate economics from the University of California, Berkeley, Jim worked for President Reagan's campaigns in California, for Governor Deukmejian, and as a staff officer of the California Senate. He then held a series of management positions in industries served by the family's practice, leading revenue production teams that in time covered much of the globe. Jim has also served as a board member of non-profits supplying student housing, career transition, and entrepreneurship training, of heritage-related societies, and on the Parish Council of Trinity Episcopal Church (Santa Barbara, CA).

Jim has extensive knowledge of genealogy and heraldry. For ten years he served as a U.S. representative to the International Congresses of Genealogical and Heraldic Sciences, co-authored the authoritative *The Law of Arms in the United States of America*, and is a Fellow of the Society of Antiquaries of Scotland and of the Heraldry Foundation.

Jim was inspired to become a Member of the Order by his late father, Carl R. Terzian, CStJ, and friends in the Order around the world. He was appointed to the Order in 2007, served as Co-Chair of the Priory's Investiture in 2011 and San Francisco Regional Membership Chair from 2010 to 2014, then built the Los Angeles Steering Committee into the Los Angeles Region. Jim also serves as one of two Deputy Chairs of the St John Ophthalmic Association.