

# Solutions for Biotech

Biotech is in our DNA. PRA has recognized the importance of emerging biopharma since our humble beginnings, when we first started partnering with small biotech to deliver comprehensive, end-to-end, tailored, and flexible solutions. Today, we have the nimbleness and expertise needed to partner with clients of all sizes and run trials in more than 90 countries and counting.

## Explanation

We understand the pressures emerging biotech companies face—and we have the expertise and experience to create customized strategic, operational, and financial solutions to bring your product to market. Our experience starts at the earliest stages of the drug development continuum with funding and overall development strategy and continues through clinical development and post-marketing support. Not only do our operations teams understand the essential drug development processes, our supportive and business management teams have the know-how to develop pricing models and incentives that align with the unique financial needs of biotech clients.

## Services

We can help you at any milestone or stage of the fundraising or development continuum, not just for the purpose of clinical trials. From Pre-IND to Post-Approval, our comprehensive biotech services include:



Asset Valuation



Regulatory Strategy,  
Engagement, and Support



Drug Development  
Strategy



Phase I-III Study Planning  
and Clinical Operations



Staff Augmentation and  
Functional Services Provider



Funding Solutions





## Key Features



Expertise and experience in all phases of development, starting with Pre-IND through to post-approval.



An effective and collaborative team model which supports the efficient development of an asset across all stages of product development.



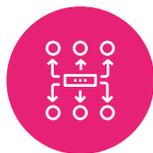
General Partners who provide executive support to over 100 of our biotech clients.



Strategic guidance to speed up development pathways and deliver compelling results to investors, regulators, and key stakeholders.



Staff augmentation and Flexible Service Provider solutions that enable sponsor growth.



Cross-functional flexibility and structure that enables effective partnerships, driving corporate and development milestones.



Hand-selected study leaders based on the unique needs of the client and specific study who are empowered to make common sense decisions focused on delivery and remain for the duration of your study.



Unique pricing models and incentives driven by an understanding of financial challenges faced by emerging companies.



Scalable, cross-functional teams designed to understand and meet delivery of high-quality data on time.



Exclusive collaboration with HC Wainwright that supports financing and partnership opportunities for small and emerging biotech companies.

We know how to help grow your story because it's a part of ours. Together, we put treatments into patients' hands.

## Commitment to Patients

While biotech is at the core of our business, patients are the true heart of our story. At PRA, we don't just talk about patient-centricity, we design our protocols around it—every single one. When it comes to our biotech clients, our focus on the patient starts at the earliest stages of partnership and continues to impact and drive our decisions at every stage—from asset strategy to post-marketing.

## Next Steps

To learn more about our biotech solutions, visit our website at [prahs.com/our-solutions/biotech](https://prahs.com/our-solutions/biotech) or email us at [PRAbiotech@prahs.com](mailto:PRAbiotech@prahs.com).