



Symphony Health
A PRA Health Sciences Company

SALES SHEET

Vantage™ Applications

Readily accessible, actionable insights within a flexible SaaS environment.

Analytics to Drive Cutting Edge-Strategies

As the healthcare market becomes increasingly complex, strategies to understand and influence decision makers within the system need to become increasingly sophisticated.

To compete in the modern healthcare environment, biopharmaceutical organizations need to be fully informed across a broad range of market factors and integrate these insights into key business processes. The ability to utilize increasingly sophisticated data resources to uncover the drivers of value for stakeholders throughout the system will differentiate successful companies.

Vantage™ applications: Unlocking the potential of big data through smart cloud-enabled tools

As a key part of the Symphony HealthCloud®, innovative Vantage™ applications support deep analysis of the most complete and integrated pharmaceutical data sources in the industry to drive sophisticated strategic programs that put the right resources in front of the right people at the right time to drive measurable changes in performance.

All Vantage™ applications are available 24x7 and all that is necessary to tap into these powerful solutions is a standard web browser.



Business Oriented

Technology solutions focused on key business questions that enable data exploration, knowledge discovery, and key metric analysis



Intuitive by Design

Vantage™ applications are designed to be intuitive, simple to use, and flexible



Unique Insights

Applications provide unique market insights enabling rapid, better informed decision making



Powered by IDV®

Leveraging Symphony Health's industry-leading Integrated Dataverse (IDV)® all Vantage™ applications are driven by the most robust data available



Mobile Ready

Easily accessible using only a web-browser from any device – desktop, laptop, phone or tablet



Speeds Time To Insight

Powerful solutions that produce business driving insights lightning-fast



Vantage™ Application Suites Are Aligned To Key Commercial Functions

Our exclusive cloud-enabled applications provide instant access to key performance metrics, data visualizations, and predictive analytics that enable rapid, informed situation analysis and decision making. Vantage™ applications have been developed to address key focus areas and support critical business processes with suites aligned to key commercial functions.

Suite	Audience	Business Needs Addressed	
Managed Markets Vantage™	Managed markets Market access Finance Contract effectiveness	Payer landscape Quality of access Benefit design	Patient assistance programs Patient price sensitivity Contracting strategy
Sales Vantage™	Sales force Sales operations	Sales strategy and forecasting Promotional strategy and resource allocation Segmentation and targeting	Pre-call Planning Performance analysis and reporting Incentive Compensation Attainment
Brand Vantage™	Brand management Market analysis Market research	Market landscape Brand performance Multi-channel mix and optimization	Promotional response Patient journey Digital marketing
Corporate Vantage™	Executive Trade Business development Finance	Competitive landscape Market sizing Product launch planning	Product performance tracking Financial analyst reporting Trade insights and analytics

Vantage™ Applications Are Part of the Symphony Healthcloud®

Symphony HealthCloud® enables an unprecedented degree of access and an open model to minimize the need to manage huge volumes of data within the client enterprise. The platform provides a state of the art cloud-based infrastructure that is scalable, flexible, and offers virtually unlimited capacity.

Symphony HealthCloud® provides a commercial data warehouse designed to serve the needs of life science organizations with an industry data model and prebuilt connectors for many common industry data sources, and the bandwidth to power data exploration and knowledge discovery.

Powered By IDV®

Symphony Health’s Integrated Dataverse (IDV)® provides the most comprehensive and interconnected source of healthcare data in the industry. Bringing together near-census point-of-sale prescription data with extensive prescription, medical, and hospital claims, the IDV® is at the heart of the Symphony HealthCloud® and all of the Vantage™ applications. IDV® offers one consistent data platform across product, payer, and patient dimensions with specific views and tools to answer key questions and facilitate critical commercial processes within sales, marketing, and managed markets insights.