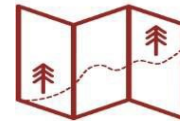


PORTFOLIO TITLE: [WIC Infant Formula Rebate](#)
LEAD STATE: **Kansas**

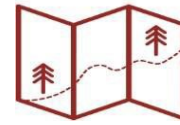
<u>OVERVIEW:</u> The Master Agreement in this portfolio offers rebate discounts off the Manufacturer’s wholesale price per unit on milk-based and soy-based infant formula, using the rebate program established by the USDA’s Food and Nutrition Services Agency in support of the Special Supplemental Nutrition Program for Women, Infants and Children (WIC).		<u>INITIAL TERM:</u> January 29, 2025 through January 28, 2030 <u>RENEWALS:</u> N/A-5yr initial term w/ no renewals <u>TOTAL TERM POSSIBLE:</u> Five Years	
<u>PRODUCT CATEGORIES:</u> <u>Category 1 - Milk-Based</u> Milk-based infant formula that includes liquid concentrate, powder, ready-to-feed, and ready-to-feed bottle, in the following brands: • Similac Advanced: Powdered • Similac Advanced: Liquid Concentrate <u>Category 2 – Soy Based</u> Soy-based infant formula that includes liquid concentrate, powder, ready-to-feed, and ready-to-feed bottle, in the following brands: • Similac Soy Isomil			
<u>SUPPLIERS AVAILABLE:</u> ✓ Abbott Nutrition 	<u>KEY BENEFITS:</u> The following key benefits were derived from the re-procurement of this portfolio: 1. Provides a contract vehicle for state and local WIC administrators to utilize rebate programs established by the USDA. 2. The new Master Agreement offers discounts for the following primary infant formulas: Milk-based infant formula = 86%, Soy-based infant formula = 75%		
<u>PRICING:</u> Rebate discounts are provided off the Manufacturer’s wholesale per unit price. For a complete list of the supplier’s pricing, please visit the Abbott Pricing document within this portfolio’s NASPO ValuePoint website.			

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<u>PROCUREMENT BACKGROUND:</u> In 2023, the NASPO ValuePoint Management Board authorized the State of Kansas to conduct a repurchase of the NASPO ValuePoint portfolio for WIC Infant Formula and the Sourcing Team completed the IFB process in the summer of 2024	
<u>STATES ON SOURCING TEAM:</u>  Kansas (Lead)  Washington (SME)  Utah (SME) 	<u>SOLICITATION INFORMATION:</u> Type: Invitation For Bid (IFB) Solicitation Number: EVT0009507 Date Released: June 12, 2024 Date Closed: August 2, 2024
<u>PUBLIC POSTING OF SOLICITATION:</u> Solicitation was Publicly Advertised from June 12, 2024 to August 2, 2024. - Website Posted On: eSupplier: State of Kansas Supplier Portal - Number of Days Solicitation was Publicly Posted: 51 - Number of Amendments Posted: 2	<u>PUBLIC OPENING:</u> Sealed responses were publicly opened on August 2, 2024 at 2:30 pm Central Time, via Teams. 
<u>VENDOR RESPONSES:</u> - Number of Vendor Responses Received: 1 - Number of Non-Responsive Vendor Responses: 0 - Number of Vendor Responses Evaluated: 1	<u>EVALUATIONS:</u> Since the Sourcing Team chose to utilize an Invitation For Bid (IFB) a formal evaluation was not conducted. 
<u>EVALUATION CRITERIA:</u> The single bid received was received on time and were responsive in accordance with the IFB as required by USDA-FNS in 7 CFR 246.16a.	
<u>SCORING:</u> Formal scoring was not conducted; per the IFB the responsive and responsible vendor submitting the lowest total net cost, after rebate on the Manufacturer's wholesale per unit price, would be awarded.	
<u>AWARD:</u> The IFB allowed for a single vendor award to the lowest priced responsive and responsible vendor bidder.	
<u>PUBLIC POSTING OF AWARD:</u> Award Posting: September 12, 2024	<u>AWARDED VENDOR:</u> Abbott Nutrition 

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Posting Link: [eSupplier: State of Kansas Supplier Portal](#)
Vendors Awarded: 1
Protests Received: 0

NON AWARD VENDORS:

- N/A - Abbott was the single respondent

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