



PORTFOLIO TITLE: Unarmed Security Guard Services

LEAD STATE: Kansas

OVERVIEW:

This portfolio provides unarmed security guard services to public entities within each member state.

INITIAL TERM: 3 years

RENEWALS: 1 additional 24-month renewal period

TOTAL TERM POSSIBLE: 5 years

AVAILABLE SERVICE CATEGORIES:

1. Unarmed Security Guards
2. Security Guard Supervisor

AVAILABLE SERVICE SUBCATEGORIES:

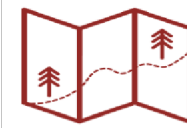
1. Access Control / Stationary Security Guard
2. Roving Security Guard
3. Roving Site Supervisor
4. Exterior Perimeter Foot or Bike Patrol
5. Mobile Patrol
6. National Guard
7. Airport Services



The Master Agreements in this portfolio are structured using regional awards aligned with the solicitation.

REGION	DESCRIPTION
1	Washington, Oregon, Idaho, Montana, Wyoming
2	California, Nevada, Utah, Arizona, Colorado
3	Texas, Oklahoma, Kansas, Missouri, Arkansas, Louisiana, New Mexico
4	North Dakota, South Dakota, Nebraska, Minnesota, Iowa, Wisconsin, Illinois
5	Michigan, Indiana, Ohio, Kentucky, Tennessee, West Virginia
6	North Carolina, South Carolina, Georgia, Alabama, Mississippi, Florida
7	Virginia, Maryland, Delaware, Pennsylvania, New Jersey, New York, Rhode Island, Connecticut, Maine, Massachusetts, New Hampshire, D.C., Vermont
8	Alaska, Guam, Hawaii, Puerto Rico, & US Virgin Islands

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SUPPLIERS AVAILABLE:

- ✓ American Global Security
- ✓ Archangel Protective Services
- ✓ Servexo
- ✓ Universal Protection Services dba Allied Universal



KEY BENEFITS:

Provides a path for member states to purchase a common and integral service across all levels of public facilities that was not previously available under a NASPO portfolio.

This new portfolio will allow state and local governments across the country the ability to source unarmed security guard services from quality and competitively priced suppliers.

PRICING:

Master Agreement pricing reflects hourly rate pricing per state. See the supplier's current pricing on their NASPO ValuePoint website supplier page.

PROCUREMENT BACKGROUND:

These contracts are the result of the publicly posted NASPO ValuePoint solicitation number EVT0009938 led by the state of Kansas. The NASPO Executive Council approved conducting a solicitation for Unarmed Security Guard Services to offer a new portfolio to state and local entities.

STATES ON SOURCING TEAM:

- ★ Kansas – Lead State
- ★ Delaware
- ★ Louisiana
- ★ South Carolina



SOLICITATION INFORMATION:

Type: Request for Proposals (RFP)
 Solicitation Number: EVT0009938
 Date Released: February 10, 2025
 Date Closed: March 24, 2025
 Number of Amendments Posted: 2
 Pre-Proposal Conference: February 17, 2025

PUBLIC POSTING OF SOLICITATION:

Website Posted On: State of Kansas eSupplier Portal
 Posting Link:
https://supplier.sok.ks.gov/psc/sokfsprdsup/SUPPLIER/ERP/c/SCP_PUBLIC_MENU_FL.SCP_PUB_BID_CMP_FL.GBL?&
 Days Publicly Posted: 42

PUBLIC OPENING

Sealed proposals were opened by the lead state following the closing date.



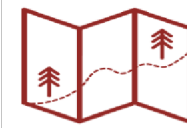
VENDOR RESPONSES:

- Number of Vendor Responses Received: 12
- Number of Non-Responsive Vendor Responses: 3
- Number of Vendor Responses Evaluated: 9

EVALUATIONS:

In-person technical evaluation meetings were held with the Sourcing Team from 03/31/2025 – 04/02/2025 and finalized upon receipt of reference checks and clarifying information from proposals by the prescribed deadline. Final scoring was completed on April 2, 2025.

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EVALUATION CRITERIA:

Proposals that met or exceeded the Mandatory Minimum Requirements were evaluated against the following criteria:

Technical Evaluation Category (72%)

Experience and Qualifications

Scope of Work

Customer Service

Management and Staff Qualifications

Implementation & Promotion of NASPO ValuePoint

Master Agreement

Maximum Points Possible (1,300 points)

250 points

400 points

250 points

300 points

100 points

Cost Evaluation Category (28%)

Average Hourly Rate – Unarmed Security Guard Evaluation

Average Hourly Rate – Supervisor

Maximum Points Possible (500 points)

200 points

100 points

SCORING:

Offeror's proposals were scored according to the RFP's Evaluation Criteria under Attachment C – RFP Evaluation Plan.

AWARD:

The RFP allowed for multiple vendor awards. The sourcing team recommended awards to four (4) suppliers across the eight (8) regions in alignment with the criteria set forth in the RFP.



Region	American Global Security	Archangel Protective Services	Servexo	Universal Protection Services dba Allied Universal
Region 1 - Washington, Oregon, Idaho, Montana, Wyoming	✓	✓	✓	✓
Region 2 - California, Nevada, Utah, Arizona, Colorado	✓	✓	✓	✓
Region 3 - Texas, Oklahoma, Kansas, Missouri, Arkansas, Louisiana, New Mexico	✓	✓	✓	✓
Region 4 - North Dakota, South Dakota, Nebraska, Minnesota, Iowa, Wisconsin, Illinois		✓	✓	✓
Region 5 - Michigan, Indiana, Ohio, Kentucky, Tennessee, West Virginia		✓	✓	✓
Region 6 - North Carolina, South Carolina, Georgia, Alabama, Mississippi, Florida		✓	✓	✓
Region 7 - Virginia, Maryland, Delaware, Pennsylvania, New Jersey, New York, Rhode Island, Connecticut, Maine, Massachusetts, New Hampshire, D.C., Vermont	✓		✓	✓
Region 8 - Alaska, Guam, Hawaii, Puerto Rico, & US Virgin Islands			✓	✓

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