



PORTFOLIO TITLE: [Truck Bodies, Seasonal Maintenance Equipment & Upfitting Services](#)

LEAD STATE: Michigan

OVERVIEW:

The State of Michigan in partnership with NASPO ValuePoint has awarded Truck Bodies, Seasonal Maintenance Equipment & Upfitting Services.

The Master Agreements in this portfolio allows state and local governments across the country to source self-propelled (turnkey) or mounted to chassis equipment from qualified and competitively priced suppliers.

INITIAL TERM: 3 years

RENEWALS: two (2) additional renewal periods of one (1) year each, not to exceed 5 years total.

TOTAL TERM POSSIBLE: 5 years

PRODUCT CATEGORIES:

- Aerial Equipment – Boom cranes, buckets, digger derricks, knuckle booms, platforms and parts, supplies, and accessories related to the upkeep, repair, or maintenance of “Aerial Equipment”.
- Refuse Equipment – Refuse/recycling bodies, Gripper systems, lift systems, loader-hopper bodies, and parts, supplies, and accessories related to the upkeep, repair, or maintenance of “Refuse Equipment”.
- Roadway Equipment – Asphalt distributor bodies, live bottom bodies, asphalt flusher/sprinkler bodies, asphalt hot box/recycler, pothole patchers, roll-off patchers, asphalt sealers, dump bodies, service bodies, road ditch maintenance, van service bodies, roll-off cable hoists, hydro excavators, sprayers, lube skids, grease disposal, tanks, mechanic bodies, street sweepers, loading/grapple, and parts, supplies, and accessories related to the upkeep, repair or maintenance of “Roadway Equipment”.
- Snow & Ice Equipment – Airport equipment, sweepers, liquid de-icing systems, salt/sand spreaders, snow melters, plows, blades, blowers, wings, specialty vehicles, and parts, supplies, and accessories related to the upkeep, repair, or maintenance of “Snow and Ice Equipment”.
- Vacuum/Sewer Equipment – Tanks, flushing systems, catch basin cleaners, vacuum excavators, water recycling, vacuum bodies, and parts, supplies, and accessories related to the upkeep, repair, or maintenance of “Vacuum/Sewer Equipment”.



Offerors awarded within any of the above categories also have the option to provide Value Added Features that fall within the general guidelines for the equipment types listed in that respective Category.



SOLICITATION INFORMATION:

- Type: Request for Proposals (RFP)
- Solicitation Number: 171 - 210000000535
- Date Released: January 4, 2023
- Pre-Proposal Conference 1: January 17, 2023
- Pre-Proposal Conference 2: March 14, 2023
- Date Closed: April 27, 2023
- Number of Amendments Posted: 4
- Days Publicly Posted: 42
- Posting Link:
<https://sigma.michigan.gov/webapp/PRDVSS2X1/AltSelfService>

STATES ON SOURCING TEAM:

- Michigan – Lead State
- Colorado
- Louisiana
- Montana
- North Dakota
- South Carolina
- South Dakota

EVALUATION INFORMATION:

The Sourcing Team met virtually July 6-7, 2023, and finalized evaluation upon receipt of clarifying information from proposals by the prescribed deadline(s). Final scoring was completed on September 22, 2023. https://s3-us-west-2.amazonaws.com/naspovaluepoint/1690411170_Executive%20Summary%20-%20Professional%20Grade%20Tools.pdf

VENDOR RESPONSES:

- Number of Vendor Responses Received: 9
- Number of Non-Responsive Vendor Responses: 0
- Number of Vendor Responses Evaluated: 9

Responses were evaluated based on the following Evaluation Criteria:

Initial Responsiveness

Administrative review was completed by the lead state of Michigan, reviewing proposals for completeness and initial responsiveness against the minimum requirements outlined in the RFP.

Technical Evaluation

Technical Evaluation Category	Maximum	Points
Possible Demonstrated Ability to Meet Statement of Work:		40
points		
Demonstrated Technical Capabilities:		15 points
Agreement with Lead State Terms and Conditions in Attachment F		15 points
Qualification and Expertise of Staff:		15 points
References		15 points
Total Technical Points		100 points

Cost Evaluation

The cost evaluation did not consist of a certain number of cost points. Rather, supplier specifications were reviewed by the lead state and compared amongst bidders for the quality of the products offered. This included the materials used, the quantity and quality of base items and options, and any additional features that demonstrated a superior product.



PRICING:

Master Agreement pricing reflects minimum catalog discount percentages per authorized Category. See the supplier's current pricing on their NASPO ValuePoint portfolio website page by following the link in the "SUPPLIERS AVAILABLE" section of this document.

SUPPLIERS AWARDED

- ✓ Cimline Inc.
- ✓ Henderson Products
- ✓ Spaulding Mfg. Inc.
- ✓ Cives Corporation
- ✓ Monroe Truck Equipment
- ✓ Warren Inc.

Category	Cimline Inc.	Henderson Products	Monroe Truck Equipment	Spaulding Mfg., Inc.	Cives Corp	Warren Inc.
Asphalt Bodies		✓				
Asphalt Hot Box Equipment				✓		
Asphalt Patching Equipment	✓					
Bodies – Dump and Service		✓				
Bodies - Other						✓
Trucks - Bodies		✓				
Airport Equipment – Snowplow mounted to truck					✓	
Airport Equipment – Liquid system mounted to truck		✓			✓	
Pre-Wet Systems		✓	✓		✓	
Snow & Ice Control Equipment- snow plow mounted to front of pickup truck with removable mounts		✓			✓	
Snow & Ice Control Equipment- Liquid system mounted to truck		✓	✓		✓	
Snow Blowers – Loader mounted					✓	
Snow Removal Equipment		✓	✓		✓	
Specialty Vehicles – towable snowplow					✓	
Spreaders – Deicing		✓	✓		✓	✓
Spreaders – Other					✓	✓
Trucks – Municipal Snowplow/deicing		✓			✓	
Trucks – Airport Equipment					✓	

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