**PORTFOLIO SNAPSHOT**

**OVERVIEW:**

RFxPremier has completed the initial competitive solicitation process for Sports Uniforms and Consumables. The Master Agreements for this portfolio, resulting from the RFP process, were competed directly by RFxPremier.

The Master Agreements within this portfolio award allows entities to procure Sports Uniforms and Consumables. This includes Uniforms, Exercise Equipment, Free Weights, Pads, Mats, Helmets and other Consumables.

**KEY BENEFITS:**

1. This portfolio will provide Sports Uniforms and Consumables through the Master Agreements awarded to the suppliers.
2. Accessing this portfolio through RFxPremier’s eMarketplace allows purchasing entities to request quotes and negotiate additional terms to satisfy their procurement requirements.

**Initial Term:** July 18, 2025, through July 17, 2027

**Renewals:** TBD

**Total Term Possible:** TBD

**SOLICITATION INFORMATION:**

* **Type**: Request for Proposals (RFP)
* **RFP #**:1
* **Date Released**: July 3, 2025
* **Date of Initial Closure**: July 11, 2025
* **Number of Amendments Posted**: 0
* **Days Publicly Posted**: 8

**AWARD CATEGORY:**

* Sports Uniforms and Consumables

**PRICING:**

Master Agreement pricing reflects service rates by category charged by the awarded proposer. Below is the pricing description.

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| --- |
| **RFxPremier Pricing for Services** |
| **Cateogry** | **Minimum Discount** |
| **1** | **Uniforms** | **10%** |
| **2** | **Exercise Equipment** |  |
| **3** | **Free Weights** |  |
| **4** | **Weight Machines** |  |
| **5** | **Cardio Machines** |  |
| **6** | **Pads** |  |
| **7** | **Mats** |  |
| **8** | **Helmets** |  |
| **9** | **Catalog Discount** | **10%** |

**EVALUATION AND SCORING:**

Responses were scored according to the RFP’s Evaluation Criteria shown below with a pass/fail for stages 1 & 2.

**Stage 1: Initial Responsiveness Evaluation**

**Stage 2: Mandatory Minimum Requirements Evaluation**

**Stage 3: Technical Criteria Evaluation**

Proposals meeting or exceeding the Mandatory Minimum Requirements were evaluated against the following Technical Criteria. The Evaluation Team agreed upon a Consensus Score for items in the Technical Criteria.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Criteria** | **Technical Points Possible** | **Offeror’s Technical Points Earned** | **Criteria** | **Technical Points possible** | **Offeror’s Technical Points Earned** |
| II.A.1 Contractor Experience - Provide evidence of your customers’ satisfaction with your product or services. Include the following information: client retention rate during the past 3 years, customer surveys/references, and vendor performance ratings.  | 30 |  | II.C.2 Scope of Work - Provide evidence of your ability to provide the Deliverables identified in the Scope of Work. | 25 |  |
| II.A.2 Contractor Experience – Provide a brief history of your company. | 10 |  | II.C.3 Scope of Work - Describe your ability to fulfill Contractor Responsibilities and Tasks identified in the Scope of Work. | 25 |  |
| II.A.3 Contractor Experience – Describe your company’s growth during the past three years. | 10 |  | II.D.1 Customer Service - What are your quality assurance measures and how are they handled in your organization? | 10 |  |
| II.A.4 Contractor Experience - Describe your company’s experience performing the same or similar Scope of Work or providing the same or similar Deliverables to other public sector customers. | 25 |  | II.D.2 Customer Service - How do you assess customer satisfaction? | 10 |  |
| II.B.1 Ordering – Describe your company’s process for customers to order products off of the resulting contract. Please include all methods of ordering that will be available to customers on the resulting contract.  | 50 |  | II.D.3 Customer Service - Describe your customer website capabilities. | 10 |  |
| II.B.2 Ordering– Describe your company’s process for fulfilling orders on the resulting contract. Please include information related to timing of order fulfillment and process in which the order will be fulfilled. | 50 |  | II.D.4 Customer Service - Describe your return policy. | 10 |  |
| II.B.3 Ordering - Describe your ability to support a decentralized system of Orders submitted from many end users in multiple states and locations | 50 |  | II.D.5 Customer Service - Describe your company’s Dealer distribution methodology. | 10 |  |
| II.C.1 Scope of Work - Describe your plan for meeting the Master Agreement Objectives and the Scope of Work. | 25 |  |  |  |  |
| **Stage 3 Total:** |  |  |  | **350** |  |

Stage 4: Cost Evaluation. Cost Evaluation – Costs were evaluated based on the weighted cost evaluation components as follows

|  |  |
| --- | --- |
| **Category** | **Cost Points Available** |
| **1** | **Uniforms** | **25** |
| **2** | **Exercise Equipment** | **20** |
| **3** | **Free Weights** | **20** |
| **4** | **Weight Machines** | **25** |
| **5** | **Cardio Machines** | **20** |
| **6** | **Pads** | **25** |
| **7** | **Mats** | **20** |
| **8** | **Helmets** | **30** |
| **9** | **Catalog Discount** | **20** |
|  | **Total** | **200** |

**AWARD:**

In alignment with the solicitation, one award has been made to date for Sports Uniforms and Consumables. The RFxPremier based evaluation team recommended awarding to Undrdog Athletix.