

PORTFOLIO TITLE: [Public Safety Vehicle Lights, Sirens, and Accessories \(2025-2030\)](#)

LEAD STATE: Minnesota

OVERVIEW:

The Master Agreements within this portfolio offer emergency warning lights, sirens, and associated vehicle accessories for police, emergency, public safety, and transportation vehicles direct from the Original Equipment Manufacturer (OEM).

INITIAL TERM: March 13, 2025 - February 28, 2027

RENEWALS: Three years

TOTAL TERM POSSIBLE: Five Years

SUPPLIERS AVAILABLE:

- ✓ Abrams Global Corporation
- ✓ Federal Signal Corporation
- ✓ SoundOff Signal
- ✓ Whelen Engineering Company, Inc



PRICING:

Suppliers within this portfolio provide a specified percentage discount of the Manufacturer's list pricing.

- **Abrams Global Corporation** – 44% off on Abrams Master List with an additional 2% discount for orders of 50-100 of the same item and 5% discount for orders of 100+ of the same item
- **Federal Signal Corporation** – 45%, on the Police Price Book, the Fire Price Book, and the Work Truck Price Book, with an additional 5% discount on orders of 10+ units
- **SoundOff Signal** - 52% off SoundOff Master List with an additional 3% discount for orders of 50-100 of the same item and 6% discount for orders of 100+ of the same item
- **Whelen Engineering Company, Inc** - US Customers: 39% off on Whelen Master List (no quantity discounts available), Canadian Customers: 33% off on the Whelen Master List multiplied by the exchange rate at the time of purchase (no quantity discounts available)

PROCUREMENT BACKGROUND:

In 2023, the NASPO ValuePoint Executive Council approved conducting a resolicitation of the expiring NASPO ValuePoint LED Light Bars and Sirens portfolio. The Sourcing Team completed the RFP process in the spring of 2025 and was granted approval of the award by the Executive Council.

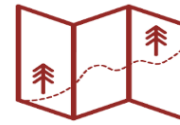
STATES ON SOURCING TEAM:

- ❖ Minnesota (Lead)
- ❖ Missouri
- ❖ Montana
- ❖ South Dakota

SOLICITATION INFORMATION:

Type: Request for Proposal (RFP)
Solicitation Number: 2000015883
Date Released: June 13, 2024
Date Closed: August 09, 2024

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PUBLIC POSTING OF SOLICITATION:

- Website Posted On: MN Office of State Procurement
- Posting Link: [MN Solicitation Announcements](#)
- Number of Days Solicitation was Publicly Posted: 57
- Number of Amendments Posted: 5

VENDOR RESPONSES:

- Number of Vendor Responses Received: 4
- Number of Non-Responsive Vendor Responses: 0
- Number of Vendor Responses Evaluated: 4

EVALUATIONS:

Responses were evaluated by the members of the Sourcing Team and finalized in a virtual meeting on October 9, 2024.

EVALUATION CRITERIA:

Responses were evaluated based on the following criteria:

1. Mandatory Minimum Requirements
2. Offeror Profile
3. Customer Service
4. Scope of Work
5. Warranty, Service, etc. (includes return policy)
6. Data Security and Technology
7. Implementation and Promotion of NASPO ValuePoint Master Agreement
8. Cost



SCORING:

Responses were scored according to the RFP's Evaluation Criteria. Anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State of Minnesota as identified on the [Public Safety Vehicle Lights, Sirens, & Accessories \(2025 - 2030\) portfolio's NASPO ValuePoint website](#).

INTENT TO AWARD:

The Intent to Award was issued via email to those who submitted a proposal to this solicitation event.

Award Posting Start: February 24
Protests: 0



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