Attachment 6
PARTICIPATION INFORMATION

I. The NASPO ValuePoint Process

The NASPO ValuePoint Lead State Model™ is a collaborative procurement process representing the input and interests of public entities across the nation.

THE LEAD STATE MODEL™

- Members & Stakeholders Identify Shared Cooperative Contracting Needs
- NASPO ValuePoint Engages Lead State & Multistate Sourcing Team
- Members & Stakeholders Provide Input on RFP Specifications & Objectives
- Lead State Issues RFP in Compliance with Lead State Laws
- Lead State & Multistate Sourcing Team Evaluate Supplier Proposals
- Lead State Negotiates & Executes Master Agreements
- Participating States & Entities Execute Participating Addenda
- Purchasing Entities Buy Directly from NASPO ValuePoint Contractors

NASPO ValuePoint does not charge fees to Participating Entities or Purchasing Entities—including state departments, institutions, agencies, and political subdivisions, federally recognized tribes, and other eligible public and nonprofit entities in the 50 states, the District of Columbia, and U.S. territories—to use NASPO ValuePoint Master Agreements. Suppliers pay only a nominal administrative fee based on their total sales. By leveraging the collective volume of potential purchases nationwide, NASPO ValuePoint is able to offer customers the best value in cooperative contracting while giving suppliers the opportunity to reach multiple markets through a single solicitation.

II. Historical Usage

The following table identifies total sales reported by Travel Nationwide Passinger Vehicle Rental contractors through NASPO ValuePoint Master Agreements over the past five (5) calendar years:

Year	Reported Historical Sales Volume Vehicle Rental	Reported Historical Sales Volume Box Truck Rental
2023	$106.6 million	N/A
2022	66.35 million	N/A

2021	47.8 million	1.43 million
2020	29.6 million	978,560.00
2019	52.2 million	343.80.00

No minimum or maximum level of sales volume is guaranteed or implied.

Interested States

The states below have requested to be named in this RFP as potential participants in the resulting Master Agreement(s). This list neither guarantees execution of a Participating Addendum by an Interested State nor precludes execution of a Participating Addendum by any state or entity not identified as an Interested State.

Interested States	Reported Estimated Annual Volume	Sample Participating Addendum Terms and Conditions
Connecticut	$345,000.00	Attachment 6-1
Hawaii	Unknown	Attachment 6.2
Iowa	760,000.00	
Louisiana	$2 Million estimated	
Missouri	$350,000.00	
Nevada	Unknown	
New York	$19 Million	Attachment 6.3
Oregon	$4.86 Million	Attachment 6.4
South Dakota	Unknown	
South Carolina	$1.3 Million	
Texas	$20,000,000.00	
Utah	$2,916,121.10	Attachment 6.5
State of Washington	$6,500,000.00	Attachment 6.6
Vermont	$6,000,000.00	Attachment 6.7

TOTAL ESTIMATED ANNUAL VOLUME FROM INTERESTED STATES: $64,031,121.00

The Reported Estimated Annual Volume above aggregates usage estimates, self-reported by the Interested States, which may be based on any factor considered relevant by each Interested State, including historical usage and anticipated future usage. **No minimum or maximum level of sales volume is guaranteed or implied.**

III. Participating Addendum

Participating Entities may enter into a Participating Addendum with one or more of the Master Agreement awardees, in a form substantially attached as Exhibit 2 to Attachment 4 Sample Master Agreement, pursuant to their own procurement and contracting laws, rules and processes. Some Interested States have also provided state-specific terms and conditions, included in this Attachment, that may apply to a Participating Addendum executed with a Proposer awarded a Master Agreement through this RFP. These terms and conditions are being provided for informational purposes only and will not be incorporated into the Master Agreement or addressed or negotiated by the Lead State. Participation and the terms and conditions applicable to each Participating Entity will be determined by the Participating Entity following negotiation of a Participating Addendum with a Contractor.

To the extent applicable law requires a Participating Entity to further define the process by which a Purchasing Entity decides from which Contractor to acquire Products and Services, the Participating Entity shall define that process in its Participating Addendum.

IV. Participating Addendum for the State of Oregon

The State of Oregon intends to participate in this cooperative procurement.

A. In the event of a multiple award of Master Agreements under this RFP, the State of Oregon may elect not to enter into a Participating Addendum, in a form substantially similar to Attachment 5-1, with each of the awardees. In the event the State of Oregon elects not to enter into a Participating Addendum with each of the awardees, the State of Oregon, after applying all applicable preferences (as listed below), may enter into a Participating Addendum with the three highest ranked Proposers who provide Goods on a national level, and in addition, the State of Oregon may enter into a Participating Addendum with the three highest ranked Proposers who provide Goods in the State of Oregon only.

B. COMMITMENT TO DIVERSITY, EQUITY, AND INCLUSION

The State of Oregon is committed to taking active steps toward increasing and promoting diversity, equity, and inclusion values across procurement processes for minority, women, emerging small, and service-disabled veteran owned businesses by reducing barriers to compete for and be awarded state contracts. All interested businesses are encouraged to submit Proposals Bids for this contracting opportunity.

C. In order to be considered for award of a Participating Addendum in Oregon, the awardee (s) must:

- Have been awarded a Master Agreement;
- Must meet the above selection criteria;
- Must submit Attachment 3.1.1, COBID Certification/Plan;
- Must submit a Responsibility Inquiry Form, Attachment 3.1.2; and
- Must submit a redlined copy of the sample Oregon Participating Addendum, setting forth provisions that Awardee takes exception to or would like to negotiate.

D. **State of Oregon Participating Addendum – Purchasing Entity Selection Process for State Agencies.** In the event the State of Oregon elects to enter into a Participating Addendum with more than one of the awardees of Master Agreements, a Purchasing Entity, that is a state agency, using the State of Oregon's Participating Addenda will use one the following three processes to make its selection of a provider among the holders of State of Oregon Participating Addenda:

- Issue all purchases to the highest ranked Contractor.
- Determine a list of the most commonly purchased items, price compare this list between all awarded Contractors. Issue all purchases to the Contractor with the most favorable Offer. A new comparison will be conducted at least once per year.

- Compare each item between all awarded Contractors, issue Purchase Order to the Contractor with the most favorable Offer.

E. Applicable Oregon Preferences

1. **Oregon Supplies and Services.** DAS prefers Oregon goods and services, and for evaluation purposes, per ORS 279A.128, DAS shall subtract 5% from the price for any Proposer proposing all Goods fabricated or processed or all Services performed entirely in Oregon before calculating the price score.
2. **Reciprocal Preference.** For evaluation purposes per OAR 125-246-0310, DAS shall add a percentage increase to each out-of-state Proposer's Proposal price that is equal to the percentage preference, if any, given to a Resident Proposer in the Proposer's state.
3. **Tiebreakers.** If DAS receives Proposals identical in price, fitness, availability, and quality and chooses to award Master Agreement, DAS shall award the Master Agreement in accordance with the procedures outlined in OAR 125-246-0300, pointing to OAR 137-046-0300.