

PORTFOLIO SNAPSHOT

LEAD STATE: Oregon

OVERVIEW:

The State of Oregon in partnership with NASPO ValuePoint has awarded Parks and Recreation Equipment and Installation.

The Master Agreements within this portfolio will offer Athletic Equipment, Bleachers, Bundled Playgrounds, Commercial Play Equipment, Dog Parks, Outdoor Fitness Equipment, Independent Play, Recycled Material Equipment, Replacement Parts, Site Furnishings, Shade and Shelter, Surfacing, Swing Sets and Waterpark Equipment, and Barbecue Grills, Barbecue Smoker Grills, Banquet Tables, Benches, Bike Racks, Bleachers, Grandstands, Bus Stop Shelters, Canopy Tents, Cigarette Receptacles, Drinking Fountains, Exercise Equipment, Fire Rings, Flags, Floor Matting, Message Centers, Park Benches, Park Grills, Camp Stoves, Parking Lot Equipment, Patio and Café Furniture, Pet Products, Picnic Tables, Planters, Playground Equipment, Pool Furniture, Sanitation Equipment, Security, Sports Equipment, Tables, Trash Receptacles, Umbrellas, and Universal Access.

KEY BENEFITS:

1. Wide range of products and services to meet many Participating States and user needs.
2. Multiple awardees offer additional services, for instance, installation and design services.
3. Local distributors are used in some cases, which will benefit local employment and in-state spend.

Initial Term: January 31, 2023 through December 31, 2023

Renewals: Four additional 1-year renewal options

Total Term Possible: Five Years

PRODUCT CATEGORIES:

1. Inside and Outside Fitness Equipment
2. Outdoor Furniture
3. Park Site Furnishings
4. Safety Surfacing
5. Track and Field
6. Floating Dock Products
7. Shelters and Shade
8. Waterparks
9. Electronic Play

PRICING:

Master Agreement pricing is based on the minimum discounts within each of the nine (9) categories as submitted to the Lead State in each Bidder's proposal, allowing for further competition and greater cost savings post-award.

RFP INFORMATION:

- Solicitation Number: S-10700-00001200
- Released: 03/18/2022
- Closed: 04/27/2022
- Total Days Publicly Posted: 45 days
- Number of Amendments Posted: 7
- Pre-Proposal Conference 03/31/2022
- Supplier Attendance: 28 attendees

STATES ON SOURCING TEAM:

- Oregon (Lead)
- Nevada
- Utah
- South Dakota
- Washington
- New York

VENDOR RESPONSES:

A total of 18 proposals were received. Of those proposals, 3 were found unresponsive and 4 were not recommended for award, leaving a total of 11 awards recommended across the 9 categories based on responsiveness and final rankings against the pre-established evaluation criteria.

EVALUATION INFO:

In-person and virtual evaluations were led by the Lead State of Oregon. The evaluation was completed in person by the Sourcing Team on 08/31/2022.

Responses were evaluated based on the following Evaluation Criteria:

• Responsiveness:

Each proposal was reviewed for responsiveness to determine if the Bidder satisfied all mandatory requirements. The Lead State evaluated the requirements on a pass/fail basis.

• Evaluation:

Proposals deemed responsive to mandatory requirements were then evaluated by the Sourcing Team. Initial offers were scored based on technical responses (90 points) and cost (40 points). These scores were then combined and ranked. Using a scoring threshold of 75 points, all responsive bidders meeting or exceeding that threshold were awarded within each equipment category on either a regional or national level.

The solicitation did not contemplate a BAFO or contain any BAFO language. Section 5.1 page 19 of the original RFP states, "The Lead State reserves the right to award on receipt of initial offers without an opportunity for discussion or offeror revision, so offerors are encouraged to submit their most favorable offer at the time established for receipt of offers." The State Participating Addendums and end users can negotiate a lower cost per project and/or additional discounts.

• Award Recommendation:

The Sourcing Team made a final determination of eleven (11) awards across nine (9) categories. Ten (10) of the awards were national awards, with one (1) being regional or state based.

AWARD:

Bidders	Inside and Outside Fitness Equipment	Outdoor Furniture	Park Site Furnishings	Safety Surfacing	Track and Field	Floating Dock Products	Shelters and Shade	Waterparks	Electronic Play
National									
BCI Burke Co.	X	X	X	X			X		X
GameTime	X	X	X	X					X
Keystone Ridge		X							
Landscape	X	X	X	X	X		X	X	X
MRC	X	X	X	X		X	X		X
NW Playground	X	X	X	X	X		X		X
Playcraft	X	X	X	X			X		
PlayPower	X	X	X	X	X	X	X		X
PS Commercial dba Play Park	X	X	X	X	X		X		X
Superior International Industries	X	X						X	X
State									
The Fibar Group (New York Only)				X					

Please note: The Fibar Group, LLC has opted not to renew their Master Agreement and, as of October 1, 2024, will no longer be available under this portfolio.