

PORTFOLIO TITLE: OFFICE FURNITURE AND RELATED SERVICES

LEAD STATE: UTAH

OVERVIEW:

Master Agreements have been established with qualified awarded Suppliers to provide Office Furniture to eligible entities.

INITIAL TERM: 5 years

RENEWALS: N/A

TOTAL TERM POSSIBLE: 5 years

PRODUCT CATEGORIES:

- | | |
|--|---|
| 1. Office Seating and Accessories | 4. Panel Systems and Accessories |
| 2. Lounge and Public Seating and Accessories | 5. Storage and Accessories |
| 3. Desks and Tables and Accessories | 6. Architectural Products and Accessories |

SUPPLIERS AVAILABLE:

1. Allseating Corporation
2. Allsteel
3. Fellowes
4. Global Industries, Inc. dba Global Furniture Group
5. Haworth
6. Krueger International (KI)
7. MillerKnoll
8. SitOnIt Seating, A Unit of Exemplis
9. Steelcase
10. The Hon Company

KEY BENEFITS:

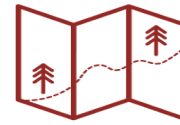
1. Six awarded product categories
2. Optional services
3. Retained the incumbents with the highest usage from the current contract and added new suppliers to provide a nationwide offering of products and services.

PRICING:

The new solicitation has produced discount rates of 40 to 81%.

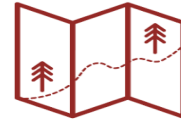
PROCUREMENT BACKGROUND:

The State of Utah released the RFP for Office Furniture and Related Services on March 16, 2022. The Sourcing Team conducted individual evaluations from May 12, 2022 through June 1, 2022. They met virtually on June 2, 2022 and held an in-person meeting on June 22, 2022 and June 23, 2022 to discuss and finalize the evaluations and award recommendations.



<u>STATES ON SOURCING TEAM:</u> 1. Utah (Lead) 2. University of Utah 3. Oregon 4. Idaho 5. Minnesota	<u>SOLICITATION INFORMATION:</u> Type: Request for Proposals (RFP) Solicitation Number: CT22-79 Date Released: 03/16/2022 Date Closed: 04/27/2022
<u>PUBLIC POSTING OF SOLICITATION:</u> Solicitation was Publicly Advertised from 03/16/2022 to 04/27/2022. • Website Posted On: Utah Public Procurement Place • Posting Link: purchasing.utah.gov/currentbids • Number of Days Solicitation was Publicly Posted: 42 • Number of Amendments Posted: 2	<u>PUBLIC OPENING</u> Sealed responses were publicly opened on April 27, 2022 at 5:00 pm, in Salt Lake City, Utah. 
<u>VENDOR RESPONSES:</u> • Number of Vendor Responses Received: 18 • Number of Non-Responsive Vendor Responses: 0 • Number of Vendor Responses Evaluated: 18	<u>EVALUATIONS:</u> The due date to submit Responses was April 27, 2022. The Responses were provided to the evaluators shortly thereafter and they began their reviews in their respective home states. The members of the Sourcing Team met virtually on October 6, 2021 and October 15, 2021 to discuss their evaluations and award recommendations.
<u>EVALUATION CRITERIA:</u> Responses were evaluated based on the following Evaluation Criteria: 1. Capacity of Offeror, Years of Experience 2. Method of Approach 3. Cost/Price 	
<u>SCORING:</u> Responses were scored according to the RFP's Evaluation Criteria. Anyone interested in reviewing the scoring that was used to determine the awards for this RFP, please see the State of Utah's Award Justification Statement on the NASPO ValuePoint webpage for Office Furniture (2023-2028).	

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.

**AWARD:**

This RFP resulted in multiple contract awards. The methodology or formula that was used to determine the number of contract awards was Offerors that scored 750 points in a product category (combination of points earned from OEM Evaluated Qualifications, Product Evaluated Qualifications, and Cost Proposal Evaluation), were awarded a contract for that product category.

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.