



PORTFOLIO TITLE: [MEDICAID ENTERPRISE SYSTEMS – PHARMACY BENEFIT SERVICES](#)

LEAD STATE: State of Georgia

OVERVIEW:

The Master Agreements in this portfolio will allow state and local governments across the country to have access to the Medicaid Enterprise Systems – Pharmacy Benefit Services.

INITIAL TERM: 1 year (10/29/2025 – 10/28/2026)

RENEWALS: 9 additional one-year renewal periods

TOTAL TERM POSSIBLE: 10 years (10/28/35)

AVAILABLE CATEGORIES:

1. Category 1 – Pharmacy Fraud, Waste and Abuse Audit Services (PFWA)
2. Category 2 – Pharmacy Benefit Administrator Services (PBA)
3. Category 3 – Pharmacy Clinical Management Services (PCM)
4. Category 4 – Pharmacy Drug Rebate Services (PDRS)



SUPPLIERS AVAILABLE:

- Gainwell Technologies, LLC
- Prime Therapeutics
- Medimpact Healthcare Systems
- Myers and Stauffer, LC
- NorthStar Healthcare Consulting
- Optum RX Inc.
- Conduent State Healthcare, LLC



KEY BENEFITS:

- The solicitation is for Pharmacy Benefit Services under the Medicaid Enterprise Systems. The specific services to be provided include managing pharmacy benefits for Medicaid recipients.
- The contract aims to enhance efficiency and cost-effectiveness in providing pharmacy benefits to eligible individuals. The RFP seeks proposals that can deliver high-quality pharmacy benefit services while ensuring compliance with regulatory requirements.
- CMS approval of the RFP and Master Agreements.

PRICING:

Master Agreement pricing is based on the base model pricing by each awarded category. All price adjustments are subject to the Lead State's review, negotiation, or rejection prior to any pricing updates in the Master Agreement.

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PROCUREMENT BACKGROUND:

These contracts are the result of the publicly posted NASPO ValuePoint solicitation number eRFP (event) Number: 41900-DCH0000136 led by the State of Georgia. The NASPO Executive Council approved conducting a solicitation for Medicaid Enterprise Systems – Pharmacy Benefit Services to offer a new portfolio to states.

STATES ON SOURCING TEAM:

- ★ Georgia – Lead State
- ★ Montana
- ★ Vermont



RFP INFORMATION:

Number: 41900-DCH000013
 Date Released: January 31, 2024
 Date Closed: May 13, 2024
 Number of Amendments Posted: 12
 Posting Period: 103 Days

PUBLIC POSTING OF SOLICITATION:

Publicly posted by the Georgia Department of Administrative Services (DOAS), on behalf of the Georgia Department of Community Health (DCH).

Posting Link:

[Georgia Procurement Registry - Medicaid Enterprise Systems - Pharmacy Benefit Services](#)

RFP OPENING

Proposals were opened by the Lead State following the closing date.



VENDOR RESPONSES:

- Number of Vendor Responses Received: 8
- Number of Non-Responsive Vendor Responses: 1
- Number of Vendor Responses Evaluated: 7

EVALUATIONS:

Individual evaluations for the PBS eRFP solicitation closed on May 13, 2024, with all suppliers' technical evaluations completed by September 2024.

Supplier demonstrations were presented between June and September 2024.

Validation Meetings were completed between July and October 2024.

EVALUATION CRITERIA:

All proposals passing the Administrative Review were evaluated as follows:

Technical Evaluation Category (80%)

Cost Evaluation Category (20%)

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SCORING:

Offeror's proposals were scored according to the RFP's Evaluation Criteria.

AWARD:

The RFP allowed for multiple vendor awards. The sourcing team recommended awards to seven (7) suppliers.



Pharmacy Benefits Services Awardees and Awards by Category				
Supplier	PFWA	PBA	PCM	PDRS
Gainwell Technologies LLC	✓	✓	✓	✓
Prime Therapeutics	✓	✓	✓	✓
Medimpact Healthcare Systems	✓	✓	✓	No bid
Myers and Stauffer LLC	✓	No bid	✓	No bid
NorthStar Healthcare Consulting	✓	No bid	✓	No bid
Optum RX INC	No Award	✓	✓	✓
Conduent State Healthcare LLC (Conduent)	✓	✓	✓	✓

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