



PORTFOLIO TITLE: Laboratory Equipment and Supplies

LEAD STATE: Idaho

PORTFOLIO SNAPSHOT

OVERVIEW:

The State of Idaho in partnership with NASPO ValuePoint has awarded cooperative Master Agreements for Laboratory Equipment and Supplies.

The Master Agreements allow Participating Entities that include but are not limited to states and local governments, to purchase laboratory equipment and supplies from properly evaluated and awarded laboratory equipment and supplies manufacturers and distributors.

Portfolio product offerings: full line catalogs of lab equipment and supplies from distributors as well as microscopes, including parts and components (e.g. illuminators, condensers, eyepieces, objectives, filters, stands, arms, bulbs, heads, power supplies, cases, dust covers, workbenches, cameras, monitors, keyboards, mice, software, maintenance, and support etc.).

KEY BENEFITS:

This re-solicited NASPO ValuePoint portfolio will continue to provide users with a wide range of laboratory equipment and supplies including microscopes. The biggest key benefit is lifting the \$75,000 purchase cap that the previous portfolio had. Lab equipment purchases under the purchase cap made the process very challenging because of the price of laboratory equipment and accompanying products needed for those operations. Users provided valuable feedback about the dollar amount restriction, and the Lead State and Sourcing Team took that into account.

In addition, the full-line catalog of products will benefit any public entity lab operation as they will be able to avoid the administrative burden on contracting with each manufacturer/distributor as well as contracting with experienced suppliers that specialize in inventory management, logistics, and delivery.

AWARD SUMMARY:

OFFEROR	BAND 1	BAND 2
Fisher Scientific	X	
Midland Scientific		X
Nikon Instruments		X
Pacific Star Corporation	X	
Thomas Scientific	X	
VWR International	X	X

Awardees with **bolded** names in the table above are incumbents that were awarded a Master Agreement through the previous RFP issued by the Lead State of Idaho.

PRODUCT CATEGORIES:

Band 1 - Full-line catalog of laboratory equipment and supplies.

Band 2 - Microscopes including parts and components (e.g. illuminators, condensers, eyepieces, objectives, filters, stands, arms, bulbs, heads, power supplies, cases, dust covers, workbenches, cameras, monitors, keyboards, mouses, software, maintenance, and support etc.).

INITIAL TERM:

March 1, 2024 through February 28, 2029

TOTAL POSSIBLE TERMS:

Up to February 28, 2032

VENDOR RESPONSES:

A total of 12 proposals were received, 3 proposals were deemed non-responsive in Stage 1 of the evaluation. Nine (9) proposals were evaluated and of those proposals, six (6) suppliers were recommended for award across the 2 Bands based on responsiveness and final rankings against the pre-established evaluation criteria. Details on the evaluation stages are found below.

EVALUATION INFO:

Virtual evaluations were led by the Lead State of Idaho. The evaluation was completed by the Sourcing Team on 08/31/2021.

RFP INFORMATION:

- Solicitation Number: RFP20232032
- Released: 01/31/2023
- Closed: 07/07/2023
- Total Days Publicly Posted: 80 days
- Number of Amendments Posted: 5
- Pre-Proposal Conference 02/09/2023
- Supplier Attendance: 15 attendees from 9 companies

STATES ON SOURCING TEAM:

- Idaho (Lead State)
- Iowa
- Nevada
- California

PRICING:

Master Agreement pricing will be based on the pricing catalogs and minimum category discounts submitted to the Lead State in each Offeror's proposal. Any device offered by a Contractor for which pricing is found to be unreasonable, not best-value, or not in the best interest of the Lead State or Participating Entities may be rejected by the Lead State and excluded from the Contractor's Master Agreement.