



**Portfolio Title:** Integrated Smart Classrooms  
**Lead Entity:** University of Washington  
**Agreement Number:** See RFxPremier Portfolio  
Page  
**End Term:** 3/31/2031

## PORTFOLIO SNAPSHOT

### OVERVIEW:

The University of Washington has completed the competitive solicitation process for Integrated Smart Classrooms. The Master Agreements for this portfolio, resulting from the RFP process, were competed with The University of Washington as the lead entity partner with RFxPremier.

The Master Agreements within this portfolio award allows entities comprehensive technology systems that transform traditional classrooms into connected, interactive learning environments in accordance with the agreement.

### KEY BENEFITS:

1. This portfolio will provide Participating Entities with consistent access to smart/integrated classroom technologies, equipment, software, and related services.
2. Accessing this portfolio through [www.RFxPremier.org](http://www.RFxPremier.org) allows purchasing entities to download solicitation documents, issue a purchase order, or access a participating addendum template to negotiate additional terms to satisfy their procurement requirements.

**Initial Term:** April 1, 2026, through March 31, 2031

**Total Term Possible:** Five (5) years with one (1) additional one-year

### SOLICITATION INFORMATION:

- ❖ **Type:** Request for Proposals (RFP)
- ❖ **RFP #:** 1002566
- ❖ **Date Released:** 11/19/2025
- ❖ **Date Closed:** 01/26/2026
- ❖ **Number of Amendments Posted:** Three (3)
- ❖ **Days Publicly Posted:** 69 days



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**AWARD CATEGORIES:**

- Audio Equipment
- Video Equipment
- Photographic Equipment
- Screens, Displays, and Projection Equipment
- Peripherals and Accessories
- Smart Classroom and Learning technologies
- Computer Devices and Hardware
- Learning – Software
- Consulting, Design, and Installation Services

**Award Categories 1 – 8 Responses:**

**Stage 2: Mandatory Minimum Requirements Evaluation.** Complete and responsive proposals were reviewed for compliance with the following Mandatory Minimum Requirements:

Criteria	Evaluation	Result
Offeror affirms that they can provide sales and ship to all 50 United States, and all shipping shall be F.O.B. Destination (including Alaska and Hawaii), freight pre-paid.	Pass/fail	
Offeror agrees to accept and fulfill orders from all eligible Purchasing Entities.	Pass/fail	
<b>Stage 2 Result:</b>		

Proposals failing to meet or exceed all Mandatory Minimum Requirements were subject to rejection in accordance with Attachment 1, RFP Terms and Conditions.

**Stage 3: Technical Criteria Evaluation.** Proposals meeting or exceeding the Mandatory Minimum Requirements were evaluated against the following Technical Criteria:

Criteria	Technical Points Possible	Offeror's Technical Points Earned
Experience	150	
Products & Software Offerings	150	
Online Functionality	200	
Customer Service	200	

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Promotion of the RFxPremier Master Agreement	100	
<b>Stage 3 Total:</b>	<b>800</b>	

Offerors earning a minimum of 500 points moved on to Stage 4. Proposals failing to meet the 500 point threshold were not eligible to move on to the cost evaluation in consideration for award.

**PRICING:**

Pricing requested in the cost proposal reflected the offerors greatest minimum discount schedule for each categories 1-8 and lowest hourly rate for labor category 9. The schedule was evaluated and ranked based on the highest minimum discount offered across the categories 1-8 offered. The schedule with the highest minimum discount was awarded all 200 points, and then the others will be normalized and ranked. Category 9 labor rates were evaluated with the lowest hourly rate offered and normalized and ranked among offerors. The top three suppliers with the higher minimum discount and lowest hourly rates were awarded separately per category.

**AWARD:**

In alignment with the solicitation, Six (6) awards have been made for Integrated Smart Classrooms. The University of Washington awarded contracts to:

- React Audiovisual Systems
- One Diversified
- AVI-SPL
- CTI
- Sharp Business Systems
- Avidex Industries LLC