



Portfolio Title: Fire and Rescue Equipment

Lead Entity: City of Fairfax, Virginia and
Baxter Iowa Rural Fire and Rescue
Department

Agreement Number: See RFxPremier Portfolio
Page

End Term: 3/17/2030

PORTFOLIO SNAPSHOT

OVERVIEW:

The City of Fairfax, Virginia with the assistance of the technical expertise provided by the Baxter (IA) Fire and Rescue Department has completed the competitive solicitation process for Fire and Rescue Equipment. The Master Agreements for this portfolio, resulting from the RFP process, competed with The City of Fairfax as the lead entity partner with RFxPremier.

The Master Agreements within this portfolio award allows entities to access Fire and Rescue Equipment.

KEY BENEFITS:

1. This portfolio will provide a comprehensive, flexible solution for fire and rescue equipment.
2. Accessing this portfolio through www.RFxPremier.org allows purchasing entities to download solicitation documents, issue a purchase order, or access a participating addendum template to negotiate additional terms to satisfy their procurement requirements.



Initial Term: March 18, 2026, through March 17, 2030

SOLICITATION INFORMATION:

- ❖ **Type:** Request for Proposals (RFP)
- ❖ **RFP #:** 102434
- ❖ **Date Released:** September 29, 2025
- ❖ **Date Closed:** January 21, 2026
- ❖ **Number of Amendments Posted:** 4
- ❖ **Days Publicly Posted:** 114 days

DISCLAIMER: This document is provided by RFxPremier and is for informational purposes only. While RFxPremier has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the entity that led the solicitation and should be reviewed prior to making any decision.



Portfolio Title: Fire and Rescue Equipment

Lead Entity: City of Fairfax, Virginia and
Baxter Iowa Rural Fire and Rescue
Department

Agreement Number: See RFxPremier Portfolio
Page

End Term: 3/17/2030

AWARD SUBCATEGORIES:

- Hoses
- Appliances
- Attic, Extension, and Roof Ladders
- Extraction Equipment
- Tripod Lighting
- Saws
- Fans
- Life Safety Rope
- Non-Fluorinated Foam Concentrate
- Firefighter PPE
- **PRICING:**

Master Agreement pricing reflects Minimum discount percentage off for awarded subcategories.

EVALUATION AND SCORING:

Responses were awarded to each supplier that submitted reasonableness and best value pricing for Purchasing Entities.

Stage 1: Initial Responsiveness Evaluation. Proposals were reviewed for completeness and initial responsiveness. Proposals omitting required documents or responses were subject to rejection in accordance with Attachment 1, RFP Terms and Conditions.

Stage 2: Mandatory Minimum Requirements Evaluation. Complete and responsive proposals were reviewed for compliance with the following Mandatory Minimum Requirements:

DISCLAIMER: This document is provided by RFxPremier and is for informational purposes only. While RFxPremier has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the entity that led the solicitation and should be reviewed prior to making any decision.



Portfolio Title: Fire and Rescue Equipment

Lead Entity: City of Fairfax, Virginia and
Baxter Iowa Rural Fire and Rescue
Department

Agreement Number: See RFxPremier Portfolio

Page

End Term: 3/17/2030

Criteria	Evaluation	Result
The Offeror shall possess a minimum of five (5) years' experience in the manufacturing or distribution of each selected Fire and Rescue Equipment Subcategory. A Dealer and/or Distributor shall be a manufacturer authorized reseller/distributor for each product presented in their proposal.	Pass/fail	
The Offeror shall provide a minimum of three (3) reference letters from a government entity.	Pass/fail	
Stage 2 Result:		

Proposals failing to meet or exceed all Mandatory Minimum Requirements were subject rejection in accordance with Attachment 1, RFP Terms and Conditions.

Stage 3: Technical Criteria Evaluation. Proposals meeting or exceeding the Mandatory Minimum Requirements were evaluated against the following Technical Criteria. The Evaluation Team evaluated and scored all Responsive Proposals submitted by Responsible Offerors in accordance with the Technical Criteria.

Criteria	Technical Points Possible	Offeror's Technical Points Earned
Experience, Skills, and Qualifications	200	
Scope of Work	100	
Availability of Fire and Rescue Equipment	150	
Customer Service	150	
Compliance, Implementation and Promotion of the RFxPremier Master Agreement	100	
Stage 3 Total:	700	

Offerors earning a minimum of 450 points moved on to the Cost Evaluation. The proposal of any Offeror not earning a minimum of 450 points was subject to rejection.

DISCLAIMER: This document is provided by RFxPremier and is for informational purposes only. While RFxPremier has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the entity that led the solicitation and should be reviewed prior to making any decision.



Portfolio Title: Fire and Rescue Equipment

Lead Entity: City of Fairfax, Virginia and
Baxter Iowa Rural Fire and Rescue
Department

Agreement Number: See RFxPremier Portfolio
Page

End Term: 3/17/2030

Stage 4: Cost Evaluation. Cost Proposals for proposals not rejected following evaluation of Technical Criteria were evaluated.

The Evaluation Team fully evaluated and scored the Cost Proposal for reasonableness and best value for Purchasing Entities.

Offerors earning a minimum of 650 points combined from the Technical Criteria Evaluation and Cost Evaluation was eligible for a Master Agreement award. Offerors not earning the minimum of 650 points combined from the Technical Criteria Evaluation and Cost Evaluation did not advance for further consideration.

AWARD:

In alignment with the solicitation, Four (4) awards have been made for Fire and Rescue Equipment. The City of Fairfax awarded contracts to:

- ✓ **Amkus Rescue Systems**
- ✓ **GME Supply LLC**
- ✓ **Maryland Fire Equipment Corporation**
- ✓ **National America Fire Equipment Co., Inc.**