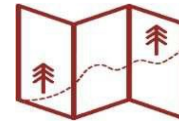


PORTFOLIO TITLE:	<u>EQUIPMENT RENTAL SERVICES – STANDARD & EMERGENCY</u>
LEAD STATE:	Kentucky

<u>OVERVIEW:</u> The Master Agreements in this portfolio offer daily, weekly, and monthly rental services for a wide variety of construction and industrial equipment.	<u>INITIAL TERM:</u> 2 years <u>RENEWALS:</u> Up to 4 one-year renewals <u>TOTAL TERM POSSIBLE:</u> 6 years		
<u>PRODUCT CATEGORIES:</u> <table border="0"> <tr> <td> Aerial Work Platforms Air Compressors and Air Tools Air Handlers and Chillers Arrow Boards and Traffic Control Compaction, Tampers, Rollers, Rammers Concrete & Masonry Tools Containment Products Dump Trucks Earthmoving Equipment, Various Event Equipment Rental Fencing (Temporary) Forklifts & Material Handling Generators Heaters Lawn & Landscape, Chippers, Brush Cutters Lawn & Landscape, Other </td><td> Light Equipment and Towers Mobile Offices Portable Housing Portable Restrooms Pumps, Hoses and Accessories Pressure Washers Scaffolding Storage Containers Tanker Trucks Telehandlers Temporary Shelters Tools, Power and Hand Trench, Boxes and Shoring Water Trucks, Trailers Wash Stations Welders </td></tr> </table>		Aerial Work Platforms Air Compressors and Air Tools Air Handlers and Chillers Arrow Boards and Traffic Control Compaction, Tampers, Rollers, Rammers Concrete & Masonry Tools Containment Products Dump Trucks Earthmoving Equipment, Various Event Equipment Rental Fencing (Temporary) Forklifts & Material Handling Generators Heaters Lawn & Landscape, Chippers, Brush Cutters Lawn & Landscape, Other	Light Equipment and Towers Mobile Offices Portable Housing Portable Restrooms Pumps, Hoses and Accessories Pressure Washers Scaffolding Storage Containers Tanker Trucks Telehandlers Temporary Shelters Tools, Power and Hand Trench, Boxes and Shoring Water Trucks, Trailers Wash Stations Welders
Aerial Work Platforms Air Compressors and Air Tools Air Handlers and Chillers Arrow Boards and Traffic Control Compaction, Tampers, Rollers, Rammers Concrete & Masonry Tools Containment Products Dump Trucks Earthmoving Equipment, Various Event Equipment Rental Fencing (Temporary) Forklifts & Material Handling Generators Heaters Lawn & Landscape, Chippers, Brush Cutters Lawn & Landscape, Other	Light Equipment and Towers Mobile Offices Portable Housing Portable Restrooms Pumps, Hoses and Accessories Pressure Washers Scaffolding Storage Containers Tanker Trucks Telehandlers Temporary Shelters Tools, Power and Hand Trench, Boxes and Shoring Water Trucks, Trailers Wash Stations Welders		
<u>KEY BENEFITS:</u> 1. Access to a wide range of rental equipment needed for construction and industrial projects. 2. Suppliers provide nationwide coverage and offer daily, weekly, and/or monthly rental rates. 3. More favorable pricing achieved via multi-state purchasing power verses smaller individual state or local government entity purchasing power.			

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.



PRICING:

The Master Agreements offer not-to-exceed pricing on rental equipment based on daily, weekly, and monthly rates. Costs must be inclusive of all fees and charges, including but not limited to fees or changes for shipping, credit card payments, and personnel.

PROCUREMENT BACKGROUND:

The NASPO ValuePoint Executive Council approved conducting a re-solicitation for Equipment Rental Services – Standard and Emergency, which will allow state end users access to Equipment Rental Services. The Lead State, along with a multi-state sourcing team, developed the solicitation, publicly released it, and evaluated the proposal responses.

STATES ON SOURCING TEAM:

- ★ Kentucky (Lead)
- ★ Colorado
- ★ Montana
- ★ North Carolina
- ★ South Carolina



SOLICITATION INFORMATION:

- Type: [Request for Proposal](#)
- Solicitation Number: [RFP-758-2500000303](#)
- Date Released: [May 16, 2025](#)
- Date Closed: [June 25, 2025](#)

PUBLIC POSTING OF SOLICITATION:

The RFP was publicly advertised from May 16, 2025, to June 25, 2025.

- Website Posted On: [Kentucky's Vendor Self Service](#)
- Number of Days Solicitation was Publicly Posted: 40
- Number of Amendments Posted: 1

SEALED OPENING

Sealed responses were publicly opened on June 25, 2025, at 3:30PM ET in Frankfort, KY.



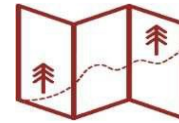
VENDOR RESPONSES:

- Number of Vendor Responses Received: 7
- Number of Non-Responsive Vendor Responses: 1
- Number of Vendor Responses Evaluated: 6

EVALUATIONS:

Responses were evaluated by the Sourcing Team during the week of July 28, 2025.

DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.



EVALUATION CRITERIA:

Responses were evaluated based on the following Evaluation Criteria that was set forth in the solicitation:

1. Nationwide or Regional Coverage
2. Company History
3. Customer Satisfaction
4. Rental Process
5. Equipment Management
6. Technology
7. Implementation and Promotion of the NASPO ValuePoint Master Agreement
8. Cost



SCORING:

Responses were scored according to the RFP's Evaluation Criteria. Anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State as identified on the portfolio's NASPO ValuePoint website.

AWARD:

The RFP allowed for multiple vendor awards based on each vendor's success in earning the most points in each Category during the scoring process.

VENDORS NOT AWARDED:

- Alpha Mechanical
- Arnold Machine Co.
- Austin Logistics LLC
- Wheeler Machinery

AWARDED VENDORS:

- Herc Rentals
- Sunbelt Rentals Inc.
- United Rentals (North America), Inc.



DISCLAIMER: This document is provided by NASPO ValuePoint and is for informational purposes only. While NASPO ValuePoint has worked to ensure the validity of the information provided, the user should not rely solely on the information contained in this document. Official records are maintained by the procurement office of the state that led the solicitation and should be reviewed prior to making any decision.