

Attachment C RFP EVALUATION PLAN

Evaluation Overview

Offerors proposing Debris Removal or Monitoring Services will be considered for an award according to the methodology detailed below. Awards will be determined....

Stage 1: Initial Responsiveness. Proposals will be reviewed for completeness and initial responsiveness. Proposals omitting required documents outlined in section III of the RFP Summary attachment may be rejected in accordance with Attachment A, RFP Terms and Conditions.

Stage 2: Mandatory Minimum Requirements. Complete and responsive proposals will be reviewed for compliance with the following Mandatory Minimum Requirements per Attachment G – Offeror Response Worksheet, Section 1. Offeror's proposal may be deemed non-responsive and receive no further consideration if Offeror does not acknowledge and agree to the mandatory minimums in attachment G#1 section Mandatory Minimum Requirements

Criteria	Evaluation
Acknowledged Attachment G#1 – Mandatory Responses	Pass/fail

Proposals failing to meet or exceed all Mandatory Minimum Requirements may be rejected in accordance with Attachment A, RFP Terms and Conditions.

Stage 3: Technical Criteria. Proposals meeting or exceeding the Mandatory Minimum Requirements will be evaluated against the following Technical Criteria:

Criteria	Technical Points Possible
Experience & Qualifications	200
Technical Response	250
Response to Area Coverage and Mobilization Time	200
National Cooperative Contracting Ability (Exhibited ability to work with NASPO and lead state administratively. Services are not required nationally)	50
Stage 3 Total:	700

Offerors earning a minimum of 450 points will move on to Stage 4: Cost Evaluation. The proposal of any Offeror not earning the minimum of 450 points will be rejected.” or “The Lead State and Multistate Sourcing Team will then determine which proposals will proceed to Stage 4: Cost Evaluation. Methods used to make this determination may include, but are not limited to, one or more of the following:

- Identification of a minimum scoring threshold above which Proposers are deemed to be adequately qualified
- Consideration of the optimal number of Contractors required to successfully supply Deliverables to Participating Entities and Purchasing Entities

Stage 4: Cost Evaluation. Cost Proposals for proposals not rejected following evaluation of Technical Criteria will be evaluated

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PROPOSED COSTS

Criteria	Cost Points Possible
Labor Pricing - Emergent	90
Labor Pricing - Non-Emergent	60
Materials and Supplies Pricing	60
% Rate Increase over 7 years	90
Total:	300

Cost Proposals may also be subject to an independent review for reasonableness and best value by the Lead State. Costs determined not to be reasonable or best-value by the Lead State may result in all or part of Offeror's proposal being rejected, notwithstanding the results of the Cost Proposal evaluation.

EVALUATION SUMMARY

Service – Debris Removal in category(s) of submission I-XII

Stage	Points Possible
Technical Criteria Evaluation	700
Cost Evaluation	300
Total:	1000

Service – Debris Monitoring in category(s) of submission I-XII

Stage	Points Possible
Technical Criteria Evaluation	700
Cost Evaluation	300
Total:	1000

AWARD SELECTION

All Offerors earning a minimum of 650 points combined from the Technical Criteria Evaluation and Cost Evaluation will be eligible for a Master Agreement award. The proposal of any Offeror not earning the minimum of 650 points combined with the Technical Criteria Evaluation and Cost Evaluation will be rejected.

The Lead State and Multistate Sourcing Team will determine which proposals are most advantageous to the Lead State and potential Participating and Purchasing Entities by assessing their ability to fulfill the requested scope of work and overall cost savings.

The Lead State and Multistate Sourcing Team will then determine which proposals are most advantageous to the Lead State and potential Participating Entities and Purchasing Entities. Methods used to make this determination may include, but are not limited to, one or more of the following:

- Identification of a natural break in total scores

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- Identification of a minimum scoring threshold above which Proposers are deemed to be adequately qualified
- Consideration of the optimal number of Contractors required to successfully supply Deliverables to Participating Entities and Purchasing Entities

Prior to the announcement of awards and execution of Master Agreements, the Lead State will present any award recommendations to the NASPO ValuePoint Executive Council for approval of the proposed awards.

Following approval of the NASPO ValuePoint Executive Council, the Lead State will issue an intent-to-award notification to the emails listed in the supplier profile and the bid response. Subsequent to the notification of the Intent of Award, or Non-Award, the Lead State will begin formalization of NASPO ValuePoint Master Agreements. The Lead State reserves the right during contract negotiation of the Master Agreement to adjust terms and conditions that would not (in the Lead State's judgment) have a material effect on price, schedule, scope of work, or risk to the Lead State and Participating States, with materiality defined in terms of the effect on the evaluation and award. The Lead State reserves the right to accept contract or pricing changes that are more favorable to the Lead State.

If no Master Agreement(s) is reached with the apparent awardee(s), the Lead State may negotiate with other Offerors or elect to make no award under this RFP.