



PORTFOLIO TITLE: [Body Armor and Ballistic Resistant Products](#)

LEAD STATE: Colorado

OVERVIEW:

The Master Agreements in this portfolio allow state and local governments across the country to source new ballistic-resistant vests, spike- and edged-blade-resistant vests, ballistic-resistant helmets, ballistic-resistant shields, and associated products that meet the following requirements as established by the National Institute of Justice (NIJ) and ASTM:

- NIJ Standard 0101.06, *Ballistic Resistance of Body Armor*
- NIJ Standard 0101.07, *Ballistic Resistance of Body Armor*
- NIJ Standard 0115.00, *Stab Resistance of Personal Body Armor*
- NIJ Standard 0115.01, *Stab Resistance of Personal Body Armor*
- ASTM E3347/E3347M, *Ballistic Resistant Shields*
- ASTM E3368/E3368M, *Ballistic Resistant Helmets*
- Other relevant standards for Body Armor and Ballistic Resistant Products

Products for which there exists an NIJ Compliant Products List (NIJ CPL) shall be listed on the appropriate NIJ CPL. Products for which there exists an ASTM Verified Products List shall be listed on the appropriate ASTM Verified Products List. The Lead State verifies this regularly.

INITIAL TERM: May 01, 2025 – April 30, 2027

RENEWALS: Three (3) one-year renewals possible

TOTAL TERM POSSIBLE: Five (5) years

PRODUCT CATEGORIES AWARDED:

- **Category Group 1**
 - Market Basket 0101.07 (Body Armor)
 - Market Basket 0101.06 (Body Armor)
- **Category Group 2**
 - ASTM Helmets & Shields
 - Non-Market Basket Helmets & Shields
- **Category Group 3**
 - Non-Market Basket (not including Helmets & Shields)

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SUPPLIERS AVAILABLE:

	Category Group 1	Category Group 2	Category Group 3
Angel Armor	✓		✓
Armor Express	✓	✓	✓
DFNDR Armor	✓	✓	✓
GH Armor Systems	✓	✓	✓
ONYX Protective Group	✓		✓
Point Blank	✓	✓	✓
Safariland	✓	✓	✓
Slate Solutions	✓	✓	✓
Survival Armor	✓	✓	✓
U.S. Armor Corporation	✓	✓	✓
United Shield International	✓	✓	✓

PRICING:

Master Agreement pricing is based on approved Price Lists. All offerings and price adjustments are subject to the Lead State's review, negotiation, and approval prior to any Price List updates in the Master Agreement.

PROCUREMENT BACKGROUND:

In 2024, the NASPO ValuePoint Executive Council approved conducting a resolicitation of the expiring NASPO ValuePoint Body Armor and Ballistic Resistant Products portfolio. The Sourcing Team completed the RFP process in early 2025 and was granted approval of the award by the Executive Council.

STATES ON SOURCING TEAM:

- Colorado – Lead State
- Florida
- Hawaii
- Idaho
- Louisiana
- Minnesota
- Montana



SOLICITATION INFORMATION:

Type: Request for Proposals (RFP)

Solicitation Number: RFP-SPCO-AR-25-03

Date Released: September 26, 2024

Date Closed: November 5, 2024

Number of Amendments Posted: 1

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PUBLIC POSTING OF SOLICITATION:

Website Posted On: Colorado's Procurement Website

Posting Link: <http://colorado.gov/vss>

Days Publicly Posted: 40

PUBLIC OPENING

Sealed proposals were opened by the Lead State following the RFP closing date.

VENDOR RESPONSES:

- Number of Vendor Responses Received: 15
- Number of Non-Responsive Vendor Responses: 0
- Number of Vendor Responses Evaluated: 15

EVALUATIONS:

Responses were evaluated by the members of the Sourcing Team from 1/14/25 – 1/16/25 in Phoenix, AZ. Final scoring was completed on January 16, 2025.

EVALUATION CRITERIA:

Proposals were evaluated based on the following Evaluation Criteria:

Phase 1: Initial Responsiveness and Mandatory Minimum Requirements (Pass/Fail)

Phase 2: Technical Criteria

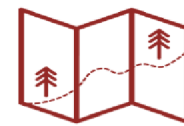
- *Experience, skills, & qualifications*
- *Scope of Work*
- *Change Management of Standards*
- *Warranty, Service, etc.*
- *Implementation and Promotion of the NASPO ValuePoint Master Agreement*
- *Acceptance of Sample Master Agreement Terms & Conditions with no Redlines*

Phase 3: Cost

- *Category Group 1*
 - *Market Basket 0101.07 (category discount)*
 - *Market Basket 0101.06 (average discount for category)*
- *Category Group 2*
 - *ASTM Helmets & Shields (category discount)*
 - *Non-Market Basket Helmets & Shields (average discount for category)*
- *Category Group 3*
 - *Non-Market Basket (not including Helmets & Shields) (average discount for category)*

SCORING:

Proposals were scored according to the RFP's Evaluation Plan. Anyone interested in receiving a copy of the scoring that was used to determine the awards for this RFP should contact the Lead State as identified on the portfolio's NASPO ValuePoint website.



AWARD:

The RFP allowed for multiple supplier awards based on a “natural break” in the scoring per Category Group. Upon completion of the evaluation process, the Sourcing Team recommended awards to the offerors receiving the highest scores along the largest natural point-break within each Category Group, which resulted in eleven (11) supplier awards for Category Group 1, nine (9) supplier awards for Category Group 2, and eleven (11) supplier awards for Category Group 3.

INTENT TO AWARD:

The Intent to Award was issued via email to suppliers who submitted a proposal to this solicitation.

Notice Sent to Suppliers: March 31, 2025

Suppliers Awarded: 11¹

Protests: 1

AWARDED SUPPLIERS²:

- Angel Armor
- Armor Express
- DFNDR Armor
- GH Armor Systems
- ONYX Protective Group
- Point Blank
- Safariland
- Slate Solutions
- Survival Armor
- U.S. Armor Corporation
- United Shield International

NO AWARD SUPPLIERS:

- Botach
- Castle and King
- TXAT LLC
- TYR Tactical

¹ Eleven (11) supplier awards for Category Group 1. Nine (9) supplier awards for Category Group 2. Eleven (11) supplier awards for Category Group 3.

² Not all suppliers listed were awarded Category Group 2. See the breakdown of awards by Category Group on page 1 under the “Suppliers Available” section.