

PORTFOLIO TITLE: Airfield Lighting Products (2026–2031)

LEAD ENTITY: Metropolitan Washington Airports Authority | Solicitation No. RFP-25-22537

OVERVIEW The Master Agreements resulting from this portfolio offer a range of airfield lighting products and related services that support airfield operations, maintenance, and minor improvements.	INITIAL TERM: September 25, 2026, to August 31, 2031 RENEWALS: No renewal options TOTAL POSSIBLE TERM: 5 Years
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SUPPLIERS AVAILABLE

The below offeror was found to be successful in the award of a Master Agreement. No unsuccessful offerors were identified.

Awarded Contractor
City Electric Supply – Master Agreement # SC-26-00074

PRODUCT SCOPE

This Master Agreement addresses the following needs and objectives:

- a. Provide a streamlined procurement vehicle with established competitive pricing for airport lighting equipment, spare parts, and related services suitable for day-to-day operations and maintenance
- b. Enhance long-term efficiency by allowing participating entities to customize orders (e.g., individual luminaires, cables, regulators, and small projects) while remaining compliant with the Master Agreement terms.
- c. Facilitate the procurement of high-quality products and services that meet or exceed applicable UL/ETL certifications, FAA and ICAO lighting standards, and ISO 9001:2015 or comparable quality management standards, as offered by manufacturers of airfield lighting systems.

Airport Lighting Deliverables:

- a. Airport Beacon
- b. Wind Cone Assembly
- c. Obstruction and obstacle lights meeting applicable FAA/ICAO requirements
- d. Apron Lights
- e. Underground Electric Cables
- f. Constant-current regulators (CCRs) for airfield circuits
- g. Switchgear and Other Electrical Vault Equipment
- h. Threshold, runway, and taxiway edge lights and associated fittings
- i. Pilot Controlled Lighting System
- j. Runway End Identification Lights (REILs)
- k. Precision Approach Path Indicators (PAPIs)

SOLICITATION INFORMATION

SOLICITATION INFORMATION Type: Request for Proposals (RFP) Solicitation Number: RFP 25-22537 Publicly Advertised: June 18, 2026 – August 07, 2026 Posted On: https://www.mwaa.com/contracting-opportunity Number of Days Publicly Posted: 51 Contracts Officer: Seung Kim, MWAA	VENDOR RESPONSES Responses Received: 1 Non-Responsive: 0 Responses Evaluated: 1
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EVALUATIONS

The submitted proposal was evaluated by the Lead Entity and a multi-entity evaluation committee across three stages (below). Stage 1 assessed responsiveness and agreement to Mandatory Minimum Requirements; Stage 2 scored Technical Criteria; Stage 3 scored a Cost Evaluation and cost comparison of proposed minimum discount schedules by product category. The submitted proposal advanced through Stage 1 and Stage 2 and was evaluated for cost and a cost comparison performed against recently purchased items. The Lead Entity and the evaluation committee recommended the proposal move forward with the award of a Master Agreement to City Electric Supply.

Stage 1: Mandatory Minimum Requirements Evaluation. Complete and responsive proposals will be reviewed for compliance with the following Mandatory Minimum Requirements. Offerors must respond to **EACH** of the following Mandatory Minimum Requirements using Attachment [05], Offeror Response Worksheet. Proposals failing to meet or exceed all Mandatory Minimum Requirements may be rejected:

Criteria	Evaluation	Result
I.A. Offeror has been in continuous business operation providing Airfield Lighting products, or related services for a minimum of five (5) years from the date of this RFP.	Pass/fail	
I.B. Offeror provides a minimum of three (3) references for which the Offeror has provided equivalent products or services within the past five (5) years from the date of this RFP.	Pass/Fail	
I.C. Offeror affirms that they can provide sales and ship to all 50 United States, and all shipping shall be F.O.B. Destination (including Alaska and Hawaii), freight pre-paid.	Pass/Fail	
I.D. Offeror affirms to accept and fulfill orders from all eligible Purchasing Entities.	Pass/Fail	
I.E. Offeror has submitted all required documents. (Signed Offer and Award, Reps and Certs, Insurance Affidavit, and Price Schedule	Pass/Fail	
Stage 1 Result:		

Stage 2: Technical Criteria Evaluation.

Offerors must respond to **EACH** of the following technical criteria in a narrative format using Attachment [06], Offeror Response Worksheet (10 Page Limit):

Criteria	Technical Points Possible	Offeror's Technical Points Earned
Contractor Experience – Demonstrated experience delivering airfield lighting products and related services.	200	
Capabilities Described the capability to provide airfield lighting products including manufacturing, production lead times, shipping and logistics	150	
Implementation and Promotion of the RFxPremier Master Agreement – Described how Offeror will market the Master Agreement and encourage participation among potential entities.	50	
Stage 2 Total	400	

Stage 3: Cost Evaluation

Offerors shall complete this **Attachment [10]- Cost Proposal Form** in full and submit it with their Technical Proposal.

The schedule will be evaluated and ranked based on the lowest minimum discount offered across the categories offered. The schedule with the highest minimum discount will be awarded all 200 points, and then the others will be normalized and ranked. Awards will be made to the top 3 highest scoring proposals per category.

Offeror's Cost must be inclusive of all fees and charges. **All costs proposed by Offeror must also be inclusive of the RFxPremier administrative fee.** Proposed costs incorporated into a Master Agreement resulting from this RFP represent not-to-exceed pricing and minimum discounts, where applicable.

Cost	Cost Points Possible	Offeror's Technical Points Earned
Cost Evaluation:	200	
	200	