State of Louisiana
Office of State Procurement

Jeff Landry
Governor

Taylor F. Barras
Commissioner of Administration

Division of Administration
1201 N. Third Street, Suite 2-160
Baton Rouge, Louisiana 70802-5243
Phone (225) 342-8010
Fax (225) 342-9756

July 14, 2026

Via Email Only - contractteam@sunbeltrentals.com
No Hard Copy to Follow

Mindi Callahan
Sunbelt Rentals, Inc
1799 Innovation Point
Fort Mill, SC 29715

Re: Notification of Contract Establishment
Equipment Rental SW - Reg and Emergency
State Contract Number: 4400035663 T-Number: 92950

Dear Ms. Callahan:

This is official notification that the Office of State Procurement (OSP) has established the above referenced contract with your company based on Master Agreement #758-2600000429 and the enclosed fully executed Participating Addendum. The contract shall be effective until September 30, 2027, unless otherwise terminated in accordance with the termination provision(s) of the contract.

Sunbelt Rentals, Inc shall submit detailed contract usage reports **quarterly** to the State Procurement Analyst (SPA) for the state contract in accordance with the below schedule. Initiation and submission of the quarterly reports to the SPA is the responsibility of the Contractor without prompting or notification by the SPA. If these reports are not submitted in a timely manner, OSP shall have the right to terminate the state contract.

The specific usage report content, scope, and format requirements are available on the OSP website under Vendor Resources/Vendor Forms.

In addition, the person's name who compiled the report and their contact information shall be provided. OSP reserves the right to request copies of any purchase orders issued against the state contract. The usage reports shall be submitted utilizing this format or an equivalent format that has been pre-approved by OSP. Schedule for submittal of usage reports:

Quarter	Reporting Period	Due Date
First Quarter	July 1 through September 30	October 31
Second Quarter	October 1 through December 31	January 31
Third Quarter	January 1 through March 31	April 30
Fourth Quarter	April 1 through June 30	July 31

Sunbelt Rentals, Inc shall pay a 1% administrative fee to OSP in exchange for the management and facilitation of the contract. The calculation of the administrative fee includes any entity receiving contract pricing resulting from the awarded contracts. The administrative fees shall be submitted quarterly and shall be based on the total net (gross sales minus returns, credits and deductions) sales to entities located in the State of Louisiana through the state contract. Initiation and submission of the administrative fees to OSP is the responsibility of the Contractor without prompting or notification by the SPA. If these administrative fees are not submitted in a timely manner, OSP shall have the right to terminate the state contract.

The check is to be made payable to: Louisiana DOA-Office of State Procurement. The check is to be mailed or sent through a courier service to the following address: Office of State Procurement, Attn: OSP Receivables Specialist, 1201 North 3rd Street, Claiborne Building - Suite 2-160, Baton Rouge, LA 70802. The calculation of the administrative fees shall begin immediately upon execution of the contract, and payment shall be made in accordance with the following schedule:

Quarter	Payment Period	Due Date
First Quarter	July 1 through September 30	October 31
Second Quarter	October 1 through December 31	January 31
Third Quarter	January 1 through March 31	April 30
Fourth Quarter	April 1 through June 30	July 31

Note: SUNBELT RENTALS, INC shall indicate State Contract Number 4400035663 on the remittance. When submitting one remittance for more than one contract, the Contractor shall indicate all state contract numbers and the amount for each.

Enclosed is a copy of the state contract and fully executed Participating Addendum. If you have designated certain vendors as authorized distributors for the contract, it will be your responsibility as the prime contractor to send a copy of the state contract to each distributor. Prior approval from this office must be obtained before any additional distributors may be added to the state contract.

If you have any questions concerning the above referenced contract, please contact me at 225 342-5484 or by email at donald.hunter2@la.gov.

Sincerely,

Donald Hunter

Donald Hunter
State Procurement Analyst

STATE OF LOUISIANA
Competitive Contract

Vendor: 310044202
Company
SUNBELT RENTALS INC
1799 INNOVATION POINT
FORT MILL SC 29715
Phone : 800-508-4862
Fax : 803-578-6850

T Number: 92950
Version: 1
LAPS Contract: Yes
Fiscal Year: 2022
Min.Ord.Value: 0.00
Distributor Contract: No
PCard:No
Co-op Agreement:No

Buyer Information
Name: DONALD HUNTER
Tel Number: 225-342-5484
Email: donald.hunter2@la.gov

Contract number: 4400035663
Description: Equipment Rental SW - Reg and Emergency

SEBD Vendor: No
SEHI Vendor: No
VSE Vendor: No
DVSE Vendor: No
Contract Valid Dates:
07/14/2026 - 09/30/2027

Supplier Text: Statewide Contract to furnish Equipment Rental Services to the State of Louisiana for regular and emergency use in accordance with NASPO Master Agreement #758-2600000429. This contract is to be effective beginning July 14, 2026 and ending September 30, 2027.

Purchase orders should reference NASPO Master Agreement #758-2600000429 and the State Contract #4400035663.

The following products or services are included in this contract portfolio:
Aerial Work Platforms
Air Compressors and Air Tools
Air Handlers and Chillers
Arrow Boards and Traffic Control
Compaction, Tampers, Rollers, and Rammers
Concrete & Masonry Tools
Dump Trucks
Earthmoving Equipment, Various
Forklifts & Material Handling
Generators
Heaters
Lawn & Landscape, Chippers, Brunch Cutters
Lawn & Landscape, Other
Light Towers
Pumps, Hoses and Accessories
Pressure Washers

Recommending Approval: _____ **Approved by** _____

Scaffolding
Telehandlers
Tools, Power and Hand
Trenches, Boxes and Shoring
Water, Trucks, Trailers
Welders

Contract Documents include:
Attachment A - Price Sheet – Pages 1-48

For additional information regarding this contract, please contact the State Procurement Analyst responsible for this contract.

See additional contracts for this same commodity:4400032587- United Rentals and 4400023622 - HERC Rentals

Prime Contractor:
Sunbelt Rentals Inc.
2341 Deerfield Dr.
Fort Mill, SC 29715

Primary Contact:
Contact: Terry Lobell
Email: terry.lobell@sunbeltrentals.com
Phone: 225-315-7873

Contact: Dan Newby
Email: dan.newby@sunbeltrentals.com
Phone: 936-672-1447
FAX: 803-578-6850

Cooperative Purchase:
As described below, Political Subdivisions of the State, Quasi State Agencies, External Procurement Units, and Agencies of the United States Government are to be authorized (potential) users of this contract, subject to the pricing and terms set forth in the contract.

Political Subdivisions of the State include, but are not limited to, parish governments, municipal governments, school districts, human service districts, local governments and public utilities.

Quasi State Agencies include, but are not limited to, non-profit or for-profit organizations created by the State of Louisiana or any political subdivision or agency thereof, or any special district or authority, or unit of local government, to perform a public purpose.

External Procurement Units include, but are not limited to, buying organizations not located in the State of Louisiana, which, if located in the State, would qualify as a public procurement unit. This includes other jurisdictions included in Emergency Management Assistance Compact (EMAC) as described in LA R.S. 29:733.

The current list of approved cooperating purchasing entities (including political subdivisions, quasi state agencies and external procurement units) is maintained and regularly updated on the OSP website at: https://www.doa.la.gov/doa/osp/agency-resources/osp-purchasing/approved-quasi-units/ and may be used as a reference. This list does not include EMAC participants or other entities outside of Louisiana.

Notice to Vendor:

Line	Material No. --- Supplier Part No.	Description	Prod. Cat.	UOM	Net Price	Discount
1		Heavy Industrial Equipment Rental	22101500		0.00000	

Standard Terms and Conditions

1. THIS IS NOT AN ORDER TO SHIP (OR BEGIN SERVICE). A CONTRACT RELEASE OR PURCHASE ORDER MUST BE ISSUED BEFORE YOU ARE AUTHORIZED TO SHIP (OR BEGIN SERVICE).

2. THIS IS NOTICE THAT THE CONTRACT REFERENCED ABOVE HAS BEEN AWARDED TO YOU BASED ON THE BID (OR PROPOSAL) SUBMITTED. ALL TERMS, CONDITIONS, AND SPECIFICATIONS OF THE SOLICITATION WILL APPLY TO ALL ORDERS.

3. ANY AGENCY AUTHORIZED TO PURCHASE FROM THIS CONTRACT MUST ISSUE AN ORDER AND REFERENCE THE CONTRACT NUMBER, LINE NUMBER AND COMMODITY ITEM NUMBER FOR EACH ITEM.

4. CHANGES IN ITEMS TO BE FURNISHED ARE NOT PERMITTED (UNLESS APPROVED BY THE ISSUING AGENCY PRIOR TO DELIVERY). PRIOR APPROVAL MUST ALSO BE OBTAINED BEFORE DISTRIBUTORS CAN BE ADDED OR DELETED.

5. IF A DISTRIBUTOR LIST WAS SUBMITTED, CONTRACTOR MUST SEND COPIES OF THIS AWARD TO EACH DISTRIBUTOR.

6. QUANTITIES LISTED ARE ESTIMATED AND NO QUANTITIES ARE GUARANTEED (UNLESS "COMMITTED VOLUME" IS SPECIFICALLY STATED). CONTRACTOR MUST SUPPLY ACTUAL REQUIREMENTS ORDERED AT THE CONTRACT PRICE AWARDED.

7. COMPLIANCE WITH CIVIL RIGHTS LAWS.

   THE CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE FOLLOWING AS APPLICABLE: TITLE IV AND TITLE VII OF THE CIVIL RIGHTS ACT OF 1964, AS AMENDED BY THE EQUAL OPPORTUNITY ACT OF 1972, FEDERAL EXECUTIVE ORDER 11246,THE FEDERAL REHABILITATION ACT OF 1973, AS AMENDED, THE VIETNAM ERA VETERAN'S READJUSTMENT ASSISTANCE ACT OF 1974, TITLE IX OF THE EDUCATION AMENDMENTS OF 1972, THE AGE ACT OF 1975, AND CONTRACTOR AGREES TO ABIDE BY THE REQUIREMENTS OF THE AMERICANS WITH DISIBILITIES ACT OF 1990. CONTRACTOR AGREES TO NOT TO DISCRIMINATE IN ITS EMPLOYMENT PRACTICES, AND WILL RENDER SERVICES UNDER THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT, WITHOUT REGARD TO RACE, COLOR, RELIGION, SEX, NATIONAL ORIGIN, VETERAN STATUS, POLITICAL AFFILIATION, OR DISABILITIES. ANY ACT OF DISCRIMINATION COMMITTED BY CONTRACTOR OR FAILURE TO COMPLY WITH THESE STATUTORY OBLIGATIONS WHEN APPLICABLE SHALL BE GROUNDS FOR TERMINATION OF THIS AGREEMENT AND ANY CONTRACT ENTERED INTO AS A RESULT OF THIS AGREEMENT.

8. IN ACCORDANCE WITH LA R.S. 39:1602.1, FOR ANY CONTRACTS WITH A VALUE OF $100,000 OR MORE AND FOR ANY VENDOR WITH 5 OR MORE EMPLOYEES, THE VENDOR CERTIFIES THAT IT IS NOT ENGAGING IN A BOYCOTT OF ISRAEL AND IT WILL, FOR THE DURATION OF ITS CONTRACTUAL OBLIGATIONS, REFRAIN FROM A BOYCOTT OF ISRAEL.

9. CONTRACT CANCELLATION

   THE STATE OF LOUISIANA HAS THE RIGHT TO TERMINATE THE CONTRACT IMMEDIATELY FOR ANY OF THE FOLLOWING REASONS: (A) MISREPRESENTATION BY THE CONTRACTOR; (B) CONTRACTOR'S FRAUD, COLLUSION, CONSPIRACY OR OTHER UNLAWFUL MEANS OF OBTAINING ANY CONTRACT WITH THE STATE OF LOUISIANA; (C) CONFLICT OF CONTRACT PROVISIONS WITH CONSTITUTIONAL OR STATUTORY PROVISIONS OF STATE OR FEDERAL LAW; (D) ABUSIVE OR BELLIGERENT CONDUCT BY CONTRACTOR TOWARDS AN EMPLOYEE OR AGENT OF THE STATE; (E) CONTRACTOR'S INTENTIONAL VIOLATION OF THE PROCUREMENT CODE (LA. R.S. 39:1551 ET SEQ.) AND ITS CORRESPONDING REGULATIONS; OR, (F) ANY LISTED REASON FOR DEBARMENT UNDER LA. R.S. 39:1672.

   THE STATE OF LOUISIANA MAY TERMINATE THE CONTRACT FOR CONVENIENCE AT ANY TIME (1) BY GIVING THIRTY (30) DAYS WRITTEN NOTICE TO THE CONTRACTOR OF SUCH TERMINATION: OR (2) BY NEGOTIATING WITH THE CONTRACTOR AN EFFECTIVE DATE. THE STATE SHALL PAY CONTRACTOR FOR, IF APPLICABLE: (A) DELIVERABLES IN PROGRESS; (B) THE PERCENTAGE THAT HAS BEEN COMPLETED SATISFACTORILY; AND, (C) FOR TRANSACTION-BASED SERVICES UP

TO THE DATE OF TERMINATION, TO THE EXTENT WORK HAS BEEN PERFORMED SATISFACTORILY.

THE STATE OF LOUISIANA HAS THE RIGHT TO TERMINATE THE CONTRACT FOR CAUSE BY GIVING THIRTY (30) DAYS WRITTEN NOTICE TO THE CONTRACTOR OF SUCH TERMINATION FOR ANY OF THE FOLLOWING NON-EXCLUSIVE REASONS: (A) FAILURE TO DELIVER WITHIN THE TIME SPECIFIED IN THE CONTRACT; (B) FAILURE OF THE PRODUCT OR SERVICE TO MEET SPECIFICATIONS, CONFORM TO SAMPLE QUALITY OR TO BE DELIVERED IN GOOD CONDITION; OR, (C) ANY OTHER BREACH OF CONTRACT.