

State of Utah Cooperative Contract
PARTICIPATING ADDENDUM
VEHICLE LIFTS AND GARAGE ASSOCIATED EQUIPMENT
State of Utah Contract #: PA5139

Master Agreement #: CW7252

Contractor: ARI Phoenix, Inc.

Participating Entity: **STATE OF UTAH**

Participating Entity Contract #PA5139

Participating Addendum Terms and Conditions:

1. Scope: This addendum covers Vehicle Lifts and Garage Associated Equipment led by NASPO for use by state agencies and other entities located in the State of Utah authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official. An amendment to this PA is not required when offerings are adjusted in the Master Agreement, so long as all additions remain within the master agreement's original scope.
2. Pricing: The pricing and rates from the Master Agreement shall flow down to this PA. An amendment to this PA is not required when pricing in the Master Agreement is adjusted / updated.
3. Administrative Fee: 0.25 % and will apply per Section 35 of Attachment A.
4. Contract Effective Dates: This PA is effective upon final signature of both parties and expires upon the expiration or termination of the NASPO contract. A contract amendment is not necessary in the event of the renewal or extension of the Master Agreement, so long as such renewal/extension was originally provided within the solicitation supporting the master agreement.
5. Order of Precedence:
Attachment A: Terms and Conditions for Goods and Services
Attachment B: Master Agreement
Attachment C: Pricing

Any conflicts between Attachment A and the other Attachments will be resolved in favor of Attachment A.

All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.

Utah State Procurement Code, Procurement Rules, and Contractor's response to solicitation #CW7252.
6. Participation: This NASPO Master Agreement may be used by all state agencies, institutions of higher education, political subdivisions and other entities authorized to use statewide contracts in the State of Utah. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
7. Subcontractors: All contactors, dealers, and resellers authorized in the State of Utah, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the NASPO Master Agreement. The Contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.
8. Orders: Any order placed by an Eligible User for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and

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conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

9. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Tekla Goodwin
Address:	11163 Woodward Ln, Sharonville, OH 45241
Telephone:	800-562-3250 X 103
Email:	teklagoodwin@ari-hetra.com
Vendor Number:	VC202346
Commodity Codes:	07544

State of Utah Division of Purchasing

Name:	State of Utah, Division of Purchasing, Rebekah E. Meier
Address:	4315 South 2700 West Fl 3, Taylorsville, UT 84129-2128
Telephone:	801-957-7147
Email:	rmeier@utah.gov

10. ADDITIONAL TERMS AND CONDITIONS

The following terms and conditions will apply to this participating addendum.

ATTACHMENT A: NASPO PA STATE OF UTAH STANDARD TERMS AND CONDITIONS FOR GOODS AND/OR SERVICES

1. **DEFINITIONS**: The following terms shall have the meanings set forth below:
 - a) **"Confidential Information"** means information that is deemed as confidential under applicable state and federal laws, and personal data as defined in Utah Code 63A19-101. The Eligible User reserves the right to identify, during and after this Contract, additional reasonable types of categories of information that must be kept confidential under federal and state laws.
 - b) **"Contract"** means the Contract Signature Page(s), including all referenced attachments and documents incorporated by reference. The term "Contract" shall include any purchase orders that result from this Contract.
 - c) **"Contract Signature Page(s)"** means the State of Utah cover page(s) that the Division and Contractor signed.
 - d) **"Contractor"** means the individual or entity delivering the Procurement Item identified in this Contract. The term "Contractor" shall include Contractor's agents, officers, employees, and partners.
 - e) **"Custom Deliverable"** means the Work Product that Contractor is required to deliver to the Eligible User under this Contract.
 - f) **"Division"** means the Division of Purchasing and General Services.
 - g) **"Eligible User(s)"** means those authorized to use State Cooperative Contracts and includes the State of Utah's government departments, institutions, agencies, political subdivisions (e.g., colleges, school districts, counties, cities, etc.), and, as applicable, nonprofit organizations, agencies of the federal government, or any other entity authorized by the laws of the State of Utah to participate in State Cooperative Contracts.
 - h) **"End User Agreement"** means any agreement that Eligible Users are required to sign in order to participate in this Contract, including an end user agreement, customer agreement, memorandum of understanding, statement of work, lease agreement, service level agreement, or any other named separate agreement.
 - i) **"Goods"** means all types of tangible personal property (commodities), including but not limited to materials, supplies, Custom Deliverable, and equipment that Contractor is required to deliver to the State Entity under this Contract. To the extent this Contract entails delivery or performance of services (including maintenance, installation, or product support) such services will be deemed "Goods" within the meaning of the Utah Uniform Commercial Code when reasonable to do so.
 - j) **"Procurement Item"** means Goods, a supply, Services, Custom Deliverable, construction, or technology that Contractor is required to deliver to the Eligible User under this Contract.

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- k) **"Response"** means the Contractor's bid, proposals, quote, or any other document used by the Contractor to respond to the Solicitation.
 - l) **"Solicitation"** means an invitation for bids, request for proposals, notice of a sole source procurement, request for statement of qualifications, request for information, or any document used to obtain bids, proposals, pricing, qualifications, or information for the purpose of entering into this Contract.
 - m) **"Services"** means the furnishing of labor, time, or effort by Contractor pursuant to this Contract. Services include, but are not limited to, all of the deliverable(s) (including Custom Deliverable, supplies, equipment, or commodities) that result from Contractor performing the Services pursuant to this Contract. Services include those professional services identified in Section 63G-6a-103 of the Utah Procurement Code.
 - n) **"State of Utah"** means the State of Utah, in its entirety, including its institutions, agencies, departments, divisions, authorities, instrumentalities, boards, commissions, elected or appointed officers, employees, agents, and authorized volunteers.
 - o) **"Subcontractors"** means a person under contract with a contractor or another subcontractor to provide Procurement Item(s) or labor for design or construction, including a trade contractor or specialty contractor.
 - p) **"Work Product"** means every invention, modification, discovery, design, development, customization, configuration, improvement, process, software program, work of authorship, documentation, formula, datum, technique, know how, secret, or intellectual property right whatsoever or any interest therein (whether patentable or not patentable or registerable under copyright or similar statutes or subject to analogous protection) that is specifically made, conceived, discovered, or reduced to practice by Contractor or Contractor's Subcontractors (either alone or with others) pursuant to this Contract. Work Product shall be considered a work made for hire under federal, state, and local laws; and all interest and title shall be transferred to and owned by the Eligible User. Notwithstanding anything in the immediately preceding sentence to the contrary, Work Product does not include any Eligible User intellectual property, Contractor's intellectual property (that it owned or licensed prior to this Contract) or Third-Party intellectual property.
2. **GOVERNING LAW AND VENUE:** This Contract shall be governed by the laws, rules, and regulations of the State of Utah. Any action or proceeding arising from this Contract shall be brought in a court of competent jurisdiction in the State of Utah. Venue shall be in Salt Lake City, in the Third Judicial District Court for Salt Lake County.
 3. **LAWS AND REGULATIONS:** At all times during this Contract, Contractor and all Procurement Items delivered and/or performed under this Contract will comply with all applicable federal and state constitutions, laws, rules, codes, orders, and regulations, including applicable licensure and certification requirements. If this Contract is funded by federal funds, either in whole or in part, then any federal regulation related to the federal funding, including CFR Appendix II to Part 200, will supersede this Attachment A.
 4. **RECORDS ADMINISTRATION:** Contractor shall maintain or supervise the maintenance of all records necessary to properly account for Contractor's performance and the payments made by Eligible Users to Contractor under this Contract. These records shall be retained by Contractor for at least six (6) years after final payment, or until all audits initiated within the six (6) years have been completed, whichever is later. Contractor agrees to allow, at no additional cost, State of Utah auditors, federal auditors, Eligible Users or any firm identified by the Division, access to all such records. Contractor must refund to the Division any overcharges brought to Contractor's attention by the Division or the Division's auditor and Contractor is not permitted to offset identified overcharges by alleged undercharges to Eligible Users.
 5. **PERMITS:** If necessary Contractor shall procure and pay for all permits, licenses, and approvals necessary for the execution of this Contract.
 6. **CERTIFY REGISTRATION AND USE OF EMPLOYMENT "STATUS VERIFICATION SYSTEM":** The Status Verification System, also referred to as "E-verify", only applies to contracts issued through a Request for Proposal process, to sole sources that are included within a Request for Proposal, and when Contractor employs any personnel in Utah.
 - a. Contractor certifies as to its own entity, under penalty of perjury, that Contractor has registered and is participating in the Status Verification System to verify the work eligibility status of Contractor's new employees that are employed in the State of Utah in accordance with applicable immigration laws.
 - b. Contractor shall require that each of its Subcontractors certify by affidavit, as to their own entity, under penalty of perjury, that each Subcontractor has registered and is participating in the Status Verification System to

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verify the work eligibility status of Subcontractor's new employees that are employed in the State of Utah in accordance with applicable immigration laws.

- c. Contractor's failure to comply with this section will be considered a material breach of this Contract.
7. **CONFLICT OF INTEREST:** Contractor represents that none of its officers or employees are officers or employees of the Division or the State of Utah, unless disclosure has been made to the Division.
8. **INDEPENDENT CONTRACTOR:** Defer to NASPO MA Terms and Conditions.
9. **CONTRACTOR RESPONSIBILITY:** Contractor is solely responsible for fulfilling the contract, with responsibility for all Procurement Items delivered and/or performed as stated in this Contract. Contractor shall be the sole point of contact regarding all contractual matters. Contractor must incorporate Contractor's responsibilities under this Contract into every subcontract with its Subcontractors that will provide the Procurement Item(s) to the Eligible Users under this Contract. Moreover, Contractor is responsible for its Subcontractors compliance under this Contract.
10. **INDEMNITY:** Defer to NASPO MA Terms and Conditions.
11. **EMPLOYMENT PRACTICES:** Contractor agrees to abide by the following federal and state employment laws, including: (i) Title VI and VII of the Civil Rights Act of 1964 (42 U.S.C. 2000e), which prohibits discrimination against any employee or applicant for employment or any applicant or recipient of services on the basis of race, religion, color, or national origin; (ii) Executive Order No. 11246, as amended, which prohibits discrimination on the basis of sex; (iii) 45 CFR 90, which prohibits discrimination on the basis of age; (iv) Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990, which prohibits discrimination on the basis of disabilities; and (v) Utah's Executive Order 2019-1, dated February 5, 2019, which prohibits unlawful harassment in the workplace. Contractor further agrees to abide by any other laws, regulations, or orders that prohibit the discrimination of any kind by any of Contractor's employees. Contractor agrees to abide by any other laws, regulations, or orders that prohibit the discrimination of any kind by any of Contractor's employees.
12. **AMENDMENTS:** This Contract may only be amended by the mutual written agreement of the parties, provided that the amendment is within the Scope of Work of this Contract and is within the scope/purpose of the original solicitation for which this Contract was derived. The amendment will be attached and made part of this Contract. Automatic renewals will not apply to this Contract, even if listed elsewhere in this Contract.
13. **DEBARMENT:** Defer to NASPO MA Terms and Conditions but for the following: If the Contractor cannot certify the statement contained in the NASPO MA Terms and Conditions, attach a written explanation for review by the Lead State.
14. **TERMINATION:** Defer to NASPO MA Terms and Conditions.
15. **NONAPPROPRIATION OF FUNDS, REDUCTION OF FUNDS, OR CHANGES IN LAW:** Upon thirty (30) days written notice delivered to the Contractor, a purchase order that results from this Contract may be terminated in whole or in part at the sole discretion of an Eligible User, if an Eligible User reasonably determines that: (i) a change in Federal or State legislation or applicable laws materially affects the ability of either party to perform under the terms of this Contract; or (ii) that a change in available funds affects an Eligible User's ability to pay under this Contract. A change of available funds as used in this paragraph includes, but is not limited to a change in Federal or State funding, whether as a result of a legislative act or by order of the President or the Governor.

If a written notice is delivered under this section, an Eligible User will reimburse Contractor for the Procurement Item(s) properly ordered and/or properly performed until the effective date of said notice. An Eligible User will not be liable for any performance, commitments, penalties, or liquidated damages that accrue after the effective date of said written notice.
16. **SALES TAX EXEMPTION:** The Procurement Item(s) under this Contract will be paid for from an Eligible User's funds and used in the exercise of an Eligible Users essential functions. Upon request, an Eligible User will provide Contractor with its sales tax exemption number. It is Contractor's responsibility to request an Eligible User's sales tax exemption number. It also is Contractor's sole responsibility to ascertain whether any tax deduction or benefits apply to any aspect of this Contract.
17. **WARRANTY OF PROCUREMENT ITEM(S):** Defer to NASPO MA Terms and Conditions.
18. **CONTRACTOR'S INSURANCE RESPONSIBILITY.** The Contractor shall maintain the following insurance coverage:

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- a. Workers' compensation insurance during the term of this Contract for all its employees and any Subcontractor employees related to this Contract. Workers' compensation insurance shall cover full liability under the workers' compensation laws of the jurisdiction in which the work is performed at the statutory limits required by said jurisdiction.
- b. Commercial general liability [CGL] insurance from an insurance company authorized to do business in the State of Utah. The limits of the CGL insurance policy will be no less than one million dollars (\$1,000,000.00) per person per occurrence and three million dollars (\$3,000,000.00) aggregate.
- c. Commercial automobile liability [CAL] insurance from an insurance company authorized to do business in the State of Utah. The CAL insurance policy must cover bodily injury and property damage liability and be applicable to all vehicles used in your performance of the Procurement Item(s) under this Agreement whether owned, non-owned, leased, or hired. The minimum liability limit must be \$1 million per occurrence, combined single limit. The CAL insurance policy is required if Contractor will use a vehicle in the performance of this Contract.
- d. Other insurance policies required in the Solicitation.

Certificate of Insurance, showing up-to-date coverage, shall be on file with the State before the Contract may commence.

The State reserves the right to require higher or lower insurance limits where warranted. Failure to provide proof of insurance as required will be deemed a material breach of this Contract. Contractor's failure to maintain this insurance requirement for the term of this Contract will be grounds for immediate termination of this Contract.

19. **RESERVED.**
20. **PUBLIC INFORMATION:** Contractor agrees that this Contract, related purchase orders, related pricing documents, and invoices will be public documents and may be available for public and private distribution in accordance with the State of Utah's Government Records Access and Management Act (GRAMA). Contractor gives the Division, the Eligible Users, and the State of Utah express permission to make copies of this Contract, related sales orders, related pricing documents, and invoices in accordance with GRAMA. Except for sections identified in writing by Contractor and expressly approved by the Division, Contractor also agrees that the Contractor's Response will be a public document, and copies may be given to the public as permitted under GRAMA. The Division, the Eligible Users, and the State of Utah are not obligated to inform Contractor of any GRAMA requests for disclosure of this Contract, related purchase orders, related pricing documents, or invoices.
21. **DELIVERY:** Defer to NASPO MA Terms and Conditions but for the following: F.O.B. Destination Freight Prepaid and Allowed, with transportation and handling charges included in the unit price is allowable with the express written consent of Eligible User.
22. **ACCEPTANCE AND REJECTION:** Defer to NASPO MA Terms and Conditions.
23. **INVOICING:** Contractor will submit invoices within thirty (30) days after the delivery date of the Procurement Item(s) to the Eligible User. The contract number shall be listed on all invoices, freight tickets, and correspondence relating to this Contract. The prices paid by the Eligible User will be those prices listed in this Contract, unless Contractor offers a discount at the time of the invoice. It is Contractor's obligation to provide correct and accurate invoicing. The Eligible User has the right to adjust or return any invoice reflecting incorrect pricing.
24. **PAYMENT:** Payments are to be made within thirty (30) days after a correct invoice is received. All payments to Contractor will be remitted by mail, electronic funds transfer, or the State of Utah's Purchasing Card (major credit card). If payment has not been made after sixty (60) days from the date a correct invoice is received by an Eligible User, then interest may be added by Contractor as prescribed in the Utah Prompt Payment Act. The acceptance by Contractor of final payment, without a written protest filed with the Eligible User within ten (10) business days of receipt of final payment, shall release the Eligible User from all claims and all liability to the Contractor. An Eligible User's payment for the Procurement Item(s) shall not be deemed an acceptance of the Procurement Item(s) and is without prejudice to any and all claims that the Eligible User may have against Contractor. Contractor shall not charge Eligible Users electronic payment fees of any kind.
25. **INDEMNIFICATION RELATING TO INTELLECTUAL PROPERTY:** Defer to NASPO MA Terms and Conditions.

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26. **OWNERSHIP IN INTELLECTUAL PROPERTY:** The Division, the Eligible User, and Contractor each recognizes that each has no right, title, or interest, proprietary or otherwise, in the intellectual property owned or licensed by the other, unless otherwise agreed upon by the parties in writing. All Procurement Item(s), documents, records, programs, data, articles, memoranda, and other materials not developed or licensed by Contractor prior to the execution of this Contract, but specifically manufactured under this Contract shall be considered work made for hire, and Contractor shall transfer any ownership claim to the Eligible User.
27. **OWNERSHIP IN CUSTOM DELIVERABLES:** In the event that Contractor provides Custom Deliverables to the Eligible User, pursuant to this Contract, Contractor grants the ownership in Custom Deliverables, which have been developed and delivered by Contractor exclusively for the Eligible User and are specifically within the framework of fulfilling Contractor's contractual obligations under this contract. Custom Deliverables shall be deemed work made for hire, such that all intellectual property rights, title and interest in the Custom Deliverables shall pass to the Eligible User, to the extent that the Custom Deliverables are not recognized as work made for hire, Contractor hereby assigns to the Eligible User any and all copyrights in and to the Custom Deliverables, subject to the following:
1. Contractor has received payment for the Custom Deliverables,
 2. Each party will retain all rights to patents, utility models, mask works, copyrights, trademarks, trade secrets, and any other form of protection afforded by law to inventions, models, designs, technical information, and applications ("Intellectual Property Rights") that it owned or controlled prior to the effective date of this contract or that it develops or acquires from activities independent of the Procurement Item(s) performed under this contract ("Background IP"), and
 3. Contractor will retain all right, title, and interest in and to all Intellectual Property Rights in or related to the Procurement Item(s), or tangible components thereof, including but not limited to (a) all know-how, intellectual property, methodologies, processes, technologies, algorithms, software, or development tools used in performing the Procurement Item(s) (collectively, the "Utilities"), and (b) such ideas, concepts, know-how, processes and reusable reports, designs, charts, plans, specifications, documentation, forms, templates, or output which are supplied or otherwise used by or on behalf of Contractor in the course of performing the Procurement Item(s) or creating the Custom Deliverables, other than portions that specifically incorporate proprietary or Confidential Information or Custom Deliverables of the Eligible User (collectively, the "Residual IP"), even if embedded in the Custom Deliverables.
 4. Custom Deliverables, not including Contractor's Intellectual Property Rights, Background IP, and Residual IP, may not be marketed or distributed without written approval by the Eligible User.
- Contractor agrees to grant to the Eligible User a perpetual, irrevocable, royalty-free license to use Contractor's Background IP, Utilities, and Residual IP, as defined above, solely for the Eligible User and the State of Utah to use the Custom Deliverables. The Eligible User reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish, or otherwise use and to authorize others to use, for the Eligible User's and the State of Utah's internal purposes, such Custom Deliverables. For the Procurement Item(s) delivered that consist of Contractor's scripts and code and are not considered Custom Deliverables or Work Product, for any reason whatsoever, Contractor grants the Eligible User a non-exclusive, non-transferable, irrevocable, perpetual right to use, copy, and create derivative works from such, without the right to sublicense, for the Eligible User's and the State of Utah's internal business operation under this Contract. The Eligible User and the State of Utah may not participate in the transfer or sale of, create derivative works from, or in any way exploit Contractor's Intellectual Property Rights, in whole or in part.
28. **ASSIGNMENT:** Contractor may not assign, sell, transfer, subcontract or sublet rights, or delegate any right or obligation under this Contract, in whole or in part, without the prior written approval of the Division.
29. **REMEDIES:** Any of the following events will constitute cause for an Eligible User to declare Contractor in default of this Contract: (i) Contractor's non-performance of its contractual requirements and obligations under this Contract; or (ii) Contractor's material breach of any term or condition of this Contract. An Eligible User may issue a written notice of default providing a ten (10) day period in which Contractor will have an opportunity to cure. Time allowed for cure will not diminish or eliminate Contractor's liability for damages. If the default remains after Contractor has been provided the opportunity to cure, an Eligible User may do one or more of the following: (i) exercise any remedy provided by law or equity; (ii) terminate this Contract; (iii) impose liquidated damages, if liquidated damages are listed in this Contract; (iv) debar/suspend Contractor from receiving future contracts from

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the Division; or (v) demand a full refund of any payment that the Eligible User has made to Contractor under this Contract for Procurement Item(s) that do not conform to this Contract.

30. **FORCE MAJEURE:** Neither an Eligible User nor Contractor will be held responsible for delay or default caused by fire, riot, act of God, and/or war which is beyond that party's reasonable control. An Eligible User may terminate a purchase order resulting from this Contract after determining such delay will prevent Contractor's successful performance of this Contract.
31. **CONFIDENTIALITY:** If Contractor has access to or processes Confidential Information, Contractor shall: (i) advise its agents, officers, employees, partners, and Subcontractors of the obligations set forth in this Contract; (ii) keep all Confidential Information strictly confidential; and (iii) comply with any requirements contained in the contract regarding permitted uses and disclosures of personal data, measures designed to safeguard personal data, and the destruction of personal data. Contractor will promptly notify the State Entity of any potential or actual misuse or misappropriation of Confidential Information, including any data breaches, in accordance with UCA 63A-19 Government Data Privacy Act. In Accordance with UCA 63A-19, Contractor must comply with all the same requirements regarding personal data as the State.

Contractor shall be responsible for any breach of this duty of confidentiality, including any required remedies and/or notifications under applicable law. Contractor shall indemnify, hold harmless, and defend the Eligible User, including anyone for whom the Eligible User is liable, from claims related to a breach of this duty of confidentiality, including any notification requirements, by Contractor or anyone for whom the Contractor is liable.

Upon termination or expiration of this Contract, Contractor will return all copies of Confidential Information to the Eligible User or certify, in writing, that the Confidential Information has been destroyed. This duty of confidentiality shall be ongoing and survive the termination or expiration of this Contract.

32. **LARGE VOLUME DISCOUNT PRICING:** Eligible Users may seek to obtain additional volume discount pricing for large orders provided Contractor is willing to offer additional discounts for large volume orders. No amendment to this Contract is necessary for Contractor to offer discount pricing to an Eligible User for large volume purchases.
33. **ELIGIBLE USER PARTICIPATION:** Participation under this Contract by Eligible Users is voluntarily determined by each Eligible User. Contractor agrees to supply each Eligible User with Procurement Items based upon the same terms, conditions, and prices of this Contract.
34. **INDIVIDUAL CUSTOMERS:** Each Eligible User that purchases Procurement Items from this Contract will be treated as individual customers. Each Eligible User will be responsible to follow the terms and conditions of this Contract. Contractor agrees that each Eligible User will be responsible for their own charges, fees, and liabilities. Contractor shall apply the charges to each Eligible User individually. The Division is not responsible for any unpaid invoice.
35. **REPORTS AND FEES:**
- a. **Administrative Fee:** Contractor agrees to provide a quarterly administrative fee to the State in the form of a check, EFT or online payment through the Division's Automated Vendor Usage Management System. Checks will be payable to the "State of Utah Division of Purchasing" and will be sent to State of Utah, Division of Purchasing, Attn: Cooperative Contracts, PO Box 141061, Salt Lake City, UT 84114-1061. The Administrative Fee will be the amount listed in the Solicitation and will apply to all purchases (net of any returns, credits, or adjustments) made under this Contract.
 - b. **Quarterly Reports:** Contractor agrees to provide a quarterly utilization report, reflecting net sales to the State during the associated fee period. The report will show the dollar volume of purchases by each Eligible User. The quarterly report will be provided in secure electronic format through the Division's Automated Vendor Usage Management System found at: <https://statecontracts.utah.gov/Vendor..>
 - c. **Report Schedule:** Quarterly utilization reports shall be made in accordance with the following schedule:

Period End	Reports Due
March 31	April 30
June 30	July 31
September 30	October 31
December 31	January 31

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- d. Fee Payment: After the Division receives the quarterly utilization report, it will send Contractor an invoice for the total quarterly administrative fee owed to the Division. Contractor shall pay the quarterly administrative fee within thirty (30) days from receipt of invoice.
- e. Timely Reports and Fees: If the quarterly administrative fee is not paid by thirty (30) days of receipt of invoice or quarterly utilization reports are not received by the report due date, then Contractor will be in material breach of this Contract.
36. **ORDERING:** Orders will be placed by the using Eligible User directly with Contractor. All orders will be shipped promptly in accordance with the terms of this Contract.
37. **END USER AGREEMENTS:** If Eligible Users are required by Contractor to sign an End User Agreement before participating in this Contract, then a copy of the End User Agreement must be attached to this Contract as an attachment. The term of the End User Agreement shall not exceed the term of this Contract, and the End User Agreement will automatically terminate upon the completion of termination of this Contract. An End User Agreement must reference this Contract, and may not be amended or changed unless approved in writing by the Division. Eligible Users will not be responsible or obligated for any early termination fees if the End User Agreement terminates as a result of completion or termination of this Contract.
38. **PUBLICITY:** Contractor shall submit to the Division for written approval all advertising and publicity matters relating to this Contract. It is within the Division's sole discretion whether to provide approval, which approval must be in writing.
39. **WORK ON STATE OF UTAH OR ELIGIBLE USER PREMISES:** Contractor shall ensure that personnel working on the premises of an Eligible User shall: (i) abide by all of the rules, regulations, and policies of the premises; (ii) remain in authorized areas; (iii) follow all instructions; and (iv) be subject to a background check, prior to entering the premises. The Eligible User may remove any individual for a violation hereunder.
40. **CONTRACT INFORMATION:** During the duration of this Contract the State of Utah Division of Purchasing is required to make available contact information of Contractor to the State of Utah Department of Workforce Services. The State of Utah Department of Workforce Services may contact Contractor during the duration of this Contract to inquire about Contractor's job vacancies within the State of Utah.
41. **WAIVER:** Defer to NASPO MA Terms and Conditions.
42. **SUSPENSION OF WORK:** Should circumstances arise which would cause an Eligible User to suspend Contractor's responsibilities under this Contract, but not terminate this Contract, this will be done by formal written notice pursuant to the terms of this Contract. Contractor's responsibilities may be reinstated upon advance formal written notice from the Eligible User.
43. **PROCUREMENT ETHICS:** Contractor understands that a person who is interested in any way in the sale of any Procurement Item(s) supplies, , construction, or insurance to the State of Utah is violating the law if the person gives or offers to give any compensation, gratuity, contribution, loan, reward, or any promise thereof to any person acting as a procurement officer on behalf of the State of Utah, or to any person in any official capacity who participates in the procurement of such Procurement Item(s) supplies, , construction, or insurance, whether it is given for their own use or for the use or benefit of any other person or organization.
44. **CHANGES IN SCOPE:** Any changes in the scope of the Procurement Item(s) to be performed under this Contract shall be in the form of a written amendment to this Contract, mutually agreed to and signed by both parties, specifying any such changes, fee adjustments, any adjustment in time of performance, or any other significant factors arising from the changes in the scope of the Procurement Item(s).
45. **ATTORNEY'S FEES:** In the event of any judicial action to enforce rights under this Contract, the prevailing party shall be entitled its costs and expenses, including reasonable attorney's fees incurred in connection with such action.
46. **TRAVEL COSTS:** If travel expenses are permitted by the Solicitation all travel costs associated with the delivery of the Procurement Item(s) under this Contract will be paid according to the rules and per diem rates found in the Utah Administrative Code R25-7. Invoices containing travel costs outside of these rates will be returned to the vendor for correction.
47. **PERFORMANCE EVALUATION:** Defer to NASPO MA Terms and Conditions.

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PARTICIPATING ADDENDUM
VEHICLE LIFTS AND GARAGE ASSOCIATED EQUIPMENT
 State of Utah Contract #: PA5139

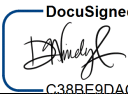
48. **STANDARD OF CARE:** The Procurement Item(s) performed by Contractor and its Subcontractors shall be performed in accordance with the standard of care exercised by licensed members of their respective professions having regular experience providing similar Procurement Item(s) which similarities include the type, magnitude, and complexity of the Procurement Item(s) that are the subject of this Contract. Contractor shall be liable to the Eligible User for claims, liabilities, additional burdens, penalties, damages, or third-party claims (e.g., another Contractor's claim against the State of Utah), to the extent caused by wrongful acts, errors, or omissions that do not meet this standard of care.
49. **REVIEWS:** Defer to NASPO MA Terms and Conditions.
50. **DISPUTE RESOLUTION:** Prior to either party filing a judicial proceeding, the parties agree to participate in the mediation of any dispute. The Division or an Eligible User, after consultation with Contractor, may appoint an expert or panel of experts to assist in the resolution of a dispute. If the Division or an Eligible User appoints such an expert or panel, the Division or the Eligible User and Contractor agree to cooperate in good faith in providing information and documents to the expert or panel in an effort to resolve the dispute.
51. **ORDER OF PRECEDENCE:** In the event of any conflict in the terms and conditions in this Contract, the order of precedence shall be: (i) this Attachment A; (ii) Contract Signature Page(s); (iii) the State of Utah's additional terms and conditions, if any; (iv) any other attachment listed on the Contract Signature Page(s); and (v) Contractor's terms and conditions that are attached to this Contract, if any. Any provision attempting to limit the liability of Contractor or limit the rights of an Eligible User, the Division, or the State of Utah must be in writing and attached to this Contract or it is rendered null and void.
52. **SURVIVAL OF TERMS:** Termination or expiration of this Contract shall not extinguish or prejudice Eligible Users' right to enforce this Contract with respect to any default of this Contract or defect in the Procurement Item(s) that has not been cured, or of any of the following clauses, including: Governing Law and Venue, Laws and Regulations, Records Administration, Remedies, Dispute Resolution, Indemnity, Newly Manufactured, Indemnification Relating to Intellectual Property, Warranty of Procurement Item(s), Insurance.
53. **SEVERABILITY:** The invalidity or unenforceability of any provision, term, or condition of this Contract shall not affect the validity or enforceability of any other provision, term, or condition of this Contract, which shall remain in full force and effect.
54. **ERRORS AND OMISSIONS:** Contractor shall not take advantage of any errors and/or omissions in this Contract. The Contractor must promptly notify the Division of any errors and/or omissions that are discovered.
55. **ENTIRE AGREEMENT:** This Contract constitutes the entire agreement between the parties and supersedes any and all other prior and contemporaneous agreements and understandings between the parties, whether oral or written.
56. **ANTI-BOYCOTT ACTIONS:** In accordance with Utah Code 63G-27 et seq., Contractor certifies that it is not currently engaged in any "economic boycott" nor a "boycott of the State of Israel" as those terms are defined in Section 102. Contractor further certifies that it has read and understands 63G-27 et. seq., that it will not engage in any such boycott action during the term of this Contract, and that if it does, it shall promptly notify the State in writing.
57. **TIME IS OF THE ESSENCE:** The Procurement Item(s) shall be completed by any applicable deadline stated in this Contract. For all Procurement Item(s), time is of the essence. Contractor shall be liable for all reasonable damages to the Eligible User and the State of Utah, and anyone for whom the State of Utah may be liable, as a result of Contractor's failure to timely perform the Procurement Item(s) required under this Contract.
58. **QUANTITY ESTIMATES:** The Division does not guarantee any purchase amount under this Contract. Estimated quantities are for Solicitation purposes only and are not to be construed as a guarantee.
59. **LOCAL WAREHOUSE AND DISTRIBUTION:** If required under the Solicitation, Contractor will maintain a reasonable amount of stock warehoused in the State of Utah for immediate or emergency shipments. Shipments are to be made in the quantities as required by the various ordering agencies. Orders for less than the minimum specified amount will have transportation charges prepaid by the Contractor and added as a separate item on the invoice.
60. **Restricted Foreign Entities and Forced Labor:** In accordance with Utah law, Contractors contracting with the State certify that they are not providing a "forced labor product" as defined in Utah Code 63G-6a-121. If the

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Contractor is providing technology or technology services, networks, or systems, the Contractor certifies that the
aforementioned does not come from a "restricted foreign entity," as also defined in UCA 63G-6a-121.

(Revision Date: 9/16/2024)

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution
by both parties below.

Participating Entity: State of Utah	Contractor: ARI Phoenix, Inc. dba ARI-HETRA
Signature:  DocuSigned by: C38BE9DAC528424	Signature:  DocuSigned by: 6DE0263E856E453
Name: Windy Aphayrath	Name: Tekla Goodwin
Title: Chief Procurement Officer	Title: contracts specialist
Date: 3/4/2026	Date: 3/4/2026

**AMENDMENT NUMBER 1 to
MASTER AGREEMENT No. CW7252
for
Vehicle Lifts and Garage Associated Equipment**

THIS AMENDMENT NUMBER 1 is by and between the State of Louisiana ("Lead State") and ARI Phoenix, Inc. 4119 Binion Way, Lebanon, OH 45036 ("Contractor").

WHEREAS, the Lead State has a Contract with the Contractor identified as Master Agreement No. CW7252 effective April 20, 2023 through March 31, 2028, to provide Vehicle Lifts and Garage Associated Equipment; and

WHEREAS, the terms of the Master Agreement specifically state that the Master Agreement may be amended per agreement by both parties.

NOW, THEREFORE, it is agreed by the parties to amend the Master Agreement as follows:

1. Page 1 of the Master Agreement currently reads:

Be it known, the State of Louisiana (hereinafter sometimes referred to as "Lead State") and ARI Phoenix, Inc., 4119 Binion Way, Lebanon, OH 45036 (hereinafter sometimes referred to as "Contractor") do hereby enter into this Master Agreement under the following terms and conditions.

Page 1 of the Master Agreement amended to read:

Be it known, the State of Louisiana (hereinafter sometimes referred to as "Lead State") and ARI Phoenix, Inc., 11163 Woodward Lane, Sharonville, OH 45241 (hereinafter sometimes referred to as "Contractor") do hereby enter into this Master Agreement under the following terms and conditions.

All other provisions, terms and conditions of the Master Agreement shall remain in full force and effect. The original Master Agreement and all Amendments constitute the entire Master Agreement between the State and the Contractor. Any other oral or written communications between the parties before or after its execution shall not alter its effects, unless the change or modification is in writing and signed by authorized representatives of the State and the Contractor. In the event of a conflict between the terms and conditions of the Master Agreement and this Amendment Number 1, the terms and conditions of this Amendment Number 1 shall prevail.

IN WITNESS WHEREOF, the parties have executed this Amendment Number 1 as of the date of execution by both parties below.

Lead State: State of Louisiana	Contractor: ARI Phoenix, Inc.
By: <i>Delicia M. Sommer</i>	By: <i>T. Goodwin</i>
Name: Tom Ketterer	Name: Tekla Goodwin
Title: Director of State Procurement	Title: Contracts Specialist
Date: <i>12/28/2023</i>	Date: 12/13/2023

**Master Agreement for
VEHICLE LIFTS AND GARAGE ASSOCIATED EQUIPMENT**

**Master Agreement Number CW7252
Solicitation Number Doc554414018**

Be it known, the State of Louisiana (hereinafter sometimes referred to as "Lead State") and ARI Phoenix, Inc., 4119 Binion Way, Lebanon, OH 45036 (hereinafter sometimes referred to as "Contractor") do hereby enter into this Master Agreement under the following terms and conditions.

I. Definitions

- 1.1 Acceptance** means acceptance of goods and services as set forth in Section IX of this Master Agreement.
- 1.2 Contractor** means a party to this Master Agreement, whether a person or entity, that delivers goods or performs services under the terms set forth in this Master Agreement.
- 1.3 Embedded Software** means one (1) or more software applications which permanently reside on a computing device.
- 1.4 Intellectual Property** means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.
- 1.5 Lead State** means the State centrally administering any resulting Master Agreement(s) who is a party to this Master Agreement.
- 1.6 Master Agreement** means the underlying agreement executed by and between the Lead State, acting in cooperation with NASPO ValuePoint, and the Contractor, as now or hereafter amended.
- 1.7 NASPO ValuePoint** is a division of the National Association of State Procurement Officials ("NASPO"), a 501(c)(3) corporation. NASPO ValuePoint facilitates administration of the NASPO cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (i.e., colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states, the District of Columbia, and territories of the United States. NASPO ValuePoint is identified in the Master Agreement as the recipient of reports and may perform contract administration functions relating to collecting and receiving reports, as well as other contract administration functions as assigned by the Lead State.
- 1.8 Order or Purchase Order** means any purchase order, sales order, contract or other document used by a Purchasing Entity to order the Products.
- 1.9 Participating Addendum** means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any additional Participating Entity-specific language or other requirements (e.g., ordering procedures specific to the Participating Entity, entity-specific terms and conditions, etc.).
- 1.10 Participating Entity** means a state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states properly authorized to enter into a Participating Addendum, that has executed a Participating Addendum.
- 1.11 Participating State** means a state that has executed a Participating Addendum or has indicated an intent to execute a Participating Addendum.
- 1.12 Product or Products and Services** means any equipment, software (including embedded software), documentation, service, or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Product includes goods and services.
- 1.13 Purchasing Entity** means a state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states if authorized by a Participating Addendum, that issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.

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II. Term of Master Agreement

- 2.1 Term.** This Master Agreement is effective upon execution by the Lead State and will end on March 31, 2028 unless terminated sooner.
- 2.2 Amendment Limitations.** The terms of this Master Agreement will not be waived, altered, modified, supplemented, or amended in any manner whatsoever without prior written agreement of the Lead State and Contractor.
- 2.3 Amendment Term.** The term of the Master Agreement may be amended past the initial term and stated renewal periods for a reasonable period if in the judgment of the Lead State a follow-on competitive procurement will be unavoidably delayed (despite good faith efforts) beyond the planned date of execution of the follow-on master agreement. This subsection will not be deemed to limit the authority of a Lead State under its state law to otherwise negotiate contract extensions.

III. Attachments

- 3.1** This Master Agreement includes the following documents:
 - 3.1.1** Attachment A: Scope of Work
 - 3.1.2** Attachment B: Master Agreement Pricing
 - 3.1.3** The RFP Solicitation and addenda, incorporated by reference but not attached
 - 3.1.4** Contractor's Proposal, incorporated by reference but not attached.

IV. Order of Precedence

- 4.1 Order.** Any Order placed under this Master Agreement will consist of the following documents:
 - 4.1.1** A Participating Entity's Participating Addendum ("PA");
 - 4.1.2** NASPO ValuePoint Master Agreement, including all attachments thereto;
 - 4.1.3** A Purchase Order or Scope of Work/Specifications issued against the Master Agreement;
 - 4.1.4** The Solicitation or, if separately executed after award, the Lead State's bilateral agreement that integrates applicable provisions;
 - 4.1.5** Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State.
- 4.2 Conflict.** These documents will be read to be consistent and complementary. Any conflict among these documents will be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.
- 4.3 Participating Addenda.** Participating Addenda will not be construed to diminish, modify, or otherwise derogate any provisions in this Master Agreement between the Lead State and Contractor. Participating Addenda will not include a term of agreement that exceeds the term of the Master Agreement.

V. Participation

- 5.1 Requirement for a Participating Addendum.** Contractor may not deliver Products under this Master Agreement until a Participating Addendum acceptable to the Participating Entity and Contractor is executed.
- 5.2 Applicability of Master Agreement.** NASPO ValuePoint Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum, subject to Section III. For the purposes of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements,

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- confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g., purchase order or contract) used by the Purchasing Entity to place the Order.
- 5.3 Authorized Use.** Use of specific NASPO ValuePoint Master Agreements by state agencies, political subdivisions and other Participating Entities is subject to applicable state law and the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.
- 5.4 Obligated Entities.** Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. States or other entities permitted to participate may use an informal competitive process to determine which Master Agreements to participate in through execution of a Participating Addendum. Participating Entities incur no financial obligations on behalf of other Purchasing Entities.
- 5.5 Notice of Participating Addendum.** Contractor shall email a fully executed PDF copy of each Participating Addendum to pa@naspovaluepoint.org to support documentation of participation and posting in appropriate databases.
- 5.6 Eligibility for a Participating Addendum.** Eligible entities who are not states may under some circumstances sign their own Participating Addendum, subject to the consent of the Chief Procurement Official of the state where the entity is located. Coordinate requests for such participation through NASPO ValuePoint. Any permission to participate through execution of a Participating Addendum is not a determination that procurement authority exists; the entity must ensure that they have the requisite procurement authority to execute a Participating Addendum.
- 5.7 Prohibition on Resale.** Subject to any specific conditions included in the solicitation or Contractor's proposal as accepted by the Lead State, or as explicitly permitted in a Participating Addendum, Purchasing Entities may not resell Products purchased under this Master Agreement. Absent any such condition or explicit permission, this limitation does not prohibit: payments by employees of a Purchasing Entity for Products; sales of Products to the general public as surplus property; and fees associated with inventory transactions with other governmental or nonprofit entities and consistent with a Purchasing Entity's laws and regulations. Any sale or transfer permitted by this subsection must be consistent with license rights granted for use of intellectual property.
- 5.8 Individual Customers.** Except as may otherwise be agreed to by the Purchasing Entity and Contractor, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement and as the Participating Entity has in the Participating Addendum, including but not limited to any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.
- 5.9 Release of Information.** Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of information that pertains to the potential work or activities covered by the Master Agreement. This limitation does not preclude publication about the award of the Master Agreement or marketing activities consistent with any proposed and accepted marketing plan.
- 5.10 No Representations.** The Contractor shall not make any representations of NASPO ValuePoint, the Lead State, any Participating Entity, or any Purchasing Entity's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent.

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VI. NASPO ValuePoint Provisions

- 6.1 Applicability.** NASPO ValuePoint is not a party to the Master Agreement. The terms set forth in Section V are for the benefit of NASPO ValuePoint as a third-party beneficiary of this Master Agreement.
- 6.2 Administrative Fees**
- 6.2.1 NASPO ValuePoint Fee.** Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than 60 days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee must be submitted quarterly and is based on all sales of products and services under the Master Agreement (less any charges for taxes or shipping). The NASPO ValuePoint Administrative Fee is not negotiable. This fee is to be included as part of the pricing submitted with a vendor's response to the Lead State's solicitation.
- 6.2.2 State Imposed Fees.** Some states may require an additional fee be paid by Contractor directly to the state on purchases made by Purchasing Entities within that state. For all such requests, the fee rate or amount, payment method, and schedule for such reports and payments will be incorporated into the applicable Participating Addendum. Unless otherwise negotiated by the Participating Entity, Contractor may adjust the Master Agreement pricing incorporated into the Participating Entity's Participating Addendum by an amount not to exceed the Participating Entity's fee. Such adjustments will have no effect on the NASPO ValuePoint administrative fee, pricing in the Master Agreement, or pricing offered to Purchasing Entities outside the jurisdiction of the Participating Entity.
- 6.3 NASPO ValuePoint Summary and Detailed Usage Reports**
- 6.3.1 Sales Data Reporting.** In accordance with this section, Contractor shall report to NASPO ValuePoint all Orders under this Master Agreement for which Contractor has invoiced the ordering entity or individual, including Orders invoiced to Participating Entity or Purchasing Entity employees for personal use if such use is permitted by this Master Agreement and the applicable Participating Addendum ("Sales Data"). Timely and complete reporting of Sales Data is a material requirement of this Master Agreement. Reporting requirements, including those related to the format, contents, frequency, or delivery of reports, may be updated by NASPO ValuePoint with reasonable notice to Contractor and without amendment to this Master Agreement. NASPO ValuePoint shall have exclusive ownership of any media on which reports are submitted and shall have a perpetual, irrevocable, non-exclusive, royalty free, and transferable right to display, modify, copy, and otherwise use reports, data, and information provided under this section.
- 6.3.2 Summary Sales Data.** "Summary Sales Data" is Sales Data reported as cumulative totals by state. Contractor shall, using the reporting tool or template provided by NASPO ValuePoint, report Summary Sales Data to NASPO ValuePoint for each calendar quarter no later than thirty (30) days following the end of the quarter. If Contractor has no reportable Sales Data for the quarter, Contractor shall submit a zero-sales report.
- 6.3.3 Detailed Sales Data.** "Detailed Sales Data" is Sales Data that includes for each Order all information required by the Solicitation or by NASPO ValuePoint, including customer information, Order information, and line-item details. Contractor shall, using the reporting tool or template provided by NASPO ValuePoint, report Detailed Sales Data to NASPO ValuePoint for each calendar quarter no later than thirty (30) days following the end of the quarter. Detailed Sales Data shall be reported in the format provided in the Solicitation or provided by NASPO ValuePoint. The total sales volume of reported Detailed Sales Data shall be consistent with the total sales volume of reported Summary Sales Data.
- 6.3.4 Sales Data Crosswalks.** Upon request by NASPO ValuePoint, Contractor shall provide to NASPO ValuePoint tables of customer and Product information and specific attributes thereof for the purpose of standardizing and analyzing reported Sales Data ("Crosswalks"). Customer Crosswalks must include a list of existing and potential

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Purchasing Entities and identify for each the appropriate customer type as defined by NASPO ValuePoint. Product Crosswalks must include Contractor's part number or SKU for each Product in Offeror's catalog and identify for each the appropriate Master Agreement category (and subcategory, if applicable), manufacturer part number, product description, eight-digit UNSPSC Class Level commodity code, and (if applicable) EPEAT value and Energy Star rating. Crosswalk requirements and fields may be updated by NASPO ValuePoint with reasonable notice to Contractor and without amendment to this Master Agreement. Contractor shall work in good faith with NASPO ValuePoint to keep Crosswalks updated as Contractor's customer lists and product catalog change.

6.3.5 Executive Summary. Contractor shall, upon request by NASPO ValuePoint, provide NASPO ValuePoint with an executive summary that includes but is not limited to a list of states with an active Participating Addendum, states with which Contractor is in negotiations, and any Participating Addendum roll-out or implementation activities and issues. NASPO ValuePoint and Contractor will determine the format and content of the executive summary.

6.4 NASPO ValuePoint Cooperative Program Marketing, Training, and Performance Review

6.4.1 Staff Education. Contractor shall work cooperatively with NASPO ValuePoint personnel. Contractor shall present plans to NASPO ValuePoint for the education of Contractor's contract administrator(s) and sales/marketing workforce regarding the Master Agreement contract, including the competitive nature of NASPO ValuePoint procurements, the master agreement and participating addendum process, and the manner in which eligible entities can participate in the Master Agreement.

6.4.2 Onboarding Plan. Upon request by NASPO ValuePoint, Contractor shall, as Participating Addendums are executed, provide plans to launch the program for the Participating Entity. Plans will include time frames to launch the agreement and confirmation that the Contractor's website has been updated to properly reflect the scope and terms of the Master Agreement as available to the Participating Entity and eligible Purchasing Entities.

6.4.3 Annual Contract Performance Review. Contractor shall participate in an annual contract performance review with the Lead State and NASPO ValuePoint, which may at the discretion of the Lead State be held in person and which may include a discussion of marketing action plans, target strategies, marketing materials, Contractor reporting, and timeliness of payment of administration fees.

6.4.4 Use of NASPO ValuePoint Logo. The NASPO ValuePoint logos may not be used by Contractor in sales and marketing until a separate logo use agreement is executed with NASPO ValuePoint.

6.4.5 Most Favored Customer. Contractor shall, within thirty (30) days of their effective date, notify the Lead State and NASPO ValuePoint of any contractual most-favored-customer provisions in third-party contracts or agreements that may affect the promotion of this Master Agreement or whose terms provide for adjustments to future rates or pricing based on rates, pricing in, or Orders from this Master Agreement. Upon request of the Lead State or NASPO ValuePoint, Contractor shall provide a copy of any such provisions.

6.5 Cancellation. In consultation with NASPO ValuePoint, the Lead State may, in its discretion, cancel the Master Agreement or not exercise an option to renew, when utilization of Contractor's Master Agreement does not warrant further administration of the Master Agreement. The Lead State may also exercise its right to not renew the Master Agreement if vendor fails to record or report revenue for three (3) consecutive quarters, upon 60-calendar day written notice to the Contractor. Cancellation based on nonuse or under-utilization will not occur sooner than two (2) years after execution of the Master Agreement. This subsection does not limit the discretionary right of either the Lead State or Contractor to cancel the Master Agreement or terminate for default subject to the terms herein. This subsection also does not limit any right of the Lead State to cancel the Master Agreement under applicable laws.

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- 6.6 Canadian Participation.** Subject to the approval of Contractor, any Canadian provincial government or provincially funded entity in Alberta, British Columbia, Manitoba, New Brunswick, Newfoundland and Labrador, Nova Scotia, Ontario, Prince Edward Island, Quebec, or Saskatchewan, and territorial government or territorial government funded entity in the Northwest Territories, Nunavut, or Yukon, including municipalities, universities, community colleges, school boards, health authorities, housing authorities, agencies, boards, commissions, and crown corporations, may be eligible to use Contractor's Master Agreement.
- 6.7 Additional Agreement with NASPO.** Upon request by NASPO ValuePoint, awarded Contractor shall enter into a direct contractual relationship with NASPO ValuePoint related to Contractor's obligations to NASPO ValuePoint under the terms of the Master Agreement, the terms of which shall be the same or similar (and not less favorable) than the terms set forth in the Master Agreement.

VII. Pricing, Payment & Leasing

- 7.1 Pricing.** The prices contained in this Master Agreement or offered under this Master Agreement represent the not-to-exceed price to any Purchasing Entity.
- 7.1.1** Contractor may periodically update Contractor's product and service catalog without amendment to this Master Agreement, provided the catalog is accessible to the Lead State, Participating Entities, and Purchasing Entities on Contractor's website or the NASPO ValuePoint website. All discounts must be guaranteed and maintained for the entire term of this Master Agreement, and all products and services offered must comply with the requirements herein. All pricing is subject to an independent review for reasonableness and best value by the Lead State. Pricing for any product or service that is determined by the Lead State to be unreasonable, including any cost to which Contractor's discount is being applied, may result in removal of the product or service from this Master Agreement.
- 7.2 Payment.** Unless otherwise agreed upon in a Participating Addendum or Order, Payment after Acceptance will be made within thirty (30) days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent (1%) per month on the outstanding balance, unless a different late payment amount is specified in a Participating Addendum or Order, or otherwise prescribed by applicable law. Payments will be remitted in the manner specified in the Participating Addendum or Order. Payments may be made via a purchasing card with no additional charge.
- 7.3 Prohibition Against Advance Payment.** Unless otherwise agreed upon in a Participating Addendum or Order, no compensation or payment of any nature shall be made in advance of services actually performed or products actually delivered.
- 7.4 Leasing or Alternative Financing Methods.** The procurement and other applicable laws of some Purchasing Entities may permit the use of leasing or alternative financing methods for the acquisition of Products under this Master Agreement. Where the terms and conditions are not otherwise prescribed in an applicable Participating Addendum, the terms and conditions for leasing or alternative financing methods are subject to negotiation between the Contractor and Purchasing Entity.

VIII. Ordering

- 8.1 Order Numbers.** Master Agreement order and purchase order numbers must be clearly shown on all acknowledgments, packing slips, invoices, and on all correspondence.
- 8.2 Quotes.** Purchasing Entities may define entity-specific or project-specific requirements and informally compete the requirement among companies having a Master Agreement on an "as needed" basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to the Purchasing Entity's rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be

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- solicited for a quote. The Purchasing Entity may select the quote that it considers most advantageous, cost, and other factors considered.
- 8.3 Applicable Rules.** Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities' rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.
- 8.4 Required Documentation.** Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document under the law of the Purchasing Entity.
- 8.5 Term of Purchase.** Orders may be placed consistent with the terms of this Master Agreement and applicable Participating Addendum during the term of the Master Agreement and Participating Addendum.
- 8.5.1** Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the then-current termination date of this Master Agreement.
- 8.5.2** Notwithstanding the previous, Orders must also comply with the terms of the applicable Participating Addendum, which may further restrict the period during which Orders may be placed or delivered.
- 8.5.3** Financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available.
- 8.5.4** Notwithstanding the expiration, cancellation or termination of this Master Agreement, Contractor shall perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration, cancellation, or termination of this Master Agreement, or in any manner inconsistent with this Master Agreement's terms.
- 8.5.5** Orders for any separate indefinite quantity, task order, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement.
- 8.6 Order Form Requirements.** All Orders pursuant to this Master Agreement, at a minimum, must include:
- 8.6.1** The services or supplies being delivered;
- 8.6.2** A shipping address and other delivery requirements, if any;
- 8.6.3** A billing address;
- 8.6.4** Purchasing Entity contact information;
- 8.6.5** Pricing consistent with this Master Agreement and applicable Participating Addendum and as may be adjusted by agreement of the Purchasing Entity and Contractor;
- 8.6.6** A not-to-exceed total for the products or services being ordered; and
- 8.6.7** The Master Agreement number or the applicable Participating Addendum number, provided the Participating Addendum references the Master Agreement number.
- 8.7 Communication.** All communications concerning administration of Orders placed must be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.
- 8.8 Contract Provisions for Orders Utilizing Federal Funds.** Pursuant to Appendix II to 2 Code of Federal Regulations (CFR) Part 200, Contract Provisions for Non-Federal Entity Contracts Under Federal Awards, Orders funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Order is placed or upon delivery. These

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federal requirements may be proposed by Participating Entities in Participating Addenda and Purchasing Entities for incorporation in Orders placed under this Master Agreement.

IX. Shipping and Delivery

- 9.1 Shipping Terms.** All deliveries will be F.O.B. destination, freight pre-paid, with all transportation and handling charges paid by the Contractor. An estimate of shipping charges must be provided to the Purchasing Entity prior to shipment.
- 9.1.1** Notwithstanding the above, responsibility and liability for loss or damage will remain the Contractor's until final inspection and acceptance when responsibility will pass to the Purchasing Entity except as to latent defects, fraud, and Contractor's warranty obligations.
- 9.2 Minimum Shipping.** The minimum shipment amount, if any, must be contained in the Master Agreement. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an Order to be shipped without transportation charges that is back ordered will be shipped without charge.
- 9.3 Inside Deliveries.** To the extent applicable, all deliveries will be "Inside Deliveries" as designated by a representative of the Purchasing Entity placing the Order. Inside Delivery refers to a delivery to a location other than a loading dock, front lobby, or reception area. Specific delivery instructions will be noted on the order form or Purchase Order. Costs to repair any damage to the building interior (e.g., scratched walls, damage to the freight elevator, etc.) caused by Contractor or Contractor's carrier will be the responsibility of the Contractor. Immediately upon becoming aware of such damage, Contractor shall notify the Purchasing Entity placing the Order.
- 9.4 Packaging.** All products must be delivered in the manufacturer's standard package. Costs must include all packing and/or crating charges. Cases must be of durable construction, in good condition, properly labeled and suitable in every respect for storage and handling of contents. Each shipping carton must be marked with the commodity, brand, quantity, item code number and the Purchasing Entity's Purchase Order number.

X. Inspection and Acceptance

- 10.1 Laws and Regulations.** Any and all Products offered and furnished must comply fully with all applicable Federal, State, and local laws and regulations.
- 10.2 Applicability.** Unless otherwise specified in the Master Agreement, Participating Addendum, or ordering document, the terms of this Section IX will apply. This section is not intended to limit rights and remedies under the applicable commercial code.
- 10.3 Inspection.** All Products are subject to inspection at reasonable times and places before Acceptance. Contractor shall provide right of access to the Lead State, or to any other authorized agent or official of the Lead State or other Participating or Purchasing Entity, at reasonable times, to monitor and evaluate performance, compliance, and/or quality assurance requirements under this Master Agreement.
- 10.3.1** Products that do not meet specifications may be rejected. Failure to reject upon receipt, however, does not relieve the contractor of liability for material (nonconformity that substantially impairs value) latent or hidden defects subsequently revealed when goods are put to use.
- 10.3.2** Acceptance of such goods may be revoked in accordance with the provisions of the applicable commercial code, and the Contractor is liable for any resulting expense incurred by the Purchasing Entity related to the preparation and shipping of Product rejected and returned, or for which Acceptance is revoked.
- 10.4 Failure to Conform.** If any services do not conform to contract requirements, the Purchasing Entity may require the Contractor to perform the services again in conformity with contract requirements, at no increase in Order amount. When defects cannot be corrected by re-performance, the Purchasing Entity may require the Contractor to take necessary action to

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ensure that future performance conforms to contract requirements and reduce the contract price to reflect the reduced value of services performed.

- 10.5 Acceptance Testing.** Purchasing Entity may establish a process, in keeping with industry standards, to ascertain whether the Product meets the standard of performance or specifications prior to Acceptance by the Purchasing Entity.
- 10.5.1** The Acceptance Testing period will be thirty (30) calendar days, unless otherwise specified, starting from the day after the Product is delivered or, if installed by Contractor, the day after the Product is installed and Contractor certifies that the Product is ready for Acceptance Testing.
- 10.5.2** If the Product does not meet the standard of performance or specifications during the initial period of Acceptance Testing, Purchasing Entity may, at its discretion, continue Acceptance Testing on a day-to-day basis until the standard of performance is met.
- 10.5.3** Upon rejection, the Contractor will have fifteen (15) calendar days to cure. If after the cure period, the Product still has not met the standard of performance or specifications, the Purchasing Entity may, at its option: (a) declare Contractor to be in breach and terminate the Order; (b) demand replacement Product from Contractor at no additional cost to Purchasing Entity; or, (c) continue the cure period for an additional time period agreed upon by the Purchasing Entity and the Contractor.
- 10.5.4** Contractor shall pay all costs related to the preparation and shipping of Product returned pursuant to the section.
- 10.5.5** No Product will be deemed Accepted and no charges will be paid until the standard of performance or specification is met.

XI. Warranty

- 11.1 Applicability.** Unless otherwise specified in the Master Agreement, Participating Addendum, or ordering document, the terms of this Section X will apply.
- 11.2 Warranty.** For a period of time as specified in the Proposal, the Contractor warrants that: (a) the Product performs according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the Purchasing Entity has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects.
- 11.3 Breach of Warranty.** Upon breach of the warranty set forth above, the Contractor will repair or replace (at no charge to the Purchasing Entity) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made.
- 11.4 Rights Reserved.** The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation, actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.
- 11.5 Warranty Period Start Date.** The warranty period will begin upon Acceptance, as set forth in Section IX.

XII. Product Title

- 12.1 Conveyance of Title.** Upon Acceptance by the Purchasing Entity, Contractor shall convey to Purchasing Entity title to the Product free and clear of all liens, encumbrances, or other security interests.
- 12.2 Embedded Software.** Transfer of title to the Product must include an irrevocable and perpetual license to use any Embedded Software in the Product. If Purchasing Entity subsequently transfers title of the Product to another entity, Purchasing Entity shall have the right to transfer the

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license to use the Embedded Software with the transfer of Product title. A subsequent transfer of this software license will be at no additional cost or charge to either Purchasing Entity or Purchasing Entity's transferee.

- 12.3 License of Pre-Existing Intellectual Property.** Contractor grants to the Purchasing Entity a nonexclusive, perpetual, royalty-free, irrevocable, license to use, publish, translate, reproduce, transfer with any sale of tangible media or Product, perform, display, and dispose of the Intellectual Property, and its derivatives, used or delivered under this Master Agreement, but not created under it ("Pre-existing Intellectual Property"). The Contractor shall be responsible for ensuring that this license is consistent with any third-party rights in the Pre-existing Intellectual Property.

XIII. Indemnification

- 13.1 General Indemnification.** The Contractor shall defend, indemnify and hold harmless NASPO, NASPO ValuePoint, the Lead State, Participating Entities, and Purchasing Entities, along with their officers and employees, from and against third-party claims, damages or causes of action including reasonable attorneys' fees and related costs for any death, injury, or damage to tangible property arising from any act, error, or omission of the Contractor, its employees or subcontractors or volunteers, at any tier, relating to performance under this Master Agreement.

- 13.2 Intellectual Property Indemnification.** The Contractor shall defend, indemnify and hold harmless NASPO, NASPO ValuePoint, the Lead State, Participating Entities, Purchasing Entities, along with their officers and employees ("Indemnified Party"), from and against claims, damages or causes of action including reasonable attorneys' fees and related costs arising out of the claim that the Product or its use infringes Intellectual Property rights of another person or entity ("Intellectual Property Claim").

- 13.2.1** The Contractor's obligations under this section will not extend to any combination of the Product with any other product, system or method, unless the Product, system or method is:

13.2.1.1 provided by the Contractor or the Contractor's subsidiaries or affiliates;

13.2.1.2 specified by the Contractor to work with the Product;

13.2.1.3 reasonably required to use the Product in its intended manner, and the infringement could not have been avoided by substituting another reasonably available product, system or method capable of performing the same function; or

13.2.1.4 reasonably expected to be used in combination with the Product.

- 13.2.2** The Indemnified Party shall notify the Contractor within a reasonable time after receiving notice of an Intellectual Property Claim. Even if the Indemnified Party fails to provide reasonable notice, the Contractor shall not be relieved from its obligations unless the Contractor can demonstrate that it was prejudiced in defending the Intellectual Property Claim resulting in increased expenses or loss to the Contractor. If the Contractor promptly and reasonably investigates and defends any Intellectual Property Claim, it shall have control over the defense and settlement of the Intellectual Property Claim. However, the Indemnified Party must consent in writing for any money damages or obligations for which it may be responsible.

- 13.2.3** The Indemnified Party shall furnish, at the Contractor's reasonable request and expense, information and assistance necessary for such defense. If the Contractor fails to vigorously pursue the defense or settlement of the Intellectual Property Claim, the Indemnified Party may assume the defense or settlement of the Intellectual Property Claim and the Contractor shall be liable for all costs and expenses, including reasonable attorneys' fees and related costs, incurred by the Indemnified Party in the pursuit of the Intellectual Property Claim.

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- 13.2.4** Unless otherwise set forth herein, Section 12.2 is not subject to any limitations of liability in this Master Agreement or in any other document executed in conjunction with this Master Agreement.

XIV. Insurance

- 14.1 Term.** Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. A Participating Entity may negotiate alternative Insurance requirements in their Participating Addendum.
- 14.2 Class.** Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of A.M. Best's Insurance Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option, result in termination of its Participating Addendum.
- 14.3 Coverage.** Coverage must be written on an occurrence basis. The minimum acceptable limits will be as indicated below:
- 14.3.1** Contractor shall maintain Commercial General Liability insurance covering premises operations, independent contractors, products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence and \$2 million general aggregate;
- 14.3.2** Contractor shall maintain Automobile Liability insurance with a minimum combined single limit per accident of not less than \$1 million;
- 14.3.3** Contractor shall maintain Workers Compensation insurance in compliance with the Workers Compensation law of the state of the Contractor's headquarters. Employers Liability is included with a minimum limit of \$1 million per accident/per disease/per employee.
- 14.4 Notice of Cancellation.** Contractor shall pay premiums on all insurance policies. Contractor shall provide notice to a Participating Entity who is a state within five (5) business days after Contractor is first aware of expiration, cancellation or nonrenewal of such policy or is first aware that cancellation is threatened or expiration, nonrenewal or expiration otherwise may occur.
- 14.5 Notice of Endorsement.** Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) provides that written notice of cancellation will be delivered in accordance with the policy provisions, and (2) provides that the Contractor's liability insurance policy will be primary, with any liability insurance of any Participating State as secondary and noncontributory.
- 14.6 Participating Entities.** Contractor shall provide to Participating States and Participating Entities the same insurance obligations and documentation as those specified in Section XIII, except the endorsement is provided to the applicable Participating State or Participating Entity.
- 14.7 Furnishing of Certificates.** Contractor shall furnish to the Lead State copies of certificates of all required insurance in a form sufficient to show required coverage within thirty (30) calendar days of the execution of this Master Agreement and prior to performing any work. Copies of renewal certificates of all required insurance will be furnished within thirty (30) days after any renewal date to the applicable state Participating Entity. Failure to provide evidence of coverage may, at the sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.
- 14.8 Disclaimer.** Insurance coverage and limits will not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

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XV. General Provisions

15.1 Records Administration and Audit

- 15.1.1** The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and Orders placed by Purchasing Entities under it to the extent and in such detail as will adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or orders placed by a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right will survive for a period of six (6) years following termination of this Agreement or final payment for any order placed by a Purchasing Entity against this Master Agreement, whichever is later, or such longer period as is required by the Purchasing Entity's state statutes, to assure compliance with the terms hereof or to evaluate performance hereunder.
- 15.1.2** Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or Orders or underpayment of fees found as a result of the examination of the Contractor's records.
- 15.1.3** The rights and obligations herein exist in addition to any quality assurance obligation in the Master Agreement that requires the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

15.2 Confidentiality, Non-Disclosure, and Injunctive Relief

- 15.2.1 Confidentiality.** Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity or Purchasing Entity's clients.
- 15.2.1.1** Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information").
- 15.2.1.2** Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information.
- 15.2.1.3** Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity; or (6) is independently developed by employees, agents or subcontractors of Contractor who can be shown to have had no access to the Confidential Information.
- 15.2.2 Non-Disclosure.** Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell,

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assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement.

- 15.2.2.1** Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information.
- 15.2.2.2** Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person.
- 15.2.2.3** Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information.
- 15.2.2.4** Notwithstanding the foregoing, Contractor may keep one (1) copy of such Confidential Information necessary for quality assurance, audits, and evidence of the performance of this Master Agreement.
- 15.2.3** **Injunctive Relief.** Contractor acknowledges that Contractor's breach of Section 14.2 would cause irreparable injury to the Purchasing Entity that cannot be inadequately compensated in monetary damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business interests of Purchasing Entity and are reasonable in scope and content.
- 15.2.4** **Purchasing Entity Law.** These provisions will be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.
- 15.2.5** **NASPO ValuePoint.** The rights granted to Purchasing Entities and Contractor's obligations under this section will also extend to NASPO ValuePoint's Confidential Information, including but not limited to Participating Addenda, Orders or transaction data relating to Orders under this Master Agreement that identify the entity/customer, Order dates, line-item descriptions and volumes, and prices/rates. This provision does not apply to disclosure to the Lead State, a Participating State, or any governmental entity exercising an audit, inspection, or examination pursuant to this Master Agreement. To the extent permitted by law, Contractor shall notify the Lead State of the identity of any entity seeking access to the Confidential Information described in this subsection.
- 15.2.6** **Public Information.** This Master Agreement and all related documents are subject to disclosure pursuant to the Lead State's public information laws.

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15.3 Assignment/Subcontracts

15.3.1 Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in part, without the prior written approval of the Lead State.

15.3.2 The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties, to NASPO ValuePoint and other third parties.

15.4 Changes in Contractor Representation. The Contractor must, within ten (10) calendar days, notify the Lead State in writing of any changes in the Contractor's key administrative personnel managing the Master Agreement. The Lead State reserves the right to approve or reject changes in key personnel, as identified in the Contractor's proposal. The Contractor shall propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.

15.5 Independent Contractor. Contractor is an independent contractor. Contractor has no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and shall not hold itself out as agent except as expressly set forth herein or as expressly set forth in an applicable Participating Addendum or Order.

15.6 Cancellation. Unless otherwise set forth herein, this Master Agreement may be canceled by either party upon 60 days' written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon thirty (30) days' written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision will not affect the rights and obligations attending Orders outstanding at the time of cancellation, including any right of a Purchasing Entity to indemnification by the Contractor, rights of payment for Products delivered and accepted, rights attending any warranty or default in performance in association with any Order, and requirements for records administration and audit. Cancellation of the Master Agreement due to Contractor default may be immediate.

15.7 Force Majeure. Neither party to this Master Agreement shall be held responsible for delay or default caused by fire, riot, unusually severe weather, other acts of God, or acts of war which are beyond that party's reasonable control. The Lead State may terminate this Master Agreement upon determining such delay or default will reasonably prevent successful performance of the Master Agreement.

15.8 Defaults and Remedies

15.8.1 The occurrence of any of the following events will be an event of default under this Master Agreement:

15.8.1.1 Nonperformance of contractual requirements;

15.8.1.2 A material breach of any term or condition of this Master Agreement;

15.8.1.3 Any certification, representation or warranty by Contractor in response to the solicitation or in this Master Agreement that proves to be untrue or materially misleading;

15.8.1.4 Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or

15.8.1.5 Any default specified in another section of this Master Agreement.

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- 15.8.2** Upon the occurrence of an event of default, the Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of fifteen (15) calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure will not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- 15.8.3** If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and the Lead State shall have the right to exercise any or all of the following remedies:
- 15.8.3.1** Any remedy provided by law;
 - 15.8.3.2** Termination of this Master Agreement and any related Contracts or portions thereof;
 - 15.8.3.3** Assessment of liquidated damages as provided in this Master Agreement;
 - 15.8.3.4** Suspension of Contractor from being able to respond to future bid solicitations;
 - 15.8.3.5** Suspension of Contractor's performance; and
 - 15.8.3.6** Withholding of payment until the default is remedied.
- 15.8.4** Unless otherwise specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity shall provide a written notice of default as described in this section and shall have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in an Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions will be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.
- 15.9 Waiver of Breach.** Failure of the Lead State, Participating Entity, or Purchasing Entity to declare a default or enforce any rights and remedies will not operate as a waiver under this Master Agreement, any Participating Addendum, or any Purchase Order. Any waiver by the Lead State, Participating Entity, or Purchasing Entity must be in writing. Waiver by the Lead State or Participating Entity of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity with respect to any Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order will not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, any Participating Addendum, or any Purchase Order.
- 15.10 Debarment.** The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in public procurement or contracting by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

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15.11 No Waiver of Sovereign Immunity

- 15.11.1** In no event will this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of the Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.
- 15.11.2** This section applies to a claim brought against the Participating Entities who are states only to the extent Congress has appropriately abrogated the state's sovereign immunity and is not consent by the state to be sued in federal court. This section is also not a waiver by the state of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

15.12 Governing Law and Venue

- 15.12.1** The procurement, evaluation, and award of the Master Agreement will be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award will be governed by the law of the state serving as Lead State. The construction and effect of any Participating Addendum or Order against the Master Agreement will be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's state.
- 15.12.2** Unless otherwise specified in the RFP, venue for any protest, claim, dispute, or action relating to the procurement, evaluation, or award, or concerning the terms of this Master Agreement, will be in the Nineteenth Judicial District Court, Parish of East Baton Rouge, State of Louisiana. If the Nineteenth Judicial District Court lacks jurisdiction over the protest, claim, dispute, or action, and such protest, claim, dispute, or action must be brought in a federal forum, venue will be in the United States District Court for the Middle District of Louisiana.
- 15.12.3** Venue for any protest, claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum will be in the Purchasing Entity's state.
- 15.12.4** If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; a Participating State if a named party; the state where the Participating Entity or Purchasing Entity is located if either is a named party.

15.13 Assignment of Antitrust Rights. Contractor irrevocably assigns to a Participating Entity who is a state any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's state antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided in that state for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at the Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action.

15.14 Survivability. Unless otherwise explicitly set forth in a Participating Addendum or Order, the terms of this Master Agreement as they apply to the Contractor, Participating Entities, and Purchasing Entities, including but not limited to pricing and the reporting of sales and payment of administrative fees to NASPO ValuePoint, shall survive expiration of this Master Agreement and shall continue to apply to all Participating Addenda and Orders until the expiration thereof.

15.15 Contractor's Cooperation. The Contractor has the duty to fully cooperate with the Lead State, NASPO ValuePoint, a Participating Entity, and a Purchasing Entity and provide any and all

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requested information or documentation to the Lead State, NASPO ValuePoint, Participating Entity, or Purchasing Entity when requested. This applies even if this Master Agreement is terminated and/or a lawsuit is filed.

15.16 Federal Clauses.

15.16.1 Compliance with Civil Rights Laws. The Contractor agrees to abide by the requirements of the following as applicable: Title VI and Title VII of the Civil Rights Act of 1964, as amended by the Equal Employment Opportunity Act of 1972, Federal Executive Order 11246 as amended, the Federal Rehabilitation Act of 1973 as amended, the Vietnam Era Veteran's Readjustment Assistance Act of 1974, Title IX of the Education Amendments of 1972, the Age Discrimination Act of 1975, the Fair Housing Act of 1968 as amended, and Contractor agrees to abide by the requirements of the Americans with Disabilities Act of 1990.

Contractor agrees not to discriminate in its employment practices, and will render services under this Contract without regard to race, color, religion, sex, national origin, veteran status, political affiliation, disability or age in any matter relating to employment. Any act of discrimination committed by Contractor, or failure to comply with these statutory obligations when applicable shall be grounds for termination of this Contract.

15.16.2 Anti-Kickback Clause. The Contractor hereby agrees to adhere to the mandate dictated by the Copeland "Anti-Kickback" Act which provides that each Contractor or subgrantee shall be prohibited from inducing, by any means, any person employed in the completion of work, to give up any part of the compensation to which he is otherwise entitled.

15.16.3 Clean Air Act. The Contractor hereby agrees to adhere to the provisions which require compliance with all applicable standards, orders or requirements issued under Section 306 of the Clean Air Act which prohibits the use under non-exempt Federal contracts, grants or loans of facilities included on the Environmental Protection Agency (EPA) list of Violating Facilities.

15.16.4 Energy Policy and Conservation Act. The Contractor hereby recognizes the mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plan issued in compliance with the Energy Policy and Conservation Act (P.L. 94-163).

15.16.5 Clean Water Act. The Contractor hereby agrees to adhere to the provisions which require compliance with all applicable standards, orders, or requirements issued under Section 508 of the Clean Water Act which prohibits the use under non-exempt Federal contracts, grants or loans of facilities included on the Environmental Protection Agency (EPA) List of Violating Facilities.

15.16.6 Anti-Lobbying and Debarment Act. The Contractor will be expected to comply with Federal statutes required in the Anti-Lobbying Act and the Debarment Act.

15.16.7 Buy America. Contractor's compliance with Buy America Requirements was submitted with Contractor's Proposal and is attached to this Master Agreement.

15.17 E-Verify. The Contractor shall comply with the provisions of federal law pertaining to E-Verify in the performance of services under this Contract.

15.18 Headings. Descriptive headings in this Master Agreement are for convenience only and shall not affect the construction of this Master Agreement or meaning of contractual language.

15.19 Severability. If any term or condition of this Master Agreement or the application thereof is held invalid, such invalidity shall not affect other terms, conditions, or applications which can be given effect without the invalid term, condition or application; to this end the terms and conditions of this Master Agreement are declared severable.

15.20 Complete Agreement. This is the complete agreement between the parties with respect to the subject matter and all prior discussions and negotiations are merged into this agreement. This Master Agreement is entered into with neither party relying on any statement or representation

**Master Agreement for
VEHICLE LIFTS AND GARAGE ASSOCIATED EQUIPMENT**

made by the other party not embodied in this Master Agreement and there are no other agreements or understanding changing or modifying the terms.

IN WITNESS WHEREOF, the parties have executed this Contract.

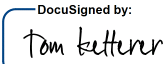
CONTRACTOR SIGNATURE:

By: 
Name: Bill Gibson

Title: vp

Date: 4/19/2023

STATE OF LOUISIANA SIGNATURE:

By: 
Name: Tom Ketterer

Title: Director of State Procurement

Date: 4/20/2023

Master Agreement for
VEHICLE LIFTS AND GARAGE ASSOCIATED EQUIPMENT
Solicitation Number Doc554414018



Attachment A SCOPE OF WORK

I. Overview and Definitions

The Contractor shall provide the following categories of Deliverables to the Lead State, Participating Entities, and Purchasing Entities:

- A. Vehicle Lifts and Shop Equipment for light- and heavy-duty vehicles; and
- B. Garage Associated Equipment.

Definitions

- A. **ALI** means the Automotive Lift Institute, Inc.
- B. **ANSI** means the American National Standards Institute.

II. Master Agreement Deliverables

- A. **Vehicle Lifts and Accessories.** All vehicle lifts and accessories available under the Master Agreement shall meet the current Automotive Lift Institute, Inc. (ALI) certifications and should comply with the American National Standards Institute (ANSI) standards. All standard lifts shall be ALI certified and posted on the ALI website (<http://www.autolift.org/>). Vehicles Lifts and accessories shall comply with all federal, state, and local laws, regulations, and safety standards. Any lifts and accessories purchased under this contract shall be delivered with all standard equipment for operational use along with additional accessories and manuals/literature requested.

Garage Associated Equipment. Garage Associated Equipment and Accessories shall comply with all federal, state, and local laws, regulations and safety standards. Only equipment complying with ANSI standards should be provided under this Master Agreement. Garage equipment shall be new and the most current production model. Any shop equipment and accessories purchased under this contract shall be delivered with all standard equipment for operational use along with additional accessories and manuals/literature requested.

III. Contractor Responsibilities and Tasks

- A. Contractor shall perform site inspections at no additional charge. The purpose of the site inspection is to obtain a product recommendation from the Contractor. Upon completion of a site visit, Contractor shall provide the following:
 - 1. Lift and accessory recommendation
 - 2. Contract pricing, and
 - 3. Installation cost.
- B. Contractor recommendations are not required to be purchased.
- C. Contractor shall provide installation and repair services of any equipment purchased under this contract and should be able to provide deconstruction and removal of existing equipment.
- D. Contractor shall provide training in the safe operation of purchased equipment, as requested.
- E. For vehicle lifts, Contractor shall be either the manufacturer of the lift as named on ALI lift certification documents or an authorized distributor for the manufacturer of the lift as named on ALI lift certification documents.
- F. For garage-associated equipment, the Contractor shall be either the manufacturer or an authorized distributor of the equipment.

**Master Agreement for
VEHICLE LIFTS AND GARAGE ASSOCIATED EQUIPMENT**

Solicitation Number Doc554414018



- G.** The Contractor shall supply a list of all authorized distributors by State.
- H.** For vehicle lifts, Contractor shall provide a minimum warranty of one (1) year on all components and labor.
- I.** For garage-associated equipment, Contractor shall provide a warranty on all components and labor.
- J.** Contractor shall be responsible for any of the following costs that are a result of equipment/mechanical failures incurred under normal operation conditions during the warranty period:
 - 1.** Inspections
 - 2.** Adjustments
 - 3.** Parts
 - 4.** Labor
 - 5.** Travel, pickup and/or delivery costs.
- K.** All equipment must meet federal and state safety requirements at the time of purchase.
- L.** Contractor shall provide authorized certified manufacturer technicians for all needed warranty and non-warranty repairs and preventative maintenance. Parts and workmanship shall be in compliance with OEM and the applicable ANSI and/or ALI standards.
- M.** Contractor shall be able to service a physical address within the Continental United States during relevant local working hours.

IV. Lead State Responsibilities and Tasks

- A.** The Lead State and Participating States will measure and evaluate the Contractor's performance quarterly to ensure contract requirements are being met.

Appendix 2

A.4 BUY AMERICA REQUIREMENTS

49 U.S.C. 5323(j)

49 C.F.R. part 661

Applicability to Contracts

FTA's Buy America law and regulations apply to projects that involve the purchase of more than \$150,000 of iron, steel, manufactured goods, or rolling stock to be delivered to the recipient to be used in an FTA assisted project. FTA cautions that its Buy America regulations are complex. Recipients can obtain detailed information on FTA's Buy America regulation at: [The Federal Transit Administration's Buy America website](#).

Flow Down

The Buy America requirements flow down from FTA recipients and subrecipients to first tier contractors, who are responsible for ensuring that lower tier contractors and subcontractors are in compliance.

Model Clause/Language

The Buy America regulation at 49 C.F.R. § 661.13 requires notification of the Buy America requirements in a recipients' bid or request for proposal for FTA funded contracts. Recipients can draw on the following language for inclusion in their federally funded procurements. Note that recipients are responsible for including the correct Buy America certification based on what they are acquiring. Recipients should not include both the rolling stock and steel, iron, or manufactured products certificates in the documents unless acquiring both in the same procurement.

Buy America

The contractor agrees to comply with 49 U.S.C. 5323(j) and 49 C.F.R. part 661, which provide that Federal funds may not be obligated unless all steel, iron, and manufactured products used in FTA funded projects are produced in the United States, unless a waiver has been granted by FTA or the product is subject to a general waiver. General waivers are listed in 49 C.F.R. § 661.7. Separate requirements for rolling stock are set out at 49 U.S.C. 5323(j)(2)(C) and 49 C.F.R. § 661.11.

The [bidder or offeror] must submit to [Recipient] the appropriate Buy America certification below with its [bid or offer]. Bids or offers that are not accompanied by a completed Buy America certification will be rejected as nonresponsive.

In accordance with 49 C.F.R. § 661.6, for the procurement of steel, iron or manufactured products, use the certifications below.

Certificate of Compliance with Buy America Requirements

The bidder or offeror hereby certifies that it will comply with the requirements of 49 U.S.C. 5323(j)(1), and the applicable regulations in 49 C.F.R. part 661.

Date: Jan. 25, 2023

Signature: 

Company: ARI Phoenix, Inc.

Name: Tekla Goodwin

Title: Contracts Specialist

Certificate of Non-Compliance with Buy America Requirements

The bidder or offeror hereby certifies that it cannot comply with the requirements of 49 U.S.C. 5323(j), but it may qualify for an exception to the requirement pursuant to 49 U.S.C. 5323(j)(2), as amended, and the applicable regulations in 49 C.F.R. § 661.7.

Date: _____

Signature: _____

Company: _____

Name: _____

Title: _____

ARI Phoenix, Inc. (d/b/a ARI-Hetra) 11163 Woodward Lane Sharonville, OH 45241 800-562-3250 info@ari-hetra.com www.ari-hetra.com				
				Eff. 4/1/2025
ARI-HETRA Part Number	Category	Product Description No intallation required; set up and training provided (CONUS)	NASPO Net Price (freight not included in price; shipped FOB destination, freight prepaid and added)	Complies with Buy America Yes/No
WS-12630	Tire Changers	Electro-Hydraulic Tire Changer, 3,086 Lbs Cap., 63" Dia., 31" Width, 220V 3-Ph (8.5 amps)	\$15,415.59	No
WS-12630-1	Tire Changers	Electro-Hydraulic Tire Changer, 3,086 Lbs Cap., 63" Dia., 31" Width, 220V 1-Ph	\$16,062.99	No
WS-12645	Tire Changers	Electro-Hydraulic Semi-Automatic Tire Changer, 2,645 Lbs Cap., 88" Dia., 45" Width, 220V 3-Ph	\$20,618.03	No
WS-12650	Tire Changers	Electro-Hydraulic Automatic Tire Changer, 3,086 Lbs Cap., 90" Dia., 49" Width, 220V 3-Phase	\$30,724.94	No
WS-19660	Tire Changers	Electro-Hydraulic Super Automatic Tire Changer 4,500 Lbs Cap., 112" Dia., 60" Width, 220V 3-Ph - More powerful chuck motor 4-5 HP (vs. 3-4 HP on standard), wiring harness with larger AWG gauge wiring, also includes larger contactors, fuses, etc., thicker chuck arm shaft bearings, enhanced chuck gear design-new metal alloy and wider 30mm gear width, but save overall diameter. Also included is a new valve for smoothly raising and lowering larger tires	\$37,193.13	No
WS-22670	Tire Changers	Hydraulic Automatic Tire Changer 6,613 Lbs Cap., 118" Dia., 71" Width, wireless remote control with backup cable, 220V 3-PH 20AMP. Truck, bus, tractor, agricultural, OTR tires.	\$54,674.59	No
WS-25TC30	Tire Changers	Electro-Hydraulic Tire Changer, automatic carriage, manual tool arm and tool head, 2,645 Lbs Cap., 65" Dia., 34" Width, hardwired remote control, 220V 3-Phase. Truck, bus, and super single tires.	\$13,975.54	No
WS-25TC45	Tire Changers	Electro-Hydraulic Tire Changer, automatic carriage, manual tool arm and tool head, 4,410 Lbs Cap., 91" Dia., 45" Width, hardwired remote control, 220V 3-Phase. Truck, bus, tractor, agricultural, OTR tires.	\$18,174.51	No
WS-25TC50	Tire Changers	Electro-Hydraulic Tire Changer, automatic carriage, tool arm and tool head, 4,410 Lbs Cap., 91" Dia., 52" Width, Wireless remote control w/ backup cable, 220V 3-Phase. Truck, bus, tractor, agricultural, OTR tires.	\$26,276.14	No
WS-12880	Wheel Balancers	Heavy-Duty Wheel Balancer - Red Digital Display - 110V 1-PH	\$11,732.05	No
WS-12890	Wheel Balancers	Heavy-Duty Computerized Wheel Balancer - LCD Computer Display - 110V 1-PH	\$13,105.70	No
WS-25WB10	Wheel Balancers	Heavy-Duty Hand Crank Wheel Balancer - MUST HAND CRANK FOR TIRE ROTATION AND WHEEL LIFT - for car and heavy-duty truck wheels - LCD Computer Display with rechargeable battery - 110V 1-PH battery recharger with NEMA 5-15-P plug.	\$5,467.21	No
WS-25WB30	Wheel Balancers	Heavy-Duty Digital Wheel Balancer - for car and heavy-duty truck wheels - wheel lift included - red LED display - 110V 1-PH with NEMA 5-15-P plug.	\$7,877.53	No
WS-25WB50	Wheel Balancers	Heavy-Duty Computer Wheel Balancer - for car and heavy-duty truck wheels - wheel lift included - LCD Computer Display - 110V 1-PH with NEMA 5-15-P plug.	\$9,847.12	No
WS-BL44	Brake Lathes	On-Vehicle Disc Brake Lathe W/Rheostat, 220V 60HZ 1-Phase. Includes hub adapter AA0251 - 10 bolt x 335mm.	\$22,208.31	No

WS-BL44-T	Brake Lathes	On-Vehicle Disc Brake Lathe w/Rheostat, 220V 60Hz 1-Phase, includes Height Extension Kit (13.75" taller than standard overall height). Will only work with in-ground or mobile lift on tall stands. Not compatible with drive-on lifts. Includes hub adapter AA0251 - 10 bolt x 335mm.	\$22,821.68	No
WS-KPP143	King Pin Press	Heavy-Duty King Pin Press, Compression Force 143,000 Lb.	\$9,017.12	No
WS-18-HR	Brake Maintenance Tools	Brake Hub Removal Jack with Tool Tray, 1,100 lb Capacity. Includes 9307 & 9316 universal adapters.	\$5,572.62	No
WS-18-HR-P	Brake Maintenance Tools	Brake Hub Removal Jack with Tool Tray, Pneumatic pump, 1,100 lb Capacity. Includes 9307 & 9316 universal adapters.	\$6,519.65	No
WS-18-HR-T	Brake Maintenance Tools	Brake Hub Removal Jack with Tool Tray. TALL VERSION. 1,100 lbs. max. capacity. Includes 9307 & 9316 universal adapters.	\$5,988.45	No
WS-18-HR-PT	Brake Maintenance Tools	Includes 9307 & 9316 universal adapters. Hub removal jack with tool tray. TALL VERSION. Pneumatic pump, 1,100 lbs. max. capacity.	\$7,456.72	No
WS-18-BC	Brake Maintenance Tools	Brake Caliper Jack with Tool Tray and Hub Removal Strap, 330 lb Capacity. Includes 8811 extension bar and the 8806 & 8807 adapters.	\$2,962.27	No
WS-18-BC-T	Brake Maintenance Tools	Caliper jack with tool tray and hub removal strap. TALL VERSION. 330 lbs. max. capacity. Includes 8811 extension bar and the 8806 & 8807 adapters.	\$3,095.07	No
WS-21-Splitter	Brake Maintenance Tools	Hub and Rotor Splitter	\$3,951.63	No
WS-AH20330	Wheel Dollies	Manual High Lift Wheel Dolly, 1500 Lb Capacity	\$3,488.49	No
WS-AH20440	Wheel Dollies	Air-Operated High Lift Wheel Dolly, 1500 Lb. Capacity	\$4,548.40	No
AH-80330	Wheel Dollies	Battery Powered High Lift Wheel Dolly, 53" Diameter Tires, 2000 Lb. Capacity	\$10,058.77	Yes
WS-35026	Inflation Cages	Tire Inflation Safety Cage For Tires 50" Diameter And 26" Wide	\$7,845.16	Yes
WS-35026-70	Inflation Cages	Automatic Tire Inflation Safety Cage For Tires 70" Dia. And 27" Wide	\$11,776.87	Yes
WS-16215	Floor Jacks	Two-Step Air/Hydraulic Jack, 44,000/88 lb Capacity, Min. Height 6.5" Max. Height 13.5". Includes adapters A02354, A02406 and A02410.	\$2,479.21	No
WS-16300	Floor Jacks	Two-Step Air/Hydraulic Jack, 44,000/88 lb Capacity, 8.5" Min. Height, 17" Max. Height. Includes adapters A02354, A02406 and A02410.	\$3,126.61	No
WS-16236	Floor Jacks	Three-Step Air/Hydraulic Jack, 40,000/66/132 lb Capacity, Min. Height 7", Max. Height 16.5". Includes adapters A02354, A02406 and A02410.	\$3,611.33	No
WS-16124	Floor Jacks	Three-Step Air/Hydraulic Jack, 33,000/66,000/132,000 lb Capacity, 4.75" Min. Height, 10" Max. Height	\$4,204.78	No
WS-16415	Floor Jacks	Four-Step Air/Hydraulic Jack, 33,000/55,000/110,000/176,000 lb Capacity, 7" Min. Height, 19" Max. Height. Includes adapters A02354, A02406 and A02410.	\$4,527.65	No
WS-1945	Floor Jacks	Military Floor Jack - hydraulic jack that lifts the front or rear of military vehicles. 45,000 lbs. (22.5 Tons) capacity. 18" height pistons (this is 28" off the ground) with interchangeable quick connects. Includes adapters (pairs) 4101, 4102, 4103 and 4105. LIFTING SHACKLES SOLD SEPARATELY.	\$10,186.59	No
WS-24LPJ	Floor Jacks	Hydraulic jack with hand pump. 9.9/5.5 ton capacity. Net Weight 66 lb. Stroke 10.8 in. Minimum height 1 in.	\$2,212.78	No
WS-AHMPJ1226	Pit Jack	Pit Jack. 26,000 Lb. Capacity (12 Metric Ton), Twin Ram Air-Operated Pump	\$7,175.35	No
WS-AHMPJ2044	Pit Jack	Pit Jack. 44,000 Lb. Capacity (20 Metric Ton), Twin Ram Air-Operated Pump (old Part # AH-MPJ-20-44)	\$8,548.17	No

WS-AHMPJ4088	Pit Jack	Pit Jack. 88,000 Lb. Capacity (40 Metric Ton), Twin Ram Air-Operated Pump (old Part # AH-MPJ-40-88)	\$15,195.64	No
WSA-4250	Pit Jack Accessory	Spreader Beam Rated For 22,000 lbs. 48.75" wide.	\$818.38	No
WSA-4350	Pit Jack Accessory	Spreader Beam Rated For 22,000 lbs., 55" wide.	\$818.38	No
WSA-4450	Pit Jack Accessory	Spreader Beam Rated For 22,000 lbs. 60.75" wide.	\$818.38	No
WS-MobileAlign	Alignment	Precise wheel alignment for heavy vehicles used with or without a vehicle lift. Motorized camera beam movement follows the movements of the vehicle at any desired position. Suitable for a wide range of vehicles, from multi-axle buses and trucks to trailers and cars. 110V 1-PH. Standard Equipment: PC, Monitor, Keyboard & Mouse - Qty. 1 Set of Wheel bracket, rim size 12" to 24" - Qty. 4 Target Plates - Qty. 4 Rotary plate (7 tons) - Qty. 2 Brake pedal lock - Qty. 1 Steering lock - Qty. 1 Rim locking pins with adaptor - Qty. 16 Brake pedal lock for cars & LCVs and for bus/truck - Qty. 1 Wheel Chocks - Qty. 2 Car alignment kit - Qty. 1	\$31,672.80	No
WS-25EV-E	EV Battery Lift	EV Battery Lift 4,500 lbs. Service heavy-duty truck and bus hybrid and electric vehicles. Platform 43" x 81.5" tilts in three directions. Surface table with 4" x 4" grid pattern and M10 holes. Includes remote control. 110V.	\$9,128.34	No
WS-25EV-P	EV Battery Lift	EV Battery Lift 4,500 lbs. Service heavy-duty truck and bus hybrid and electric vehicles. Platform 43" x 81.5" tilts in three directions. Surface table with 4" x 4" grid pattern and M10 holes. Includes remote control. Pneumatic.	\$9,128.34	No
WARRANTY:	www.ari-hetra.com/warranty/			
SERVICE RATES: (non-discounted)	ARI-Hetra Service Rates (non-discounted options; prices subject to change)	Description (annual PM service on Lifts recommended)	Price	
	Travel	Per Hour	\$140.00	
	Labor	Per Hour	\$165.00	
	PM2	Preventative Maintenance & Safety Inspection on 2-post Mobile Column Lift system.	\$674.00	
	PM4	Preventative Maintenance & Safety Inspection on 4-post Mobile Column Lift system.	\$1,100.00	
	PM6	Preventative Maintenance & Safety Inspection on 6-post Mobile Column Lift system.	\$1,388.00	
		<i>Costs for Repair Parts additional. PM rates include travel to a customer's site. Rates subject to change.</i>		

	PM HDXL	Preventative Maintenance & Safety Inspection	\$1,100.00	
	PM BALANCER	Preventative Maintenance & Safety Inspection	\$695.00	
	PM TIRE CHANGER	Preventative Maintenance & Safety Inspection	\$695.00	
	PM Accessory	Preventative Maintenance & Safety Inspection	\$695.00	
	Customized Exhaust Extraction Systems:			
	Installation cost is additional and to be determined depending on project.			
	- All Mobile Column Lifts (BPW, CB, LP) are delivered products with no install necessary.			
	- Installation of Scissor or Platform Lifts (HDXL, HDPL models): \$7,850			

ARI Phoenix, Inc. (d/b/a ARI-Hetra) 11163 Woodward Lane Sharonville, OH 45241 800-562-3250 info@ari-hetra.com www.ari-hetra.com					Eff. 4/1/2025
	**Volume Discount Pricing	Line-Powered Lifts (LP's)	Other Lifts (Wireless BPW's or Cable Battery-Powered CB's)	All Else	
	\$1 to \$100K	20%	15%	17%	
	\$100,001 to \$125K	21%	16%	18%	
	\$125,001 to \$150K	22%	17%	19%	
	\$150,001 to \$250K	23%	18%	20%	
	\$250,001 to \$500K	24%	19%	21%	
	\$500,001 and up	25%	20%	22%	
ARI-HETRA Part Number	Category	Product Description No intallation required; set up and training provided (CONUS)	NASPO Net Price** (freight not included in price; product is shipped FOB destination, freight prepaid and added)	Complies with Buy America Yes/No	
BPW-9-2-M	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 2 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System.	\$26,143.45	Yes	
BPW-9-4-M	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 4 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System.	\$52,286.05	Yes	
BPW-9-6-M	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 6 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System.	\$78,429.50	Yes	
BPW-9-8-M	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 8 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 128000 lbs. Total System.	\$104,572.10	Yes	
BPW-9-2-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 2 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System.	\$26,719.75	Yes	
BPW-9-4-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 4 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System.	\$53,451.40	Yes	
BPW-9-6-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 6 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System.	\$77,835.35	Yes	
BPW-9-8-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 8 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 128000 lbs. Total System.	\$106,890.90	Yes	
BPW-10-2-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 2 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 36000 lbs. Total System.	\$27,188.10	Yes	
BPW-10-4-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 4 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 72000 lbs. Total System.	\$54,989.90	Yes	

BPW-10-6-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 6 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 108000 lbs. Total System.	\$82,489.95	Yes
BPW-10-8-AJ	Wireless Mobile Column Lift	Wireless, Battery Mobile Column Lift System, 8 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 144000 lbs. Total System.	\$109,978.10	Yes
CB-9-2-M	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 2 Columns, 16 in. Forks, 32.28" /820mm Medium Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System.	\$25,806.85	Yes
CB-9-4-M	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 4 Columns, 16 in. Forks, 32.28" /820mm Medium Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System.	\$51,601.80	Yes
CB-9-6-M	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 6 Columns, 16 in. Forks, 32.28" /820mm Medium Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System.	\$77,407.80	Yes
CB-9-8-M	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 8 Columns, 16 in. Forks, 32.28" /820mm Medium Width Carriage. 16000 lbs. per Column, 128000 lbs. Total System.	\$103,202.75	Yes
CB-9-2-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 2 Columns, 15 in. Forks, min 10.9" rim, 520mm to 900mm Adjustable Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System.	\$26,407.80	Yes
CB-9-4-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 4 Columns, 15 in. Forks, min 10.9" rim, 520mm to 900mm Adjustable Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System.	\$52,814.75	Yes
CB-9-6-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 6 Columns, 15 in. Forks, min 10.9" rim, 520mm to 900mm Adjustable Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System.	\$79,221.70	Yes
CB-9-8-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 8 Columns, 15 in. Forks, min 10.9" rim, 520mm to 900mm Adjustable Width Carriage. 16000 lbs. per Column, 128000 lbs. Total System.	\$105,629.50	Yes
CB-10-2-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 2 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 36000 lbs. Total System.	\$26,648.35	Yes
CB-10-4-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 4 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 72000 lbs. Total System.	\$53,295.85	Yes
CB-10-6-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 6 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 108000 lbs. Total System.	\$79,943.35	Yes
CB-10-8-AJ	Cable Connected, Battery Mobile Column Lift	Cable Connected, Battery Mobile Column Lift System, 8 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 144000 lbs. Total System.	\$106,590.85	Yes
LP-8-2-20	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 2 Columns, 20 in. Forks, 31.5"/800mm Width Carriage. EXTENDED BASE. 15000 lbs. per Column, 30000 lbs. Total System. Includes (1) interconnect cables, (1) dummy plug and (1) powerbox	\$25,588.80	Yes
LP-8-4-20	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 4 Columns, 20 in. Forks, 31.5"/800mm Width Carriage. EXTENDED BASE. 15000 lbs. per Column, 60000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox	\$50,386.40	Yes

LP-8-6-20	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 6 Columns, 20 in. Forks, 31.5"/800mm Width Carriage. EXTENDED BASE. 15000 lbs. per Column, 90000 lbs. Total System. Includes (5) interconnect cables, (1) dummy plug and (1) powerbox.	\$75,184.00	Yes
LP-8-2-20W	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 2 Columns, 20 in. Forks, 35.43"/900mm Wide Width Carriage. EXTENDED BASE. 15000 lbs. per Column, 30000 lbs. Total System. Includes (1) interconnect cables, (1) dummy plug and (1) powerbox	\$26,177.60	Yes
LP-8-4-20W	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 4 Columns, 20 in. Forks, 35.43"/900mm Wide Width Carriage. EXTENDED BASE. 15000 lbs. per Column, 60000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox	\$51,562.40	Yes
LP-8-6-20W	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 6 Columns, 20 in. Forks, 35.43"/900mm Wide Width Carriage. EXTENDED BASE. 15000 lbs. per Column, 90000 lbs. Total System. Includes (5) interconnect cables, (1) dummy plug and (1) powerbox.	\$76,948.00	Yes
LP-9-2-M	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 2 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System. Includes (1) interconnect cables, (1) dummy plug and (1) powerbox	\$23,440.80	Yes
LP-9-4-M	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 4 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox	\$46,078.40	Yes
LP-9-6-M	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 6 Columns, 16 in. Forks, 32.28"/820mm Medium Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System. Includes (5) interconnect cables, (1) dummy plug and (1) powerbox.	\$68,716.00	Yes
LP-9-2-XW	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 2 Columns, 16 in. Forks, 36.61"/930mm Extra Wide Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System. Includes (1) interconnect cables, (1) dummy plug and (1) powerbox	\$25,024.00	Yes
LP-9-4-XW	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 4 Columns, 16 in. Forks, 36.61"/930mm Extra Wide Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox	\$49,256.00	Yes
LP-9-6-XW	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 6 Columns, 16 in. Forks, 36.61"/930mm Extra Wide Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System. Includes (5) interconnect cables, (1) dummy plug and (1) powerbox.	\$73,488.00	Yes
LP-9-2-AJ	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 2 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 32000 lbs. Total System. Includes (1) interconnect cables, (1) dummy plug and (1) powerbox	\$24,028.80	Yes
LP-9-4-AJ	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 4 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 64000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox	\$47,254.40	Yes
LP-9-6-AJ	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 6 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System. Includes (5) interconnect cables, (1) dummy plug and (1) powerbox.	\$70,491.20	Yes
LP-10-2-AJ	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 2 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 36000 lbs. Total System. Includes (1) interconnect cables, (1) dummy plug and (1) powerbox	\$24,199.20	Yes
LP-10-4-AJ	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 4 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 72000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox	\$47,649.60	Yes

LP-10-6-AJ	Line Powered (3-Phase) Mobile Column Lift	Line Powered Mobile Column Lift System, 6 Columns, 13 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 18000 lbs. per Column, 108000 lbs. Total System. Includes (5) interconnect cables, (1) dummy plug and (1) powerbox.	\$71,101.60	Yes
HDXL-900	Scissor Lifts	Surface, 20,000 Capacity (lbs)	\$56,750.42	No
HDXL-900-G	Scissor Lifts	Surface, Galvanized, 20,000 Capacity (lbs)	\$75,167.29	No
HDXL-910	Scissor Lifts	Flush, 20,000 Capacity (lbs)	\$56,259.89	No
HDXL-910-G	Scissor Lifts	Flush, Galvanized, 20,000 Capacity (lbs)	\$74,517.40	No
HDXL-901	Scissor Lifts	Surface, 29,000 Capacity (lbs)	\$60,175.83	No
HDXL-901-G	Scissor Lifts	Surface, Galvanized, 29,000 Capacity (lbs)	\$79,704.07	No
HDXL-911	Scissor Lifts	Flush, 29,000 Capacity (lbs)	\$63,842.77	No
HDXL-911-G	Scissor Lifts	Flush, Galvanized, 29,000 Capacity (lbs)	\$84,562.06	No
HDXL-902	Scissor Lifts	Surface, 50,000 Capacity (lbs)	\$89,616.76	No
HDXL-902-G	Scissor Lifts	Surface, Galvanized, 50,000 Capacity (lbs)	\$118,698.30	No
HDXL-912	Scissor Lifts	Flush, 50,000 Capacity (lbs)	\$87,961.74	No
HDXL-912-G	Scissor Lifts	Flush, Galvanized, 50,000 Capacity (lbs)	\$109,912.75	No
HDXL-903	Scissor Lifts	Surface, 75,000 Capacity (lbs)	\$113,972.28	No
HDXL-903-G	Scissor Lifts	Surface, Galvanized, 75,000 Capacity (lbs)	\$150,959.57	No
HDXL-913	Scissor Lifts	Flush, 75,000 Capacity (lbs)	\$111,466.51	No
HDXL-913-G	Scissor Lifts	Flush, Galvanized, 75,000 Capacity (lbs)	\$147,641.23	No
HDXL-906	Scissor Lifts	Surface, 57,000 Capacity (lbs)	\$160,788.43	No
HDXL-906-G	Scissor Lifts	Surface, Galvanized, 57,000 Capacity (lbs)	\$182,024.81	No
HDXL-916	Scissor Lifts	Flush, 57,000 Capacity (lbs)	\$159,369.13	No
HDXL-916-G	Scissor Lifts	Flush, Galvanized, 57,000 Capacity (lbs)	\$211,089.75	No
HDXL-907	Scissor Lifts	Surface, 101,000 Capacity (lbs)	\$202,877.73	No
HDXL-907-G	Scissor Lifts	Surface, Galvanized, 101,000 Capacity (lbs)	\$268,716.65	No
HDXL-917	Scissor Lifts	Flush, 101,000 Capacity (lbs)	\$201,459.26	No
HDXL-917-G	Scissor Lifts	Flush, Galvanized, 101,000 Capacity (lbs)	\$266,838.36	No
HDXL-908	Scissor Lifts	Surface, 132,000 Capacity (lbs)	\$248,276.24	No
HDXL-908-G	Scissor Lifts	Surface, Galvanized, 132,000 Capacity (lbs)	\$328,848.49	No
HDXL-918	Scissor Lifts	Flush, 132,000 Capacity (lbs)	\$245,910.74	No
HDXL-918-G	Scissor Lifts	Flush, Galvanized, 132,000 Capacity (lbs)	\$325,716.07	No
XLA-458A	Scissor Lift Accessories	Air-Hydraulic Lifting Crosspiece 30,000 lb. Cap.	\$12,894.88	No
XLA-458B	Scissor Lift Accessories	Sliding Jack, 11,000 lb. Cap.	\$6,815.13	No
XLA-458C	Scissor Lift Accessories	Sliding Jack, 22,000 lb. Cap.	\$10,221.45	No
XLA-458AG	Scissor Lift Accessories	Air-Hydraulic Lifting Crosspiece 30,000 lb. Cap., Galvanized	\$14,598.87	No
XLA-458ACB	Scissor Lift Accessories	Axel- Support Adapter	\$1,617.67	No
XLA-920	Scissor Lift Accessories	Ramp Kit	\$7,500.71	No
XLA-922	Scissor Lift Accessories	Cable Extension Kit, 3' In Length	\$704.67	No
XLA-923A	Scissor Lift Accessories	Lighting Kit	\$4,171.58	No
XLA-9PSI	Scissor Lift Accessories	Air Hose Connection Kit With 6 Quick Couplers (Three Per Platform)	\$1,445.86	No
HDPL-154-92F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 92', Flush	\$354,168.47	No

HDPL-154-84F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 84', Flush	\$348,349.34	No
HDPL-154-66F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 66', Flush	\$282,483.03	No
HDPL-154-60F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 60', Flush	\$267,079.89	No
HDPL-110-66F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 66', Flush	\$245,410.25	No
HDPL-110-60F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 60', Flush	\$237,578.37	No
HDPL-110-52F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 52', Flush	\$230,137.42	No
HDPL-110-46F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 46', Flush	\$224,002.06	No
HDPL-154-92	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 92', Surface	\$360,043.21	No
HDPL-154-84	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 84', Surface	\$354,876.46	No
HDPL-154-66	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 66', Surface	\$289,271.60	No
HDPL-154-60	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 60', Surface	\$273,607.01	No
HDPL-110-66	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 66', Surface	\$252,198.82	No
HDPL-110-60	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 60', Surface	\$244,366.11	No
HDPL-110-52	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 52', Surface	\$236,794.85	No
HDPL-110-46	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 46', Surface	\$230,529.18	No
HDPL-77-42F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 42', Flush	\$167,517.24	No
HDPL-77-46F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 46', Flush	\$170,427.22	No
HDPL-77-33F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 33', Flush	\$134,583.67	No
HDPL-77-30F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 30', Flush	\$126,882.93	No
HDPL-55-33F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 33', Flush	\$116,048.11	No
HDPL-55-26F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 26', Flush	\$114,916.82	No
HDPL-55-23F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 23', Flush	\$105,343.60	No
HDPL-55-30F	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 30', Flush	\$118,859.32	No
HDPL-77-46	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 46', Surface	\$173,363.76	No
HDPL-77-42	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 42', Surface	\$170,781.63	No
HDPL-77-33	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 33', Surface	\$136,166.48	No
HDPL-77-30	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 30', Surface	\$130,146.49	No
HDPL-55-35	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 35', Surface	\$125,516.75	No
HDPL-55-33	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 33', Surface	\$119,441.98	No
HDPL-55-30	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 30', Surface	\$115,525.21	No
HDPL-55-26	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 26', Surface	\$111,740.41	No
HDPL-55-23	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 23', Surface	\$108,607.99	No
HDPL-55-23G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 23', Surface GALVANIZED Washbay	\$132,087.03	No
HDPL-55-26G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 26', Surface GALVANIZED Washbay	\$137,138.41	No
HDPL-55-30G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 30', Surface GALVANIZED Washbay	\$142,165.72	No
HDPL-55-33G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 33', Surface GALVANIZED Washbay	\$146,488.36	No
HDPL-77-30G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 30', Surface GALVANIZED Washbay	\$159,156.65	No
HDPL-77-33G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 33', Surface GALVANIZED Washbay	\$165,063.76	No
HDPL-77-42G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 42', Surface GALVANIZED Washbay	\$192,984.13	No
HDPL-77-46G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 46', Surface GALVANIZED Washbay	\$208,357.39	No

HDPL-55-23FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 23', Flush GALVANIZED Washbay	\$127,017.39	No
HDPL-55-26FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 26', Flush GALVANIZED Washbay	\$130,571.45	No
HDPL-55-30FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 30', Flush GALVANIZED Washbay	\$135,543.98	No
HDPL-55-33FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 55,000 lbs, length 33', Flush GALVANIZED Washbay	\$141,558.99	No
HDPL-77-30FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 30', Flush GALVANIZED Washbay	\$154,087.84	No
HDPL-77-33FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 33', Flush GALVANIZED Washbay	\$161,449.94	No
HDPL-77-42FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 42', Flush GALVANIZED Washbay	\$188,415.81	No
HDPL-77-46FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 77,000 lbs, length 46', Flush GALVANIZED Washbay	\$203,614.77	No
HDPL-110-46G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 46', Surface GALVANIZED Washbay	\$248,209.84	No
HDPL-110-52G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 52', Surface GALVANIZED Washbay	\$254,985.13	No
HDPL-110-60G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 60', Surface GALVANIZED Washbay	\$263,173.08	No
HDPL-110-66G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 66', Surface GALVANIZED Washbay	\$271,643.23	No
HDPL-154-60G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 60', Surface GALVANIZED Washbay	\$294,792.76	No
HDPL-154-66G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 66', Surface GALVANIZED Washbay	\$311,733.06	No
HDPL-154-84G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 84', Surface GALVANIZED Washbay	\$383,416.01	No
HDPL-154-92G	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 92', Surface GALVANIZED Washbay	\$389,740.61	No
HDPL-110-46FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 46', Flush GALVANIZED Washbay	\$241,151.52	No
HDPL-110-52FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 52', Flush GALVANIZED Washbay	\$247,786.54	No
HDPL-110-60FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 60', Flush GALVANIZED Washbay	\$255,832.56	No
HDPL-110-66FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 110,000 lbs, length 66', Flush GALVANIZED Washbay	\$264,301.88	No
HDPL-154-60FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 60', Flush GALVANIZED Washbay	\$287,735.27	No
HDPL-154-66FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 66', Flush GALVANIZED Washbay	\$304,392.54	No
HDPL-154-84FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 84', Flush GALVANIZED Washbay	\$376,357.69	No
HDPL-154-92FG	Drive-On Platform Lifts	Vertical Rise Drive-On Platform Lift - 154,000 lbs, length 92', Flush GALVANIZED Washbay	\$383,387.79	No
UHDML-38.5-4	Platform Lift Accessories	Cabled electro-mechanical trapezoidal screw mobile lift with 1 primary post and 3 secondary posts, 4 Columns total, 17.75 in. deep forks, 81 in. max. lifting height, 38,500 lbs. max. capacity per column, 154,000 lbs. max. total capacity. 480V 60Hz 3-PH.	\$181,844.70	No
PLA-RAMPLOW	Platform Lift Accessories	Low access ramps that replace the standard ramps (old PLA-LO-RAMP)	\$4,699.46	No
PLA-XRAMP	Platform Lift Accessories	Additional standard access ramps (old PLA-X-RAMP)	\$4,830.60	No
PLA-EXTEND	Platform Lift Accessories	Hydraulic and air kit to increase the standard distance by 78" (2 meters) between the platform and the control unit.	\$1,214.29	No
PLA-LAPC23	Platform Lift Accessories	Lift actuated pit cover for HDPL-55-23f (1 pair)	\$24,123.95	No
PLA-LAPC26	Platform Lift Accessories	Lift actuated pit cover for HDPL-55-26f (1 pair)	\$26,216.38	No
PLA-LAPC30	Platform Lift Accessories	Lift actuated pit cover for HDPL-55-30f & HDPL-77-30f (1 pair)	\$29,904.90	No
PLA-LAPC33	Platform Lift Accessories	Lift actuated pit cover for HDPL-55-33f & HDPL-77-33f (1 pair)	\$20,725.52	No
PLA-LAPC42	Platform Lift Accessories	Lift actuated pit cover for HDPL-77-42f (1 pair)	\$44,259.75	No
PLA-LAPC46	Platform Lift Accessories	Lift actuated pit cover for HDPL-77-46f (1 pair)	\$46,352.18	No
PLA-RJ35	Platform Lift Accessories	Drive On rolling jack. 35,000 Lb. Capacity, Twin Ram Air-Operated Pump, locking collar pistons. Fixed width.	\$8,758.99	No

PLA-RJ44	Platform Lift Accessories	Drive On rolling jack. 44,000 Lb. Capacity, Twin Ram Air-Operated Pump, locking collar pistons. Fixed width.	\$8,952.38	No
PLA-RJ32	Platform Lift Accessories	Drive On rolling jack. 32,000 Lb. Capacity, Twin Ram Air-Operated Pump, locking collar pistons. Fixed width.	\$7,962.19	No
PLA-XRAMP	Platform Lift Accessories	Additional standard access ramps	\$4,830.60	No
PLA-RJ40	Platform Lift Accessories	Drive On rolling jack. 40,000 Lb. Capacity, Twin Ram Air-Operated Pump, locking collar pistons. Fixed width.	\$8,138.15	No
PLA-EXTEND	Platform Lift Accessories	Hydraulic and air kit to increase the standard distance of 78" (2 meters) between the platform and the control unit. Per 3' (1 Meter).	\$1,214.29	No
PLA-XRAMFLOW	Platform Lift Accessories	Additional extra low ramps	\$9,530.06	No
PLA-LED-BAT	Platform Lift Accessories	Battery operated LED floodlight is rechargeable and has a magnetic mount. It has an IP rating of 54 and 3,000 lumens. It has a rated life of 50,000 hours. Its voltage is 120 and it has 30 watts. The guard has a tempered glass lens and the light has a durable cast aluminum housing. It includes a light head, a magnetic mount, and a 110 volts charger. - Charge Time 5 hr - Run Time (depending on setting) - 4 hr, 8 hr, 26 hr - Rated Life 50,000 Hr. - Light Output Equivalent to 300 W Quartz Halogen - Weatherproof Rated - Instant Startup at Full output, even in cold temperatures - Cool to the Touch	\$385.95	No
BAT-TC-OPT	Remote Control For Mobile Column Lift	Tethered Remote Option for CB and BPW MCLs. Includes BAT-TC remote with BAT-TC-DP dummy plug and BAT-TC-PORT external connection port and 032490 00232 0 L-shaped bracket to hang the remote cable. May be ordered as Factory Installed Option (one column) or as a Parts Kit for retrofit which requires a hole drilled in housing by ARI Technician.	\$620.84	Yes
EP-2-M12.5	Small Wheel Adapters	Small Wheel Adapters - 6" wide - for reduction to 13" rims (1 pair / column), fork length 12.5"	\$241.53	Yes
EP-2-HD-M12.5	Small Wheel Adapters	Heavy Duty Small Wheel Adapters - 5" wide - for reduction to 15" rims (1 pair / column), fork length 12.5"	\$253.15	Yes
EP-2-M20	Small Wheel Adapters	Small Wheel Adapters - 6" wide - Long (for reduction to 13" rims), 1 pair / column, fork length 20" (for use with long fork carriage and extended base only)	\$263.94	Yes
EP-2-HD-M20	Small Wheel Adapters	Heavy Duty Small Wheel Adapters - 5" wide - Long (for reduction to 15" rims), 1 pair / column, fork length 20" (for use with long fork carriage & extended base only)	\$273.07	Yes
EP-2-M16	Small Wheel Adapters	Small Wheel Adapters - 6" wide - for reduction to 13" rims (1 pair / column), fork length 16"	\$241.53	Yes
EP-2-HD-M16	Small Wheel Adapters	Heavy Duty Small Wheel Adapters - 5" wide - for reduction to 15" rims (1 pair / column), fork length 16"	\$253.15	Yes
FRLT-M-12.5	Light Vehicle Adapters	Light Truck Adapter, pair. Fits Blue Legacy, LP, CB, BPW MCLs with 31.5"/800mm and 35.4"/900mm carriages with 12.5" forks (18K lbs lifts). 12.5" min. clearance. Capacity 18,000 lbs, pair. Cart and extra risers sold separately.	\$4,701.12	Yes
FRLT-M-20	Light Vehicle Adapters	Light Truck Adapter, pair. Fits Blue Legacy, LP, CB, BPW MCLs with 31.5"/800mm and 35.4"/900mm carriages with 20" forks (15K lbs lifts). 12.6" min. clearance. Capacity 18,000 lbs, pair. Cart and extra risers sold separately.	\$5,183.35	Yes

FRLT-M-16	Light Vehicle Adapters	Light Truck Adapter, pair. Fits Blue Legacy, LP, CB, BPW MCLs with 32"/820mm "M" and 35.5"/900mm "W" Carriages with 16" Fork Lengths. 12.7" min. clearance. Capacity 18000 lbs per pair. Cart and extra risers sold separately.	\$4,701.12	Yes
FRLT-M-AJ	Light Vehicle Adapters	Light Truck Adapter, pair. Fits LP, CB and BPW MCLs with "AJ" Adjustable Carriage with 13" or 15" Forks and fits 32"/820mm "M" Carriage with 16" Forks. 9.5" min. clearance. Capacity 18000 lbs per pair. Cart and extra risers sold separately.	\$5,063.00	Yes
FRLT-MCART	Light Vehicle Adapters	Cart for all models of FRLT shipping from AL, except FRLT-M-AJ	\$2,347.24	Yes
FRLT-MCART-AJ	Light Vehicle Adapters	Cart for FRLT-M-AJ only	\$2,346.41	Yes
FRLT-M-EXT	Light Vehicle Adapters	Extension Riser Kit for FRLT Models which fit Blue Legacy, LP, CB, BPW MCLs. 16 pcs. Four (4) each of 2", 4", 6" & 8" risers	\$800.12	Yes
FRLT EXT-MF	Light Vehicle Adapters	Metal Lift Pad & Extension Riser Kit for FRLT Models which fit Blue Legacy, LP, CB, BPW MCLs. Includes four (4) each of 2", 4", 6", 8" risers & four (4) metal frame engaging pads	\$1,025.05	Yes
TR-M36-12.5	Crossbeams	Crossbeam, 36,000 lb Capacity, Standard Width Carriage 31.5" (800mm), 12.5" Fork Length. Fits BPW, CB, LP as well as some Blue Legacy MCLs	\$5,526.97	Yes
TR-M36-12.5W	Crossbeams	Crossbeam, 36,000 lb Capacity, Wide Carriage 35.5" (900mm), 12.5" Fork Length. Fits BPW, CB, LP as well as some Blue Legacy MCLs	\$5,617.44	Yes
TR-M32-16	Crossbeams	Duplicate Product	\$5,526.97	Yes
TR-M32-16W	Crossbeams	Crossbeam 32,000 lb Capacity, Wide Carriage 35.5" (900mm), 16" Fork Length. Fits BPW, CB, LP as well as some Blue Legacy MCLs	\$5,617.44	Yes
TR-SNOW-36	Crossbeams	Winged Snowplow Crossbeam, bi-directional drive-on. 36,000 lbs capacity. Fits 820mm (32") fixed width carriage with 16" forks and NEW adjustable carriage with 15" or 13" wheel grabbing forks. Fits BPW, CB, LP as well as some Blue Legacy MCLs	\$8,914.20	Yes
EP-2	Mobile Lift Accessory	Set Of 2 Reduction Sleeves (For Smaller Tire Diameter 13" Rim) Sold in Pairs	\$244.85	Yes
EP-2-HD	Mobile Lift Accessory	Set Of 2 Reduction Sleeves, Heavy Duty (Down To 13" Rim) Sold in Pairs	\$651.55	Yes
EP-2-9	Mobile Lift Accessory	Set Of 2 Reduction Sleeves (For Passenger Cars 9" Rim) Sold in Pairs	\$723.76	Yes
TC-10-2-M	Mobile Lift Accessory	Remote Control for ARI "AE: line powered MCLs - Metal/Square End with 35 feet of cable	\$971.93	Yes
HBP-TC-10-2	Mobile Lift Accessory	Tethered Remote Control for Battery Powered Lifts: Up/Down/E-Stop, 36ft. Cable	\$1,545.46	Yes
LP WashBay Opt	Mobile Lift Accessory	Wash Bay Option. Increased lubrication points, rust-proof wheels. Price PER COLUMN, LP only	\$706.33	Yes
2200-101	Mobile Lift Accessory	Elevate Cable Suspension Bracket For HDML comes with Hardware (Single Bracket)	\$200.86	Yes
BAT-TC-OPT	Mobile Lift Accessory	Tethered Remote Option for CB and BPW MCLs. Includes BAT-TC remote with BAT-TC-DP dummy plug and BAT-TC-PORT external connection port and 032490 00232 0 L-shaped bracket to hang the remote cable. May be ordered as Factory Installed Option (one column) or as a Parts Kit for retrofit which requires a hole drilled in housing by ARI Technician.	\$620.84	Yes
BAT-TC-DP	Mobile Lift Accessory	Special dummy Plug for CB and BPW MCLs. Replacement part or when BAT-TC-PORT is installed, but tethered remote (BAT-TC) is not connected or may be connected to another post. (Included with BAT-TC-OPT and BAT-TC.)	\$394.25	Yes
AB-6-07	Support Stands	Mobile Support Stands, Short, 18,000 Lb Capacity (20" - 30")	\$435.75	Yes
AB-6-12	Support Stands	Mobile Support Stand, Medium Height, 18,000 Lb Capacity (28" - 46")	\$649.06	Yes
AB-6-20	Support Stands	Support Stand, Tall: 48" - 74", 18,000 Capacity (lbs)	\$1,111.37	Yes
SP-75	Support Stands	Screw-Fine Adjustment (For Ab-6-20 Only)	\$280.54	Yes
HE-42	Support Stands	Height Extender, 42" for AB-6-20 Only. Welded in place lifting saddle. Will not accept SP-75. See HE-42-CAT to accomodate fine screw adjustment. 7,500 lb capacity	\$336.15	Yes

AB-10-12	Support Stands	Mobile Support Stands, Medium, 20,000 Lb Capacity (30" - 52")	\$688.90	Yes
AB-12-07	Support Stands	Mobile Support Stands, Short, 30,000 Lb Capacity (24" - 36")	\$1,971.25	Yes
AB-12-12	Support Stands	Mobile Support Stands, Medium, 30,000 Lb Capacity (28" - 46")	\$2,390.40	Yes
AB-12-20	Support Stands	Mobile Support Stands, Tall, 30,000 Lb Capacity (53" - 78") Each	\$3,174.75	Yes
AB-24-04	Support Stands	Short Stand, 60K lb capacity, telescoping 12" to 18" Each.	\$850.75	Yes
FL-3-4	Fork Lift Adaptors	Forklift Adapter Set, for three and four-wheel trucks. 4 ramps, 14 pcs, 26K lb capacity. Fits AE, HBP or Green Legacy MCLs. Storage cart available separately (FL-CART). Components are NOT interchangeable with FL-3-4-XX models made prior to 2019.	\$8,715.00	Yes
FL-3-4-W	Fork Lift Adaptors	Forklift Adapter Set, 4 ramp, 14 pcs, 26K lb capacity. Fits AE, HBP or Green Legacy MCLs with Wide Carriages. Storage cart available separately (FL-CART). Components are NOT interchangeable with FL-3-4-XX models made prior to 2016.	\$8,715.00	Yes
FL-3-SP	Fork Lift Adaptors	Spacer Blocks for high ground clearance fork trucks. Blocks fit atop the FL-1 (all versions) and increase the lift height by approx. 3". Black polyethylene pad lifting surface. Set of 4	\$585.15	Yes
FL-CART	Fork Lift Adaptors	Cart Only For FL-3-4. Fits all models made in OH.	\$1,033.35	Yes
FL-OM-12-S	Fork Lift Adaptors	Shim Plate for all FL-OM models. High Density Polyethylene (HDPE), white. 0.375" thick. One pair for one FL-OM unit.	\$423.30	Yes
FL-OM-12-62	Fork Lift Adaptors	Narrow-aisle fork lift lifting platform with cut-outs for maintenance access. Fits Green Legacy MCLs with Standard Carriage. Cart for vertical storage available separately. Accessory support bar "FL-OM-12-B" available separately for added stability with narrow fork trucks.	\$7,654.26	Yes
FL-OM-CART	Fork Lift Adaptors	Cart Only for vertical storage of all FL-OM models	\$1,117.18	Yes
FL-SAL-4	Fork Lift Adaptors	Lifting Platform For Motorized Pallet Movers, 4,000 Lb. Capacity - Includes FL-SAL-4-R Ramp. Fits AE, HBP and Green Legacy MCLs with Standard Carriage.	\$7,649.28	Yes
FL-RC-10-3	Fork Lift Adaptors	Lifting Platform Adapter For Triple & Quad End-Drive Pallet Movers. Fits AE, HBP and Green Legacy MCLs, Standard Carriage.	\$6,330.41	Yes
FL-RC-M-MAH	Fork Lift Adaptors	Lifting Platform Adapter For Triple & Quad End-Drive Pallet Movers. Fits BPW, CB, LP lift models with 32"/"M" carriage.	\$6,330.41	Yes
FRLT-15	Other Mobile Lift Adaptors	Front & Rear Light Truck Adaptor, pair. Fits AE, HBP and Green Legacy MCLs with Standard Carriage. 15,000 lbs capacity per pair. Cart (FRLT-CART) and Extra Extension Risers (FRLT-15-SE) sold separately.	\$4,631.40	Yes
FRLT-15-L	Other Mobile Lift Adaptors	Light Truck Adaptor, pair, Low Profile. Fits Green Legacy, AE, HBP MCLs with Standard Carriage. 15,000 lbs capacity per pair. Cart (FRLT-CART) and Extra Extension Risers (FRLT-15-SE) sold separately.	\$4,631.40	Yes
FRLT-15-L-ADJ	Other Mobile Lift Adaptors	Front & Rear Light Truck Adaptor, pair, Low Profile. Fits AE, HBP MCLs with 2018 & later ADJ Carriage. 15,000 lbs capacity per pair. Low Profile. Cart (FRLT-CART) and Extra Extension Risers (FRLT-15-SE) sold separately.	\$4,631.40	Yes
FRLT-15-W	Other Mobile Lift Adaptors	Front & Rear Light Truck Adaptor, pair. Fits AE, HBP and Green Legacy MCLs with Wide Carriage. 15,000 lbs capacity per pair. Cart (FRLT-CART) and Extra Extension Risers (FRLT-15-SE) sold separately.	\$4,631.40	Yes
FRLT-15-ADJ	Other Mobile Lift Adaptors	Front & Rear Light Truck Adaptor, pair. Fits AE, HBP MCLs with 2018 & later ADJ Carriage. 15,000 lbs capacity per pair. Cart (FRLT-CART) and Extra Extension Risers (FRLT-15-SE) sold separately.	\$4,631.40	Yes
FRLT-CART	Other Mobile Lift Adaptors	Cart Only for all FRLT models shipping from OH.	\$2,232.70	Yes

TR-10-108	Other Mobile Lift Adaptors	Chassis Cross Beam, 9' long. Castors for positioning and storage. Fits AE, HBP, Green Legacy MCLs with standard carriage. Includes two support risers (CS-8-L/9410-020) which are adjustable to engage the chassis at 22", 24" and 26" from floor level.	\$5,888.85	Yes
TR-10-108-W	Other Mobile Lift Adaptors	Chassis Cross Beam. Fits AE, HBP, Green Legacy MCLs with Wide Carriage. Includes two support risers (CS-8-L/9410-020) which are adjustable to engage the chassis at 22", 24" and 26" from floor level.	\$5,888.85	Yes
TR-10-108-ADJ	Other Mobile Lift Adaptors	Chassis Crossbeam, 9' long. Castors for positioning and storage. Fits AE, HBP and Green Legacy MCLs with 2018 & later ADJ carriage ONLY. Includes two support risers (CS-8-L/9410-020) which are adjustable to engage the chassis at 22", 24" and 26" from floor level.	\$5,888.85	Yes
CS-8-L	Other Mobile Lift Adaptors	Support riser (9410-020) which is adjustable to three positions by 2" increments. (Comes standard, pre-installed with all TR-10-108- Chassis Crossbeams). Only for replacement or special circumstances. One unit.	\$385.12	Yes
TT-2000	Lifting Tables	Lifting Table, 115VAC, 2000 lb capacity. 18.5"x36" top. 36" min height, 72.5" max height.	\$6,504.71	Yes
TT-2000-L	Lifting Tables	Lifting Table Low Profile - 115VAC, 2000 lb capacity. 18.5"x36" top. 27.5" min height, 74" max height.	\$7,174.52	Yes
TT-2000-S	Lifting Tables	Dual-Tilt Adjustable Lifting Pad for TT-2000 Lifting Table. 2,000 lb capacity. Tilts 12 degrees fore/aft and 12 degrees side to side. Includes "Head" with 15"x13" lift surface, Mounting Bracket ("Saddle") and Mating Tools (4 Right Angles, 2 Tube Loops, 2 Long/2 Short Support Bars,) - Adds an additional 14.25" to the height	\$3,245.30	Yes
WS-WOD-26	Waste Oil Drains	Self-Evacuating Waste Oil Drain. 26 gallons with a 5 gallon capacity funnel.	\$890.59	No
WS-WOD-31XL	Waste Oil Drains	Self-Evacuating Waste Oil Drain, convertible with suction wands. 31 gallons.	\$1,659.17	No
AH-2500	Transmission Jacks	Transmission Jack, Heavy-Duty, Electro-Hydraulic, 2500 Lb. Capacity	\$10,863.04	Yes
AH-2500-BP	Transmission Jacks	Transmission Jack, Heavy-Duty, Battery Powered, 2500 Lb. Capacity	\$11,732.05	Yes
AH-3000	Clutch Jacks	High Rise Clutch Jack	\$2,943.18	No
AH-4000	Transmission Jacks	Transmission Jack, Heavy-Duty, Electro-Mechanical, 4000 Lb. Capacity	\$11,819.20	Yes
AH-4000-BP	Transmission Jacks	Transmission Jack, Heavy-Duty, Battery Powered, 4000 Lb. Capacity	\$12,763.74	Yes
AH-09756	Engine Hoists	Engine Hoist with telescoping boom and legs. 9,000 lbs capacity at 70", 7500 lbs at 85", 6,000 lbs at 100"	\$27,858.12	Yes

All Exhaust Extraction Part Numbers will receive a 17% discount off List Price.

WARRANTY:		www.ari-hetra.com/warranty/		
ADDITIONAL SERVICE	ARI-Hetra Service Rates (non-discounted options; prices subject to change)	Description (annual PM service on Lifts recommended)	Price	
	Travel	Per Hour	\$140.00	
	Labor	Per Hour	\$165.00	
	PM2	Preventative Maintenance & Safety Inspection on 2-post Mobile Column Lift system.	\$674.00	
	PM4	Preventative Maintenance & Safety Inspection on 4-post Mobile Column Lift system.	\$1,100.00	
	PM6	Preventative Maintenance & Safety Inspection on 6-post Mobile Column Lift system.	\$1,388.00	
		<i>Costs for Repair Parts additional. PM rates include travel to a customer's site. Rates subject to change.</i>		

	PM HDXL	Preventative Maintenance & Safety Inspection	\$1,100.00	
	PM BALANCER	Preventative Maintenance & Safety Inspection	\$695.00	
	PM TIRE CHANGER	Preventative Maintenance & Safety Inspection	\$695.00	
	PM Accessory	Preventative Maintenance & Safety Inspection	\$695.00	
	Customized Exhaust Extraction Systems:			
	Installation cost is additional and to be determined depending on project.			
	- All Mobile Column Lifts (BPW, CB, LP) are delivered products with no install necessary.			
	- Installation of Scissor or Platform Lifts (HDXL, HDPL models): \$7,850			