

OFFICE FURNITURE (2023-2028)
Led by the State of Utah

Master Agreement #: MA3970

Contractor: **THE HON COMPANY LLC**

Participating Entity: **STATE OF NORTH DAKOTA**

The following products or services are included in this contract portfolio:

- All products and accessories listed on the Contractor page of the NASPO ValuePoint website.

Master Agreement Terms and Conditions:

1. Scope: This Participating Addendum ("Addendum" or "Agreement") covers the **Office Furniture and Related Services (2023-2028)** led by the State of Utah for use by state agencies and other entities located in the Participating State of North Dakota authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
 - a. Contractor acknowledges that state agencies and higher education institutions using this contract are required to conduct a secondary competition for purchases valued at \$100,000.00 or more, except as otherwise approved in writing using Alternate Procurement procedures. Purchases may not be artificially fragmented to avoid competition requirements. Instructions for participating in the secondary competition solicitation process will be set forth in the Office of Management and Budget, State Procurement Office Contract Summary posted in the NDBuys state contract system.
2. Participation: This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the State of North Dakota. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Jessica Tyler
Address:	600 east 2 nd St Muscatine, IA 52761
Telephone:	563-271-3863
Fax:	
Email:	contractmanager@honcompany.com

PARTICIPATING ADDENDUM**OFFICE FURNITURE (2023-2028)**

Led by the State of Utah

Participating Entity

Name:	Seth Westby
Address:	OMB, State Procurement Office 600 E Blvd Ave, Dept. 012 Bismarck, ND 58505
Telephone:	701-328-1953
Email:	swestby@nd.gov

4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

☐ No changes to the terms and conditions of the Master Agreement are required.

☒ The following changes are modifying or supplementing the Master Agreement terms and conditions.

1. Coterminous: The term of this Participating Addendum shall be coterminous with the NASPO ValuePoint Master Agreement MA3970.
2. Confidentiality: Contractor shall not use or disclose any information it receives from Participating Entity under this Participating Addendum that Participating Entity has previously identified as confidential or exempt from mandatory public disclosure except from mandatory public disclosure except as necessary to carry out the purposes of this Participating Addendum or as authorized in advance by Participating Entity. Participating Entity shall not disclose any information it receives from Contractor that Contractor has previously identified as confidential and that Participating Entity determines in its sole discretion is protected from mandatory public disclosure under a specific exception to the North Dakota open records law, North Dakota Century Code (N.D.C.C) ch. 44-04. The duty of Participating Entity and Contractor to maintain confidentiality of information under this section continues beyond the term of this Participating Addendum.
3. Compliance with Public Records Laws: Under the North Dakota public records law and subject to the Confidentiality clause of this Addendum, certain records may be open to the public upon request.

OFFICE FURNITURE (2023-2028)
Led by the State of Utah

Public records may include: (a) records STATE receives from CONTRACTOR under this Addendum, (b) records obtained by either Party under this Addendum, and (c) records generated by either Party under this Addendum.

CONTRACTOR agrees to contact STATE immediately upon receiving a request for information under the public records law and to comply with STATE's instructions on how to respond to such request.

4. Spoliation: Contractor shall notify Participating Entity of all potential claims that Contractor is aware of that arise as a result of Contractor's negligence or willful misconduct in the performance of this Participating Addendum. Contractor shall also take all reasonable steps to preserve all physical evidence and information that may be relevant to the circumstances surrounding a potential claim, while maintaining public safety, and grants to Participating Entity the opportunity to review and inspect the evidence, including the scene of an accident.
5. Cooperative Purchasing Contract: This Participating Addendum is a cooperative purchasing contract established pursuant to N.D.C.C. § [54-44.4-13](#). This Participating Addendum is made available to state entities, institutions under the jurisdiction of the State Board of Higher Education, other government entities (including counties, cities, townships, public primary and secondary educational entities, governmental boards and commissions), nonprofit entities established on behalf of public entities, tribal agencies, transportation providers under N.D.C.C chapter [39-04.2](#), and the International Peace Garden (collectively "Eligible Users"). Participation in this open-ended Participating Addendum is not mandated; therefore, the estimated volume of this Participating Addendum is not known.
6. Governing Law and Venue: This Participating Addendum is governed by and construed in accordance with the laws of the State of North Dakota. Any action to enforce this Participating Addendum must be adjudicated exclusively in the state District Court of Burleigh County, North Dakota. Each party consents to the exclusive jurisdiction of such court and waives any claim of lack of jurisdiction or *forum non conveniens*.
7. Indemnification: In addition to any indemnity obligations found within the Master Agreement, Contractor agrees that any attorney appointed to represent the Participating Entity must first qualify as and be appointed by the North Dakota Attorney General as a Special Assistant Attorney General as required under N.D.C.C. § 54-12-08.
8. Alternative dispute resolution – Jury Trial: Participating Entity does not agree to any form of binding arbitration, mediation, or other forms of mandatory alternative dispute



resolution. The parties have the right to enforce their rights and remedies in judicial proceedings. Participating Entity does not waive any right to a jury trial.

9. Subcontractors: All contractors, dealers, and resellers authorized in the State of North Dakota as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants under this Participating Addendum. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

10. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions of) the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

11. Design, Installation, and Reconfiguration Services: Contractor shall provide, through their Authorized Dealer network, all design, installation, layout, and reconfiguration services to all Purchasing Entities. Design, specification, and layout services will be charged on an hourly basis; the maximum charge for each of these services will not exceed \$80.00 per hour. Installation, reconfiguration, and project management charges for all products offered through this PA will be charged on an hourly basis; the maximum charge for each of these services will not exceed \$70.00 per hour. Service charges will be included as a line item in the quote provided by the Authorized Dealer. Contractor shall provide, through their Authorized Dealer network or approved freight carrier(s) liftgate services and other non-standard delivery services which are outside of Contractor's standard freight costs, such as palletization, storage, special permits, etc.; should Contractor be able to accommodate the request, these services will be negotiated on a project-by-project basis and approved by the purchasing entity. Charges for non-standard delivery services will be included as a line item in the quote provided by the Authorized Dealer

12. Insurance: Contractor shall secure and keep in force during the term of this Agreement and Contractor shall require all subcontractors, prior to commencement of an agreement between Contractor and the subcontractor, to secure and keep in force during the term of this Agreement, from insurance companies, government self-insurance pools or

OFFICE FURNITURE (2023-2028)
Led by the State of Utah

government self-retention funds, authorized to do business in North Dakota, the following insurance coverages:

- 1) Commercial general liability, including premises or operations, contractual, and products or completed operations coverages (if applicable), with minimum liability limits of \$2,000,000 per occurrence and \$2,000,000 aggregate.
- 2) Automobile liability, including Owned (if any), Hired, and Non-Owned automobiles, with minimum liability limits of \$500,000 per person and \$2,000,000 per occurrence.
- 3) Workers compensation coverage meeting all statutory requirements. The policy shall provide coverage for all states of operation that apply to the performance of this Agreement.
- 4) Employer's liability or "stop gap" insurance of not less than \$1,000,000 as an endorsement on the workers compensation or commercial general liability insurance.

The insurance coverages listed above must meet the following additional requirements:

- 1) Any deductible or self-insured retention amount or other similar obligation under the policies shall be the sole responsibility of the Contractor or Authorized Dealer.
- 2) This insurance may be in policy or policies of insurance, primary and excess, including the so called umbrella or catastrophe form and must be placed with insurers rated "A-" or better by A.M. Best Company, Inc., provided any excess policy follows form for coverage. Less than an "A-" rating must be approved by the State.
- 3) The duty to defend, indemnify, and hold harmless the State under this Agreement shall not be limited by the insurance required in this Agreement.
- 4) The state of North Dakota and its agencies, officers, and employees (State) shall be endorsed on the commercial general liability policy on a primary and noncontributory basis, including any excess policies (to the extent applicable), as additional insured. Additional insured status shall be solely with respect to claims for which Contractor or Authorized Dealer have an indemnification obligation under this Agreement. Additional insured status will not apply to any claim to the extent of the negligence of State or any third party (other than Contractor's or Dealer's subcontractors). The State shall have all the benefits, rights and coverages of an additional insured under these policies that shall not be limited to the minimum limits of insurance required by this Agreement or by the contractual indemnity obligations of the Contractor.
- 5) As permitted by law, a "Waiver of Subrogation" waiving any right to recovery the insurance company may have against the State. Waiver of subrogation will be evidenced

via a blanket Waiver of Subrogation endorsement, except where there is negligence on the part of the State.

6) The Contractor shall furnish a certificate of insurance to the undersigned State representative prior to commencement of this Agreement. All endorsements shall be provided as soon as practicable.

7) Failure to provide insurance as required in this Agreement is a material breach of contract and, if not cured within 15 business days of written notice from the State, entitling the State to terminate this Agreement immediately.

8) Contractor shall provide at least 30-day notice of any cancellation or material change to the policies or endorsements. Contractor shall provide on an annual basis, current certificates of insurance during the term of this Agreement.

13. Amendments: This Participating Addendum shall not be altered, changed or amended except by instrument in writing executed by the parties hereto and all other required signatories. Notwithstanding the foregoing and except as otherwise may be provided in this Addendum, amendments to the Master Agreement (including but not limited to extensions, renewals, and modifications to the terms, conditions and pricing) will automatically be incorporated into this Addendum without the need to formally amend this Addendum.

OFFICE FURNITURE (2023-2028)
Led by the State of Utah

14. Discounts:



State of North Dakota NASPO ValuePoint Discount Matrix

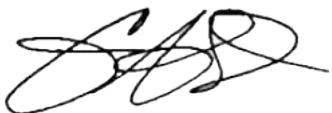
Tier	Total Order at List	Systems & Pedestals	Vertical & Lateral Files, Storage	Tables, Desking, Caseworks	HON Branded Seating
1	\$0 - \$50,000	68.00%	60.00%	56.00%	56.00%
2	\$50,001 - \$150,000	69.00%	62.00%	57.00%	57.00%
3	\$150,001 & Above	69.00%	62.00%	57.00%	57.00%
		Product Series	Product Series	Product Series	Product Series
		Abode Systems	310 Vertical Files	10500 Series Laminate Desking	Accommodate
		Abound Systems	510 Vertical Files	34000 Series Desking	Altern
		Accelerate Systems	Brigade Laterals	38000 Series Desking	Astir Collaborative Work
		Brigade Pedestals	Brigade Steel Bookcase	Arrange	Cambia (2150/2160)
		Coordinate	Brigade Storage Cabinets	Between	Cipher
		Empower	Contain	Birk Tables	Cliq
		Flagship Pedestals	Flagship File Centers	Build Markerspace	Cofi
		PET Desktop Screens	Flagship Laterals	Build Tables	Confer
		Power Modules	Flagship Storage & Bookcases	Concinnity	Convergence - HCT1MM
		Systems Accessories	Fuse	Desking & Table Accessories	Endorse
		Universal Screens	Storage Accessories	Field Trip	Etch
		Wire Management	Storage Islands	Flock	Flexion
				Gravitation	Flock
				Height Adjustable	Grove
				Hospitality	High Density Olson Stacker
				Huddle	Ignition
				Metro Desking	Ignition 2.0
				Motivate	Lota (2280)
				Preside	Mav Single Lounge
				Scramble Occasional Tables	Motivate
				Sculpt Tables	Nucleus
				Valido Laminate Desking	Nucleus Recharged
				Voi Laminate & Veneer Desking	Perpetual
				Workwall	Pillow-Soft (2090/2190)
					Ruck
					Seating Accessories
					Skip
					SoCo
					Solve
					Soothe
					Versant
					Volt (5700/5710)
					West Hill

HON NOW™	Systems	Other Product
HON NOW Discount Matrix	64.00%	51.00%

All products must be BIFMA approved

OFFICE FURNITURE (2023-2028)
Led by the State of Utah

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of North Dakota	Contractor: The HON Company LLC
Signature: 	Signature: 
Name: Seth Westby	Name: Eric Schroeder
Title: State Procurement Officer	Title: Vice President, Finance
Date: 7/29/2026	Date: 07/29/26

[Additional signatures may be added if required by the Participating Entity]

For questions on executing a participating addendum, please contact:

NASPO ValuePoint

Cooperative Portfolio Manager:	Joel E. Atkinson
Telephone:	850-848-1250
Email:	jatkinson@naspovaluepoint.org

[Please email fully executed PDF copy of this document to

PA@naspovaluepoint.org

to support documentation of participation and posting in appropriate data bases.]