

SaaS model, low and moderate risk data - AGENCY PAY MODEL

Annual Fee for bids&tenders SaaS e-Procurement Solution Modules:(Includes Hosting, Maintenance and Support)	Up to (100) Million	Over (100) Million to (250) Million	Over (250) Million to (500) Million	Over (500) Million to (750) Million	Over (750) Million to One (1) Billion	Over One (1) Billion to (1.5) Billion	Over (1.5) Billion to (2) Billion	Over (2) Billion to (10) Billion	Over (10) Billion to (20) Billion	Over (20) Billion to (30) Billion	Over (30) Billion to (40) Billion	Over (40) Billion to (50) Billion	Over (50) Billion to (60) Billion	Over (60) Billion to (70) Billion	Over (70) Billion to (80) Billion	Over (80) Billion to (90) Billion	Over (90) Billion to (100) Billion	Over (100) Billion
Module 1: bids&tenders Base Foundation; (Bid Management, Bid Advertising and Bid Document Posting)	\$ 2,350.00	\$ 2,585.00	\$ 2,843.50	\$ 3,127.85	\$ 3,440.64	\$ 3,784.70	\$ 4,163.17	\$ 4,725.20	\$ 5,363.10	\$ 6,087.12	\$ 6,908.88	\$ 7,841.57	\$ 8,900.19	\$ 10,101.71	\$ 11,465.44	\$ 13,013.28	\$ 14,770.07	\$ 16,764.03
Module 2: Electronic Bidding	\$ 2,900.00	\$ 3,190.00	\$ 3,509.00	\$ 3,859.90	\$ 4,245.89	\$ 4,670.48	\$ 5,137.53	\$ 5,831.09	\$ 6,618.29	\$ 7,511.76	\$ 8,525.85	\$ 9,676.84	\$ 10,983.21	\$ 12,465.94	\$ 14,148.85	\$ 16,058.94	\$ 18,226.90	\$ 20,687.53
Module 3: eContracts	\$ 1,000.00	\$ 1,100.00	\$ 1,210.00	\$ 1,331.00	\$ 1,464.10	\$ 1,610.51	\$ 1,771.56	\$ 2,010.72	\$ 2,282.17	\$ 2,590.26	\$ 2,939.95	\$ 3,336.84	\$ 3,787.31	\$ 4,298.60	\$ 4,878.91	\$ 5,537.57	\$ 6,285.14	\$ 7,133.63
Module 4: RFP Evaluation	\$ 1,000.00	\$ 1,100.00	\$ 1,210.00	\$ 1,331.00	\$ 1,464.10	\$ 1,610.51	\$ 1,771.56	\$ 2,010.72	\$ 2,282.17	\$ 2,590.26	\$ 2,939.95	\$ 3,336.84	\$ 3,787.31	\$ 4,298.60	\$ 4,878.91	\$ 5,537.57	\$ 6,285.14	\$ 7,133.63
Module 5: Vendor Performance	\$ 1,000.00	\$ 1,100.00	\$ 1,210.00	\$ 1,331.00	\$ 1,464.10	\$ 1,610.51	\$ 1,771.56	\$ 2,010.72	\$ 2,282.17	\$ 2,590.26	\$ 2,939.95	\$ 3,336.84	\$ 3,787.31	\$ 4,298.60	\$ 4,878.91	\$ 5,537.57	\$ 6,285.14	\$ 7,133.63
Sub Total Annual Cost for all Modules, excluding tax	\$ 8,250.00	\$ 9,075.00	\$ 9,982.50	\$ 10,980.75	\$ 12,078.83	\$ 13,286.71	\$ 14,615.38	\$ 16,588.45	\$ 18,827.90	\$ 21,369.66	\$ 24,254.57	\$ 27,528.93	\$ 31,245.34	\$ 35,463.46	\$ 40,251.03	\$ 45,684.91	\$ 51,852.38	\$ 58,852.45
One-Time Implementation / Professional Fee																		
Module 1: bids&tenders Base Foundation; (Bid Management, Bid Advertising and Bid Document Posting)	\$ 4,000.00	\$ 4,400.00	\$ 4,840.00	\$ 5,324.00	\$ 5,856.40	\$ 6,442.04	\$ 7,086.24	\$ 8,025.17	\$ 9,108.57	\$ 10,338.23	\$ 11,733.89	\$ 13,317.96	\$ 15,115.89	\$ 17,156.53	\$ 19,472.66	\$ 22,101.47	\$ 25,085.17	\$ 28,471.67
Module 2: Electronic Bidding	\$ 2,000.00	\$ 2,200.00	\$ 2,420.00	\$ 2,662.00	\$ 2,928.20	\$ 3,221.02	\$ 3,543.12	\$ 4,012.59	\$ 4,554.28	\$ 5,169.11	\$ 5,866.94	\$ 6,658.98	\$ 7,557.94	\$ 8,578.27	\$ 9,736.33	\$ 11,050.74	\$ 12,542.59	\$ 14,235.83
Module 3: eContracts	\$ 2,333.00	\$ 2,566.30	\$ 2,822.93	\$ 3,105.22	\$ 3,415.75	\$ 3,757.32	\$ 4,133.05	\$ 4,680.68	\$ 5,312.57	\$ 6,029.77	\$ 6,843.79	\$ 7,767.70	\$ 8,816.34	\$ 10,006.55	\$ 11,357.43	\$ 12,890.68	\$ 14,630.93	\$ 16,606.10
Module 4: RFP Evaluation	\$ 1,667.00	\$ 1,833.70	\$ 2,017.07	\$ 2,218.78	\$ 2,440.65	\$ 2,684.72	\$ 2,953.19	\$ 3,344.49	\$ 3,796.00	\$ 4,308.46	\$ 4,890.10	\$ 5,550.26	\$ 6,299.55	\$ 7,149.98	\$ 8,115.23	\$ 9,210.79	\$ 10,454.25	\$ 11,865.57
Module 5: Vendor Performance	\$ 2,000.00	\$ 2,200.00	\$ 2,420.00	\$ 2,662.00	\$ 2,928.20	\$ 3,221.02	\$ 3,543.12	\$ 4,012.59	\$ 4,554.28	\$ 5,169.11	\$ 5,866.94	\$ 6,658.98	\$ 7,557.94	\$ 8,578.27	\$ 9,736.33	\$ 11,050.74	\$ 12,542.59	\$ 14,235.83
Sub Total One Time Implementation/ Professional Fee, excluding tax	\$ 12,000.00	\$ 13,200.00	\$ 14,520.00	\$ 15,972.00	\$ 17,569.20	\$ 19,326.12	\$ 21,258.73	\$ 24,075.51	\$ 27,325.71	\$ 31,014.68	\$ 35,201.66	\$ 39,953.88	\$ 45,347.66	\$ 51,469.59	\$ 58,417.99	\$ 66,304.42	\$ 75,255.51	\$ 85,415.01
TRAINING																		
Initial Webex Training is included in One-Time Implementation costs.	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
If On-Site Training is required, in lieu of Webex, Travel costs will be charged at cost and the following additional costs will be applicable																		
On-Site half day training session (Max 4 Hours, includes training prep) Maximum 10 participants	\$1,600.00																	
On-Site full day training session (Max 8 hours, includes training prep) Maximum 10 participants	\$2,000.00																	

SaaS model, low and moderate risk data - VENDOR PAY MODEL

SaaS model, low and moderate risk data - VENDOR PAY MODEL		ANNUAL AGENCY BUDGET (INCLUDING CAPITAL EXPENDITURE)																
Annual Fee for bids&tenders SaaS e-Procurement Solution Modules:(Includes Hosting, Maintenance and Support)	Up to (100) Million	Over (100) Million to (250) Million	Over (250) Million to (500) Million	Over (500) Million to (750) Million	Over (750) Million to One (1) Billion	Over One (1) Billion to (1.5) Billion	Over (1.5) Billion to (2) Billion	Over (2) Billion to (10) Billion	Over (10) Billion to (20) Billion	Over (20) Billion to (30) Billion	Over (30) Billion to (40) Billion	Over (40) Billion to (50) Billion	Over (50) Billion to (60) Billion	Over (60) Billion to (70) Billion	Over (70) Billion to (80) Billion	Over (80) Billion to (90) Billion	Over (90) Billion to (100) Billion	Over (100) Billion
Module 1: bids&tenders Base Foundation; (Bid Management, Bid Advertising and Bid Document Posting)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 2: Electronic Bidding	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 3: eContracts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 4: RFP Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 5: Vendor Performance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total Annual Cost for all Modules, excluding tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
One-Time Implementation / Professional Fee																		
Module 1: bids&tenders Base Foundation; (Bid Management, Bid Advertising and Bid Document Posting)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 2: Electronic Bidding	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 3: eContracts	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 4: RFP Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Module 5: Vendor Performance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sub Total One Time Implementation/ Professional Fee, excluding tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TRAINING																		
Initial Webex Training is included in One-Time Implementation costs.	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included
If On-Site Training is required, in lieu of Webex, Travel costs will be charged at cost and the following additional costs will be applicable																		
On-Site half day training session (Max 4 Hours, includes training prep) Maximum 10 participants	\$1,600.00																	
On-Site full day training session (Max 8 hours, includes training prep) Maximum 10 participants	\$2,000.00																	

OPTIONAL SERVICES	NASPO One-Time Implementation Fee	NASPO Annual Fee
Single Sign-on SAML2 authentication	\$ 2,500.00	Not Applicable
eContracts API for Agency Intranet	\$ 2,500.00	Not Applicable
Contract data import	\$ 1,500.00	Not Applicable
eCommerce (optional – for charging for bid documents) eCommerce Set up (Moneris or Beanstream)	\$ 2,500.00	\$ 1,500.00

ADDITIONAL TRAINING: note: for on-site Training, if required: Travel costs will be billed at cost	NASPO per session fee
Each additional Webex Product Demonstration (Max 2 Hours)	\$350.00
Each additional On-Site half day training session (Max 4 Hours, includes training prep) Maximum 10 participants	\$1,500.00
Each additional On-Site full day training session (Max 8 hours, includes training prep) Maximum 10 participants	\$2,500.00
Each additional Webex half day training session (Max 4 hours, includes training prep)	\$700.00
Each additional Webex full day training session (Max 8 hours, includes training prep)	\$1,500.00

CUSTOMIZATION: HOURLY FEE - note: for on-site customization services, if required: Travel costs will be billed at cost for on site services.	NASPO Hourly Fee	NASPO Hourly On Site Fee
Software Development (Hourly) off-site	\$ 135.00	\$ 200.00

SaaS model, low and moderate risk data			ANNUAL AGENCY BUDGET (INCLUDING CAPITAL EXPENDITURE)																
Annual Fee for i:Create SaaS Website Content Management Systems Modules:(Includes Hosting, Maintenance and Support)	Up to (100) Million	Over (100) Million to (250) Million	Over (250) Million to (500) Million	Over (500) Million to (750) Million	Over (750) Million to One (1) Billion	Over (750) Million to One (1) Billion	Over (1.5) Billion to (2) Billion	Over (2) Billion to (10) Billion	Over (10) Billion to (20) Billion	Over (20) Billion to (30) Billion	Over (30) Billion to (40) Billion	Over (40) Billion to (50) Billion	Over (50) Billion to (60) Billion	Over (60) Billion to (70) Billion	Over (70) Billion to (80) Billion	Over (80) Billion to (90) Billion	Over (90) Billion to (100) Billion	Over (100) Billion	
Required - i:Create Base Foundation; (Custom design homepage, interior, reusable landing page templates. Page content editing, news, calendar without ecommerce, form builder without ecommerce, photo gallery, contact module without AD/LDAP integration)	\$ 6,000.00	\$ 6,600.00	\$ 7,260.00	\$ 7,986.00	\$ 8,784.60	\$ 9,663.06	\$ 10,629.37	\$ 12,223.77	\$ 14,057.34	\$ 16,165.94	\$ 18,590.83	\$ 21,379.45	\$ 24,586.37	\$ 28,274.32	\$ 32,515.47	\$ 37,392.79	\$ 43,001.71	\$ 49,451.97	
Optional Module: eCommerce Capabilities for Form Builder	\$ 3,000.00	\$ 3,240.00	\$ 3,499.20	\$ 3,779.14	\$ 4,081.47	\$ 4,407.98	\$ 4,760.62	\$ 5,141.47	\$ 5,552.79	\$ 5,997.01	\$ 6,476.77	\$ 6,994.92	\$ 7,554.51	\$ 8,158.87	\$ 8,811.58	\$ 9,516.51	\$ 10,277.83	\$ 11,100.05	
Optional Module: eCommerce Capabilities for Calendar	\$ 3,000.00	\$ 3,240.00	\$ 3,499.20	\$ 3,779.14	\$ 4,081.47	\$ 4,407.98	\$ 4,760.62	\$ 5,141.47	\$ 5,552.79	\$ 5,997.01	\$ 6,476.77	\$ 6,994.92	\$ 7,554.51	\$ 8,158.87	\$ 8,811.58	\$ 9,516.51	\$ 10,277.83	\$ 11,100.05	
Sub Total Annual Cost for all Modules (including Options), excluding tax	\$ 12,000.00	\$ 13,080.00	\$ 14,258.40	\$ 15,544.27	\$ 16,947.53	\$ 18,479.03	\$ 20,150.61	\$ 22,506.72	\$ 25,162.92	\$ 28,159.96	\$ 31,544.38	\$ 35,369.29	\$ 39,695.39	\$ 44,592.07	\$ 50,138.64	\$ 56,425.81	\$ 63,557.37	\$ 71,652.08	
One-Time Implementation / Professional Fee																			
Required - i:Create Base Foundation; (Custom design homepage, interior, reusable landing page templates. Page content editing, layout builder, news, calendar without ecommerce, form builder without ecommerce, photo gallery, contact module without AD/LDAP integration)	\$ 32,500.00	\$ 37,375.00	\$ 42,981.25	\$ 49,428.44	\$ 56,842.70	\$ 65,369.11	\$ 75,174.47	\$ 86,450.65	\$ 99,418.24	\$ 114,330.98	\$ 131,480.63	\$ 151,202.72	\$ 176,907.18	\$ 206,981.40	\$ 242,168.24	\$ 283,336.84	\$ 331,504.11	\$ 397,804.93	
Optional Module: eNewsLetter (Constant Contact/Mailchimp/MyMailout integration into subscription form)	\$ 4,000.00	\$ 4,200.00	\$ 4,410.00	\$ 4,630.50	\$ 4,862.03	\$ 5,105.13	\$ 5,360.38	\$ 5,628.40	\$ 5,909.82	\$ 6,205.31	\$ 6,515.58	\$ 6,841.36	\$ 7,183.43	\$ 7,542.60	\$ 7,919.73	\$ 8,315.71	\$ 8,731.50	\$ 9,168.07	
Optional Module: Parks and Facilities Directory (integrates with Google Maps OR GIS)	\$ 6,000.00	\$ 6,300.00	\$ 6,615.00	\$ 6,945.75	\$ 7,293.04	\$ 7,657.69	\$ 8,040.57	\$ 8,442.60	\$ 8,864.73	\$ 9,307.97	\$ 9,773.37	\$ 10,262.04	\$ 10,775.14	\$ 11,313.89	\$ 11,879.59	\$ 12,473.57	\$ 13,097.25	\$ 13,752.11	
Optional Module: Secure Pages	\$ 6,500.00	\$ 6,825.00	\$ 7,166.25	\$ 7,524.56	\$ 7,900.79	\$ 8,295.83	\$ 8,710.62	\$ 9,146.15	\$ 9,603.46	\$ 10,083.63	\$ 10,587.82	\$ 11,117.21	\$ 11,673.07	\$ 12,256.72	\$ 12,869.56	\$ 13,513.03	\$ 14,188.68	\$ 14,898.12	
Optional Module: eCommerce Capabilities for Form Builder	\$ 5,750.00	\$ 6,037.50	\$ 6,339.38	\$ 6,656.34	\$ 6,989.16	\$ 7,338.62	\$ 7,705.55	\$ 8,090.83	\$ 8,495.37	\$ 8,920.14	\$ 9,366.14	\$ 9,834.45	\$ 10,326.17	\$ 10,842.48	\$ 11,384.61	\$ 11,953.84	\$ 12,551.53	\$ 13,179.11	
Optional Module: eCommerce Capabilities for Calendar	\$ 5,750.00	\$ 6,037.50	\$ 6,339.38	\$ 6,656.34	\$ 6,989.16	\$ 7,338.62	\$ 7,705.55	\$ 8,090.83	\$ 8,495.37	\$ 8,920.14	\$ 9,366.14	\$ 9,834.45	\$ 10,326.17	\$ 10,842.48	\$ 11,384.61	\$ 11,953.84	\$ 12,551.53	\$ 13,179.11	
Optional Module: City Services Map	\$ 15,000.00	\$ 15,750.00	\$ 16,537.50	\$ 17,364.38	\$ 18,232.59	\$ 19,144.22	\$ 20,101.43	\$ 21,106.51	\$ 22,161.83	\$ 23,269.92	\$ 24,433.42	\$ 25,655.09	\$ 26,937.84	\$ 28,284.74	\$ 29,698.97	\$ 31,183.92	\$ 32,743.12	\$ 34,380.27	
Optional Module: Business / Community / Tourism Directory	\$ 10,000.00	\$ 10,500.00	\$ 11,025.00	\$ 11,576.25	\$ 12,155.06	\$ 12,762.82	\$ 13,400.96	\$ 14,071.00	\$ 14,774.55	\$ 15,513.28	\$ 16,288.95	\$ 17,103.39	\$ 17,958.56	\$ 18,856.49	\$ 19,799.32	\$ 20,789.28	\$ 21,828.75	\$ 22,920.18	
Optional Module: Contact Module with AD/LDAP Integration	\$ 4,500.00	\$ 4,725.00	\$ 4,961.25	\$ 5,209.31	\$ 5,469.78	\$ 5,743.27	\$ 6,030.43	\$ 6,331.95	\$ 6,648.55	\$ 6,980.98	\$ 7,330.03	\$ 7,696.53	\$ 8,081.35	\$ 8,485.42	\$ 8,909.69	\$ 9,355.18	\$ 9,822.94	\$ 10,314.08	
Sub Total One Time Implementation/ Professional Fee including all optional modules, excluding tax	\$ 90,000.00	\$ 97,750.00	\$ 106,375.00	\$ 115,991.88	\$ 126,734.31	\$ 138,755.30	\$ 152,229.97	\$ 167,358.92	\$ 184,371.93	\$ 203,532.35	\$ 225,142.07	\$ 249,547.23	\$ 280,168.92	\$ 315,406.23	\$ 356,014.31	\$ 402,875.21	\$ 457,019.40	\$ 529,595.98	
TRAINING																			
Initial Webex Training is included in One-Time Implementation costs.	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	Included	
If On-Site Training is required, in lieu of Webex, Travel costs will be charged at cost and the following additional costs will be applicable																			
On-Site half day training session (Max 4 Hours, includes training prep) Maximum 10 participants	\$1,600.00																		
On-Site full day training session (Max 8 hours, includes training prep) Maximum 10 participants	\$2,000.00																		

ADDITIONAL TRAINING: note: for on-site Training, if required: Travel costs will be billed at cost	NASPO per session fee
Each additional Webex Product Demonstration (Max 2 Hours)	\$350.00
Each additional On-Site half day training session (Max 4 Hours, includes training prep) Maximum 10 participants	\$1,500.00
Each additional On-Site full day training session (Max 8 hours, includes training prep) Maximum 10 participants	\$2,500.00
Each additional Webex half day training session (Max 4 hours, includes training prep)	\$700.00
Each additional Webex full day training session (Max 8 hours, includes training prep)	\$1,500.00

CUSTOMIZATION: HOURLY FEE - note: for on-site customization services, if required: Travel costs will be billed at cost for on site services.	NASPO Hourly Fee	NASPO Hourly On Site Fee
Software Development (Hourly) off-site	\$ 135.00	\$ 200.00

Please note that NASPO Discounts have already been incorporated within the pricing within cost catalog. This tab is provided for summary/explanation purposes.

bids&tenders eProcurement Solution Pricing Models	NASPO ValuePoint Discount Description	NASPO Discount (Already Included in Pricing)
Owner (Public Agency) Pay Pricing Model	NASPO ValuePoint Discount off all Catalog Prices (Annual Fees and One-Time Implementation Fees) and bids&tenders Optional Services Tab Worksheet	50%
Vendor Pay Pricing Model	NASPO ValuePoint Discount off all Catalog Fees (Annual Fees and One-Time Implementation Fees) to Public Agencies (except for On-Site Training during Implementation, if required, which the applicable discount is 50%)	100%
Vendor Pay Pricing Model	NASPO ValuePoint Discount off bids&tenders Optional Services Tab Worksheet to Public Agencies	50%

i:Create Website Content Management Solution Pricing Models	NASPO ValuePoint Discount Description	NASPO Discount (Already Included in Pricing)
Standard Pricing Model	NASPO ValuePoint Discount off all Catalog Prices (Annual Fees and One-Time Implementation Fees) and Optional Services	50%