

Attachment H - Cost Proposal
Solicitation Number: SPB-RFP-2025-0563LS
Data Communications

Offeror Name: Unify, Inc.



Data Comm Hardware Sector	Offeror's Minimum Discount	Sales: Direct or Through Supplier Partner
Networking Routers		
Networking Switches		
Networking Storage		
Optical Networking		
Security Hardware		

Data Comm Software Sector	Offeror's Minimum Discount	Sales: Direct or Through Supplier Partner
Networking Software Solutions		
Security Solutions		
Unified Communications	24%	Direct
Facilities Management, Monitoring and		

Service Type	Maximum Hourly Rate
Integrator	\$ 260.00
Architect	\$ 260.00
Engingeer	\$ 180.00
Installer	\$ 180.00
Training	\$ 385.00
Other - Project Manager	\$ 260.00