

**Attachment I
COST PROPOSAL
Section 3 - Discount % Off Evaluation
Heavy Equipment Value Add Cost Evaluation and Contract Offering**

ADDITIONAL INSTRUCTION:

1. Within the tables, list the value add products / services you intend to provide under the resulting contract award. If you need more space, insert additional lines as necessary. Light blue highlighted cells signify a requested vendor input.

Value Add Cost

Category #

1 ARTICULATED DUMP HAULERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

2 ARTICULATED HAULERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

3 BACKHOES

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

4 PLANER/COLD PLANER

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

5 COMPACTORS:

A. ROAD

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

B. ASPHALT

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

C. LANDFILL

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

6 DOZERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

7 MOTOR GRADERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

8 PAVERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

9 RECLAIMERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

10 SITE DUMPERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

11 SKID STEERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

12 TELEHANDLERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

13 TRACK EXCAVATORS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

14 TRACKED LOADERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

15 WHEEL LOADERS

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

16 WHEELED EXCAVATOR

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -

				\$ -
[insert additional lines as necessary]				\$ -

17 SWEEPERS:

A. AIRPORT/RUNWAY, WALK BEHIND

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

B. RIDING

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

C. PARKING LOT

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

D. SIDEWALK

Brand Name / Service / Product Description	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Discount %	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

E. STREET

Hard type value **ONLY** if offering a single % for the entire sub-category --> N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

18. ASPHALT DISTRIBUTOR

Hard type value **ONLY** if offering a single % for the entire sub-category --> N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

19. BROOM

Hard type value **ONLY** if offering a single % for the entire sub-category --> N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

20. CHIP SPREADER

Hard type value **ONLY** if offering a single % for the entire sub-category --> N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

21. CRACK ROUTER / SEALANT

Hard type value **ONLY** if offering a single % for the entire sub-category --> 5.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
Compressor Accessory for Crack Pro 260	3/1/2023	\$ 20,400.00	5.0%	\$ 19,380.00
RMV-Robotic Maintenance Vehicle-Fully Automated Crack Sealing Machine	3/1/2023	\$ 1,050,000.00	5.0%	\$ 997,500.00
Crack Pro 125 Heated Hose Machine	3/1/2023	\$ 62,820.00	5.0%	\$ 59,679.00
Crack Pro 400 Heated Hose Machine	3/1/2023	\$ 94,460.00	5.0%	\$ 89,737.00
Crack Pro Mastic Machine 300	3/1/2023	\$ 75,325.00	5.0%	\$ 71,558.75

22. DITCHER

Hard type value **ONLY** if offering a single % for the entire sub-category --> N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

23 CONVEYER: DRUM, SINGLE, DOUBLE, COMBI, STATIC		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
[insert additional lines as necessary]				\$ -	

24. EMULSION TANK		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$	-
				\$	-
				\$	-
				\$	-
[insert additional lines as necessary]				\$	-

25. MELTER, MILLS, MIXER		Hard type value <u>ONLY</u> if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
[insert additional lines as necessary]				\$ -	

26. OIL DISTRIBUTOR		Hard type value <u>ONLY</u> if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
[insert additional lines as necessary]				\$ -	

27. PATCH TRUCK, PATCHERS		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
[insert additional lines as necessary]				\$ -	

28. ROAD WIDENER		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
[insert additional lines as necessary]				\$ -	

29. ROLLER		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
[insert additional lines as necessary]				\$ -	

30. SCRAPER, SCREED		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

31. SPRAYER/WATER TRUCK/ WATER TANK		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A	
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price	
				\$	-
				\$	-
				\$	-
				\$	-

[insert additional lines as necessary]				\$ -
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32. STABILIZER		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

33. OTHER (IN SCOPE)		Hard type value ONLY if offering a single % for the entire sub-category -->		N/A
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -