

Attachment C - Pricing Information

The HON Company LLC

A. Product Lines and Discount Percentages

Category #1: Office Seating and Accessories

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
The HON Company	Accommodate	56.00%	57.00%	57.00%
The HON Company	Adjustable Task/Lab Stools	56.00%	57.00%	57.00%
The HON Company	Build Seating	56.00%	57.00%	57.00%
The HON Company	Ceres	56.00%	57.00%	57.00%
The HON Company	Cliq	56.00%	57.00%	57.00%
The HON Company	Cofi	56.00%	57.00%	57.00%
The HON Company	ComforTask (5900)	56.00%	57.00%	57.00%
The HON Company	Convergence - HCT1MM	56.00%	57.00%	57.00%
The HON Company	Endorse	56.00%	57.00%	57.00%
The HON Company	Etch	56.00%	57.00%	57.00%
The HON Company	Gateway	56.00%	57.00%	57.00%
The HON Company	GuestStacker (4030)	56.00%	57.00%	57.00%
The HON Company	High Density Olson Stacker (4040)	56.00%	57.00%	57.00%
The HON Company	Ignition	56.00%	57.00%	57.00%
The HON Company	Ignition 2.0	56.00%	57.00%	57.00%
The HON Company	Lota (2280)	56.00%	57.00%	57.00%
The HON Company	Merit Seating	56.00%	57.00%	57.00%
The HON Company	Motivate	56.00%	57.00%	57.00%
The HON Company	Nucleus	56.00%	57.00%	57.00%
The HON Company	Nucleus Recharged	56.00%	57.00%	57.00%
The HON Company	Park Avenue	56.00%	57.00%	57.00%
The HON Company	Perpetual Nesting Chairs	56.00%	57.00%	57.00%
The HON Company	Pillow-Soft (2090/2190)	56.00%	57.00%	57.00%
The HON Company	Purpose	56.00%	57.00%	57.00%

The HON Company	Riley	56.00%	57.00%	57.00%
The HON Company	Ruck	56.00%	57.00%	57.00%
The HON Company	Seating Accessories	56.00%	57.00%	57.00%
The HON Company	Solutions Seating (4000)	56.00%	57.00%	57.00%
The HON Company	Solve	56.00%	57.00%	57.00%
The HON Company	Volt (5700/5710)	56.00%	57.00%	57.00%

Category #2: Lounge and Public Seating and Accessories

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
The HON Company	Astir Collaborative Work	56.00%	57.00%	57.00%
The HON Company	Flock	56.00%	57.00%	57.00%
The HON Company	Grove	56.00%	57.00%	57.00%
The HON Company	Invitation (2210)	56.00%	57.00%	57.00%
The HON Company	Mav Single Lounge	56.00%	57.00%	57.00%
The HON Company	Skip	56.00%	57.00%	57.00%
The HON Company	Soothe	56.00%	57.00%	57.00%
The HON Company	Versant	56.00%	57.00%	57.00%
The HON Company	West Hill	56.00%	57.00%	57.00%
The HON Company	Cambia (2150/2160)	56.00%	57.00%	57.00%

Category #3: Desks and Tables and Accessories

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
The HON Company	10500 Series Laminate Desking	56.00%	57.00%	57.00%
The HON Company	10700 Series Laminate Desking	56.00%	57.00%	57.00%
The HON Company	34000 Series Desking	56.00%	57.00%	57.00%
The HON Company	38000 Series Desking	56.00%	57.00%	57.00%
The HON Company	94000 Series Laminate Desking	56.00%	57.00%	57.00%
The HON Company	Arrange	56.00%	57.00%	57.00%
The HON Company	Between	56.00%	57.00%	57.00%

The HON Company	Birk Tables	56.00%	57.00%	57.00%
The HON Company	Build Makerspace	56.00%	57.00%	57.00%
The HON Company	Build Tables	56.00%	57.00%	57.00%
The HON Company	Concinnity	56.00%	57.00%	57.00%
The HON Company	Desking & Table Accessories	56.00%	57.00%	57.00%
The HON Company	Flock	56.00%	57.00%	57.00%
The HON Company	Gravitation	56.00%	57.00%	57.00%
The HON Company	Height Adjustable	56.00%	57.00%	57.00%
The HON Company	Hospitality	56.00%	57.00%	57.00%
The HON Company	HPWRMOB1	56.00%	57.00%	57.00%
The HON Company	Huddle	56.00%	57.00%	57.00%
The HON Company	Laminate Occasional Tables	56.00%	57.00%	57.00%
The HON Company	Mentor Desking	56.00%	57.00%	57.00%
The HON Company	Metro Desking	56.00%	57.00%	57.00%
The HON Company	Motivate	56.00%	57.00%	57.00%
The HON Company	Preside	56.00%	57.00%	57.00%
The HON Company	Scramble Occasional Tables	56.00%	57.00%	57.00%
The HON Company	Utility Tables	56.00%	57.00%	57.00%
The HON Company	Valido Laminate Desking	56.00%	57.00%	57.00%
The HON Company	Voi Laminate & Veneer Desking	56.00%	57.00%	57.00%
The HON Company	Workwall	56.00%	57.00%	57.00%

Category #4: Panel Systems and Accessories

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
The HON Company	Abode Systems	68.00%	69.00%	69.00%
The HON Company	Abound Systems	68.00%	69.00%	69.00%
The HON Company	Accelerate Systems	68.00%	69.00%	69.00%
The HON Company	Brigade Pedestals	68.00%	69.00%	69.00%
The HON Company	Empower	68.00%	69.00%	69.00%
The HON Company	Flagship Pedestals	68.00%	69.00%	69.00%
The HON Company	Systems Accessories	68.00%	69.00%	69.00%

The HON Company	Healthy Workplace Screens & Stacker	68.00%	69.00%	69.00%
The HON Company	PET Desktop Screens	68.00%	69.00%	69.00%

Category #5: Storage and Accessories

Brand	Product Line(s) Offered	Price Tier 1 Minimum Percentage Discount Less than or equal to \$50k	Price Tier 2 Minimum Percentage Discount Over \$50k to \$150k	Price Tier 3 Minimum Percentage Discount Over \$150k
The HON Company	210 Vertical Files	60.00%	62.00%	62.00%
The HON Company	310 Vertical Files	60.00%	62.00%	62.00%
The HON Company	510 Vertical Files	60.00%	62.00%	62.00%
The HON Company	Brigade Laterals	60.00%	62.00%	62.00%
The HON Company	Brigade Shelf File & Overfiles	60.00%	62.00%	62.00%
The HON Company	Brigade Steel Bookcase	60.00%	62.00%	62.00%
The HON Company	Brigade Storage Cabinets	60.00%	62.00%	62.00%
The HON Company	Contain	60.00%	62.00%	62.00%
The HON Company	Flagship File Centers	60.00%	62.00%	62.00%
The HON Company	Flagship Laterals	60.00%	62.00%	62.00%
The HON Company	Flagship Storage & Bookcases	60.00%	62.00%	62.00%
The HON Company	FlameSafe Fire-Resistant Files	60.00%	62.00%	62.00%
The HON Company	Fuse	60.00%	62.00%	62.00%
The HON Company	Storage Accessories	60.00%	62.00%	62.00%
The HON Company	Storage Islands	60.00%	62.00%	62.00%
The HON Company	1870 Series RTA Bookcases	56.00%	57.00%	57.00%

B. Additional Discounting: Additional discounting is negotiable on orders that exceed \$150,000.00.

C. Price Lists:

To access the price lists, please use the following link:

<https://www.hon.com/industry/government/state-utah>