

PART II - COST PROPOSAL
REQUEST FOR THE STATE OF NEVADA
SOLICITATION NO. 99SWC-S1154
NASPO VALUEPOINT MASTER AGREEMENT FOR
INMATE COMMUNICATIONS

Please refer to the embedded Excel file, "Attachment C—Cost" in this PDF document. To open please click on the paperclip icon below.



2.1 Software Applications

2.1 Software Applications

Program	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028	2028-2029
Education						
Base courses including GED preparation (detail in proposal narrative) (See Footnote #1)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Custom DOC-required curriculum (See Footnote #2)	\$ TBD	\$ TBD	\$ TBD	\$ TBD	\$ TBD	\$ TBD
Video Visitation (See Footnote #3)	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99
External Electronic Mail						
Message Only	\$ 0.25	\$ 0.25	\$ 0.25	\$ 0.25	\$ 0.25	\$ 0.25
Pictures	\$ 0.25	\$ 0.25	\$ 0.25	\$ 0.25	\$ 0.25	\$ 0.25
Video Messages	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50	\$ 0.50
Internal Electronic Communications	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Inmate Commissary Ordering	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Inmate Trust/Commissary Account access	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Inmate Phone Account access	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Music Purchases/Download (See Footnote #4)	\$ 1.99	\$ 1.99	\$ 1.99	\$ 1.99	\$ 1.99	\$ 1.99
Music Subscription Services (See Footnote #5)	\$ 24.99	\$ 24.99	\$ 24.99	\$ 24.99	\$ 24.99	\$ 24.99
Self Improvement Programs	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Law Library Research Access (See Footnote #6)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Inmate Grievances	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Electronic Books (See Footnote #7)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Games (See Footnote #8)	\$ 12.99	\$ 12.99	\$ 12.99	\$ 12.99	\$ 12.99	\$ 12.99
News (See Footnote #9)	\$ 5.99	\$ 5.99	\$ 5.99	\$ 5.99	\$ 5.99	\$ 5.99
Movies (See Footnote #10)	\$ 9.99	\$ 9.99	\$ 9.99	\$ 9.99	\$ 9.99	\$ 9.99
Podcasts	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
PDF Document Viewing	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Inmate Management Tools	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Additional Services:						
Free Communications Program (4 Free eMessages & 4 Free Phone Calls Per Month)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Securus Text Connect Package (100 Messages)	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99	\$ 4.99
Entertainment Bundle of Services (See Footnote #11)	\$ 14.99	\$ 14.99	\$ 14.99	\$ 14.99	\$ 14.99	\$ 14.99
Inmate Technology Self-Help -Ticketing System	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Religious Library Access	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Basic Free Applications: Clock, Calculator, FM Receiver, Digital Handbook	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Basic Free Self Help Applications: Pando, Tyro, Second Acts (Securus Exclusive Podcasts)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Jobview	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Securus Reentry Tool (See Footnote #12)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Software development rate for DOC enhancements (See Footnote #13)	\$ TBD	\$ TBD	\$ TBD	\$ TBD	\$ TBD	\$ TBD

NOTE: Applications should be offered in various languages

2.2 Kiosks

Turnkey Kiosks						
Number of Kiosks						
Lease, Purchase or No Cost	No Cost	No Cost	No Cost	No Cost	No Cost	No Cost

Deposit Kiosks						
Number of Kiosks	100%	100%	100%	100%	100%	100%
Lease, Purchase or No Cost	No Cost	No Cost	No Cost	No Cost	No Cost	No Cost

NOTE: If kiosk is leased, include all costs associated to include maintenance.

2.4 Tablet Device (See Footnote #14)

Tablet (detail Screen Size and Memory Capacity)						
Lease, Purchase or No Cost		No Cost	No Cost	No Cost	No Cost	No Cost
Basic Tablet - 7" Screen, 32GB Memory	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Basic Tablet with larger screen - 11" Screen, 32GB Memory	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Basic Tablet with added memory - 7" Screen, 64GB Memory	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free

[illegible]

NOTE: If tablet is leased, include all costs associated to include maintenance.

Portable Device (non-tablet)

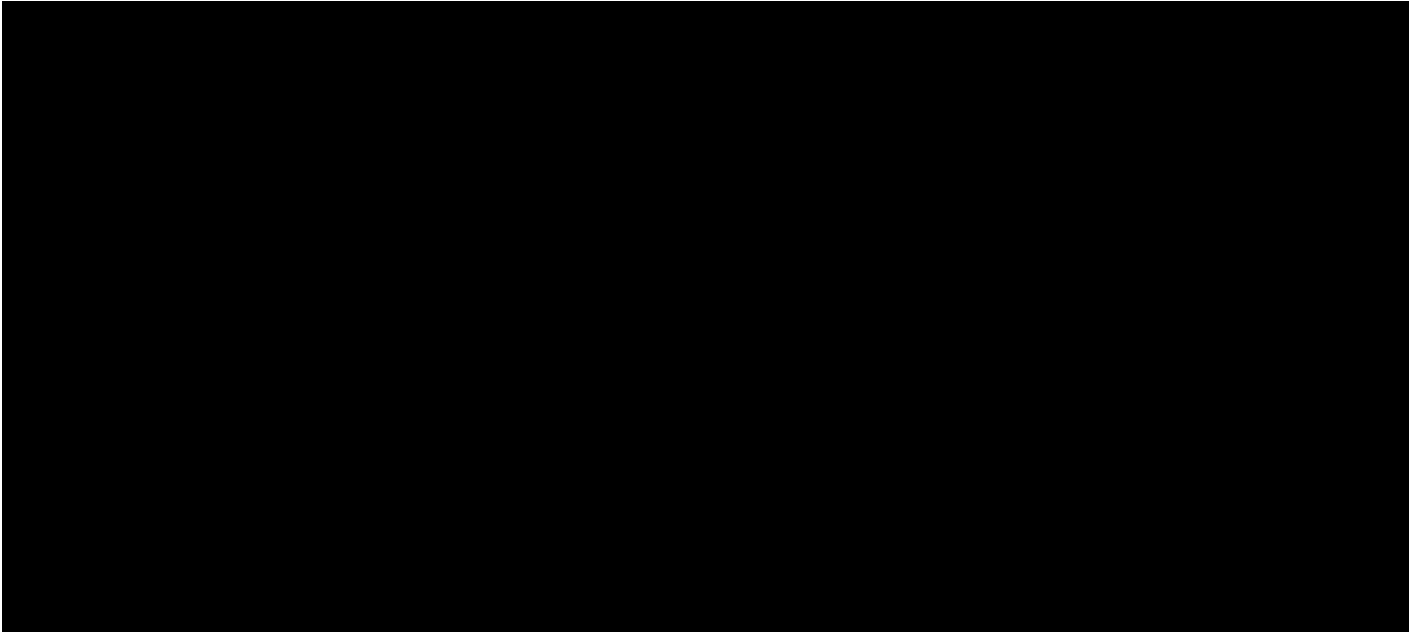
State	Nevada	Georgia	Wisconsin	Virginia	Arizona	Nebraska
Device (detail Screen Size and Memory Capacity)						
Lease, Purchase or No Cost	Purchase	Purchase	Purchase	Purchase	Purchase	Purchase
Basic device - 4.3" Screen, 8GB Memory	\$ 29.00	\$ 29.00	\$ 29.00	\$ 29.00	\$ 29.00	\$ 29.00
Upgraded device - 4.3" Screen, 16GB Memory	\$ 59.00	\$ 59.00	\$ 59.00	\$ 59.00	\$ 59.00	\$ 59.00
Accessories						
Headphones (See Footnote #14)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Charger (See Footnote #14)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
Case	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00
Screen protector	\$ 9.00	\$ 9.00	\$ 9.00	\$ 9.00	\$ 9.00	\$ 9.00
Keyboards --- REQUIRED if upon request (See Footnote #15)	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free	\$ Free
DOC Commission (See Footnote #15)						
Video Visitation	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
External Electronic Mail						
Message Only	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Pictures	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Video Messages	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Music Purchases/Download	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Music Subscription Services	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Electronic Books	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Games	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
News	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Movies	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Podcasts	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%
Tablet (detail Screen Size and Memory Capacity)						
Basic Tablet	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Basic Tablet with larger screen	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Basic Tablet with added memory	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Tablet Accessories						
Headphones	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Charger	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Case	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Screen protector	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Other Portable Device (detail Screen Size and Memory Capacity)						
Basic device	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Upgraded device	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Other Portable Device Accessories						
Headphones	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Charger	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Case	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Screen protector	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%
Keyboards	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%

Base Rates				Rate Adjustments based on Added Features						
Collect	Debit	Prepaid Collect	Initial Voice Biometrics	Continuous Call Voice Biometrics (See attached Price List #5)	Investigative Tools (See attached Price List #6)	Voice Messaging	Cell Phone Detection	Additional Vendor Features		
								Word Alert	THREADS	Additional Features (See Attached Price List #7)
0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
0.000756	0.000756	0.000756	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.02	0.02	0.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Local ¹	0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
Intralata ¹	0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
Interlata ¹	0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
Interstate ¹	0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
International ²	0.025	0.025	0.025	0.00	0.02	0.00	0.00	0.00	0.02	0.00	0.00
Additional Fees ³	0.000756	0.000756	0.000756	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Commission Rate ⁴	0.02	0.02	0.02	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

State	Nevada	Georgia	Wisconsin	Virginia	Arizona	Nebraska
Inmate Population (current annual average daily population)	10,812	42,000	20,324	24,681	38,000	5,540

Prices are displayed as a maximum allowable rate. Individual costs varies widely depending on scale and scope.
(Customer specific contracted rates will be negotiated at or below these rates)



NASPO / NV DOC – Price List of Services

Pursuant to clarification answer on January 21, 2022: “Vendor may attach a separate document to the Cost Attachment C if needed to elaborate on pricing.”

Pricing to Increase Affordability and Accessibility for All

Our pricing incorporates the principles of fair pricing and encourages engagement by everyone. That is why you’ll see 1.) flexible options 2.) consumer and agency subscription plans and 3.) “low” and “no” fees options.

Our principles of fair pricing combined with the accessibility of ‘a tablet for everyone’ starts with the abundance of meaningful, rehabilitative, and entertainment content options available at no cost. No cost content reinforces and ensures that everyone, no matter their trust fund balance, can participate in using tablets which improves outcomes and keeps environments safer.

Pricing is a differentiator

For paid content, per unit pricing is the lowest entry point cost while maintaining affordability. For example: A single song may cost \$1.50 and can be enjoyed for months and even years without additional costs. In a per minute model, a song listened for 5 hours would cost \$15 at \$0.05 per minute – nearly 900% more expensive and grows every minute. For 24 hours of tablet use, that same per minute model would cost the user \$72. This is simply too expensive. Overcharging consumers for accessing tablets, reading books, listening to music, or playing games is wrong and counterproductive to the promise afforded by a quality tablet program. Understanding incarcerated consumer behavior is essential to maximize the full benefits of tablets without over charging and taking advantage of consumers.

Our tablet content pricing is unique in that we offer both per unit purchases, and subscription options, without expensive per minute models. Nevada DOC and participating Agencies can choose either method of pricing or both, as they offer different benefits. Our approach closely mirrors the same pricing principles and methods used by commercial content and device providers the rest of society uses. We believe it to be essential to move beyond outdated per minute models that is the source of many complaints in the industry broadly.

Subscription based content is helpful to those who want access to catalogues of content, at various price points, and see greater value in these programs over per purchase models. A 1:1 ratio of tablets reinforces the value to ensure those who have paid for subscriptions, can access their subscriptions without having to share time on a tablet.

Bundling services reduces costs and lowers price

Additionally, when services are bundled, total consumer and agency costs can greatly be reduced. The sum of all revenues is used to offset the upfront capital expenditure and on-going maintenance for a single provider who can operate more efficiently than 3 independent providers. This is also true for the Agencies we serve. One vendor, one contact, one platform, and one service organization are more efficient for most Agencies. However, Agencies have the prerogative to choose any number of providers. For this reason, we have included “up to” pricing on the price list. Whereas a combination of services may allow for some services to be included at no cost, single services may incur a higher fee based on negotiations.

Price List and Further Elaborations

Footnotes to Attachment C -Tab: Kiosk-Tablets

Securus understands that the pricing offered in the Kiosk-Tablets tab represents the maximum - not to exceed pricing. Actual negotiated prices are expected to be less than the maximum prices offered.

Footnote #1	Education - Base Courses	<i>Securus offers agencies and their incarcerated learners access to thousands of educational content resources and learning course options at No Cost. Our base-level education solution includes content available through KA Lite, eBook, podcasts, and our CourseShare program. For agencies who are interested in adding additional education options like i-Pathways, Edovo Classroom, college/university courses, or content from other third-party providers, we’re happy to customize the education platform at a negotiated price with these or other third party providers.</i>
Footnote #2	Education - Custom Curriculum	<i>We recognize that there is no one-size-fits-all education solution to meet the unique requirements of our customers (like budget, population movement, security restrictions, etc.) and their incarcerated populations. That’s why we offer a customizable education solution that balances the specific needs of the Agency and your incarcerated learners. Our personalized solution starts with a base-level at No Cost which can accommodate a wide range of agency-specific static content. From there, we can provide access to custom DOC required content for free/no cost or we can provide access to third-party applications like iPathways, Edovo, colleges/universities, and other education providers at a negotiated price with these or other third party providers.</i>
Footnote #3	Video Visitation	<i>Pricing is for 20-minute Video Visitation sessions and equates to \$0.19 per minute. There is no charge for Onsite Video sessions. Costs for facility wiring and terminal deployment/maintenance are typically included but, in some instances, may be negotiated directly with each agency. Visitation durations are flexibility and can be set by the Agency in negotiations. Securus can accommodate per minute pricing if needed. Securus also offers a monthly subscription service for video that can be negotiated.</i>

Footnote #4	Music Purchases/Download	<i>The music price for individual songs will vary based upon the age of the song and artist. Prices range from free to \$1.99 per song. The average cost per song is \$0.99 each.</i>
Footnote #5	Music Subscription Services	<i>The music price for monthly subscription services will vary based upon the quantity of songs in each subscription package selected. The offered Gold Package contains 10 million songs at a monthly subscription cost of up to \$24.99. Also being offered is the Silver Package containing 5 million songs at a monthly cost of up to \$14.99. Packages will be offered at lower subscription rates with modified content options.</i>
Footnote #6	Law Library Research	<i>Law Library access and application on tablet is free to the end user given an existing law library license is contracted with the state. If customer requires Securus to license the service, other Law Library provider applications are available and compatible with Securus provided kiosks and tablets. Pricing for other Law Library Research providers is available upon request.</i>
Footnote #7	Electronic Books	<i>Securus offers a vast library of E-Books for every reader. Securus provides a corrections version of the Project Gutenberg E-Books catalog with over 50,000 free E-Books. In the future, Securus will be developing capability to purchase non-Gutenberg E-Books, per book or subscription, that will be available at an inmate cost to be negotiated with each agency.</i>
Footnote #8	Games	<i>Securus offers the opportunity to purchase individual games. Individual game prices range from free up to \$12.99 per game. Optional monthly subscription services are available. The Bronze package includes 50 basic games, the Silver package includes 50 upgraded games and the Gold package includes 30 premium games. The monthly price for Bronze is \$5.99, Silver is \$11.99, and Gold is \$23.99.</i>
Footnote #9	News	<i>Newsstand is a monthly subscription service which allows unlimited access to available news articles that are refreshed and updated every 15 minutes</i>
Footnote #10	Movies	<i>Securus offers the opportunity to rent individual movies and TV shows. Individual movie and TV show prices range from free up to \$9.99 per movie or TV show. Optional monthly subscription services are available based on the quality and quantity of movies and TV shows included. The Bronze package includes 50 basic movies and TV shows, the Silver package includes 50 newer released movies and TV shows and the Gold package includes 100 newly released movies and TV shows. The monthly price for Bronze is \$5.99, Silver is \$11.99 and Gold is \$21.99</i>
Footnote #11	Entertainment Bundle of Services	<i>Premium Bundles with the newest music and media releases can be priced similar to commercially available media packages such as Spotify, Apple Music, Pandora, etc. Securus can create customized, lower priced, bundles to meet the needs of the population featuring slightly older content.</i>
Footnote #12	Securus Reentry Tool	<i>Securus' Reentry Tool is available for an agency to take advantage of and make available for any released individual and up to 5 additional family members for No Cost to the formerly incarcerated individual. The cost to the agency, per enrolled released individual, would be equal to \$6 per user per month = \$72 per year, which is typically less than one day of the average cost of incarceration.</i>

Footnote #13	Software Development	<i>Securus develops its software at no cost to facility customers. Development of requested features and functions are delivered on a scheduled basis. If custom software development is requested, Securus will work with the customer on the scope of work to establish industry standard pricing for software development/delivery. If applicable, the software development will not exceed \$175.00 per hour rate.</i>
Footnote #14	Tablet Device / Portable Device	<i>Securus typically provides each inmate with a tablet at no cost to the inmate and/or at no cost to the facility customer. Devices such as ChromeBooks or tablets with larger screens can be provided as part of a negotiated solution. The no cost for the tablet program is made possible by the facility customer allowing inmates and family members access to services such as E-Mail, Music, Movies and games. In addition to entertainment and communication services, the tablet becomes the vehicle for delivering education, betterment content and self-help services. Replacement headsets are available at a rate of \$5.66 per headset with microphone. Replacement chargers are available at a rate of \$9.00 per charger. For all students enrolled in classes that require a keyboard, the first keyboard will be provided at no cost. Replacement keyboards are available at a rate of \$22.00 per keyboard. Out of warranty tablets, damaged due to inmate misuse, or if an agency needs a program without all qualifying services, a tablet can be purchased at a base price of \$129.99 dependent upon any increases to material costs.</i>
Footnote #15	DOC Commission	<i>Securus can pay up to the listed commission rates listed dependent upon the mix of other products purchased. Note that commission rates for some media purchases are paid net of fees to studios to acquire that media. The DOC customer can choose to add a commission amount on top of any equipment and accessory and receive <u>100% of the mark-up</u> as a commission.</i>

Price List and Further Elaborations

Footnotes to Attachment C - Tab: Inmate Phones

Per your answer to question 31, all pricing provided are “up to” pricing as the combination, size and value of commissions, product, and service requirements may vary by participating agencies. In many instances, additional services listed below may negotiated and added at lower or no cost.

Footnote #1: Calling Rates: Per Minute Rates

On May 24, 2021, the Federal Communications Commission (the “FCC”) issued its Third Report and Order, Order on Reconsideration, and Fifth Further Notice of Proposed Rulemaking (the “2021 ICS Order”) related to incarcerated calling services (“ICS”), which was effective on October 26, 2021 (90 days after it was published in the Federal Register on July 28, 2021). In the 2021 ICS Order, the FCC made numerous changes to the application and structure of its rate caps and related terminology.

One significant change was the effective application of the FCC’s rate caps to all calls to wireless numbers, which constitute the vast majority of call traffic. The FCC rate caps apply to all interstate and international calls, and to all calls to wireless numbers that the ICS provider cannot to definitively determine (based on actual location of the called parties) are intrastate. The practical effect of that requirement is that Securus is ensuring that all ICS call rates comply with FCC rate caps or lower applicable state rate caps.

On December 16, 2021 the Public Utilities Commission of Nevada opened a rulemaking to amend, adopt, and/or repeal regulations in accordance with Senate Bill (“SB”) 387 (2021). This rulemaking has been designated by the Commission as Docket No. 21-12013. Securus filed comments on February 23, 2022.

This highlights the ongoing frequency in state regulation of phone services and want to ensure our proposal has the appropriate flexibility to be compliant with any rate regulation at the federal or state levels.

The FCC has established different rate caps for three facility types and sizes.

FCC Facility Type and Rate Requirements	
Facility Type and Size	Rate Cap Maximum
Prisons (DOC)s	\$0.12/minute + \$0.02/minute allowed for commissions
Jails with ADP of 1,000 or more	\$0.14/minute + \$0.02/minute allowed for commissions
Jails with ADP of 1,000 or less	\$0.21/minute

Given these rate cap maximums, Securus is attaching these not to exceed rates for the purposes of allowing participating Agencies the most flexible pricing options. While there are many optional services included in this response, in no event can the combination of rates exceed these rate caps. Therefore, many prices are list as “up to” as the combination of services may allow Securus to provide some of the services at no additional cost. These prices will be negotiated in participating addendums per your answer to question to 31.

Free calling programming: Inclusive to Nevada DOC and any other participating agency, Securus provides a free calling program to ensure everyone has access to free calls. Our free calling program includes 4 free monthly calls to all incarcerated individuals. Free calling options may be increased as a result of negotiations with each Agency.

Footnote #2: International Rates

As stated above the FCC, through the 2021 FCC Order, imposed rate caps on international calls not to exceed the interstate rate caps plus the quarterly average termination costs by country, and must be posted on vendors websites.

Footnote #3: Governmental Fees & Taxes

Other state, local, and federal taxes may apply not in control by Securus.

The Telecommunications Relay Services (“TRS”) Fund is maintained by the federal government and covers the costs of persons with hearing or speech disabilities to place and receive telephone calls. The FCC imposes a charge on all carriers to recover their costs associated with supplying TRS. The 2020 FCC ruling that all calls are jurisdictionally mixed and fall under their oversight caused the TRS charges to expand into Intrastate calls as well as Interstate calls.

Telecommunications providers are allowed to recover these charges, and (consistent with FCC rules regarding ICS providers) pass these along to the consumer without any markup.

- *2.16% of call revenue for Interstate and International Calls*
- *0.83 % of call revenue for In State Calls*

The FCC can change this rate (up or down) each year effective July 1st.

Footnote #4: Commission Rates

The proposed Commission Rates will allow all Participating customers the flexibility to negotiate commission and call rate amounts during the Participating Addendum (PA) process, including Nevada.

FCC active and pending regulation on Commissions

As a result of the 2021 ICS Order, the FCC regulated the amount of site commissions that ICS providers may collect and pay to correctional agencies as part of the call rates (characterized as a “Facility-Related Rate Component”) and the amount retained by the ICS provider to recover its cost of providing ICS (the “Provider-Related Rate Component”). There are also different requirements depending on the type of a site commission. If a site commission is mandated by a state statute or regulation, then it is a “Legally-Required” Facility-Related Rate Component and the FCC permits the call rate to be capped at \$0.21 / minute at all types of facilities. All other site commissions are characterized as “Contractually-Prescribed” Facility-Related Rate Components and are limited for prisons and large jails (i.e., those with an ADP of 1,000 or more).

In short, there are no limits to the amounts of commissions that can be negotiated and paid for Jails under 1,000 ADP as long as the call rate does not exceed \$0.21 per minute (for prepaid, collect, and debit calling).

For Prisons and all other Jails, there are no limits to the amounts that can be negotiated and paid (for prepaid, collect, and debit calling) as long as a maximum of \$0.02 per minute is paid out of the call rate, and the rest is paid from any and all sources it deems necessary.

This means additional commissions can be paid, such as a fixed amounts per month during the term of the agreement, as long as they are paid from all other Securus products and services.

The FCC has an ongoing 5th Notice of Proposed Rule Making in progress where they will publish a final order on call rate caps and commissions. Therefore, we expect current guidance and policies to change throughout the duration of this NASPO procurement.

When it does, Securus will offer NV DOC and other participating contracts those elements provided under FCC guidelines.

Transactions Fees

Transaction fees related to phone calling are also capped by the FCC. The following options are in compliance with the FCC guidelines or lower.

<i>Paper Bill/Statement Fee</i>	<i>Free</i>
<i>Refund Fee</i>	<i>Free</i>
<i>Checks or money orders</i>	<i>Free</i>
<i>Automated & Live Agent Payment Fee</i>	<i>Up to \$3.00 per transaction</i>
<i>Third Party Financial Transaction Fee</i>	<i>Pass through</i>

Additional Features – At No Cost

Feature

- ✓ ***Initial Voice Biometrics – Included***
- ✓ ***ICER – Inmate to Inmate call detection - Included***
- ✓ ***Call recording and storage – Included***
- ✓ ***NextGen Platform – Included***
- ✓ ***Software Upgrades - Included***
- ✓ ***Three-way call detection - Included***
- ✓ ***Remote Call Forward Detection – Included***
- ✓ ***High speed search and playback – Included***
- ✓ ***Covert Alert - Included***

Feature

- ✓ ***Insight to Performance Portal – Included***
- ✓ ***24x7x365 customer service - Included***
- ✓ ***24x7x365 Tech Support - Included***
- ✓ ***24x7x365 Field Support - Included***
- ✓ ***Private network - Included***
- ✓ ***Turnkey Installation - Included***
- ✓ ***Consumer Text Account Balance updates - Included***
- ✓ ***Consumer Mobile Apps/Updates – Included***
- ✓ ***Phone App on tablets - Included***

<i>Application/Item</i>	<i>Maximum Price</i>	<i>Notes</i>	<i>Explanation/Elaboration</i>
Footnote #4 – Continuous Call Voice Biometrics			
<i>Continuous Call Voice Biometrics (IPro)</i>	<i>Up to \$0.03 Per Minute</i>	<i>Added to Base Rate</i>	<i>Continuous Call Voice Biometrics is a feature that will identify all inmates on a phone call using continuous voice identification and voice biometric technology.</i>
Footnote #5 – Investigate Tools			
<i>Cell Phone Detection</i>	<i>No Cost</i>	<i>No Cost Added to Base Rate</i>	<i>Ability to detect cell phones in NextGen SCP records</i>
<i>Visitation Phone Monitoring (VPM)</i>	<i>Up to \$0.005 Per Minute</i>	<i>Site-specific engineering costs may apply.</i>	<i>Visitation Phone Monitoring (VPM) deployment includes enhancing security and investigative capabilities for onsite visitation. The enhancement introduces the deployment of SCP call monitoring and recording of non-contact visitations where visitors are only allowed to use a telephone handset to communicate with an inmate using another handset while looking at each other through a glass or plexiglass partition. Installation includes new wiring to connect the visitation stations to the recording and monitoring platform of NextGen SCP.</i>
<i>Kamea</i>	<i>Up to \$0.01 Per Minute</i>	<i>Added to Base Rate</i>	<i>Investigative system deployed within correctional facility to identify contraband wireless devices</i>
<i>Mobile Contraband Cell Phone Assessments</i>	<i>Up to \$0.01 Per Minute or Negotiated fee on a per assessment project basis.</i>	<i>Rates and charges will be negotiated based upon quantity ordered, customized engineering specifications (per site) and overall scope of work.</i>	<i>Assessments provide actionable intelligence by identifying and reporting on contraband cell phones determined to be within a correctional facility</i>
<i>Centralized Forensic Lab Services</i>	<i>Up to \$0.01 Per Minute</i>	<i>Option includes rate per minute or fixed fee per device</i>	<i>Allows for shipment of confiscated contraband cell phones and computers to a centralized forensic lab for data extraction (including Chip Off) - while maintaining chain of custody</i>

<i>Investigative Monitoring Of Inmate Communication Activity</i>	<i>Up to \$0.02 Per Minute</i>	<i>Added to Base Rate</i>	<i>Allows for outsourced monitoring of inmate communication activity with expert ability to analyze communication data for investigative and security purposes</i>
<i>Customer Specific Forensic Lab</i>	<i>Up to \$0.03 Per Minute</i>	<i>Option includes placement of forensic lab at a customer facility; Option includes rate per minute or fixed monthly fee</i>	<i>Allows for customer specific forensic lab of dedicated/certified forensic technicians, including all standard hardware and software</i>
<i>Professional Investigative Services</i>	<i>Up to \$0.03 Per Minute or Negotiated fee on a monthly or annual basis</i>	<i>Professional Services Agreement and customized Statement of Work and Fee negotiated. Available as separate industry consulting engagement to all agencies.</i>	<i>Customized on site or remote investigative assistance utilizing experienced call monitors, certified forensic analysts and proprietary software and hardware solutions to identify actionable intelligence based on client investigative priorities. Can be deployed on demand for urgent assistance or via Professional Services Contract monthly or annually.</i>
<i>Wireless Containment Solutions (WCS)</i>	<i>Up to \$0.04 per minute per system</i>	<i>Rates and charges will be negotiated based upon quantity ordered, customized engineering specifications (per site) and overall scope of work.</i>	<i>WCS (aka Managed Access) type contraband cell phone solution which provides dashboard and rich investigative intelligence from use of contraband cell phones in facilities.</i>
Additional Vendor Features			
<i>Word Alert</i>	<i>Up to \$0.02 Per Minute</i>	<i>Added to Base Rate</i>	<i>Word Alert is a speech-to-text transcription and keyword search tool for corrections agency investigators. It automatically transcribes all telephone calls and video sessions to text. Investigators can search the transcripts for words and phrases either interactively or by setting up automated, continuous scans that send them alerts when matches occur.</i>

THREADS	Up to \$0.02 Per Minute	Added to Base Rate	<i>Analytical software integrated into SCP - with automatic upload and analysis of calling records, trust account funding data along with easy import of retrieved contraband cell phone data - plus much more.</i>
Footnote #6 – Additional Features			
<i>Subscription Communication Services - DOC</i>	<i>To be negotiated but not to exceed \$61 per month</i>	<i>Can include voice, video and/or e-messaging</i>	<i>Connecticut is the first State to enact legislation to mandate that communication services (Telephone calling and E-Messaging) are to be paid by the State.</i> <i>Several Securus county customers have opted for a tax payer funded model for phone calling.</i> <i>Given these evolutions in how and what services are priced, a bundled package of communication services can be negotiated if facility customers desire to pay for communication services.</i> <i>Price ranges are higher due to the variability in services offered and costs included.</i> <i>In addition, Securus was first to market with a phone subscription model that delivered lower rates to end users and increases accessibility of calling. The 2021 ICS Order did not account for Subscription services. We are petitioning the FCC to make subscription services eligible again. When and if they do, this model would be offered to all agencies.</i>
<i>Subscription Communication Services – Large Jails Over 1,000 ADP</i>	<i>To be negotiated but not to exceed \$80 per month</i>	<i>Can include voice, video and/or e-messaging</i>	
<i>Subscription Communication Services – All other Jails</i>	<i>To be negotiated but not to exceed \$120 per month</i>	<i>Can include voice, video and/or e-messaging</i>	
<i>Automated Information Services (AIS)</i>	<i>Up to \$0.01 Per Minute</i>	<i>Added to Base Rate</i>	

Securus BLUband

RF EQUIPMENT AND SERVICES

BLUband® + BLUhome® RADIO FREQUENCY (RF) SOLUTIONS				
QUANTITY	LANDLINE Per Device/ Per Day	CELLULAR Per Device/ Per Day	SHELF LANDLINE Per Device/Per Day Above 15%	SHELF CELLULAR Per Device/Per Day Above 15%
1 to 100	\$1.60	\$2.40	\$1.50	\$2.30
101 to 250	\$1.55	\$2.25	\$1.45	\$2.15
251 to 500	\$1.60	\$2.40	\$1.50	\$2.30
501 to 1,500	\$1.60	\$2.40	\$1.50	\$2.30
1,501 to 3,000	\$1.70	\$2.40	\$1.60	\$2.30
3,001+	\$1.70	\$2.50	\$1.60	\$2.40
BLUband + BLUhome REPLACEMENT COSTS (ABOVE 5%)				
BLUband	\$50.00 Each			
BLUhome (Landline or Cellular)	\$250.00 Each			
OPTIONAL EQUIPMENT AND SERVICES				
SOBERTrack™ (REMOTE ALCOHOL MONITORING)	\$4.00 Per Day			
BLUscan™	\$1.00 Per Unit, Per Day			
Equipment Installation + Removal	\$3.00 Per Device, Per Day			
24/7/365 MONITORING CENTER SERVICES (OPTIONAL)				
Closed-Loop Notification¹				\$0.25 Per Day
Escalating Notification²				\$0.25 Per Day
Identify Any/All System Automated Capabilities				\$0.25 Per Day
Curfew and Equipment Status Optional Alert Reports (Not by Web-Based System or Email)				\$0.25 Per Day Fax or Telephone
Verbal Notification Made by Monitoring Center Staff to Agency Personnel or Offenders				\$0.25 Per Day

¹ Notify with confirmation of Officer call-back verification

² Notify, pause for call-back verification, escalate to notify next Officer/contact, pause, continue

GPS EQUIPMENT AND SERVICES

BLUtag® (Active, Passive + Hybrid GPS Monitoring Modes)			
QUANTITY	Per Device/ Per Day	BLUtag Optional Hybrid Mode ³ Per Device/Per Day	SHELF Per Device/ Per Day Above 30%
1 TO 100	\$3.10	\$3.10	\$3.00
101 TO 250	\$3.10	\$3.10	\$3.00
251 TO 500	\$3.10	\$3.10	\$3.00
501 TO 1,500	\$3.10	\$3.10	\$3.00
1,501 TO 3,000	\$3.10	\$3.10	\$3.00
3,000+	\$3.10	\$3.10	\$3.00
BLUtag + BLUbox + BLUhome Replacement Costs (above 5%)			
BLUtag®	\$250 EACH		
BLUbox™	\$150 EACH		
BLUhome®	\$150 EACH		
SOBERTrack™	\$250 EACH		
OPTIONAL EQUIPMENT AND SERVICES			
Monitoring Center (manual voice up to three alert types)		\$1 per day, per device	
Equipment Installation/Removal		\$3 per day, per device	

³ GPS point provided to confirm home location for curfew monitoring, then additional curfew confirmation provided through accessory equipment. Also, up to three GPS location confirmations in other locations during each