

**Solicitation 3120002260****Rosenbauer 2023 Pricing**

| <b>Aerials</b>        | List Price   | 15% discount | <b>NASPO Price</b>  |
|-----------------------|--------------|--------------|---------------------|
| Ladder 0-94'          | \$ 1,304,131 | \$ 195,620   | \$ <b>1,108,511</b> |
| Ladder 95'+           | \$ 1,478,150 | \$ 221,723   | \$ <b>1,256,428</b> |
| Platform 0-85'        | \$ 1,707,643 | \$ 256,146   | \$ <b>1,451,497</b> |
| Platform 86'+         | \$ 1,957,399 | \$ 293,610   | \$ <b>1,663,789</b> |
| Tiller                | \$ 1,589,830 | \$ 238,475   | \$ <b>1,351,356</b> |
|                       |              |              |                     |
| <b>Pumper</b>         |              |              |                     |
| Custom Pumper         | \$ 628,818   | \$ 94,323    | \$ <b>534,495</b>   |
| Commercial Pumper     | \$ 369,249   | \$ 55,387    | \$ <b>313,862</b>   |
| Rescue Pumper         | \$ 736,956   | \$ 110,543   | \$ <b>626,413</b>   |
| Mini-Pumper           | \$ 491,501   | \$ 73,725    | \$ <b>417,776</b>   |
| Brush Truck           | \$ 334,085   | \$ 50,113    | \$ <b>283,972</b>   |
|                       |              |              |                     |
| <b>Tanker</b>         |              |              |                     |
| Tanker                | \$ 325,616   | \$ 48,842    | \$ <b>276,774</b>   |
|                       |              |              |                     |
| <b>Rescue</b>         |              |              |                     |
| Custom Walk-In        | \$ 998,481   | \$ 149,772   | \$ <b>848,709</b>   |
| Custom Non Walk-In    | \$ 859,136   | \$ 128,870   | \$ <b>730,266</b>   |
| Commercial Walk-In    | \$ 594,174   | \$ 89,126    | \$ <b>505,048</b>   |
| Commecial Non Walk-In | \$ 528,321   | \$ 79,248    | \$ <b>449,073</b>   |
|                       |              |              |                     |
| <b>Wiland</b>         |              |              |                     |
| Type 3                | \$ 550,681   | \$ 82,602    | \$ <b>468,079</b>   |
| Type 6                | \$ 511,245   | \$ 76,687    | \$ <b>434,558</b>   |
|                       |              |              |                     |
| <b>ARFF</b>           |              |              |                     |
| Class 3               | \$ 741,086   | \$ 111,163   | \$ <b>629,923</b>   |
| 4x4                   | \$ 1,396,068 | \$ 209,410   | \$ <b>1,186,658</b> |
| 6x6                   | \$ 1,481,046 | \$ 222,157   | \$ <b>1,258,889</b> |