

Contract # LS5019

STATE OF UTAH COOPERATIVE CONTRACT

1. CONTRACTING PARTIES: This Contract is between the Division of Purchasing and the following Contractor:

<u>Red Hat, LLC</u>		
Name		
<u>1600 International Drive, Suite 800</u>		
Address		
<u>McLean</u>	<u>VA</u>	<u>22102</u>
City	State	Zip

LEGAL STATUS OF CONTRACTOR

- ☐ Sole Proprietor
☐ Non-Profit Corporation
☒ For-Profit Corporation
☐ Partnership
☐ Government Agency

Contact Person Kyle Pribilski Phone # (916) 397-9101 Email kpribils@redhat.com
 Vendor # VC0000286308 Commodity Code # 92005

2. CONTRACT PORTFOLIO NAME: Cloud and Software Solutions
3. PROCUREMENT: This Contract is entered into as a result of Solicitation # BP24-1.
4. CONTRACT PERIOD: Effective Date: 9/16/2026 Termination Date: 9/15/2036 unless terminated early or extended in accordance with the terms and conditions of this Contract. Renewal options (if any): None.
5. Prompt Payment Discount (if any): None. Price Guarantee Period (if any): Minimum Percentage Discount: Life of the contract
 Direct Service Provide Pricing: 1 year
6. ATTACHMENT A: NASPO ValuePoint Master Agreement Terms and Conditions
 ATTACHMENT B: Scope of Work
 ATTACHMENT C: Pricing Catalog
 ATTACHMENT D: Contractor's Response to Solicitation
 ATTACHMENT E: End User Agreements
 ATTACHMENT F: 3rd Party Provider Agreement Template

Any conflicts between Attachment A and the other Attachments will be resolved in favor of Attachment A.

7. DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:
- All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this Contract.
 - Utah State Procurement Code, Procurement Rules, the Solicitation, and Contractor's response to the Solicitation. Both the solicitation and Contractor's response to the solicitation, while not included as a listed attachment to the Master Agreement above, will both be available on the NASPO website for transparency less any information marked as confidential by the Contractor at the time of submission
8. Each person signing this Contract represents and warrants that he/she is duly authorized and has legal capacity to execute and deliver this Contract and bind the parties hereto. Each signatory represents and warrants to the other that the execution and delivery of the Contract and the performance of each party's obligations hereunder have been duly authorized and that the Contract is a valid and legal Contract binding on the parties and enforceable in accordance with its terms.
- IN WITNESS WHEREOF, the parties sign and cause this Contract to be executed. Notwithstanding verbal or other representations by the parties, the "Effective Date" of this Contract shall be the date provided within Section 4 above.

CONTRACTOR

Signed by:

5F247CBF6D6D43F
Contractor's Signature

Mark D. Lubas

VP and CAO

8/20/2026

Print Name

Title

Date

STATE

Signed by:

C38BE9DAC528424
Director, Division of Purchasing

8/25/2026

Date

ATTACHMENT A

NASPO VALUEPOINT MASTER AGREEMENT TERMS AND CONDITIONS

Negotiated: 1.2, 1.5, 1.8, 1.11, 1.24, 1.29, VI.2, VII.5.3, VII.5.6, VIII.1, VIII.1.1, VIII.2, VIII.3, VIII.4, IX.3, X.2, X.3, X.4, XI.1, XI.2, XI.3, XII, XIV, XIV.1, XIV.2, XIV.3, XV.2.1.3, XV.3.1, XV.6, XV.7, XV.9, XV.10, XV.11, XV.14.1, and XV.15.

Attachment A1 Reserved.

I. Definitions

- 1.1 Contractor** means a party to this Master Agreement, whether a person or entity, that delivers goods or performs services under the terms set forth in this Master Agreement. Contractor also includes its Fulfillment Partners, employees, Subcontractors, agents and affiliates who are providing the services agreed to under the Master Agreement. Contractor does not include Third-party Providers.
- 1.2 Data** means all information, whether in oral or written (including electronic) form, created by or in any way originating with a Participating Entity or Purchasing Entity, and all information that is the output of any computer processing, or other electronic manipulation, of any information that was created by or in any way originating with a Participating Entity or Purchasing Entity, in the course of using and configuring the Services provided under this Agreement.
- 1.3 Data Breach** means any actual or reasonably suspected unauthorized access to or acquisition of computerized Non-Public Data or Personal Data that compromises the security, confidentiality, or integrity of the Non-Public Data or Personal Data, or affects the ability of Purchasing Entity to access the Non-Public Data or Personal Data.
- 1.4 Data Categorization** means the systematic process of classifying and organizing Data based on its sensitivity, value, and the level of risk associated with its handling, storage, and transmission. This process involves assessing Data to determine its impact on security, privacy, and compliance requirements. See also "High Risk Data", "Moderate Risk Data" and "Low Risk Data".
- 1.5 Data Ownership and Protection** for On-Prem will be defined on a case by case basis by any Purchasing Entity seeking an on-prem solution.
- 1.6 Disabling Code** means computer instructions or programs, subroutines, code, instructions, Data or functions, including but not limited to:
 - a. Viruses
 - b. Worms
 - c. Date bombs or time bombs
 - d. Programs or code that self-replicate without manual intervention
 - e. Instructions programmed to activate at a predetermined time or upon a specified event
 - f. Trojan horses, defined as programs claiming to do a meaningful function but designed for a different function.
 - g. Any other malicious software or Data that alters, destroys, inhibits, damages, interrupts, interferes with, or hinders the operation of the Purchasing Entity's software, applications, and/or its end-user processing environment, the system in

which it resides, or any other software or Data on such a system or any other system with which it is capable of communicating.

- 1.7 Embedded Software** means one or more software applications which permanently reside on a computing device.
- 1.8 End User Agreement** means the NASPO ValuePoint Cloud and Software Solutions Version of the Red Hat Enterprise Agreement (attached hereto as Attachment E). The End User Agreement contains a clear reference to the Master Agreement including the name of the Contractor and Master Agreement number by which the End User Agreement is governed by and operating under. The terms of the End User Agreement are subject to negotiation as part of the creation of any Participating Addendum. The End User Agreement only includes terms and conditions unique to the Product and Services provided, and does not include general terms and conditions already covered by the Master Agreement. Specifically, the End User Agreement does not contain the following general terms and conditions already covered by the Master Agreement. If any of the following general terms and conditions are included in the End User Agreement and/or other terms and conditions that contradict terms already contained in the Master Agreement or applicable Participating Addendum, such terms will be considered null and void. If any term in the End User Agreement is determined to be null and void, the remaining terms shall remain in place with full force and effect.
 - a. Indemnity
 - b. Limitation of Liability
 - c. Governing Law and Venue
 - d. Arbitration or Dispute Resolution
 - e. Force Majeure
 - f. Ordering
 - g. Payment (payment schedules and milestones are acceptable)
 - h. Termination
 - i. Defaults and Remedies
 - j. Master Agreement Order of Precedence
- 1.9 Hardware** is defined as any physical component that make up a computer, electronic, or IT infrastructure system.
- 1.10 High Risk Data** is as defined in FIPS PUB 199, Standards for Security Categorization of Federal Information and Information Systems ("High Impact Data"). This refers to the Data for which the loss of confidentiality, integrity, or availability could have a severe or catastrophic adverse effect on organizational operations, organizational assets, or individuals.
- 1.11 RESERVED**
- 1.12 Intellectual Property** means any and all patents, copyrights, service marks, trademarks, trade secrets, trade names, patentable inventions, or other similar proprietary rights, in tangible or intangible form, and all rights, title, and interest therein.
- 1.13 Lead State** means the State centrally administering any resulting Master Agreement(s) who is a party to this Master Agreement.
- 1.14 Low Risk Data** is as defined in FIPS PUB 199, Standards for Security Categorization of Federal Information and Information Systems ("Low Impact Data").

- 1.15 Master Agreement** means the underlying agreement executed by and between the Lead State, acting in cooperation with NASPO ValuePoint, and the Contractor, as now or hereafter amended.
- 1.16 Moderate Risk Data** is as defined in FIPS PUB 199, Standards for Security Categorization of Federal Information and Information Systems ("Moderate Impact Data").
- 1.17 NASPO ValuePoint** is a division of the National Association of State Procurement Officials ("NASPO"), a 501(c)(3) corporation. NASPO ValuePoint facilitates administration of the NASPO cooperative group contracting consortium of state chief procurement officials for the benefit of state departments, institutions, agencies, and political subdivisions and other eligible entities (*i.e.*, colleges, school districts, counties, cities, some nonprofit organizations, etc.) for all states, the District of Columbia, and territories of the United States. NASPO ValuePoint is identified in the Master Agreement as the recipient of reports and may perform contract administration functions relating to collecting and receiving reports, as well as other contract administration functions as assigned by the Lead State.
- 1.18 Non-Public Data** means High Risk Data and Moderate Risk Data that is not subject to distribution to the public as public information. It is deemed to be sensitive and confidential by the Purchasing Entity because it contains information that is exempt by statute, ordinance or administrative rule from access by the general public as public information.
- 1.19 Order or Purchase Order** means any Purchase Order, sales order, contract or other document used by a Purchasing Entity to commit funds in exchange for a Contractor's delivery of one or more Products under this Master Agreement.
- 1.20 Participating Addendum** means a bilateral agreement executed by a Contractor and a Participating Entity incorporating this Master Agreement and any additional Participating Entity-specific language or other requirements (*e.g.*, ordering procedures specific to the Participating Entity, entity-specific terms and conditions, etc.).
- 1.21 Participating Entity** means a state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states properly authorized to enter into a Participating Addendum, that has executed a Participating Addendum.
- 1.22 Participating State** means a state that has executed a Participating Addendum or has indicated an intent to execute a Participating Addendum.
- 1.23 Personal Data** means data alone or in combination that includes information relating to an individual that identifies the individual by name, identifying number, mark or description can be readily associated with a particular individual and which is not a public record. Personal Information may include the following personally identifiable information (PII): government-issued identification numbers (*e.g.*, Social Security, driver's license, passport); financial account information, including account number, credit or debit card numbers; or Protected Health Information (PHI) relating to a person. Federal Tax Information (FTI) as defined by the federal government Internal Revenue Service Publication 1075 (as updated, replaced, or amended over time).
- 1.24 RESERVED**

- 1.25 Product or Products and Services** means any equipment, software (including Embedded Software), documentation, service, or other deliverable supplied or created by the Contractor pursuant to this Master Agreement. The term Product includes goods and services.
- 1.26 Protected Health Information (PHI)** means individually identifiable health information transmitted by electronic media, maintained in electronic media, or transmitted or maintained in any other form or medium. PHI excludes education records covered by the Family Educational Rights and Privacy Act (FERPA), as amended, 20 U.S.C. 1232g, records described at 20 U.S.C. 1232g(a)(4)(B)(iv) and employment records held by a covered entity in its role as employer. PHI may also include information that is a subset of health information, including demographic information collected from an individual, and (1) is created or received by a health care provider, health plan, employer or health care clearinghouse; and (2) relates to the past, present or future physical or mental health or condition of an individual; the provision of health care to an individual; or the past, present or future payment for the provision of health care to an individual; and (a) that identifies the individual; or (b) with respect to which there is a reasonable basis to believe the information can be used to identify the individual
- 1.27 Purchasing Entity** means a state (as well as the District of Columbia and US territories), city, county, district, other political subdivision of a State, or a nonprofit organization under the laws of some states if authorized by a Participating Addendum, that issues a Purchase Order against the Master Agreement and becomes financially committed to the purchase.
- 1.28 Service Level Agreement or SLA** means a written agreement between both the Purchasing Entity and the Contractor that is subject to the terms and conditions in this Master Agreement and relevant Participating Addendum unless otherwise expressly agreed in writing between the Purchasing Entity and the Contractor. SLAs should include: (1) the technical service level performance promises, (i.e. metrics for performance and intervals for measure), (2) the amount of time required for notice by the provider to the public jurisdiction of upcoming changes, (3) security notice requirements, (4) timeframes for response to operational problems and failures, (5) description of service quality, (6) identification of roles and responsibilities, (7) remedies, such as credits, and (8) an explanation of how remedies or credits are calculated and issued.
- 1.29 RESERVED**
- 1.30 Solicitation** means the Solicitation resulting in this Master Agreement.
- 1.31 Subcontractor** includes contractors, manufacturers, distributors, suppliers, or consultants, at any tier, that are under the direct or indirect control or responsibility of Contractor, including a person or entity that is, or will be, providing Product or Products and Services pursuant to this Master Agreement.

II. Term of Master Agreement

- II.1 Initial Term.** The initial term of this Master Agreement is for ten (10) years. The Lead State may, prior to execution, adjust the effective date or duration of the initial term or renewal period of any Master Agreement for the purpose of making the Master Agreement coterminous with others.

- II.2 Amendment Limitations.** The terms of this Master Agreement will not be waived, altered, modified, supplemented, or amended in any manner whatsoever without prior written agreement of the Lead State and Contractor.
- II.3 Amendment Term.** The term of the Master Agreement may be amended past the initial term and stated renewal periods for a reasonable period if in the judgment of the Lead State a follow-on competitive procurement will be unavoidably delayed (despite good faith efforts) beyond the planned date of execution of the follow-on master agreement. This subsection will not be deemed to limit the authority of a Lead State under its state law to otherwise negotiate contract extensions.

III. Order of Precedence

- III.1 Order of Precedence.** The following Order of Precedence will apply to any purchase or Order made under this Master Agreement:
 - III.1.1** A Participating Entity's Participating Addendum ("PA");
 - III.1.2** The following Master Agreement Attachments: Attachment A: NASPO ValuePoint Master Agreement Terms and Conditions, including A.1, A.2, and A.3 as applicable, Attachment B: Scope of Work, and Attachment C: Pricing Discounts and Schedule;
 - III.1.3** A Purchase Order, Service Level Agreement, or Statement of Work/specifications issued against the Master Agreement;
 - III.1.4** The Solicitation or, if separately executed after award, the Lead State's bilateral agreement that integrates applicable provisions;
 - III.1.5** Attachment D: Contractor's response to the Solicitation, as revised (if permitted) and accepted by the Lead State;
 - III.1.6** Attachment E: Contractor, Fulfillment Partner, or Third-party Provider's End User Agreement issued against a Participating Addendum. End User Agreements are expected to be negotiated by a Purchasing Entity seeking to utilize the solution at the time a Project is entered into;
 - III.1.7** Any other Attachments to the Master Agreement not listed above.
- III.2 Conflict.** These documents will be read to be consistent and complementary. Any conflict among these documents will be resolved by giving priority to these documents in the order listed above. Contractor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to this Master Agreement as an Exhibit or Attachment.
- III.3 Participating Addenda.** Participating Addenda will not be construed to diminish, modify, or otherwise derogate any provisions in this Master Agreement between the Lead State and Contractor. The term of a Participating Addendum will not exceed the term of this Master Agreement, except when a Participating Entity determines an extension of its Participating Addendum is necessary to avoid a lapse in contract coverage and is permitted by law.

IV. Participants and Scope

- IV.1 Requirement for a Participating Addendum.** Contractor may not deliver Products under this Master Agreement until a Participating Addendum acceptable to the

Participating Entity and Contractor is executed.

- IV.2 Applicability of Master Agreement.** NASPO ValuePoint Master Agreement Terms and Conditions are applicable to any Order by a Participating Entity (and other Purchasing Entities covered by their Participating Addendum), except to the extent altered, modified, supplemented or amended by a Participating Addendum, subject to Section III. For the purposes of illustration and not limitation, this authority may apply to unique delivery and invoicing requirements, confidentiality requirements, defaults on Orders, governing law and venue relating to Orders by a Participating Entity, indemnification, and insurance requirements. Statutory or constitutional requirements relating to availability of funds may require specific language in some Participating Addenda in order to comply with applicable law. The expectation is that these alterations, modifications, supplements, or amendments will be addressed in the Participating Addendum or, with the consent of the Purchasing Entity and Contractor, may be included in the ordering document (e.g., purchase order or contract) used by the Purchasing Entity to place the Order.
- IV.3 Scope of Work Updates.** At the discretion of the Lead State, and subject to agreement by the parties, the scope of this Master Agreement may be amended to include or accommodate new or updated models, versions, or technologies related to the objectives and deliverables set forth in the Solicitation.
- IV.4 Obligated Entities.** Obligations under this Master Agreement are limited to those Participating Entities who have signed a Participating Addendum and Purchasing Entities within the scope of those Participating Addenda. States or other entities permitted to participate may use an informal competitive process to determine which Master Agreements to participate in through execution of a Participating Addendum. Participating Entities incur no financial obligations on behalf of other Purchasing Entities.
- IV.5 Notice of Participating Addendum.** Contractor shall email a fully executed PDF copy of each Participating Addendum to pa@naspovaluepoint.org to support documentation of participation and posting in appropriate databases.
- IV.6 Participating Entities.**
- IV.6.1** If not proscribed by law or by the Chief Procurement Official of the state in which the entity is located, an entity may be eligible to execute a Participating Addendum directly with Contractor. Such entities may include:
 - IV.6.1.1** Political subdivisions, public agencies, and service districts;
 - IV.6.1.2** Public and private educational institutions, including K-12 public, charter, and private schools; institutions of higher education; and trade schools;
 - IV.6.1.3** Federally recognized tribes;
 - IV.6.1.4** Quasi-governmental entities; and
 - IV.6.1.5** Eligible non-profit organizations.
 - IV.6.2** Prior to execution of a Participating Addendum with an entity listed above, Contractor shall coordinate with NASPO to confirm the entity's eligibility to execute a Participating Addendum. A determination that an entity is

eligible to execute a Participating Addendum is not a determination that procurement authority exists; each entity must ensure it has the requisite procurement authority to execute a Participating Addendum.

- IV.7 Prohibition on Resale.** Subject to any specific conditions included in the Solicitation or Contractor's proposal as accepted by the Lead State, or as explicitly permitted in a Participating Addendum, Purchasing Entities may not resell Products purchased under this Master Agreement. Absent any such condition or explicit permission, this limitation does not prohibit: payments by employees of a Purchasing Entity for Products; sales of Products to the general public as surplus property; and fees associated with inventory transactions with other governmental or nonprofit entities and consistent with a Purchasing Entity's laws and regulations. Any sale or transfer permitted by this subsection must be consistent with license rights granted for use of Intellectual Property.
- IV.8 Individual Customers.** Except as may otherwise be agreed to by the Purchasing Entity and Contractor, each Purchasing Entity shall follow the terms and conditions of the Master Agreement and applicable Participating Addendum and will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement and as the Participating Entity has in the Participating Addendum, including but not limited to any indemnity or right to recover any costs as such right is defined in the Master Agreement and applicable Participating Addendum for their purchases. Each Purchasing Entity will be responsible for its own charges, fees, and liabilities. The Contractor will apply the charges and invoice each Purchasing Entity individually.
- IV.9 Release of Information.** Throughout the duration of this Master Agreement, Contractor must secure from the Lead State prior approval for the release of information that pertains to the potential work or activities covered by the Master Agreement. This limitation does not preclude publication about the award of the Master Agreement or marketing activities consistent with any proposed and accepted marketing plan.
- IV.10 No Representations.** The Contractor shall not make any representations of NASPO ValuePoint, the Lead State, any Participating Entity, or any Purchasing Entity's opinion or position as to the quality or effectiveness of the services that are the subject of this Master Agreement without prior written consent.

V. NASPO ValuePoint Provisions

- V.1 Applicability.** NASPO ValuePoint is not a party to the Master Agreement. The terms set forth in Section V are for the benefit of NASPO ValuePoint as a third-party beneficiary of this Master Agreement.
- V.2 Administrative Fees**
 - V.2.1 NASPO ValuePoint Fee.** Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) no later than sixty (60) days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee must be submitted quarterly and is based on all sales of Products and Services under the Master Agreement (less any charges for taxes or shipping). The NASPO ValuePoint Administrative Fee is not negotiable.

This fee is to be included as part of the pricing submitted with a vendor's response to the Lead State's Solicitation.

V.2.2 State Imposed Fees. Some states may require an additional fee be paid by Contractor directly to the state on purchases made by Purchasing Entities within that state. For all such requests, the fee rate or amount, payment method, and schedule for such reports and payments will be incorporated into the applicable Participating Addendum. Unless agreed to in writing by the state, Contractor may not adjust the Master Agreement pricing to include the state fee for purchases made by Purchasing Entities within the jurisdiction of the state. No such agreement will affect the NASPO ValuePoint Administrative Fee percentage or the prices paid by Purchasing Entities outside the jurisdiction of the state requesting the additional fee.

V.3 NASPO ValuePoint Summary and Detailed Usage Reports

V.3.1 Sales Data Reporting. In accordance with this section, Contractor shall report to NASPO ValuePoint all Orders under this Master Agreement for which Contractor has invoiced the ordering entity or individual, including Orders invoiced to Participating Entity or Purchasing Entity employees for personal use if such use is permitted by this Master Agreement and the applicable Participating Addendum ("Sales Data"). By placing an Order under this Master Agreement, a Purchasing Entity agrees to have their Data (i) included in reports submitted by Contractor to NASPO ValuePoint and (ii) used by NASPO ValuePoint as set forth in this Master Agreement without limitation, unless otherwise requested in writing by the Purchasing Entity and agreed to in writing by NASPO. Timely and complete reporting of Sales Data by Contractor is a material requirement of this Master Agreement. Reporting requirements, including those related to the format, contents, frequency, or delivery of reports, may be updated by NASPO ValuePoint with reasonable notice to Contractor and without amendment to this Master Agreement. NASPO ValuePoint shall have exclusive ownership of any media on which reports are submitted and shall have a perpetual, irrevocable, non-exclusive, royalty free, and transferable right to display, modify, copy, and otherwise use reports, Data, and information provided under this section.

V.3.2 Summary Sales Data. "Summary Sales Data" is Sales Data reported as cumulative totals by state. Contractor shall, using the reporting tool or template provided by NASPO ValuePoint, report Summary Sales Data to NASPO ValuePoint for each calendar quarter no later than thirty (30) days following the end of the quarter. If Contractor has no reportable Sales Data for the quarter, Contractor shall submit a zero-sales report.

V.3.3 Detailed Sales Data. "Detailed Sales Data" is Sales Data that includes for each Order all information required by the Solicitation or by NASPO ValuePoint, including customer information, Order information, and line-item details. Contractor shall, using the reporting tool or template provided by NASPO ValuePoint, report Detailed Sales Data to NASPO ValuePoint for each calendar quarter no later than thirty (30) days following the end of the quarter. Detailed Sales Data shall be reported in the format provided in

the Solicitation or provided by NASPO ValuePoint. The total sales volume of reported Detailed Sales Data shall be consistent with the total sales volume of reported Summary Sales Data.

V.3.4 Sales Data Crosswalks. Upon request by NASPO ValuePoint, Contractor shall provide to NASPO ValuePoint tables of customer and Product information and specific attributes thereof for the purpose of standardizing and analyzing reported Sales Data ("Crosswalks"). Customer Crosswalks must include a list of existing and potential Purchasing Entities and identify for each the appropriate customer type as defined by NASPO ValuePoint. Product Crosswalks must include Contractor's part number or SKU for each Product in Offeror's catalog and identify for each the appropriate Master Agreement category (and subcategory, if applicable), manufacturer part number, Product description, eight-digit UNSPSC Class Level commodity code, and (if applicable) EPEAT value and Energy Star rating. Crosswalk requirements and fields may be updated by NASPO ValuePoint with reasonable notice to Contractor and without amendment to this Master Agreement. Contractor shall work in good faith with NASPO ValuePoint to keep Crosswalks updated as Contractor's customer lists and Product catalog change.

V.3.5 Executive Summary. Contractor shall, upon request by NASPO ValuePoint, provide NASPO ValuePoint with an executive summary that includes but is not limited to a list of states with an active Participating Addendum, states with which Contractor is in negotiations, and any Participating Addendum roll-out or implementation activities and issues. NASPO ValuePoint and Contractor will determine the format and content of the executive summary.

V.3.6 Obligation to Act in Good Faith. The parties acknowledge that this Master Agreement and its terms and pricing have been negotiated for the benefit of the parties, NASPO ValuePoint, Participating Entities, and Purchasing Entities. Apart from a Participating Addendum or Order, Contractor shall not intentionally induce a potential Participating Entity or Purchasing Entity to enter into a separate agreement, the pricing and terms of which are derived from this Master Agreement, for the purpose of avoiding compliance with Contractor's obligations under Section V. Nothing in this Section 5.3.6 shall prohibit Contractor from contracting with an entity with substantially similar pricing and terms if such pricing and terms are independently negotiated with the entity or are consistent with pricing and terms ordinarily offered by Contractor to public sector customers.

V.4 NASPO ValuePoint Cooperative Program Marketing, Training, and Performance Review

V.4.1 Staff Education. Contractor shall work cooperatively with NASPO ValuePoint personnel. Contractor shall present plans to NASPO ValuePoint for the education of Contractor's contract administrator(s) and sales/marketing workforce regarding the Master Agreement contract, including the competitive nature of NASPO ValuePoint procurements, the

master agreement and Participating Addendum process, and the manner in which eligible entities can participate in the Master Agreement.

V.4.2 Onboarding Plan. Upon request by NASPO ValuePoint, Contractor shall, as Participating Addendums are executed, provide plans to launch the program for the Participating Entity. Plans will include time frames to launch the agreement and confirmation that the Contractor's website has been updated to properly reflect the scope and terms of the Master Agreement as available to the Participating Entity and eligible Purchasing Entities.

V.4.3 Annual Contract Performance Review. Contractor shall participate in an annual contract performance review with the Lead State and NASPO ValuePoint, which may at the discretion of the Lead State be held in person and which may include a discussion of marketing action plans, target strategies, marketing materials, Contractor reporting, and timeliness of payment of administration fees.

V.4.4 Use of NASPO ValuePoint Logo. The NASPO ValuePoint logos may not be used by Contractor in sales and marketing until a separate logo use agreement is executed with NASPO ValuePoint.

V.4.5 Most Favored Customer. Contractor shall, within thirty (30) days of their effective date, notify the Lead State and NASPO ValuePoint of any contractual most-favored-customer provisions in third-party contracts or agreements that may affect the promotion of this Master Agreement or whose terms provide for adjustments to future rates or pricing based on rates, pricing in, or Orders from this Master Agreement. Upon request of the Lead State or NASPO ValuePoint, Contractor shall provide a copy of any such provisions.

V.5 NASPO ValuePoint eMarketPlace

V.5.1 The NASPO ValuePoint cooperative provides an eMarketPlace for public entities to access a central online platform to view and/or purchase the goods, services, and solutions available from NASPO ValuePoint's cooperative Master Agreements. This eMarketPlace is provided by NASPO at no additional cost to the Contractor or public entities. Its purpose is to facilitate the connection of public entities with Contractors who meet the requisite needs for a good, service, or solution by that entity through a NASPO ValuePoint Master Agreement.

V.5.2 Contractor shall cooperate in good faith with NASPO, and any third party acting as an agent on behalf of NASPO, to integrate Contractor's industry presence by either an electronic hosted catalog, punchout site, or providing eQuotes through the NASPO eMarketPlace, per the Implementation Timeline as further described below.

V.5.3 Regardless of how Contractor's presence is reflected in the eMarketPlace (*i.e.*, hosted catalog, punchout site, or eQuote), Contractor's listed offerings must be strictly limited to Contractor's awarded contract offerings through the NASPO award. Products and/or services not authorized through the resulting NASPO cooperative contract should not be viewable

by NASPO ValuePoint eMarketPlace users. Furthermore, Products and/or Services not authorized through a Participating Addendum should not be viewable by NASPO ValuePoint eMarketPlace users utilizing that Participating Addendum. The accuracy of Contractor's offerings through the eMarketPlace must be maintained by Contractor throughout the duration of the Master Agreement.

- V.5.4** Contractor agrees that NASPO controls which Master Agreements appear in the eMarketPlace and that NASPO may elect at any time to remove any of Contractor's offerings from the eMarketPlace.
- V.5.5** Contractor is solely responsible for the accuracy, quality, and legality of Contractor's Content on the eMarketPlace. "Content" means all information that is generated, submitted, or maintained by Contractor or otherwise made available by Contractor on the eMarketPlace, including Contractor catalogs. Contractor's Content shall comply with and accurately reflect the terms and pricing of this Master Agreement.
- V.5.6** Contractor's use of the eMarketPlace shall comply with the eMarketPlace's Terms of Use.
- V.5.7** Contractor is solely responsible for the security and accuracy of transactions facilitated through the eMarketPlace, including the assessment, collection, and remittance of any sales tax.
- V.5.8** Lead State reserves the right to approve all pricing, catalogs, and information on the eMarketPlace. This catalog review right is solely for the benefit of the Lead State and Participating Entities, and the review and approval shall not waive the requirement that Products and Services be offered at prices required by the Master Agreement.
- V.5.9** NASPO Participating Entities may have their own procurement system, separate from the NASPO eMarketPlace, that enables the use of certain NASPO Master Agreements. In the event one of these entities elects to use this NASPO ValuePoint Master Agreement (available through the eMarketPlace) but publish to their own eMarketPlace, Contractor agrees to work in good faith with the entity and NASPO to implement the catalog.
- V.5.10** In the event a Participating Entity has entity-specific catalog requirements set forth in its Participating Addendum (e.g., entity-specific pricing, restrictions in the scope of offerings, etc.), Contractor shall ensure its eMarketPlace Content for that Participating Entity accurately reflects and is compliant with these requirements.
- V.5.11** Implementation Timeline: Following the execution of Contractor's Master Agreement, NASPO will provide a written request to Contractor to begin the onboarding process into the eMarketPlace. Contractor shall have fifteen (15) days from receipt of written request to work with NASPO to set up an enablement schedule, at which time the technical documentation for onboarding shall be provided to Contractor. The schedule will include future calls and milestone dates related to test and go live dates.
 - V.5.11.1** Contractor's NASPO eMarketPlace account with eQuoting functionality shall minimally be established within thirty (30)

days following the written request.

V.5.11.2 Contractor shall deliver either a (1) hosted catalog or (2) punchout site, pursuant to the mutually agreed upon enablement schedule.

V.5.11.3 NASPO will work with Contractor to decide which structures between hosted catalog, punchout site, and/or eQuoting as further described below will be provided by Contractor.

V.5.11.3.1 Hosted Catalog. By providing a hosted catalog, Contractor is providing a list of its awarded Products/Services and pricing in an electronic Data file in a format acceptable to NASPO, such as a tab delimited text file. Contractor is solely responsible for ensuring the most up-to-date versions of its Product/Service offerings approved by the Lead State under this Master Agreement are reflected in the eMarketPlace.

V.5.11.3.2 Punchout Site. By providing a punchout site, Contractor is providing its own online catalog, which must be capable of being integrated with the eMarketPlace as a Standard punchout via Commerce eXtensible Markup Language (cXML). Contractor shall validate that its online catalog is up-to-date. The site must also return detailed UNSPSC codes for each line item.

V.5.11.3.3 eQuoting. NASPO will work with Contractor to set up participation and use to provide eQuotes through the NASPO eMarketPlace. This requirement would be in addition to any requirement to provide a hosted catalog or punchout site.

V.5.12 Hosted catalogs and punchout sites will provide all of the eMarketPlace standard Data elements/information including, but not limited to, the following:

V.5.12.1 The most current pricing, including all applicable administrative fees and/or discounts, as well as the most up-to-date Product/Service offering the Contractor is authorized to provide in accordance with this Master Agreement;

V.5.12.2 A Lead State contract identification number for this Master Agreement;

V.5.12.3 Detailed Product line item descriptions;

V.5.12.4 Pictures illustrating Products, services, or solutions where practicable; and

V.5.12.5 Any additional NASPO, Lead State, or Participating Addendum requirements.

V.6 Cancellation In consultation with NASPO ValuePoint, the Lead State may, in its discretion, cancel the Master Agreement or not exercise an option to renew, when utilization of Contractor's Master Agreement does not warrant further administration

of the Master Agreement. The Lead State may also exercise its right to not renew the Master Agreement if the Contractor fails to record or report revenue for three consecutive quarters, upon 60-calendar day written notice to the Contractor. Cancellation based on nonuse or under-utilization will not occur sooner than two years after execution of the Master Agreement. This subsection does not limit the discretionary right of either the Lead State or Contractor to cancel the Master Agreement or terminate for default subject to the terms herein. This subsection also does not limit any right of the Lead State to cancel the Master Agreement under applicable laws.

- V.7 Canadian Participation.** Subject to the approval of Contractor, any Canadian provincial government or provincially funded entity in Alberta, British Columbia, Manitoba, New Brunswick, Newfoundland and Labrador, Nova Scotia, Ontario, Prince Edward Island, Quebec, or Saskatchewan, and territorial government or territorial government funded entity in the Northwest Territories, Nunavut, or Yukon, including municipalities, universities, community colleges, school boards, health authorities, housing authorities, agencies, boards, commissions, and crown corporations, may be eligible to use Contractor's Master Agreement.
- V.8 Additional Agreement with NASPO.** Upon request by NASPO ValuePoint, awarded Contractor shall enter into a direct contractual relationship with NASPO ValuePoint related to Contractor's obligations to NASPO ValuePoint under the terms of the Master Agreement, the terms of which shall be the same or similar (and not less favorable) than the terms set forth in the Master Agreement.

VI. Pricing, Payment & Leasing

- VI.1 Pricing.** The prices contained in this Master Agreement or offered under this Master Agreement represent the not-to-exceed price to any Purchasing Entity.
- VI.1.1** All discounts must be guaranteed for the initial term of the Master Agreement.
- VI.1.2** Requests for a discount adjustment must include sufficient documentation supporting the request. Any adjustment or amendment to the Master Agreement will not be effective unless approved in writing by the Lead State.
- VI.1.3** No retroactive adjustments to prices or rates will be allowed.
- VI.2 Payment.** Unless otherwise agreed upon in a Participating Addendum or Order, Payment after acceptance will be made within thirty (30) days following the date Red Hat Product is either first accessed by the Purchasing Entity or when the Purchasing Entity is granted access, whichever occurs sooner, or the date an invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance, unless a different late payment amount is specified in a Participating Addendum or Order, or otherwise prescribed by applicable law. Payments will be remitted in the manner specified in the Participating Addendum or Order. Payments may be made via a purchasing card with no additional charge. All Fees, expenses and other amounts paid under the Master Agreement are non-refundable.

VI.3 Leasing or Alternative Financing Methods. The procurement and other applicable laws of some Purchasing Entities may permit the use of leasing or alternative financing methods for the acquisition of Products under this Master Agreement. Where the terms and conditions are not otherwise prescribed in an applicable Participating Addendum, the terms and conditions for leasing or alternative financing methods are subject to negotiation between the Contractor and Purchasing Entity.

VII. Ordering

VII.1 Order Numbers. Master Agreement order and Purchase Order numbers must be clearly shown on all acknowledgments, packing slips, invoices, and on all correspondence.

VII.2 Quotes. Purchasing Entities may define entity-specific or project-specific requirements and informally compete the requirement among companies having a Master Agreement on an “as needed” basis. This procedure may also be used when requirements are aggregated or other firm commitments may be made to achieve reductions in pricing. This procedure may be modified in Participating Addenda and adapted to the Purchasing Entity’s rules and policies. The Purchasing Entity may in its sole discretion determine which Master Agreement Contractors should be solicited for a quote. The Purchasing Entity may select the quote that it considers most advantageous, cost, and other factors considered.

VII.3 Applicable Rules. Each Purchasing Entity will identify and utilize its own appropriate purchasing procedure and documentation. Contractor is expected to become familiar with the Purchasing Entities’ rules, policies, and procedures regarding the ordering of supplies and/or services contemplated by this Master Agreement.

VII.4 Required Documentation. Contractor shall not begin work without a valid Purchase Order or other appropriate commitment document under the law of the Purchasing Entity.

VII.5 Term of Purchase. Orders may be placed consistent with the terms of this Master Agreement and applicable Participating Addendum during the term of the Master Agreement and Participating Addendum.

VII.5.1 Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or definite performance period past the then-current termination date of this Master Agreement. In the event the term of any such Order placed under this Master Agreement extends past the termination or expiration of this Master Agreement, the terms and conditions of this Master Agreement shall remain in full force and effect as it applies to such Order and will continue in effect for such Order until the term of that Order expires.

VII.5.2 Notwithstanding the previous, Orders must also comply with the terms of the applicable Participating Addendum, which may further restrict the period during which Orders may be placed or delivered.

VII.5.3 Financial obligations of Purchasing Entities payable after the current applicable fiscal year are contingent upon agency funds for that purpose being appropriated, budgeted, and otherwise made available. Purchasing

Entity agrees not to place an Order or exercise an option under an Order unless all funds have been appropriated, budgeted, and obligated for the Order or option, as applicable.

VII.5.4 Notwithstanding the expiration, cancellation or termination of this Master Agreement, Contractor shall perform in accordance with the terms of any Orders then outstanding at the time of such expiration or termination. Contractor shall not honor any Orders placed after the expiration, cancellation, or termination of this Master Agreement, or in any manner inconsistent with this Master Agreement's terms.

VII.5.5 Orders for any separate indefinite quantity, task order, or other form of indefinite delivery order arrangement priced against this Master Agreement may not be placed after the expiration or termination of this Master Agreement, notwithstanding the term of any such indefinite delivery order agreement.

VII.5.6 RESERVED.

VII.6 Order Form Requirements. All Orders pursuant to this Master Agreement, at a minimum, must include:

VII.6.1 The services or supplies being delivered;

VII.6.2 A shipping address and other delivery requirements, if any;

VII.6.3 A billing address;

VII.6.4 Purchasing Entity contact information;

VII.6.5 Pricing consistent with this Master Agreement and applicable Participating Addendum and as may be adjusted by agreement of the Purchasing Entity and Contractor;

VII.6.6 A not-to-exceed total for the Products or Services being ordered; and

VII.6.7 The Master Agreement number or the applicable Participating Addendum number, provided the Participating Addendum references the Master Agreement number.

VII.7 Communication. All communications concerning administration of Orders placed must be furnished solely to the authorized purchasing agent within the Purchasing Entity's purchasing office, or to such other individual identified in writing in the Order.

VII.8 Contract Provisions for Orders Utilizing Federal Funds. Pursuant to Appendix II to 2 Code of Federal Regulations (CFR) Part 200, Contract Provisions for Non-Federal Entity Contracts Under Federal Awards, Orders funded with federal funds may have additional contractual requirements or certifications that must be satisfied at the time the Order is placed or upon delivery. These federal requirements may be proposed by Participating Entities in Participating Addenda and Purchasing Entities for incorporation in Orders placed under this Master Agreement.

VIII. Shipping and Delivery

VIII.1 Shipping Terms. For Red Hat Products ordered pursuant to the Master Agreement, delivery will occur electronically through download, web access, or

other electronic means.

VIII.1.1 RESERVED.

VIII.2 Minimum Shipping. The minimum shipment amount, if any, must be contained in the Master Agreement.

VIII.3 Inside Deliveries. RESERVED

VIII.4 Packaging. RESERVED

IX. Inspection and Acceptance

IX.1 Laws and Regulations. Any and all Products offered and furnished must comply fully with all applicable Federal, State, and local laws and regulations.

IX.2 Applicability. Unless otherwise specified in the Master Agreement, Participating Addendum, or ordering document, the terms of this Section IX will apply. This section is not intended to limit rights and remedies under the applicable commercial code.

IX.3 Inspection/Acceptance. For Red Hat Subscription Products, delivery will occur when either the Contractor grants access to the Subscription Product for the Purchasing Entity or the Purchasing Entity first accesses the Subscription Product, whichever occurs first. Red Hat Products are deemed accepted upon delivery.

X. Warranty

X.1 Applicability. Unless otherwise specified in the Master Agreement, Participating Addendum, or ordering document, the terms of this Section X will apply.

X.2 Red Hat represents and warrants that (a) it has the authority to enter into this Master Agreement; (b) the Services will be performed in a professional and workmanlike manner by qualified personnel; (c) to its knowledge, the Software does not, at the time of delivery to you, include malicious mechanisms or code for the purpose of damaging or corrupting the Software; and (d) the Services will comply in all material respects with laws applicable to Red Hat as the provider of the Services. Participating Entity represents that (a) it has the authority to enter into this Agreement; and (b) its use of Red Hat Products will comply with all applicable laws, and it will not use the Red Hat Products for any illegal activity.

X.3 To the maximum extent permitted by applicable law and except as expressly provided in section x.2, the Red Hat products are provided “as is” and without any representations or warranties express or implied, and Red Hat disclaims all such representations and warranties, including the implied warranties of merchantability, non-infringement, and fitness for a particular purpose, and any warranties implied by the course of dealing or usage of trade. To the maximum extent permitted by applicable law, Red Hat and its suppliers do not represent or warrant that the Red Hat products will be uninterrupted, secure, error free, accurate, complete, comply with regulatory requirements, or that Red Hat will correct all errors. In the event of a breach of the warranties set forth in section X.2, your exclusive remedy, and Red Hat’s entire liability will be the re-performance or re-delivery of the deficient Red Hat product, or if Red Hat cannot substantially correct a breach in a commercially reasonable manner, termination of the relevant Red Hat product, in which case you may receive a pro rata refund of the fees paid for the deficient Red Hat product as

of the effective date of termination.

- X.4** Contractor Products have not been tested in all situations under which they may be used. Contractor will not be liable for the results obtained through use of Contractor Products and you are solely responsible for determining appropriate uses for Contractor Products and for all results of such use. In particular, Contractor Products are not specifically designed, manufactured or intended for use in (a) the design, planning, construction, maintenance, control, or direct operation of nuclear facilities; (b) aircraft control, navigation, or communication systems; (c) weapons systems; (d) direct life support systems; or (e) other similar hazardous environments.
- X.5 Warranty Period Start Date.** The warranty period will begin upon acceptance, as set forth in Section IX.

XI. Product Title

XI.1 RESERVED

XI.2 RESERVED

XI.3 License of Red Hat Software. The Red Hat Software is governed by the perpetual End User and Free and Open-Source License Agreements set forth at <https://www.redhat.com/en/about/eulas>. Subscription Services are term-based and will expire if not renewed. Nothing in this Master Agreement is intended to limit Purchasing Entity's rights to software code under the terms of a free and open-source software license, including Purchasing Entity's rights to use, copy, modify and distribute Software in accordance with such licenses. Engaging in Unauthorized Subscription Services Use is a breach of this Master Agreement but does not affect its rights under the free and open-source software licenses that govern the Software. Upon termination or expiration of this Master Agreement, Purchasing Entity will no longer have access to future Software Maintenance and other Subscription Services, but Purchasing Entity will continue to have all of its rights under the free and open-source software licenses.

XII. Open Source Assurance. Purchases of Red Hat Subscriptions may entitle you to participate in Red Hat's Open Source Assurance Program, which is described at <http://www.redhat.com/rhel/details/assurance/> and provides certain protections in the event of a third party infringement claim. The terms for this optional program are subject to the agreement at http://www.redhat.com/legal/open_source_assurance_agreement.html.

XIII. Insurance

XIII.1 Term. Contractor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. A Participating Entity may negotiate alternative Insurance requirements in their Participating Addendum.

XIII.2 Class. Contractor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in each Participating Entity's State and having a rating of A-, Class VII or better, in the most recently published edition of A.M. Best's Insurance Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or, at a Participating Entity's option, result in termination of its Participating Addendum.

XIII.3 Coverage. Coverage must be written on an occurrence basis. The minimum acceptable limits will be as indicated below:

XIII.3.1 Contractor shall maintain Commercial General Liability insurance covering premises operations, independent contractors, Products and completed operations, blanket contractual liability, personal injury (including death), advertising liability, and property damage, with a limit of not less than \$1 million per occurrence and \$2 million general aggregate;

XIII.3.2 CLOUD MINIMUM INSURANCE COVERAGE:

Level of Risk	Data Breach and Privacy/Cyber Liability including Technology Errors and Omissions Minimum Insurance Coverage
Low Risk Data	\$2,000,000
Moderate Risk Data	\$5,000,000
High Risk Data	\$10,000,000

XIII.3.3 Contractor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.

XIII.4 Notice of Cancellation. Contractor shall pay premiums on all insurance policies. Contractor shall provide notice to a Participating Entity who is a state within five (5) business days after Contractor is first aware of expiration, cancellation or nonrenewal of such policy or is first aware that cancellation is threatened or expiration, nonrenewal or expiration otherwise may occur.

XIII.5 Notice of Endorsement. Prior to commencement of performance, Contractor shall provide to the Lead State a written endorsement to the Contractor's general liability insurance policy or other documentary evidence acceptable to the Lead State that (1) provides that written notice of cancellation will be delivered in accordance with the policy provisions, and (2) provides that the Contractor's liability insurance policy will be primary, with any liability insurance of any Participating State as secondary and noncontributory.

XIII.6 Participating Entities. Contractor shall provide to Participating States and Participating Entities the same insurance obligations and documentation as those specified in Section XIII, except the endorsement is provided to the applicable Participating State or Participating Entity.

XIII.7 Furnishing of Certificates. Contractor shall furnish to the Lead State copies of certificates of all required insurance in a form sufficient to show required coverage within thirty (30) calendar days of the execution of this Master Agreement and prior to performing any work. Copies of renewal certificates of all required insurance will be furnished within thirty (30) days after any renewal date to the applicable state Participating Entity. The Lead State or a Participating Entity may request proof of insurance and copies of certificates of insurance at any time during the term of the Master Agreement. Failure to provide evidence of coverage may, at the sole option of the Lead State, or any Participating Entity, result in this Master Agreement's termination or the termination of any Participating Addendum.

XIII.8 Disclaimer. Insurance coverage and limits will not limit Contractor's liability and obligations under this Master Agreement, any Participating Addendum, or any Purchase Order.

XIV. Disclaimer and Limitation of Liability

XIV.1 Disclaimer of damages. To the maximum extent permitted by applicable law, neither party, nor its affiliates, will be liable for any incidental, consequential, special, indirect, exemplary or punitive damages, or for any damages for lost or damaged data, lost profits, lost savings or business or service interruption, even if such party was advised of the possibility of such damages, and regardless of the failure of essential purpose of any limited remedy.

XIV.2 LIMITATION OF LIABILITY.

To the maximum extent permitted by applicable law, Red Hat's total and aggregate liability with respect to any claim arising out of or relating to this agreement will not exceed the fees received by Red Hat with respect to the particular Red Hat product giving rise to liability under the most applicable ordering document during the twelve (12) months immediately preceding the first event giving rise to such claim; provided that in no event will Red Hat's total and aggregate liability for all claims arising out of or relating to this agreement exceed the fees received by Red Hat during the twelve (12) months immediately preceding the first event giving rise to liability under this agreement. This limitation applies regardless of the nature of the claim, whether based on contract, tort (including negligence), statute or other legal theory. These limitations do not limit claims of bodily injury (including death) and damage to real or tangible personal property caused by the negligence of Red Hat or its affiliates.

XIV.3 Claims. No claim or action, regardless of form, arising out of or related to the Master Agreement may be brought by either party more than one (1) year after the party first became aware or reasonably should have been aware of the basis for the claim. To the fullest extent permitted, each party waives the right to trial by jury in any legal proceeding arising out of or relating to the Master Agreement or the transactions contemplated hereby.

XV. General Provisions

XV.1 Records Administration and Audit

XV.1.1 The Contractor shall maintain books, records, documents, and other evidence pertaining to this Master Agreement and Orders placed by Purchasing Entities under it to the extent and in such detail as will adequately reflect performance and administration of payments and fees. Contractor shall permit the Lead State, a Participating Entity, a Purchasing Entity, the federal government (including its grant awarding entities and the U.S. Comptroller General), and any other duly authorized agent of a governmental agency, to audit, inspect, examine, copy and/or transcribe Contractor's books, documents, papers and records directly pertinent to this Master Agreement or Orders placed by

a Purchasing Entity under it for the purpose of making audits, examinations, excerpts, and transcriptions. This right will survive for a period of six (6) years following termination of this Agreement or final payment for any Order placed by a Purchasing Entity against this Master Agreement, whichever is later, or such longer period as is required by the Purchasing Entity's State statutes, to assure compliance with the terms hereof or to evaluate performance hereunder.

XV.1.2 Without limiting any other remedy available to any governmental entity, the Contractor shall reimburse the applicable Lead State, Participating Entity, or Purchasing Entity for any overpayments inconsistent with the terms of the Master Agreement or Orders or underpayment of fees found as a result of the examination of the Contractor's records.

XV.1.3 The rights and obligations herein exist in addition to any quality assurance obligation in the Master Agreement that requires the Contractor to self-audit contract obligations and that permits the Lead State to review compliance with those obligations.

XV.2 Confidentiality, Non-Disclosure, and Injunctive Relief

XV.2.1 Confidentiality. Contractor acknowledges that it and its employees or agents may, in the course of providing a Product under this Master Agreement, be exposed to or acquire information that is confidential to Purchasing Entity or Purchasing Entity's clients.

XV.2.1.1 Any and all information of any form that is marked as confidential or would by its nature be deemed confidential obtained by Contractor or its employees or agents in the performance of this Master Agreement, including but not necessarily limited to (1) any Purchasing Entity's records, (2) personnel records, and (3) information concerning individuals, is confidential information of Purchasing Entity ("Confidential Information").

XV.2.1.2 Any reports or other documents or items (including software) that result from the use of the Confidential Information by Contractor shall be treated in the same manner as the Confidential Information.

XV.2.1.3 Confidential Information does not include information that (1) is or becomes (other than by disclosure by Contractor) publicly known; (2) is furnished by Purchasing Entity to others without restrictions similar to those imposed by this Master Agreement; (3) is rightfully in Contractor's possession without the obligation of nondisclosure prior to the time of its disclosure under this Master Agreement; (4) is obtained from a source other than Purchasing Entity without the obligation of confidentiality, (5) is disclosed with the written consent of Purchasing Entity; (6) is independently developed by employees, agents or Subcontractors of Contractor who can be shown to have had no access to the

Confidential Information; or (7) the information is licensed under an open source license (as defined by the Open Source Initiative (<https://opensource.org/>)).

- XV.2.2 Non-Disclosure.** Contractor shall hold Confidential Information in confidence, using at least the industry standard of confidentiality, and shall not copy, reproduce, sell, assign, license, market, transfer or otherwise dispose of, give, or disclose Confidential Information to third parties or use Confidential Information for any purposes whatsoever other than what is necessary to the performance of Orders placed under this Master Agreement.
- XV.2.2.1** Contractor shall advise each of its employees and agents of their obligations to keep Confidential Information confidential. Contractor shall use commercially reasonable efforts to assist Purchasing Entity in identifying and preventing any unauthorized use or disclosure of any Confidential Information.
- XV.2.2.2** Without limiting the generality of the foregoing, Contractor shall advise Purchasing Entity, applicable Participating Entity, and the Lead State immediately if Contractor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Master Agreement, and Contractor shall at its expense cooperate with Purchasing Entity in seeking injunctive or other equitable relief in the name of Purchasing Entity or Contractor against any such person.
- XV.2.2.3** Except as directed by Purchasing Entity, Contractor will not at any time during or after the term of this Master Agreement disclose, directly or indirectly, any Confidential Information to any person, except in accordance with this Master Agreement, and that upon termination of this Master Agreement or at Purchasing Entity's request, Contractor shall turn over to Purchasing Entity all documents, papers, and other matter in Contractor's possession that embody Confidential Information.
- XV.2.2.4** Notwithstanding the foregoing, Contractor may keep one copy of such Confidential Information necessary for quality assurance, audits, and evidence of the performance of this Master Agreement.
- XV.2.3 Injunctive Relief.** Contractor acknowledges that Contractor's breach of Section 14.2 would cause irreparable injury to the Purchasing Entity that cannot be adequately compensated in monetary damages. Accordingly, Purchasing Entity may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies that may be available. Contractor acknowledges and agrees that the covenants contained herein are necessary for the protection of the legitimate business

interests of Purchasing Entity and are reasonable in scope and content.

XV.2.4 Purchasing Entity Law. These provisions will be applicable only to extent they are not in conflict with the applicable public disclosure laws of any Purchasing Entity.

XV.2.5 NASPO ValuePoint. The rights granted to Purchasing Entities and Contractor's obligations under this section will also extend to NASPO ValuePoint's Confidential Information, including but not limited to Participating Addenda, Orders or transaction Data relating to Orders under this Master Agreement that identify the entity/customer, Order dates, line-item descriptions and volumes, and prices/rates. This provision does not apply to disclosure to the Lead State, a Participating State, or any governmental entity exercising an audit, inspection, or examination pursuant to this Master Agreement. To the extent permitted by law, Contractor shall notify the Lead State of the identity of any entity seeking access to the Confidential Information described in this subsection.

XV.2.6 Public Information. This Master Agreement and all related documents are subject to disclosure pursuant to the Lead State's public information laws.

XV.2.7 Purchasing Entity Data. Purchasing Entity retains full rights and title to Data provided by it and any Data derived therefrom, including metadata. Contractor shall not collect, access, or use user-specific Purchasing Entity Data except as strictly necessary to provide Service to the Purchasing Entity. No information regarding Purchasing Entity's use of the Service may be disclosed, provided, rented or sold to any third party for any reason unless required by law or regulation or by an Order of a court of competent jurisdiction. The obligation shall extend beyond the term of this Master Agreement in perpetuity. Contractor shall not use any information collected in connection with this Master Agreement, including Purchasing Entity Data, for any purpose other than fulfilling its obligations under this Master Agreement.

XV.2.7.1 Regarding Purchasing Entity Data related to an Artificial Intelligence (AI) solution purchased, the above section applies but may be negotiated on a state by state, case by case basis. Often AI models that are purchased to assist an entity, rely on having some type of access, license, and/or approval to use the data for the purpose of continually updating the AI model. This allows them to enhance, modify, and/or update the AI model so that the Purchasing Entity has the most up to date model for the best user experience. A Purchasing Entity has the default of section 14.2.7 applied unless a different standard is negotiated specific to AI.

XV.3 Assignment/Subcontracts

XV.3.1 Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this Master Agreement, in whole or in

part, without the prior written approval of the Lead State, which shall not be unreasonably withheld. If, in each case, the assignee's financial condition and creditworthiness are deemed sufficient by the Lead State, the assignment will not affect the Lead State's obligations under the Master Agreement and upon Lead State's execution of an amendment to this Master Agreement effectuating the assignment, Contractor may assign this Master Agreement to a successor or acquirer pursuant to a merger or sale of all or substantially all of Contractor's assets.

- XV.3.2** The Lead State reserves the right to assign any rights or duties, including written assignment of contract administration duties, to NASPO ValuePoint and other third parties.
- XV.4 Changes in Contractor Representation.** The Contractor must, within ten (10) calendar days, notify the Lead State in writing of any changes in the Contractor's key administrative personnel managing the Master Agreement. The Lead State reserves the right to approve or reject changes in key personnel, as identified in the Contractor's proposal. The Contractor shall propose replacement key personnel having substantially equal or better education, training, and experience as was possessed by the key person proposed and evaluated in the Contractor's proposal.
- XV.5 Independent Contractor.** Contractor is an independent Contractor. Contractor has no authorization, express or implied, to bind the Lead State, Participating States, other Participating Entities, or Purchasing Entities to any agreements, settlements, liability or understanding whatsoever, and shall not to hold itself out as agent except as expressly set forth herein or as expressly set forth in an applicable Participating Addendum or Order.
- XV.6 Cancellation.** Unless otherwise set forth herein, this Master Agreement may be canceled by either party upon sixty (60) days' written notice prior to the effective date of the cancellation. Further, any Participating Entity may cancel its participation upon thirty (30) days' written notice, unless otherwise limited or stated in the Participating Addendum. Cancellation may be in whole or in part. Any cancellation under this provision will not affect the rights and obligations attending Orders outstanding at the time of cancellation, rights of payment for Products delivered and accepted, rights attending any warranty or default in performance in association with any Order, and requirements for records administration and audit. Cancellation of the Master Agreement due to Contractor default may be immediate.
- XV.7 Force Majeure.** Neither party to this Master Agreement shall be held responsible for delay or default caused by one or more of the following events, if such occurrence or continuation of such occurrence is beyond the party's reasonable control and substantially inhibits the party's ability to deliver Product or other deliverables in accordance with this Master Agreement (other than payment of Fees): fire, riot, unusually severe weather, other acts of God, acts of war or terrorism, and restrictions on the movement of people or goods imposed in a public health order or by a declared state of emergency. The Lead State may terminate this Master Agreement upon determining such delay or default will reasonably prevent successful performance of the Master Agreement

XV.8 Contractor Defaults and Remedies

- XV.8.1** The occurrence of any of the following events will be an event of default under this Master Agreement:
- XV.8.1.1** Nonperformance of contractual requirements;
 - XV.8.1.2** A material breach of any term or condition of this Master Agreement;
 - XV.8.1.3** Any certification, representation or warranty by Contractor in response to the Solicitation or in this Master Agreement that proves to be untrue or materially misleading;
 - XV.8.1.4** Institution of proceedings under any bankruptcy, insolvency, reorganization or similar law, by or against Contractor, or the appointment of a receiver or similar officer for Contractor or any of its property, which is not vacated or fully stayed within thirty (30) calendar days after the institution or occurrence thereof; or
 - XV.8.1.5** Any default specified in another section of this Master Agreement.
- XV.8.2** Upon the occurrence of an event of default, the Lead State shall issue a written notice of default, identifying the nature of the default, and providing a period of fifteen (15) calendar days in which Contractor shall have an opportunity to cure the default. The Lead State shall not be required to provide advance written notice or a cure period and may immediately terminate this Master Agreement in whole or in part if the Lead State, in its sole discretion, determines that it is reasonably necessary to preserve public safety or prevent immediate public crisis. Time allowed for cure will not diminish or eliminate Contractor's liability for damages, including liquidated damages to the extent provided for under this Master Agreement.
- XV.8.3** If Contractor is afforded an opportunity to cure and fails to cure the default within the period specified in the written notice of default, Contractor shall be in breach of its obligations under this Master Agreement and the Lead State shall have the right to exercise any or all of the following remedies:
- XV.8.3.1** Any remedy provided by law;
 - XV.8.3.2** Termination of this Master Agreement and any related Contracts or portions thereof;
 - XV.8.3.3** Assessment of liquidated damages as provided in this Master Agreement;
 - XV.8.3.4** Suspension of Contractor from being able to respond to future bid solicitations;
 - XV.8.3.5** Suspension of Contractor's performance; and
 - XV.8.3.6** Withholding of payment until the default is remedied.
- XV.8.4** Unless otherwise specified in the Participating Addendum, in the event of a default under a Participating Addendum, a Participating Entity

shall provide a written notice of default as described in this section and shall have all of the rights and remedies under this paragraph regarding its participation in the Master Agreement, in addition to those set forth in its Participating Addendum. Unless otherwise specified in an Order, a Purchasing Entity shall provide written notice of default as described in this section and have all of the rights and remedies under this paragraph and any applicable Participating Addendum with respect to an Order placed by the Purchasing Entity. Nothing in these Master Agreement Terms and Conditions will be construed to limit the rights and remedies available to a Purchasing Entity under the applicable commercial code.

XV.9 Contractor's Right to Termination for Cause. Contractor may terminate the Master Agreement (in whole or with respect to any Order, Participating Addendum or Red Hat Product, whether obtained from Red Hat or a Business Partner) by notice to the other party if (a) the other party materially breaches the Master Agreement, or if applicable the Participating Addendum, and does not cure the breach within thirty (30) days after written notice (except in the case of a breach of Confidentiality Terms and Conditions in which case no cure period will apply); or (b) the other party becomes the subject of a petition in bankruptcy or any other proceeding relating to insolvency, receivership, liquidation or assignment for the benefit of creditors. In addition, Red Hat may, at its option and without limiting its other remedies, suspend (rather than terminate) any Services if the other party breaches the Master Agreement, or if applicable the Participating Addendum, (including with respect to payment of Fees) until the breach is remedied.

XV.10 Effect of Termination; Survival. The termination or suspension of an individual Participating Addendum, Order, Business Partner order, or any Red Hat Products purchased from Red Hat or a Business Partner will not terminate or suspend any other Participating Addendum, Order, Business Partner order, Red Hat Product or the remainder of the Master Agreement, or if applicable, the Participating Addendum, unless specified in the notice of termination or suspension. If the Master Agreement, or if applicable, Participating Addendum, is terminated in whole, all outstanding Participating Addendum(a) [in the case of termination of the Master Agreement], Orders, Business Partner orders and Services will terminate. If this Master Agreement, any Participating Addenda, any Order Form or Business Partner order is terminated, Purchasing Entity agrees to pay for all Units that it used or deployed or that were provided by Red Hat up to the effective date of termination. Sections 1.2, 3, 8 (to the extent set forth therein), 9, 10 (to the extent set forth therein), 11 and 13-14 of the NASPO ValuePoint Cloud and Software Solutions Version of the Red Hat Enterprise Agreement will survive the termination of this Master Agreement. Sections III, X.2, X.3, XV.2, XV.7, XV.11, XV.15 of this Master Agreement will survive the termination of this Master Agreement.

XV.11 Waiver of Breach. Failure of the Lead State, Participating Entity, Purchasing Entity or Contractor to declare a default or enforce any rights and remedies will not operate as a waiver under this Master Agreement, any Participating Addendum, or any Purchase Order. Any waiver by the Lead State, Participating Entity, Purchasing Entity or Contractor must be in writing. Waiver by the Lead State, Participating Entity or Contractor of any default, right or remedy under this Master Agreement or Participating Addendum, or by Purchasing Entity or Contractor with respect to any

Purchase Order, or breach of any terms or requirements of this Master Agreement, a Participating Addendum, or Purchase Order will not be construed or operate as a waiver of any subsequent default or breach of such term or requirement, or of any other term or requirement under this Master Agreement, any Participating Addendum, or any Purchase Order.

XV.12 Debarment. The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in public procurement or contracting by any governmental department or agency. This certification represents a recurring certification made at the time any Order is placed under this Master Agreement. If the Contractor cannot certify this statement, attach a written explanation for review by the Lead State.

XV.13 No Waiver of Sovereign Immunity

XV.13.1 In no event will this Master Agreement, any Participating Addendum or any contract or any Purchase Order issued thereunder, or any act of the Lead State, a Participating Entity, or a Purchasing Entity be a waiver of any form of defense or immunity, whether sovereign immunity, governmental immunity, immunity based on the Eleventh Amendment to the Constitution of the United States or otherwise, from any claim or from the jurisdiction of any court.

XV.13.2 This section applies to a claim brought against the Participating Entities who are states only to the extent Congress has appropriately abrogated the state's sovereign immunity and is not consent by the state to be sued in federal court. This section is also not a waiver by the state of any form of immunity, including but not limited to sovereign immunity and immunity based on the Eleventh Amendment to the Constitution of the United States.

XV.14 Governing Law and Venue

XV.14.1 The procurement, evaluation, and award of the Master Agreement will be governed by and construed in accordance with the laws of the Lead State sponsoring and administering the procurement. The construction and effect of the Master Agreement after award will be governed by the law of the State serving as Lead State. To the extent permissible, the United Nations Convention on Contracts for the International Sale of Goods will not apply, even if adopted as part of the laws of the Lead State. The construction and effect of any Participating Addendum or Order against the Master Agreement will be governed by and construed in accordance with the laws of the Participating Entity's or Purchasing Entity's State. To the extent permissible, the United Nations Convention on Contracts for the International Sale of Goods will not apply, even if adopted as part of the laws of the Participating Entity's or Purchasing Entity's State.

XV.14.2 Unless otherwise specified in the RFP, the venue for any protest, claim, dispute or action relating to the procurement, evaluation, and award is in the state serving as Lead State. Venue for any claim, dispute or action concerning the terms of the Master Agreement will be

in the state serving as Lead State. Venue for any claim, dispute, or action concerning any Order placed against the Master Agreement or the effect of a Participating Addendum will be in the Purchasing Entity's state.

XV.14.3 If a claim is brought in a federal forum, then it must be brought and adjudicated solely and exclusively within the United States District Court for (in decreasing Order of priority): the Lead State for claims relating to the procurement, evaluation, award, or contract performance or administration if the Lead State is a party; a Participating State if a named party; the state where the Participating Entity or Purchasing Entity is located if either is a named party.

XV.15 Assignment of Antitrust Rights. Contractor irrevocably assigns to a Participating Entity who is a state any claim for relief or cause of action which the Contractor now has or which may accrue to the Contractor in the future by reason of any violation of state or federal antitrust laws (15 U.S.C. § 1-15 or a Participating Entity's State antitrust provisions), as now in effect and as may be amended from time to time, in connection with any goods or services provided in that state for the purpose of carrying out the Contractor's obligations under this Master Agreement or Participating Addendum, including, at the Participating Entity's option, the right to control any such litigation on such claim for relief or cause of action. Any Participating Entity pursuing such assigned claim shall do so at its own expense and shall be responsible for all costs. Contractor shall not be required to incur any costs in connection with such claim, except to the extent required by law. This provision shall not be construed as assigning any right to defend such claims to the extent the Contractor is alleged to have engaged in any anticompetitive practices.

XV.16 Survivability. Unless otherwise explicitly set forth in a Participating Addendum or Order, the terms of this Master Agreement as they apply to the Contractor, Participating Entities, and Purchasing Entities, including but not limited to pricing and the reporting of sales and payment of administrative fees to NASPO ValuePoint, shall survive expiration of this Master Agreement and shall continue to apply to all Participating Addenda and Orders until the expiration thereof.

Attachment A.1 – RESERVED

Attachment A.2 – On-Premises Terms and Conditions

Due to the nature of on-premise software solutions, the Master Agreement defers these terms and conditions to be negotiated on a case by case basis by the entity seeking an on-premise software solution. As most Purchasing Entities will have very specific technology restrictions and/or statutes within its jurisdiction, creating a standard set of terms for this type of implementation was not reasonable. Each State and/or Participating Entity may add in specific on-premise terms and conditions to be negotiated at the time a Participating Entity seeks to enter a PA with an awarded Offeror.

Attachment B SCOPE OF WORK

This Scope of Work describes the solutions and services Contractor will provide through the Master Agreement.

The Master Agreement is not intended to replace or materially overlap in scope with other NASPO ValuePoint contract portfolios, including, but not limited to, the following:

1. Data Communications
2. eProcurement Solutions
3. Multi-Function Devices
4. Citizen Engagement Platforms
5. IT Research and Advisory Services
6. Audio Video Equipment, Software, and Services
7. MMIS
 - a. Medicaid Enterprise Systems - Provider Services Module
 - b. Medicaid Enterprise Systems - Claims Processing and Management Services Module
 - c. Medicaid Enterprise Systems - Third Party Liability
 - d. Medicaid Enterprise Systems - Pharmacy Benefits Manager (PBM)

Contractor may include equipment, accessories, and services available under these portfolios only to the extent that such solutions are complementary to the equipment, products, or services being offered. The Lead State may, at its sole discretion, reject products and services from a Contractor's catalog, or remove products and services from a Contractor's Master Agreement, if the Lead State determines that such products and services exceed the intended scope of this Master Agreement or do not comply with this requirement.

I. Scope of Work Overview:

This Scope of Work includes the award categories listed below. For any awarded category, Contractor may also provide related Value-Added Services. Contractor's awarded categories are listed below:

1. Direct Service Provider: On-Premise
2. Direct Service Provider: Value Added Services

Hardware is generally not within the scope of this Master Agreement, however, some hardware that is an integral part of a Cloud or On-premises solution may be sold as part of an overall solution. Hardware is not available as a standalone purchase from the Master Agreement and Participating Addenda, except as replacement parts as needed for previously purchased hardware that was not purchased as a standalone but rather was incidental, ancillary, and/or required as part of an overall Cloud or On-Premises solution purchased under this contract. Internet Service Provider services are not within the scope of this Master Agreement.

Definitions:

Cloud and other software services terminology varies greatly within the information technology industry. To clarify the target audience and the intent of the Master Agreement, the following definitions shall apply:

1. Definitions, Roles, and Responsibilities:

Direct Service Providers: A Direct Service Provider is the entity responsible for making a service available to Purchasing Entities. A Direct Service Provider for a cloud solution or other software solution could include an original equipment manufacturer ("OEM"), software publisher, etc. A Direct Service Provider for purposes of the Master Agreement is an entity who creates and has its own solutions, and provides their own cloud or software solutions or services, and typically sets the pricing for its own Products and Services that it provides. A Direct Service Provider may or may not necessarily sell directly to customers and Purchasing Entities (it may onboard and utilize Fulfillment Partners and sell through the Fulfillment Partners exclusively as its authorized resellers as an example). A Direct Service Provider for an On-Premises solution would develop, maintain and support software that is installed locally on a

consumer's system, hardware, or infrastructure and which is provided as Product under the Master Agreement.

A Direct Service Provider is responsible for all obligations and performance under its Master Agreement including all Products and Services, solutions, etc. provided by its Subcontractors, Fulfillment Partners, or Third-party Providers.

Value-added Reseller: A Value-added Reseller is an entity which primarily resells or distributes products, software, solutions, services, etc. that are developed and provided by a Subcontractor or Third-party Provider. Value-added Reseller may also include a firm, implementer, integrator, etc. that partners with a cloud or software solution provider, publisher, original equipment manufacturer ("OEM"), etc. to provide a solution. The value is generated by the Value-added Reseller's ability to help Purchasing Entities source multiple solutions through a one stop shop or to help create an overall cloud or software solution composed of multiple systems and services.

A Value-added Reseller is responsible for all obligations and performance under its Master Agreement, including all Products and Services, solutions, etc. provided by its Subcontractors, Fulfillment Partners, or Third-party Providers.

Fulfillment Partner: Is an agent authorized to act on behalf of a Contractor including a Contractor who is either a Direct Service Provider or Value-added Reseller. Fulfillment Partners may act as an authorized reseller, implementer, service provider, or other related role to fulfill and complete the delivery and performance of a Product or solution that is being purchased through a Master Agreement. Fulfillment Partners may quote, invoice, and receive payment on behalf of a Contractor. To add a Fulfillment Partner to a Master Agreement, the Contractor must submit a request to the Lead State for approval providing the Fulfillment Partner's vendor information, W-9, and updated list of Fulfillment Partners containing their contact information, which states/areas they are authorized to act in, and other pertinent information related to the products, services, solutions, etc. Fulfillment Partners are authorized to provide Products or resell on behalf of the Contractor.

A Contractor, whether in their role as a Direct Service Provider or Value-added Reseller (i.e. the Master Agreement holders), is fully responsible for all actions and performance of its Fulfillment Partners. A Purchasing Entity typically should not need to sign an End User Agreement to utilize a Fulfillment Partner because the Fulfillment Partner is acting on behalf of the primary Contractor and has been approved by the Lead State.

Subcontractor: A Subcontractor may be onboarded by a Contractor to provide additional Products and Services that are within the Contractor's Master Agreement award(s). A Subcontractor may include a software publisher, OEM, cloud provider, service provider, consultant, implementer, etc. and will provide Products and Services on a Contractor's Master Agreement in accordance with the terms and conditions of the Master Agreement. Because a Contractor is fully responsible for a Subcontractor and Subcontractor's Products and Services, the Subcontractor is not required to sign a Third-party Provider Agreement, but Contractor must have a Subcontractor approved by the Lead State to add its Products and Services to Contractor's Master Agreement (see Catalog Updates below). Contractor must ensure when onboarding a Subcontractor that the Subcontractor understands and accepts that the Master Agreement's and applicable Participating Addendum's terms and conditions will apply to Subcontractor's Products and Services when sold and provided through the Contractor's Master Agreement. Additionally, if a Subcontractor requires an End User Agreement, the Contractor must ensure its Subcontractors understand and accept the Order of Precedence outlined in the Master Agreement and where the Subcontractor's End User Agreements falls within the Order of Precedence. All End User Agreements for Subcontractors must meet the requirements outlined in the Master Agreement.

Subcontractors may not quote, invoice, or receive payment on behalf of a Contractor unless they are set up as a Fulfillment Partner by the Contractor and approved by the Lead State.

Third-party Provider: A Third-party Provider is not a Contractor and does not hold a Master Agreement. A Third-party Provider is a third-party publisher, developer, service provider, OEM, etc. who has executed

a Third-party Provider Agreement with a Contractor and which has been approved by the Lead State. After executing a Third-party Provider agreement with a Contractor and receiving approval from the Lead State, a Third-party Provider allows their products, solutions, services, etc. to be sold and provided through the Contractor's Master Agreement. By executing a Third-party Provider Agreement with a Contractor and receiving approval from the Lead State, a Third-party Provider becomes party to the Master Agreement as a Third-party Provider as defined in the Master Agreement. In their role as a Third-party Provider, it agrees to, is bound by, and required to perform in accordance with all the terms and conditions of the Master Agreement and applicable Participating Addendum as it relates to all Products and Services it offers under the Master Agreement. This includes but is not limited to, that all its Products comply with all security standards/requirements, insurance requirements, and acknowledge the Order of Precedence contained in the Master Agreement.

Contractor, whether in a role as a Direct Service Provider or a Value-added Reseller, may utilize Third-party Providers in accordance with the terms of its Master Agreement. Because Third-party Providers receive compensation and a benefit for providing their Products and Services through a Master Agreement, and sign a Third-party Provider Agreement, it is the intent of the parties that both the Third-party Providers and Contractors are jointly and severally liable for the Products provided by a Third-party Provider. Third-party Providers are not responsible or liable for Products and Services provided by other Third-party Providers, only joint and severally liable, along with the Contractor, for the Products and Services the Third-party Provider itself offers. Contractor will always serve as the main points of contact for Purchasing Entities and Participating Entities for any and all issues related to the performance and delivery of Products provided under the Master Agreement. Contractors must make best efforts to assist Purchasing Entities and Participating Entities with any issues involving Third-party Providers that the Contractor may not have direct control over. A Third-party Provider is liable for the Products it provides via the Master Agreement in accordance with the Master Agreement, Participating Addendum, and applicable End User Agreement terms and conditions. Any breach of the Master Agreement, Participating Addendum, and applicable End User Agreement terms and conditions by the Third-party Provider may be enforced against the Third-party Provider as though it were a Contractor and signatory to the Master Agreement.

A template of the Third-party Provider Agreement to be executed at a later date between a Contractor and Third-party Provider is attached to the Master Agreement. Unless and until a Third-party Provider Agreement is executed between the Contractor and Third-party Provider, approved by the Lead State, and posted on NASPO ValuePoint's website on the Contractors landing page, it is not considered a valid agreement.

Third-party Providers may not quote, invoice, or receive payment on behalf of a Contractor unless they are set up as a Fulfillment Partner by the Contractor and approved by the Lead State.

Software Online Marketplace: A software online marketplace is a curated digital storefront or online catalog where customers can find, buy and manage software, data, services, etc. Use of a software online marketplace or digital catalog (e.g. AWS Marketplace, Azure Marketplace, etc.) by a Contractor is allowable to sell a Contractor's Products and Services (including Products and Services it may offer through Subcontractors or Third-party Providers), but only if there is a process through the online marketplace to incorporate the terms and conditions of the Contractor's Master Agreement and applicable Participating Addendum, and Contractor ensures the correct process for doing so is completed. Before any Subcontractor's, or Third-party Provider's solution may be sold by the Contractor via the online marketplace the Subcontractor or Third-party Provider Products and Services must be properly onboarded to Contractor's Master Agreement, including receiving approval from the Lead State (see above regarding Subcontractors and Third-party Providers, and see below regarding Catalog Updates).

2. Categorization of Risk

Contractor must store and secure one, all, or a combination of data¹ Risk categories of the data are defined as:

a. Low Risk Data

Definition: FIPS PUB 199, Standards for Security Categorization of Federal Information and Information Systems (“Low Impact Data”).

Low Impact levels are defined in FIPS 199 as follows:

The potential impact is low if the loss of confidentiality, integrity, or availability could be expected to have a limited adverse effect on organizational operations, organizational assets, or individuals. A limited adverse effect could mean that the loss of confidentiality, integrity, or availability might:

- Cause a degradation in mission capability to an extent and duration that the organization is able to perform its primary functions, but the effectiveness of the functions is noticeably reduced;
- Results in minor damage to organizational assets, minor financial loss, or minor harm to individuals.

b. Moderate Risk Data

Definition: FIPS PUB 199, Standards for Security Categorization of Federal Information and Information Systems (“Moderate Impact Data”).

The potential impact is moderate if the loss of confidentiality, integrity, or availability could be expected to have a serious adverse effect on organizational operations, organizational assets, or individuals. A serious adverse effect could mean that the loss of confidentiality, integrity, or availability might:

- Cause a significant degradation in mission capability to an extent and duration that the organization is able to perform its primary functions, but the effectiveness of the functions is significantly reduced;
- Result in significant damage to organizational assets, significant financial loss, or significant harm to individuals, but not loss of life or serious life-threatening injuries.

c. High Risk Data

Definition: FIPS PUB 199, Standards for Security Categorization of Federal Information and Information Systems (“High Impact Data”).

The potential impact is high if the loss of confidentiality, integrity, or availability could be expected to have a severe or catastrophic adverse effect on organizational operations, organizational assets, or individuals. A severe or catastrophic adverse effect could mean that the loss of confidentiality, integrity, or availability might:

- Cause a severe degradation in or loss of mission capability to an extent and duration that the organization is not able to perform one or more of its primary functions;
- Result in major damage to organizational assets, major financial loss, or severe or catastrophic harm to individuals involving loss of life or serious life-threatening injuries.

Prior to signing a Participating Addendum, a Contractor and a Participating State must cooperate and determine what type of risk categories of the data are going to be utilized in the Participating Addendum.

¹ Data types and classifications may vary depending on the Participating State’s laws and regulations. Participating States may change the classification levels, types, names, and restrictions for certain data during the participating addendum stage.

3. Service Models

All Cloud Service Based Models must follow the NIST definition of cloud computing in NIST Special Publication 800-145. Any applicable standards for such Service Model identified in NIST 800-145 and 800-53 will apply to those Service Models that the Contractor was awarded. Additionally, all solutions and services (whether a Cloud Service Based Model or On-premise) must comply with NIST Special Publication 800-53 and any other applicable NIST standards.

Award Categories:

Below is not considered an exhaustive list of all the available types of cloud or software services that may be available. Often newer solution types may be a combination or a hybrid variation of the below categories. For example, Wi-Fi as a Service may be allowable as it's a combination of SaaS, IaaS and professional services.

All service models must align with all applicable NIST requirements and standards. The 4 main software services models and award categories are defined as:

1. **Software as a Service (SaaS)** - as used in this Master Agreement is defined as the capability provided to the consumer to use the provider's applications running on a cloud infrastructure. The applications are accessible from various client devices through a thin client interface such as a Web browser (e.g., Web-based email), or a program interface. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, storage, or even individual application capabilities, with the possible exception of limited user-specific application configuration settings. Full terms and conditions applicable to SaaS are located in Attachment A NASPO Master Agreement Terms and Conditions.
2. **Infrastructure as a Service (IaaS)** - as used in this Master Agreement is defined as the capability provided to the consumer for provision processing, storage, networks, and other fundamental computing resources where the consumer is able to deploy and run arbitrary software, which can include operating systems and applications. The consumer does not manage or control the underlying cloud infrastructure but has control over operating systems, storage, deployed applications; and possibly limited control of select networking components (e.g., host firewalls). Full terms and conditions applicable to IaaS are located in Attachment A NASPO Master Agreement Terms and Conditions.
3. **Platform as a Service (PaaS)** - as used in this Master Agreement is defined as the capability provided to the consumer to deploy onto the cloud infrastructure consumer-created or -acquired applications created using programming languages and tools supported by the provider. This capability does not necessarily preclude the use of compatible programming languages, libraries, services, and tools from other sources. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, or storage, but has control over the deployed applications and possibly application hosting environment configurations. Full terms and conditions applicable to PaaS are located in Attachment A NASPO Master Agreement Terms and Conditions.
4. **On-Premises** – as used in this Master Agreement is defined as Products and Services installed or provided locally on a consumer's hardware, servers, or other infrastructure. On-Premises solutions are not cloud solutions. Consumer maintains and has control over their operating systems, hardware, and infrastructure. Appropriate terms and conditions applicable to On-Premises solutions are being deferred to Participating Entities to negotiate in its Participating Addendum (PA). As On-Premises solutions are unique to each entity and involve individual jurisdictions and applicable code, rule, regulations, and statutes that will oversee this Service Model. This allows each Participating Entity to place its own mandatory requirements.

Value Added Services – Value Added Services includes a variety of professional services such as implementation, consulting, data migration, customization, configuration, installation, setup, etc. Value Added Services must fall within the general scope of an awarded category above.

4. Deployment Models

Contractor must provide software services through one of the following deployment methods:

- a. **Private cloud.** The cloud infrastructure is provisioned for exclusive use by a single organization comprising multiple consumers (e.g., business units). It may be owned, managed, and operated by the organization, a third party, or some combination of them, and it may exist on or off premises.
- b. **Community cloud.** The cloud infrastructure is provisioned for exclusive use by a specific community of consumers from organizations that have shared concerns (e.g., mission, security requirements, policy, and compliance considerations). It may be owned, managed, and operated by one or more of the organizations in the community, a third party, or some combination of them, and it may exist on or off premises.
- c. **Public cloud.** The cloud infrastructure is provisioned for open use by the general public. It may be owned, managed, and operated by a business, academic, or government organization, or some combination of them. It exists on the premises of the cloud provider.
- d. **Hybrid cloud.** The cloud infrastructure is a composition of two or more distinct cloud infrastructures (private, community, or public) that remain unique entities, but are bound together by standardized or proprietary technology that enables data and application portability (e.g., cloud bursting for load balancing between clouds)
- e. **On-Premises.** software is installed and runs on computers on the premises of the person or organization using the software, rather than at a remote facility such as a server farm or cloud. In an On-Premises model the hardware and infrastructure is owned and maintained by the Purchasing Entity.

Note: In order to comply with NIST Standards and Requirements but encourage the development and use of new technologies and as new definitions or modifications of NIST Standards and Requirements are established, the scope of services for the Master Agreement may be modified to align with those definitions, pursuant to Utah Administrative Code R33-12-502. The scope of services may be modified for the Contract if both parties agree to the modification. Contract may not be extended beyond the terms of the contract included in this Master Agreement as a result of a modification.

II. NEW TECHNOLOGY

Pursuant to Utah Administrative Rule R33-12-502 the awarded contract(s) may be modified to incorporate new technology or technological upgrades associated with the procurement item being solicited, including new or upgraded: (i) systems; (ii) apparatuses; (iii) modules; (iv) components; and (v) other supplementary items. Further, a maintenance or service agreement associated with the procurement item under the resulting contract(s) may be modified to include any new technology or technological upgrades. Any contract modification incorporating new technology or technological upgrades will be specific to the procurement item being solicited and substantially within the scope of the original procurement or contract.

III. CATALOG UPDATES

Contractor may only add new Products and Services to their pricing catalog for those categories (i.e., service models - SaaS, IaaS, PaaS, and/or On-premises) that it was awarded.

At a minimum, Contractor's detailed catalog must identify the name and description of the Product offered, the Product provider's name, and the role of the Product provider under the Contract (e.g. Fulfillment Partner, Subcontractor, or Third-party Provider). Contractor catalog must list all Products and Services with SKUs (or some equivalent identifiers) and pricing. Pricing must demonstrate the correct contract price with the MSRP (or list price or equivalent if MSRP is not available), discount percentage, and Master Agreement price clearly listed. Additionally, Contractor must provide a summary catalog document listing all the solutions' names and Products available on the Master Agreement, but without all the pricing, line items, and SKU details. This will help Participating Entities more easily see what is available in a much more accessible document than the full detailed catalog.

Contractor is limited to one catalog and End User Agreement update **per quarter**. To add new Products and Services, the Contractor must submit the following information and documents to the State Lead for approval:

1. A brief description of the Product(s) to be added;
2. The category of the Product that falls within one of the Contractor's awarded categories (i.e. SaaS, PaaS, IaaS, On-Premises, Value Added Services);
3. An updated catalog/price list with a clear description of the Products offered and the category they fall under (SaaS, IaaS, PaaS, On-Premises, or Value Added Services);
4. Any additional terms and conditions that accompany the additional Products and Services, including End User Agreements that will be added to Master Agreement Attachment E. The Lead State will review these additional terms and conditions and End User Agreements to ensure their form complies with requirements in the Master Agreement. The Lead State approving of the addition of End User Agreements to the Master Agreement is not acceptance for purposes of making a purchase, and any additional terms and End User Agreements may be negotiated as needed by Participating Entities and individual Purchasing Entities at the time of ordering and making a purchase.
5. A certification that new catalog additions,(including any Products and Services offered via Subcontractors, Fulfillment Partners, and/or Third-party Providers) meet all the Terms & Conditions and requirements of the Master Agreement. An email message certification will suffice.
6. A certification that the new additions comply with the mandatory minimum discount % (and if applicable maximum mark up percentage for Value-added Resellers) as required in Contractor's Master Agreement. An email message certification will suffice.
7. A copy of the executed Third-party Provider Agreement (using the template provided in the Master Agreement) with a Third-party Provider whose Products the Contractor is reselling or utilizing in an overall solution through its Master Agreement (if applicable).
8. Copies of certificates of insurance that meet the correct coverage amounts for all Third-party Providers as required by the Master Agreement and appropriate for the Products and Services they offer through the Contractor's Master Agreement (if applicable).

Once the new catalog and any applicable End User Agreements are approved by the Lead State, the updated catalog and, if applicable, new End User Agreements will be published on the NASPO ValuePoint website via a Google Drive link or similar file sharing system maintained by the Lead State. Contractor catalogs and other product documents approved by the Lead State and published on or accessible through NASPO ValuePoint's website are incorporated by reference to the Master Agreement. An amendment to the Contractor's Master Agreement is not required for a catalog update that is approved by the Lead State and published on NASPO ValuePoint's website.

Attachment C Pricing Discounts and Schedule

The discount and mark up percentages that shall apply to the Contractor's catalog are outlined below.
The Contractor's detailed and summary catalogs, as described in Attachment B: Scope of Work, will be available on the NASPO ValuePoint website. Attachment C of the Master Agreement incorporates by reference catalogs approved by the Lead State and posted on the Contractor's landing page on NASPO ValuePoint's website.

Minimum Discount % Off MSRP	Software (Saas)	Infrastructure (Iaas)	Platform (Paas)	On-Premises	Value Added Services*
Direct Service Providers: Minimum Discount % off MRSP * (also applies to all Third-party solutions or services offered within this Value Added Services category)	NA	NA	NA	5%	5%

Attachment D

Contractor's Response to the Solicitation

Both the solicitation and the Contractor's response to the solicitation will both be available on the NASPO website for transparency, less any information marked as confidential by the Contractor at the time of submission.

Attachment E

End User Agreements

This Attachment E incorporates by reference the End User Agreements approved by the Lead State and posted on NASPO ValuePoint's website.

Attachment F: Third-party Provider Agreement (Template)

Pursuant to, and in accordance with, Attachment B of Master Agreement *[insert master agreement number]* signed between Contractor and the Lead State of Utah (the “Master Agreement”), *[insert third-party publisher/provider’s information here]* the “Third-party Provider” hereby acknowledges that it has received and reviewed a complete copy of the Master Agreement and agrees that upon execution of this Third-party Provider Agreement, such Third-party Provider shall become a Third-party Provider under the Master Agreement once this Third-party Provider Agreement is signed by the Contractor and approved by the Lead State. Third-Party Provider shall be fully bound by, and subject to, all of the covenants, terms, and conditions of the Master Agreement as if it were a Contractor as they apply to its role as a Third-party Provider, as that term is defined and used in the Master Agreement.

Contractor and Third-party Provider are joint and severally liable for all Products and Services, as that term is defined in the Master Agreement, provided by the Third-party Provider under the Contractor's Master Agreement.

Third-party Provider acknowledges that any Third-party Terms and/or End User Agreements included by Third Party Provider will not supersede either the Master Agreement terms and conditions nor any Participating Entities terms and conditions contained within its Participating Addendum (PA). Third-Party Provider's additional terms (if any) will follow the order of precedence as established in the Master Agreement. Any breach of the Master Agreement Terms and Conditions by the Third Party may be enforced against the Third Party as though they were a signatory to the Master Agreement.

Contractor and Third-party Provider acknowledge this Third-party Provider Agreement is not effective until it is approved by the Lead State and posted on NASPO ValuePoint’s Website on the Contractor’s landing page. Third-party Provider may not begin providing services, access to a solution, delivering equipment, or provide any other Deliverables via Contractor’s Master Agreement until the Lead State has provided written approval to the Contractor, and this Third-party Provider Agreement is posted on NASPO ValuePoint’s website.

Contractor Name:	Third-party Provider Name:
Signature and Date	Signature and Date
Signer Name and Title	Signer Name and Title

Lead State Approval: