

**TRADE SECRET STATUS AFFIDAVIT STATE OF GEORGIA
REQUEST FOR PROPOSAL
GA Pharmacy Benefit Services (in conjunction with NASPO ValuePoint)
eRFP (Event) Number: 41900-DCH0000136**

In accordance with Georgia's Solicitation Instructions for Public Access to Procurement Records in Section 2.1.12, and pursuant to O.C.G.A. § 50-18-72(a)(34), Magellan Medicaid Administration, LLC (MMA) has marked each section of its proposal that contains information that must be protected from public disclosure "Trade Secret" (in red fonts).

The table below lists the specific information, images or documents MMA identified as "Trade Secret" with reference to the proposal section, attachment, page number, and justification on how and why each redaction constitutes a trade secret pursuant to Georgia Law.

The items listed below are also redacted in its Redacted Copy - Available for Public Review.

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ1 - Executive Summary	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q1 Response Page 2	Proprietary Dollar amounts (cost savings)	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50-18-72(34) and O.C.G.A. § 10-1-761(4).
MSQ1 - Executive Summary	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q1 Response Page 3	Proprietary Dollar amounts (paid claims)	This section of the proposal includes total proprietary dollar amounts (cost savings and amount of paid claims) for our customers. This is Trade Secret as MMA derives economic value, actual or potential, from the information not being generally known to, and not being readily ascertainable by proper means by competitors and other who can obtain economic value from its disclosure or use and it is subject to the efforts that are reasonable under the circumstances to maintain its secrecy.
MSQ6 - Review Process	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q6 Response Page 20	Proprietary Dollar amounts (cost savings)	
MSQ7 - Cost Avoidance Strategy	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q7 Response Page 25	Proprietary Dollar amounts (paid claims)	
MSQ3 – Desk Audits	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q3 Response Page 12	MSQ3.1 – Proprietary Desk Audit Flowchart	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50-18-72(34) and O.C.G.A. § 10-1-761(4). This section of the proposal includes MMA's proprietary program components such as flowcharts customized to the unique needs of the project goals. This information is Trade Secret as MMA derives economic value, actual or potential, from the information not being generally known to, and not being readily ascertainable by proper means by competitors and other who can obtain economic value from its disclosure or use and it is subject to
MSQ4 – Field Audits	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q4 Response Page 16	MSQ4.1 – Proprietary Field Audit Flowchart	

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ5 – Grievances	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q5 Response Page 19	MSQ4.1 – Proprietary Grievances Flowchart	the efforts that are reasonable under the circumstances to maintain its secrecy. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 1	MSQ8.1 – Proprietary FWA Reporting Samples Prime Analytics Discover Report	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50-18-72(34) and O.C.G.A. § 10-1-761(4). This section of the proposal includes MMA's proprietary program components such report samples customized to the unique needs of the project goals. This information is Trade Secret as MMA derives economic value, actual or potential, from the information not being generally known to, and not being readily ascertainable by proper means by competitors and other who can obtain economic value from its disclosure or use and it is subject to the efforts that are reasonable under the circumstances to maintain its secrecy. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 2	MSQ8.1 – Proprietary FWA Reporting Samples Year-to-Date Summary Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Pages 2-3	MSQ8.1 – Proprietary FWA Reporting Samples Field Audits Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 4	MSQ8.1 – Proprietary FWA Reporting Samples Pharmacy Investigations Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Pages 5-8	MSQ8.1 – Proprietary FWA Reporting Samples Member and Prescriber Investigations Report	

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MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Pages 9-11	MSQ8.1 – Proprietary FWA Reporting Samples Claim Audits Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 12	MSQ8.1 – Proprietary FWA Reporting Samples Corrective Action Plan (CAP) Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 13	MSQ8.1 – Proprietary FWA Reporting Samples Pharmacy Terminations Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 14	MSQ8.1 – Proprietary FWA Reporting Samples High Risk FWA County Analysis Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 15	MSQ8.1 – Proprietary FWA Reporting Samples Watch List Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 16	MSQ8.1 – Proprietary FWA Reporting Samples Fraud Tip Hotline Activity Report	

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MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 17	MSQ8.1 – Proprietary FWA Reporting Samples Industry Notifications Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 19- 22	MSQ8.1 – Proprietary FWA Reporting Samples Fraud Referrals: SIU Prescriber John Doe SIU Member Jane Doe SIU Pharmacy SIU Referral Example	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 23	MSQ8.1 – Proprietary FWA Reporting Samples FWA Member Lock- in Clinical Assessment Report	
MSQ8 – Proposed Reports	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q8 Response Page 24	MSQ8.1 – Proprietary FWA Reporting Samples Prescriber Reject Clinical Assessment Report	

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ15 - Staffing	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q12 Response, Page 50	Figure MSQ12-1 - Proprietary Pharmacy Fraud, Waste and Abuse Services Organizational Chart	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50-18-72(34) and O.C.G.A. § 10-1-761(4). The organizational structure reflects MMA's proprietary formulas for staffing patterns and its unique approach to managing an integrated system of care and would be considered a trade secret because (1) this information is not disclosed or known by competitors, (2) access to this information was limited to members of the MMA team working on the project, (3) MMA's unique method and approach to developing this part of the proposed solution, and its playbook in general, are highly valuable because this is a competitive field with only a small pool of players competing for the same projects, (4) MMA has spent considerable time preparing its proposed solution, and years developing its playbook, and (5) a competitor would have to expend the same amount of time and significant expense to replicate MMA's solution and playbook. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Page 66	Figure MSQ15-2 - Proprietary Project Status Report, Page 1	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50-18-72(34) and O.C.G.A. § 10-1-761(4). This section of the proposal includes MMA's proprietary program components such report samples customized to the unique needs of the project goals. This information is Trade Secret as MMA derives economic value, actual or potential, from the information not being generally known to, and not being readily ascertainable by proper means by competitors and other who can obtain economic value from its disclosure or use and it is subject to the efforts that are reasonable under the circumstances to maintain its secrecy. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Page 67	Figure MSQ15-3 - Proprietary Project Status Report, Page 2	MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 12	MSQ15.1 - Proprietary Project Schedule/Project Work Plan (Sample)	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50-18-72(34) and O.C.G.A. § 10-1-761(4). MMA holds its solutions, formulas, methods and techniques to be trade secret. This section provides granular details about MMA's unique solutions for successfully handling workflow management. MMA's distinctive method and approach for developing the workflow management. MMA derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use and is the subject of efforts that are reasonable under the circumstances to maintain its secrecy. MMA asserts that the disclosure of the described portion of information could reasonably be expected to result in unfair competitive injury to MMA or would impair the ability of the governmental entity to obtain the necessary information in the future and the interest of MMA in prohibiting access to the information is greater than the interest of the public in obtaining access, and/or would cause commercial injury to, or confer a competitive advantage upon a potential or actual competitor of MMA. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 14	MSQ15.2 - Proprietary WBS tasks and Project Outputs (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 61	MSQ15.3 - Proprietary Implementation Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 18	MSQ15.4 - Proprietary Quality Management Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 30	MSQ15.5 - Proprietary Requirements Management Plan (Sample)	

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 18	MSQ15.6 - Proprietary Change Management Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 23	MSQ15.7 - Proprietary Risk Management Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 25	MSQ15.8 - Proprietary Communications Management Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 61	MSQ15.9 - Proprietary Integration Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1- 50	MSQ15.10 - Proprietary Operations & Maintenance Plan (Sample)	

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1-31	MSQ15.11 - Proprietary Training Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1-8	MSQ15.12 - Proprietary Cost Management Plan (Sample)	
MSQ15 - Project Management	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q15 Response, Pages 1-11	MSQ15.13 - Proprietary Stakeholder Management Plan (Sample)	
MSQ16 - Role Understanding	Attachment W Pharmacy FWA Audit Services Mandatory Scored Response Worksheet Q16 Response, Page 83	Figure MSQ 16-1: Proprietary Daily JETS Planned v. Actual Job Status Report Used to Monitor File Processing	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50- 18-72(34) and O.C.G.A. § 10-1-761(4). This section of the proposal includes actual internal screenshots of our proprietary systems. This information is Trade Secret as MMA derives economic value, actual or potential, from the information not being generally known to, and not being readily ascertainable by proper means by competitors and other who can obtain economic value from its disclosure or use and it is subject to the efforts that are reasonable under the circumstances to maintain its secrecy. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.

Georgia Department of Community Health (in conjunction with NASPO ValuePoint)
eRFP Number 41900-DCH-0000136
"Confidential", "Proprietary", or "Trade Secret" Justification – PFWA

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
Audited Financial Statements	Attachment Q Supplier Responsibility Questionnaire Page 6	Prime Therapeutics LLC Audited Financial Statements	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50- 18-72(34) and O.C.G.A. § 10-1-761(4). Prime Therapeutics LLC (Prime) is a privately held company. Prime's audited financial statements contain detailed information about the company's financial position, operations, and strategic initiatives that are not publicly available. This information includes detailed cost structures and profit margins; revenue breakdowns by product or service line; strategic investments; and financial and growth strategies, among others. This information is the result of years of business development and represents Prime's competitive advantage in the industry. Prime has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners. The financial statements contain trade secrets and confidential commercial information that would cause substantial competitive harm if disclosed. Competitors could use Prime's cost structure and profit margins to undercut their pricing, detailed revenue breakdowns would expose Prime's market focus and customer base to competitors, and all remaining financial information could be used by competitors to target their growth areas and key customers. Prime has taken extensive measures to keep its financial information confidential, this information is highly valuable to our business and would be equally valuable to our competitors if disclosed.

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"Confidential", "Proprietary", or "Trade Secret" Justification – PFWA

Proposal Section	Attachment Reference/ Page Number	Protected Information	Justification
Pharmacy Benefit Services Power Point Presentation August 9, 2024	MMA NASPO Demo August 9, 2024 Pharmacy FWA audit services eRFP (Event) Number: 41900-DCH0000136	Pharmacy FWA Services Demonstration and Power Point Presentation August 9, 2024	Exempt from public disclosure as Trade Secret, O.C.G.A. § 50- 18-72(34) and O.C.G.A. § 10-1-761(4). MMA holds its solutions, formulas, methods, and techniques to be trade secret. This presentation provides demonstration of MMA's proprietary systems and solutions, as well as granular details about MMA's unique capabilities for the administration of pharmacy benefits. MMA's proprietary program component, program descriptions, program detail and/or process documentation to support the plan are customized to the unique needs of the Project goals. MMA asserts that the disclosure of the described information could reasonably be expected to result in unfair competitive injury to MMA or would impair the ability of the governmental entity to obtain the necessary information in the future and the interest of MMA in prohibiting access to the information is greater than the interest of the public in obtaining access, and/or would cause commercial injury to, or confer a competitive advantage upon a potential or actual competitor of, MMA. MMA has taken reasonable measures to keep this information confidential, including limiting internal access and requiring non-disclosure agreements with employees and business partners.

Therefore,

Under penalty of perjury, acknowledging that O.C.G.A. §16-10-71 provides a penalty of a fine of up to \$1,000 and potential imprisonment of one to five years, I attest that the specific information in the records listed above constitutes trade secrets pursuant to O.C.G.A. § 10-1-761(4), and request that the State of Georgia not disclose this protected information under GORA.

Signature:

WSN

William S. Thomas

[Signatory Name in Print]

Vice President Account Management

[Signatory Title]

Magellan Medicaid Administration, LLC

[Company Name]

Date:

5/1/25

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document, to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

SUBSCRIBED AND SWORN BEFORE ME

ON THIS 1st DAY OF MAY, 2025.

[Signature]
NOTARY PUBLIC

My Commission Expires: 12/11/2028

