

NASPO

**Presidio: Your Strategic Partner
for NASPO Cloud Solutions**



ABOUT PRESIDIO

Presidio is a global digital services and solutions provider accelerating business transformation through secured technology modernization. Our highly skilled teams of engineers and solutions architects possess deep expertise across cloud, security, networking, and modern data center infrastructure. We help customers acquire, deploy, and operate technology that delivers impactful business outcomes. As a trusted strategic advisor, we offer a flexible full life cycle model of professional, managed, support, and staffing services to help execute, secure, and maintain your technology solutions.

NASPO CLOUD SOFTWARE & SOLUTIONS OVERVIEW

Master Agreement Number: LS5014

Scope: SaaS, IaaS, PaaS, and hybrid/on-premises solutions

Eligibility: State Agencies, Higher Education, K-12, Political Subdivisions, Cities, Counties, & Local Subdivisions

Term: 09/16/2026-09/15/2036

Contact Email: DLSLEDNational@presidio.com

THE PRESIDIO ADVANTAGE

- ◆ **Authorized Reseller Excellence:** 100+ manufacturer price lists included under the contract, supported by deep strategic manufacturer partnerships.
- ◆ **Exceptional Value:** NASPO agencies can purchase products from a trusted partner with pricing that often exceeds the contract's minimum discounts.
- ◆ **Award-Winning Partner:** Recognized as AWS Marketplace Channel Partner of the Year, Cisco Global Commercial Partner of the Year, and Palo Alto PRISMA Cloud Partner of the Year
- ◆ **Industry Recognized Expertise:** Identified as a Major Player in the IDC MarketScape Vendor Assessment for U.S. State and Local Government Professional Security Services
- ◆ **World Class Engineers:** Delivery is backed by 2,200+ certified engineers—3.6 times the industry average

PRESIDIO CAPABILITIES

Full Lifecycle Cloud & Software Delivery

Presidio supports agencies across the entire technology lifecycle—from acquisition and implementation to optimization, security, and managed services—helping ensure solutions are deployed effectively and maintained in alignment with business and compliance requirements.

Digital Services and Innovation

- ◆ Digital strategy and cloud modernization
- ◆ Application development and data analytics
- ◆ Generative AI and emerging technology solutions

Cloud Financial Management (FinOps)

Presidio helps agencies gain visibility and control over cloud spending, reduce waste, and align cloud investments with organizational objectives through structured FinOps practices.

Cybersecurity and Risk Management

Recognized as a Major Player in the IDC MarketScape for U.S. State and Local Government Professional Security Services, **Presidio delivers strategic advisory, complex consulting, and execution capabilities that rival the world's largest consulting firms**—going beyond technology resale to drive scalable security transformation.

- ◆ Risk and compliance programs
- ◆ Cloud security and zero-trust architectures
- ◆ Security operations and automation
- ◆ SASE/SSE and AI security capabilities

Managed Services and Operational Support

- ◆ Managed cloud and security services
- ◆ Remote workforce and infrastructure management
- ◆ Federated service delivery model to support distributed environments

