

WHEN YOU CAN SEE, YOU CAN SAVE.

Proposal to serve the
State of Maine

Category 1
Section IV – Cost Proposal
RFP# 202102021

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Submitted by Brittany Parker

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1 EXHIBIT 3 COST PROPOSAL WORKBOOK - FULL SOLUTION

Proposals for implementation of a comprehensive eProcurement Solution that meets the requirements detailed in all sections of this RFP and the RTM including licensing and maintenance, implementation and deployment, and on-going operations and support.

Please refer to Cost Proposal Workbook - Full Solution excel file.

2 PRICE LIST

In addition to completing applicable tabs of the pricing workbook for any category for which a Bidder wishes to be considered for a contract award, Bidders must include in their proposal a current price list for the products and services in that category, on which the Bidder's response to the applicable cost scenarios must be based and to which the Bidder's identified minimum discount(s) shall apply. Any applicable opportunities for Contractors to revise price lists in the future shall only be made effective in accordance with any requirements set forth by the Lead State in Master Agreements. Minimum discounts shall be guaranteed for the term of the Master Agreement.

Marketplace Shopping & Catalog Management

Supplier Management

Strategic Sourcing

Contract Management

PeriscopeePRO

2021 PRICE LIST

LICENSED SOFTWARE

Client Size	ENTERPRISE PRICING			MODULAR PRICING		
	Large	Medium	Small	Large	Medium	Small
Supplier Portal	351,400	287,100	167,100	404,110	330,165	192,165
Request through Pay	657,100	521,400	311,000	755,665	599,610	357,650
Catalog Capability	667,100	530,000	352,400	767,165	609,500	405,260
Sourcing/Bid Management	351,400	287,100	199,500	404,110	330,165	229,425
Contract Management	785,700	534,300	382,900	903,555	614,445	440,335
Purchasing/Data Analytics	200,000	165,700	55,700	230,000	190,555	64,055
Integration	277,100	227,100	104,300	318,665	261,165	119,945
AP & Invoicing	438,600	358,600	176,200	504,390	412,390	202,630

SERVICES (Hourly Onsite Rates)

Client Size	ENTERPRISE PRICING			MODULAR PRICING		
	Large	Medium	Small	Large	Medium	Small
Senior Project Manager	380	380	380	380	380	380
Project Manager/Change Manager	350	350	350	350	350	350
Business/Change/Strat Sourcing Analyst	325	325	325	325	325	325
Programmer/Developer/Security Analyst	300	300	300	300	300	300
Training/Technical/Test/Help Desk	235	235	235	235	235	235

List Prices are subject to change and are not guaranteed, except that prices for an order that has been accepted by Periscope Holdings is not subject to change after acceptance. Prices do not include any sales, use or excise tax or any other tax, duty or charge which is now in effect or may be hereafter imposed by any Federal, State or other authority

DELIVERED THROUGHOUT

Workflow Approvals

Fuzzy Search

Forms Builder

Financial Integration

NIGP / UNSPSC

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Purchasing

Invoice

Business Intelligence

Reconciler