

Attachment B

Oracle Cloud Services – Overview

Oracle Cloud is the industry's broadest and most integrated public cloud. It offers best-in-class services across software as a service ("SaaS"), platform as a service ("PaaS"), and infrastructure as a service ("IaaS"), and even lets you put Oracle Cloud in your own data center. Oracle Cloud helps organizations drive innovation and business transformation by increasing business agility, lowering costs, and reducing IT complexity. More detailed information is available at <https://www.oracle.com/contracts/cloud-services/>.

Oracle's SaaS offerings under the Master Agreement include Oracle's RightNow, Taleo Cloud, Primavera Cloud, Social Relationship Management, Fusion Cloud, Financial Services Cloud and related services.

Oracle's PaaS and IaaS offerings under the Master Agreement include Oracle's current PAAS and IAAS Cloud and related services.

Oracle may offer under the Master Agreement additional SaaS, PaaS, and IaaS solutions that are generally available and offered to Oracle customers in the normal course of business.

Attachment C – Cost Schedule

Cloud Solutions By Category. Specify **Discount Percent %** Offered for products in each category. Highest discount will apply for products referenced in detail listings for multiple categories. Provide a detailed product offering for each category.¹

Software as a Service	Discount % <u>9.77</u>
Infrastructure as a Service	Discount % <u>9.77</u>
Platform as a Services	Discount % <u>9.77</u>
Value Added Services²	Discount % <u>0.00</u>

Note – These discounts apply to net new cloud services.

¹ Oracle's SaaS offerings under the Master Agreement include Oracle's RightNow, Taleo Cloud, Primavera Cloud, Social Relationship Management, Fusion Cloud, Financial Services Cloud, and related services. Oracle's PaaS and IaaS offerings under the Master Agreement include Oracle's current non-metered PaaS and IaaS Cloud and related services. Oracle may offer under the Master Agreement additional SaaS, PaaS, and IaaS solutions that are generally available and offered to Oracle customers in the normal course of business.

² Value Added Services refer to Cloud Services-related Services Offerings, which include but are not limited to Oracle Consulting Services, Oracle Advanced Customer Support Services, Oracle Managed Cloud Services, and Oracle University Services. Please visit <http://www.oracle.com/corporate/pricing/naspo-cloud-solutions.html> for contact information to request a quote.