

NASPO ValuePoint Computer Equipment (2023-2028)

CONTROL SET

Master Agreement: 23018
Contractor Name: Oracle America, Inc.

Awarded Bands:

	Band 1: Personal Computing Devices (Windows)
	Band 2: Personal Computing Devices (Non-Windows)
x	Band 3: Servers and Storage

Band	Category Code	Category Description	Discount off Baseline List
3	3B	Band 3 - Minimum Discount	5.0%
3	3B-1	Exadata Hardware Products (X9 or prior)	20.0%
3	3B-2	Exadata Hardware Products (X10 or newer)	5.0%
3	3B-3	Oracle Database Appliance	14.0%
3	3B-4	Private Cloud Appliance (X9 or prior)	15.0%
3	3B-5	Private Cloud Appliance (X10 or newer)	5.0%
3	3B-6	SPARC T8-1 Server	15.0%
3	3B-7	SPARC S7-2 Server	5.0%
3	3T	Band 3 - Third Party Product Minimum Discount	10.0%
3	3T-1	Fujitsu M10 Server Configured Options	15.0%
3	3T-2	Fujitsu M10 Server Features	15.0%
3	3T-3	Fujitsu M10 Server X-Options	15.0%
3	3T-4	Fujitsu M10-1 Server	15.0%
3	3T-5	Fujitsu M10-4 Server	15.0%
3	3T-6	Fujitsu SPARC M12 Server	15.0%
3	3T-7	Brocade SAN Software	24.0%
	S	Enterprise Installation Services	0.0%

Exhibit D: Price Schedule

Discount Structure

Master Agreement: 23018
Contractor Name: Oracle America, Inc.
Baseline Price List: Posted on Contractor's dedicated NASPO ValuePoint website

Band 3: Servers and Storage			
Band	Category Code	Category Description	Discount off Baseline List
3	3B	Band 3 - Minimum Discount	5.0%
3	3B-1	Exadata Hardware Products (X9 or prior)	20.0%
3	3B-2	Exadata Hardware Products (X10 or newer)	5.0%
3	3B-3	Oracle Database Appliance	14.0%
3	3B-4	Private Cloud Appliance (X9 or prior)	15.0%
3	3B-5	Private Cloud Appliance (X10 or newer)	5.0%
3	3B-6	SPARC T8-1 Server	15.0%
3	3B-7	SPARC S7-2 Server	5.0%
3	3T	Band 3 - Third Party Product Minimum Discount	10.0%
3	3T-1	Fujitsu M10 Server Configured Options	15.0%
3	3T-2	Fujitsu M10 Server Features	15.0%
3	3T-3	Fujitsu M10 Server X-Options	15.0%
3	3T-4	Fujitsu M10-1 Server	15.0%
3	3T-5	Fujitsu M10-4 Server	15.0%
3	3T-6	Fujitsu SPARC M12 Server	15.0%
3	3T-7	Brocade SAN Software	24.0%

Exhibit D: Price Schedule

Volume-Based Discounts

Master Agreement: 23018
Contractor Name: Oracle America, Inc.

All Awarded Bands

1. Per Transaction Multiple Unit Discount(s)

Contractor provides a contractual volume discount program as follows based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Purchasing Entity, or multiple entities conducting a cooperative purchase.

A per transaction discount for a single purchase order over \$2.5 million. If the net fees on a single order are greater than \$2.5 million, an additional 1% discount will be applied to product line items on that order.

2. Cumulative Discount(s)

Contractor provides a cumulative volume discount as follows based on dollars resulting from the cumulative purchases by all purchases made by Purchasing Entities for the duration of the Master Agreement.

N/A

3. Other Discount(s)

Additional discount(s) available.

N/A

Exhibit D: Price Schedule

Services

Master Agreement: 23018
Contractor Name: Oracle America, Inc.

Each Purchasing Entity will determine if and how services will be offered in the Participating Addendum.

Travel for Services will be negotiated with each Participating Entity in the Participating Addendum.

All Awarded Bands		
Category Code	Description of Service	Percent Discount
S	Enterprise Installation Services	0.0%

Exhibit D: Price Schedule

Lease Rates

Master Agreement: 23018

Contractor Name: Oracle America, Inc.

All Awarded Bands

Optional: Lease Rates

Individual Purchasing Entities may enter into mutually agreeable written lease agreements for the products covered in this Master Price Agreement if they have the legal authority to enter into these types of agreements.

Oracle's financing policies are available online at <http://oracle.com/contracts>. A Participating State's Participating Addendum must be adhered to regarding the allowance of leasing/financing Oracle products.

Lease rates vary from time to time based on market conditions so providing rates at this time is not prudent. Any rates provided by Oracle Financing will be competitive to other market rates at the time of the transaction or purchase or end users will have an option to select a third-party financing organization where needed.

Exhibit D: Price Schedule

Prompt Payment Discount

Master Agreement: 23018
Contractor Name: Oracle America, Inc.

All Awarded Bands

		in 30
		in 15, Net 30
		in 10, Net 30
X		Net 30
	Other (specify):	