

Attachment C – Labor Rates/Price Sheet

AWARD CATEGORY 2							
IT RESEARCH, ADVISORY, AND CONSULTING SERVICES							
SECTION 1		SECTION 2		SECTION 3		SECTION 4	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES		DISCOUNT OFF LICENSE/SUBSCRIPTION RATES		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)	3%	Percentage Discount Offered on Subscription/Licenses	0%	Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)	0%
Project Manager	\$219.00						
System Architect (Software/Data/Database) I	\$199.81						
Cloud Subject Matter Expert	\$175.31						
IT Subject Matter Expert	\$213.00						
Technology Consultant I	\$187.00						
Technology Consultant II	\$199.00						
Cyber Security Specialist	\$199.81						
Administrative	\$118.00						

AWARD CATEGORY 3							
OPTIONAL - VALUE ADD SERVICES							
SECTION 1		SECTION 2		SECTION 3		SECTION 4	
HOURLY PRICING PER LABOR CATEGORY		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON LABOR RATES		DISCOUNT OFF LICENSE/ SUBSCRIPTION RATES		MAXIMUM ANNUAL PERCENTAGE INCREASE REQUEST ON SUBSCRIPTION RATES	
Labor Categories	Fully Burdened Hourly Rate for Year 1 (Price Guarantee Period)	Maximum Annual Percentage Increase Request on Labor Rates (not guaranteed or approved)	3%	Percentage Discount Offered on Subscription/Licenses	0%	Maximum Annual Percentage Increase Request on Subscription Rates (not guaranteed or approved)	0%
	Procurement Policy & Digital Transformation	\$177.00					
	Change Management	\$213.00					
	Procurement Training	\$199.00					
	Category Management	\$258.00					
	Grants Assistance & Administration	\$213.00					
	Project Management (Special Initiatives)	\$233.00					
	DEI/Equity-Centered Procurement Analysis	\$213.00					
	Cost Estimation Tool Deployment/Training	\$189.00					