

**REQUEST FOR PROPOSALS FOR
PROFESSIONAL GRADE TOOLS & DIAGNOSTIC EQUIPMENT**



OKLAHOMA
Office of Management
& Enterprise Services

Issued by the **State of Oklahoma**
Solicitation Number OK-MA-818-23

**ATTACHMENT L
VALUE ADDED PLAN**

This template must be used. The Value-Added Plan should identify any value-added options or ideas that may benefit the States. The value-added claims should be prioritized (identify the most important claims first). The Offeror may add or delete Value Added Claim table templates, but do not exceed the 2-page limit for this section. Do NOT include any identifying information in the Plan. The information listed under the "Documented Performance" line may describe where the Respondent has used the approach or solution previously and what the results were in terms of verifiable metrics.

The example instructional language provided below can be deleted to accommodate more claims

Example (Instructional Language):

Item Claim:	<i>This would be the place to offer services / packages / optional remittance methods, etc. not specifically requested in the solicitation. Based on the requested scope what additional related, value add options / services would you like to offer?</i>		
How will this add value?:	<i>How would the item / service described above add value to the State's awarded contract?</i>		
Documented Performance:	<i>State in general terms (performance metrics) the historical results of other public entities utilizing this value add.</i>		
Cost Impact (%):	<i>What % impact on cost will this time / service have?</i>	Schedule Impact (%):	<i>What % impact on the schedule (rollout, implementation, maintenance, etc.) will this time / service have?</i>

Item Claim #1:

Item Claim:	Vendor Managed Inventory		
How will this add value?:	The goal of Vendor Managed Inventory (VMI) is to provide a mutually beneficial relationship where both sides will be able to consistently and accurately control the availability and inventory of goods for one or more locations. In onsite distribution and supply stocking services, Lawson assumes the role of inventory planning for the customer.		
Documented Performance:			
Cost Impact (%):		Schedule Impact (%):	

Item Claim #2:

Item Claim:	1% ten days, Net 30 (Discount not applicable to credit card payments.)		
How will this add value?:	Provides a 1% discount on all invoices.		
Documented Performance:			
Cost Impact (%):		Schedule Impact (%):	

Item Claim #3:

Item Claim:	E-Procurement Solutions		
How will this add value?:	We connect with virtually every e-procurement and punch out system, including JAGGAER, SAP Ariba, Coupa, Oracle, and more. Obtain easy access to products, pricing and personalized E-Quotes from your procurement system.		
Documented Performance:			
Cost Impact		Schedule	

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(%):		Impact (%):	
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Item Claim #4:

Item Claim:			
How will this add value?:			
Documented Performance:			
Cost Impact (%):		Schedule Impact (%):	

Item Claim #5:

Item Claim:			
How will this add value?:			
Documented Performance:			
Cost Impact (%):		Schedule Impact (%):	

[Removable instruction – add additional tables as needed to address more claims, not to exceed 2 pages]