

Attachment I
COST PROPOSAL
Section 1 - Number of Proposed Categories

ADDITIONAL INSTRUCTION:

1. Offeror is to input in the **blue** highlighted fields "Yes" or "No" on whether Offeror is seeking an award in the respective Category.
2. Offeror should input "No" if it is not proposing for the given Category. If a field is left blank it is assumed that Offeror is not proposing for an award in that Category.
3. All Categories Offeror selects that "Yes" it is proposing for an award must subsequently include a complete proposal to Section 2 (Market Basket Evaluation) and Section 3 (Discount % Off Evaluation) for the respective Category. Failure to submit a complete Cost Proposal for each Category Offeror is seeking an award in may result in disqualification of Offeror's proposal to that Category.

Category #	Category Description	Select Yes / No for what Categories you are Seeking an Award In
Heavy Equipment		
1	Articulated Dump Haulers	No
2	Articulated Haulers	No
3	Backhoes	Yes
4	Planer / Cold Planer	No
5	Compactors: Road, Asphalt, & Landfill	No
6	Dozers	No
7	Motor Graders	No
8	Pavers	No
9	Reclaimers	No
10	Site Dumpers	Yes
11	Skid Steers	Yes
12	Telehandlers	Yes
13	Track Excavators	Yes
14	Tracked Loaders	Yes
15	Wheel Loaders	Yes
16	Wheeled Excavator	Yes
17	Sweepers: Airport Runway, Riding, Parking Lot, Sidewalk, and Street	No
18	Asphalt Distributor	No
19	Chip Spreader	No
20	Crack Router/Sealant	No
21	Ditcher	No
22	Emulsion Tank	No
23	Patch Truck, Patchers	No
24	Road Widener	No
25	Scraper, Screed	No
26	Sprayer/Water Truck/Water Tank	No
27	Stabilizer	No

Industrial Equipment		
1	Air Compressors	No
2	Backup Battery Pack	No
3	Generators	No
4	Forklifts	Yes
5	Light Tower	No

of Categories Seeking an Award In -->

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**Attachment I
COST PROPOSAL
Section 3 - Discount % Off Evaluation
Heavy Construction Equipment**

MINIMUM DISCOUNT % OFF TABLE

Category #	<u>Offered Minimum Discount % Off</u>			
1 ARTICULATED DUMP HAULERS	Hard type value <u>ONLY</u> if offering a single % for the entire category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -
2 ARTICULATED HAULERS	Hard type value <u>ONLY</u> if offering a single % for the entire category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -
3 BACKHOES	Hard type value <u>ONLY</u> if offering a single % for the entire category --> 23.3%			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 1CXT	Jan-23	\$ 77,938.00	10.0%	\$ 70,144.20
JCB 3CX Compact	Jan-23	\$ 119,963.00	20.0%	\$ 95,970.40
JCB 3CX-14	Jan-23	\$ 94,996.00	20.0%	\$ 75,996.80
JCB 3CX-15 Super	Jan-23	\$ 117,000.00	30.0%	\$ 81,900.00
JCB 4CX-14 Super	Jan-23	\$ 148,875.00	30.0%	\$ 104,212.50
JCB 4CX-15 Super	Jan-23	\$ 159,237.00	30.0%	\$ 111,465.90
4 PLANER/COLD PLANER	Hard type value <u>ONLY</u> if offering a single % for the entire category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -
5 COMPACTORS:	Hard type value <u>ONLY</u> if offering a single % for the entire category --> N/A			
A. ROAD	Hard type value <u>ONLY</u> if offering a single % for the entire sub-category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -
B. ASPHALT	Hard type value <u>ONLY</u> if offering a single % for the entire sub-category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -
C. LANDFILL	Hard type value if offering a single % for the entire sub-category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -
6 DOZERS	Hard type value <u>ONLY</u> if offering a single % for the entire sub-category --> N/A			
Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

7 MOTOR GRADERS

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

8 PAVERS

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

9 RECLAIMERS

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

10 SITE DUMPERS

Hard type value ONLY if offering a single % for the entire sub-category -->

10.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 1TE	Jan-23	\$ 68,776.00	10.0%	\$ 61,898.40
JCB 1T-2	Jan-23	\$ 61,793.00	10.0%	\$ 55,613.70
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

11 SKID STEERS

Hard type value ONLY if offering a single % for the entire sub-category -->

10.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 270	Jan-23	\$ 50,858.00	10.0%	\$ 45,772.20
JCB 300	Jan-23	\$ 59,449.00	10.0%	\$ 53,504.10
JCB 3TS-8W	Jan-23	\$ 73,635.00	10.0%	\$ 66,271.50
				\$ -
[insert additional lines as necessary]				\$ -

12 TELEHANDLERS

Hard type value ONLY if offering a single % for the entire sub-category -->

12.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 504-13	Jan-23	\$ 72,770.00	10.0%	\$ 65,493.00
JCB 505-20TC	Jan-23	\$ 71,970.00	10.0%	\$ 64,773.00
JCB 505-20E	Jan-23	\$ 141,483.00	10.0%	\$ 127,334.70
JCB 512-83R (Roto)	Jan-23	\$ 324,099.00	10.0%	\$ 291,689.10
JCB - All other Telehandler Models	Jan-23		20.0%	\$ -

13 TRACK EXCAVATORS

Hard type value ONLY if offering a single % for the entire sub-category -->

20.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB - All Track Excavator Models	Jan-23		20.0%	\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

14 TRACKED LOADERS

Hard type value ONLY if offering a single % for the entire sub-category -->

10.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 215T	Jan-23	\$ 64,697.00	10.0%	\$ 58,227.30
JCB 270T	Jan-23	\$ 68,676.00	10.0%	\$ 61,808.40
JCB 300T	Jan-23	\$ 79,263.00	10.0%	\$ 71,336.70
JCB 2TS-7T	Jan-23	\$ 77,917.00	10.0%	\$ 70,125.30
JCB 3TS-8T	Jan-23	\$ 94,908.00	10.0%	\$ 85,417.20

15 WHEEL LOADERS

Hard type value ONLY if offering a single % for the entire sub-category -->

21.7%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 409	Jan-23	\$ 54,512.00	20.0%	\$ 43,609.60
JCB 411	Jan-23	\$ 105,205.00	20.0%	\$ 84,164.00
JCB 417	Jan-23	\$ 119,877.00	20.0%	\$ 95,901.60
JCB 427	Jan-23	\$ 181,808.00	20.0%	\$ 145,446.40
JCB 437	Jan-23	\$ 206,743.00	25.0%	\$ 155,057.25
JCB 457	Jan-23	\$ 290,389.00	25.0%	\$ 217,791.75

16 **WHEELED EXCAVATOR**

Hard type value ONLY if offering a single % for the entire sub-category -->

10.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB 110W Hydradig	Jan-23	\$ 208,070.00	10.0%	\$ 187,263.00
				\$ -
				\$ -
				\$ -
				\$ -

17 **SWEEPERS:**

Hard type value if offering a single % for the entire category -->

N/A

A. AIRPORT/RUNWAY, WALK BEHIND

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

B. RIDING

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

C. PARKING LOT

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

D. SIDEWALK

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

E. STREET

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

18. **ASPHALT DISTRIBUTOR**

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

19. **BROOM**

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

20. **CHIP SPREADER**

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

21. CRACK ROUTER / SEALANTHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

22. DITCHERHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

23 CONVEYER: DRUM, SINGLE, DOUBLE, COMBI, STATICHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

24. EMULSION TANKHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

25. MELTER, MILLS, MIXERHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

26. OIL DISTRIBUTORHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

27. PATCH TRUCK, PATCHERSHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

28. ROAD WIDENERHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

29. ROLLERHard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

30. SCRAPER, SCREED

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

31. SPRAYER/WATER TRUCK/ WATER TANK

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

32. STABILIZER

Hard type value ONLY if offering a single % for the entire sub-category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Attachment I
COST PROPOSAL
Section 3 - Discount % Off Evaluation
Industrial Equipment

Category #

Offered Minimum
Discount % Off

1 AIR COMPRESSORS

Hard type value ONLY if offering a single % for the entire category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Category #

Offered Minimum
Discount % Off

2 BACK UP BATTERY PACKS

Hard type value ONLY if offering a single % for the entire category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Category #

Offered Minimum
Discount % Off

3 GENERATORS

Hard type value ONLY if offering a single % for the entire category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Category #

Offered Minimum
Discount % Off

4 FORKLIFTS

Hard type value ONLY if offering a single % for the entire category -->

20.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB - All Rough Terrain Forklift Models		Jan-23	20.0%	\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Category #

Offered Minimum
Discount % Off

5 **LIGHT TOWERS**

Hard type value **ONLY** if offering a single % for the entire category -->

N/A

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
				\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Category #

**Offered Minimum
Discount % Off**

6 **OTHER (IN SCOPE)**

Hard type value **ONLY** if offering a single % for the entire category -->

15.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB - All Teletruk Models	Jan-23		15.0%	\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -

Category #

**Offered Minimum
Discount % Off**

7 **OTHER (IN SCOPE)**

Hard type value **ONLY** if offering a single % for the entire category -->

30.0%

Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	List Price	Minimum Discount % Off	Extended Price
JCB - All Access (Scissor/Boom Lift) Models	Jan-23		30.0%	\$ -
				\$ -
				\$ -
				\$ -
[insert additional lines as necessary]				\$ -