



STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 5

CONTRACT #: AR2485

Starting Date: Unchanged

Expiration Date: Unchanged

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Insight Public Sector, Inc. (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

The attached updated Attachment C: Cost Schedule herein is amended to replace the current Attachment C: Cost Schedule in the Master Agreement.

Effective Date of Amendment: 10/18/2024

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE OF UTAH

DocuSigned by:

10/22/2024

Contractor's Signature

Date

DocuSigned by:

10/22/2024

Director, State of Utah Division of Purchasing

Date

Scott Friedlander

Contractor's Name (Print)

SVP IPS

Title (Print)

For Division of Purchasing Internal Use

Purchasing Agent	Phone #	E-mail Address	Contract #
Blake Theo Porter	801-957-7136	btporter@utah.gov	AR2485



Attachment C – Cost Schedule
Revised 10/18/2024

Solicitation Number CH16012
NASPO ValuePoint Cloud Solutions RFP

Cloud Solutions By Category. Specify **Discount Percent %** Offered for products in each category. Highest discount will apply for products referenced in detail listings for multiple categories. Provide a detailed product offering for each category.

Software as a Service

Microsoft (non-CSP)	Discount %: 10%
Microsoft (CSP)	Discount %: 2%
Amazon Web Services	Discount %: 1%
Additional Approved Cloud Providers	Discount %: 1%

Infrastructure as a Service

Microsoft (non-CSP)	Discount %: 10%
Microsoft (CSP)	Discount %: 2%
Amazon Web Services	Discount %: 1%
Additional Approved Cloud Providers	Discount %: 1%

Platform as a Services

Microsoft (non-CSP)	Discount %: 10%
Microsoft (CSP)	Discount %: 2%
Amazon Web Services	Discount %: 1%
Additional Approved Cloud Providers	Discount %: 1%

For SaaS, IaaS, and PaaS solutions, Insight is offering Participating States and Entities minimum discounts off list price for all approved cloud providers purchased through Insight on the NASPO ValuePoint Cloud Solutions contract. These discounts apply to all product categories and subcategories outlined in our product catalogs submitted as separate attachments. Additional discounts may be extended for specific opportunities.

Insight RFP Response
State of Utah
NASPO ValuePoint Cloud Solutions
Cost Proposal



Value Added Services

Insight-Provided	Discount %: 1%
Partner-Provided	Discount %: 1%

For Value Added Services, Insight is offering Participating States and Entities minimum discounts off Insight’s list price for all Insight-provided and partner-provided services purchased on the NASPO ValuePoint Cloud Solutions contract. Additional discounts may be extended for specific opportunities.

Additional Value Added Services:

Maintenance Services	Onsite Hourly Rate \$ <u>see rates below</u>
	Remote Hourly Rate \$ <u>see rates below</u>

Professional Services	
• Deployment Services	Onsite Hourly Rate \$ <u>see rates below</u> Remote Hourly Rate \$ <u>see rates below</u>
• Consulting/Advisory Services	Onsite Hourly Rate \$ <u>see rates below</u> Remote Hourly Rate \$ <u>see rates below</u>
• Architectural Design Services	Onsite Hourly Rate \$ <u>see rates below</u> Remote Hourly Rate \$ <u>see rates below</u>
• Statement of Work Services	Onsite Hourly Rate \$ <u>see rates below</u> Remote Hourly Rate \$ <u>see rates below</u>

Partner Services	Onsite Hourly Rate \$ <u>see rates below</u> Remote Hourly Rate \$ <u>see rates below</u>
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Training Deployment Services	Onsite Hourly Rate \$ <u>see rates below</u> Online Hourly Rate \$ <u>see rates below</u>
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Labor Category	Hourly Rate
Specialty Services	\$450.00
Sr. Mgr. Services	\$350.00
Mgr. Services	\$300.00
Sr. Architect	\$300.00
Architect II	\$275.00
Client Services Mgr.	\$275.00
Architect I	\$250.00

Insight RFP Response
 State of Utah
 NASPO ValuePoint Cloud Solutions
 Cost Proposal



Mgr. Programs	\$250.00
Consultant II	\$225.00
Principal Software Engineer	\$225.00
Sr. Business Architect	\$225.00
Sr. Consultant	\$225.00
Mgr. Programs	\$215.00
Sr. Software Engineer	\$190.00
Business Architect	\$185.00
Consultant I	\$185.00
Software Engineer	\$185.00
Sr. Business Analyst	\$185.00
Sr. Project Manager	\$185.00
Business Analyst II	\$150.00
Business Analyst I	\$150.00
Project Manager	\$150.00
Associate Consultant	\$145.00
Associate Software Engineer	\$145.00
Sr. Project Coordinator	\$95.00
Associate II	\$90.00
Project Coordinator	\$85.00
Associate I	\$75.00