

Exhibit D: Price Schedule

NASPO ValuePoint Computer Equipment (2023-2028)

CONTROL SET

Master Agreement: 23010
Contractor Name: Howard Technology Solutions

Awarded Bands:

 x Band 1: Personal Computing Devices (Windows)
 Band 2: Personal Computing Devices (Non-Windows)
 Band 3: Servers and Storage

Band	Category Code	Category Description	Discount off Baseline List
1	1B	Band 1 - Minimum Discount	7.0%
1	1B-1	Desktops	22.0%
1	1B-2	Laptops	22.0%
1	1B-3	Tablets	11.0%
1	1T	Band 1 - Third Party Product Minimum Discount	3.0%
1	1T-1	Non-Howard Desktops	3.0%
1	1T-2	Printers	4.0%
1	1T-3	Monitors	4.0%
1	1T-4	Projectors	5.0%
1	1T-5	Projector Screens	20.0%
1	1T-6	Mounting Hardware	5.0%
1	1T-7	General Purpose Software	3.0%
1	1T-8	Device Management Solutions	5.0%
1	1T-9	Mobile Presentation Carts	5.0%
1	1T-10	Interactive Classroom Solutions	8.0%
1	1T-11	Control Systems	20.0%
1	1T-12	Networking	5.0%
1	1T-13	Email Archiving	5.0%
1	1T-14	Video Conferencing	8.0%
1	1T-15	Digital Signage	5.0%
1	1T-16	Accessories (keyboards, mice, memory, hard drives, etc.)	3.0%
	S	Image Loading - custom imaging on Howard Desktops with customer supplied image	Free
	S	Image Consulting - for Howard Desktops	Free
	S	Asset Tagging - on Howard Desktops with customer supplied asset tags	Free
	S	Installation	Not to exceed \$250.00/hour
	S	General Consulting	Not to exceed \$250.00/hour
	S	Training	Not to exceed \$250.00/hour
	S	Staging/Deployment for Howard systems	Free

Exhibit D: Price Schedule**Discount Structure**

Master Agreement: 23010
Contractor Name: Howard Technology Solutions
Baseline Price List: Posted on Contractor's dedicated NASPO ValuePoint website

Band 1: Personal Computer Equipment (Windows OS)			
Band	Category Code	Category Description	Discount off Baseline List
1	1B	Band 1 - Minimum Discount	7.0%
1	1B-1	Desktops	22.0%
1	1B-2	Laptops	22.0%
1	1B-3	Tablets	11.0%
1	1T	Band 1 - Third Party Product Minimum Discount	3.0%
1	1T-1	Non-Howard Desktops	3.0%
1	1T-2	Printers	4.0%
1	1T-3	Monitors	4.0%
1	1T-4	Projectors	5.0%
1	1T-5	Projector Screens	20.0%
1	1T-6	Mounting Hardware	5.0%
1	1T-7	General Purpose Software	3.0%
1	1T-8	Device Management Solutions	5.0%
1	1T-9	Mobile Presentation Carts	5.0%
1	1T-10	Interactive Classroom Solutions	8.0%
1	1T-11	Control Systems	20.0%
1	1T-12	Networking	5.0%
1	1T-13	Email Archiving	5.0%
1	1T-14	Video Conferencing	8.0%
1	1T-15	Digital Signage	5.0%
1	1T-16	Accessories (keyboards, mice, memory, hard drives, etc.)	3.0%

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Volume-Based Discounts

Master Agreement:

23010

Contractor Name:

Howard Technology Solutions

All Awarded Bands

1. Per Transaction Multiple Unit Discount(s)

Contractor provides a contractual volume discount program as follows based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Purchasing Entity, or multiple entities conducting a cooperative purchase.

Howard Technology Solutions' innovative and flexible manufacturing system, its material requirement purchasing system, and its pre-engineered products systems are such that we can offer the same discount for per transaction multiple unit discounts as we do for our standard configurations.

2. Cumulative Discount(s)

Contractor provides a cumulative volume discount as follows based on dollars resulting from the cumulative purchases by all purchases made by Purchasing Entities for the duration of the Master Agreement.

Threshold	Additional Discount
\$0 - \$9,999,999.99	0.0%
\$10,000,000.00 - \$20,000,000.00	1.0%
\$20,000,000.01 - \$40,000,000.00	2.0%
more than \$40M	3.0%

3. Other Discount(s)

Additional discount(s) available.

none

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Services

Master Agreement: 23010

Contractor Name: Howard Technology Solutions

Each Purchasing Entity will determine if and how services will be offered in the Participating Addendum.

Travel for Services will be negotiated with each Participating Entity in the Participating Addendum.

All Awarded Bands		
Category Code	Description of Service	Pricing Structure
S	Image Loading - custom imaging on Howard Desktops with customer supplied image	Free
S	Image Consulting - for Howard Desktops	Free
S	Asset Tagging - on Howard Desktops with customer supplied asset tags	Free
S	Installation	Not to exceed \$250.00/hour
S	General Consulting	Not to exceed \$250.00/hour
S	Training	Not to exceed \$250.00/hour
S	Staging/Deployment for Howard systems	Free

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Lease Rates

Master Agreement: 23010

Contractor Name: Howard Technology Solutions

All Awarded Bands

Optional: Lease Rates

While Howard Technology Solutions is capable of providing leasing agreements to our customers, our leasing company will not release rates without a valid quote with quantity and unit cost. Howard will provide leasing rates to our customers on an as needed basis.

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Prompt Payment Discount

Master Agreement: 23010
Contractor Name: Howard Technology Solutions

All Awarded Bands

		in 30
		in 15, Net 30
		in 10, Net 30
X		Net 30
	Other (specify):	