



STATE OF MICHIGAN ENTERPRISE PROCUREMENT

Department of Technology, Management, and Budget

525 W. ALLEGAN ST., LANSING, MICHIGAN 48913
P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number **1**

to

Contract Number **MA240000000304**

CONTRACTOR	Henderson Products, Inc.
	1085 S. Third Street
	Manchester Iowa 52057
	Al Kane
	563-927-7147
	akane@hendersonproducts.com
	VS0162017

STATE	Program Manager	Erin Reincke	MDOT
		517-284-6443	
		ReinckeE@michigan.gov	
	Contract Administrator	Yvon Dufour	DTMB
		(517) 249-0455	
		dufoury@michigan.gov	

CONTRACT SUMMARY							
Purchase, and Parts and Maintenance & Repair for Truck Bodies, Seasonal Maintenance Equipment, & Upfitting Services							
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE				
March 1, 2024	February 28, 2027	2 - 12 Months	February 28, 2027				
PAYMENT TERMS		DELIVERY TIMEFRAME					
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING				
☐ P-Card ☐ Direct Voucher (PRC) ☐ Other			☒ Yes ☐ No				
MINIMUM DELIVERY REQUIREMENTS							
DESCRIPTION OF CHANGE NOTICE							
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE			
☐		☐					
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE					
\$500,000.00	\$0.00	\$500,000.00					
DESCRIPTION							
Effective 6/27/2024 brine making equipment is added to this contract, per revised Attachment C - Pricing. All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.							

FOR THE CONTRACTOR:

Henderson Products, Inc.

Company Name

Authorized Agent Signature

Authorized Agent (Print or Type)

Date

FOR THE STATE:

Signature

Name and Title

DTMB Central Procurement Services

Agency

Date

ATTACHMENT C - PRICING

ROADWAY EQUIPMENT			PRICING												
CATEGORY	EQUIPMENT	EQUIPMENT DETAILS	Equipment Cost				Installation		Delivery Cost		TOTAL COST	Warranty Duration	Warranty Notes	Description	
			Chassis	Body/part MSRP	% Discount	Discounted Cost	Cost	Hourly Rate	Point of Origin	Cost per mile				NOTES	
1 a)	Asphalt bodies	Live bottom body mounted to Truck	Smallest available	NA	\$76,020.00	12%	\$66,897.60	\$21,059.00	\$124.00	Iowa	\$2.00	\$87,956.60	1 year	Parts and Labor	QU# 180491
b)			Median size available	NA	\$85,003.00	12%	\$74,802.64	\$21,870.00	\$124.00	Iowa	\$2.00	\$96,672.64	1 year	Parts and Labor	QU# 180492
c)			Largest available	NA	\$98,929.00	12%	\$87,057.52	\$22,111.00	\$124.00	Iowa	\$2.00	\$109,168.52	1 year	Parts and Labor	QU# 180493
2 a)	Bodies - Dump and Service	5 yard Dump Body mounted to Truck	Steel dump body	NA	\$17,608.00	12%	\$15,495.04	\$12,140.00	\$124.00	Iowa	\$2.00	\$27,635.04	1 year	Parts and Labor	QU# 180494
b)			Aluminum dump body	NA	\$27,040.00	12%	\$23,795.20	\$10,324.00	\$124.00	Iowa	\$2.00	\$34,119.20	1 year	Parts and Labor	QU# 180495
c)			Stainless steel dump body	NA	\$31,942.00	12%	\$28,108.96	\$15,228.00	\$124.00	Iowa	\$2.00	\$43,336.96	1 year	Parts and Labor	QU# 180496
ROADWAY TURN-KEY TRUCKS				PRICING											
CATEGORY	EQUIPPED TRUCK	EQUIPMENT DETAILS	MAKE & MODEL	Equipment Cost				Installation		Delivery Cost		TOTAL COST	Warranty Duration	Warranty Notes	Description
				Chassis	Body/part MSRP	% Discount	Discounted Cost	Cost	Hourly Rate	Point of Origin	Cost per mile				NOTES
3 a)	Trucks - Bodies	Turn-key FORD Truck with mounted 5 yard Dump Body	Ford F-750	\$94,826.00	\$17,608.00	12%	\$15,495.04	\$21,941.00	\$124.00	Iowa	\$2.00	\$132,262.04	1 year	Parts and Labor	QU# 180545/ FORD F-750
b)		Turn-key FORD Truck with mounted 5 yard Dump Body	Ford F-750	\$94,826.00	\$27,170.00	12%	\$23,909.60	\$19,692.00	\$124.00	Iowa	\$2.00	\$138,427.60	1 year	Parts and Labor	QU# 180546/ FORD F-750
c)		Turn-key FREIGHTLINER Truck with mounted 10 yard Dump Body		\$111,261.00	\$39,111.00	12%	\$34,417.68	\$25,489.00	\$124.00	Iowa	\$2.00	\$171,167.68	1 year	Parts and Labor	Quote #180547
SNOW & ICE EQUIPMENT			PRICING												
CATEGORY	EQUIPMENT	Equipment Cost				Installation		Delivery Cost		TOTAL COST	Warranty Duration	Warranty Notes	Description		
		Chassis	Body/part MSRP	% Discount	Discounted Cost	Cost	Hourly Rate	Point of Origin	Cost per mile				NOTES		
4 a)	Airport Equipment	Liquid system mounted to truck	NA	\$17,580.00	12%	\$15,470.40	\$28,180.00	\$124.00	Iowa	\$2.00	\$43,650.40	1 year	Parts and Labor	QU# 180548	
b)			NA	\$20,867.00	12%	\$18,362.96	\$28,180.00	\$124.00	Iowa	\$2.00	\$46,542.96	1 year	Parts and Labor	QU# 180549	
c)			NA	\$24,838.00	12%	\$21,857.44	\$28,180.00	\$124.00	Iowa	\$2.00	\$50,037.44	1 year	Parts and Labor	QU# 180555	
5 a)	Pre-Wet Systems	Liquid de-icing system in dump body	NA	\$3,609.00	12%	\$3,175.92	\$723.00	\$124.00	Iowa	\$2.00	\$3,898.92	1 year	Parts and Labor	QU# 180575	
b)			NA	\$4,853.00	12%	\$4,270.64	\$723.00	\$124.00	Iowa	\$2.00	\$4,993.64	1 year	Parts and Labor	QU# 180576	
c)			NA	\$5,485.00	12%	\$4,826.80	\$723.00	\$124.00	Iowa	\$2.00	\$5,549.80	1 year	Parts and Labor	QU# 180578	
6 a)	Snow & Ice Control Equipment	9'-6", 2-way snow plow mounted to front of pickup truck	NA	\$9,904.00	34%	\$6,536.00	\$551.00	\$105.00	Knapheide Flint	\$0.97	\$7,087.00	2 year	Parts and Labor	Western 9' Steel Pro Plus	
b)		9'-6", 2-way snow plow mounted to front of pickup truck with removable mounts	NA	\$10,099.00	34%	\$6,665.00	\$604.00	\$105.00	Knapheide Flint	\$0.97	\$7,269.00	2 year	Parts and Labor	Western 9' Steel Pro Plus	
c)		9'-6", 4-way snow plow mounted to front of pickup truck with removable mounts	NA	\$12,800.00	28%	\$9,216.00	\$630.00	\$105.00	Knapheide Flint	\$0.97	\$9,846.00	2 year	Parts and Labor	Western 9'6" MPV Steel with	
7 a)	Snow & Ice Control Equipment (Municipal)	Liquid system mounted to truck	NA	\$17,580.00	12%	\$15,470.40	\$28,180.00	\$124.00	Iowa	\$2.00	\$43,650.40	1 year	Parts and Labor	QU# 180579	
b)			NA	\$20,867.00	12%	\$18,362.96	\$28,180.00	\$124.00	Iowa	\$2.00	\$46,542.96	1 year	Parts and Labor	QU# 180580	
c)			NA	\$24,838.00	12%	\$21,857.44	\$28,180.00	\$124.00	Iowa	\$2.00	\$50,037.44	1 year	Parts and Labor	QU# 180582	
8 a)	Snow Removal Equipment	12' straight front plow with right hand discharge, 7' side-wing plow and underbody blade, plus 5 yard dump body with slide in salt/sand spreader mounted to single axle truck.	NA	\$64,100.00	12%	\$56,408.00	\$59,642.00	\$124.00	Iowa	\$2.00	\$116,050.00	1 year	Parts and Labor	QU# 180583	

b)		12' straight front plow with right hand discharge, 7' side-wing plow and underbody blade, plus 5 yard dump body with slide in salt/sand spreader mounted to single axle truck.	NA	\$99,141.00	12%	\$87,244.08	\$63,381.00	\$124.00	Iowa	\$2.00	\$150,625.08	1 year	Parts and Labor	QU# 180584
c)		12' straight front plow with right hand discharge, left & right 9' side-wings and underbody blade, plus 10 yard dump body with slide in salt/sand spreader mounted to double axle truck.	NA	\$145,385.00	12%	\$127,938.60	\$73,619.00	\$124.00	Iowa	\$2.00	\$201,557.60	1 year	Parts and Labor	QU# 180585
9 a)	Spreaders - Deicing	Slide-in salt/sand spreader for 3 yard municipal dump body	NA	\$14,600.00	30%	\$10,220.00		\$105.00	Knapheide Flint	\$0.97	\$10,220.00	2 year	Parts and Labor	Western Maruder stainless steel 3 yard spreader
b)		Slide-in salt/sand spreader for 5 yard municipal dump body	NA	\$21,496.00	12%	\$18,916.48		\$124.00	Iowa	\$2.00	\$18,916.48	1 year	Parts and Labor	QU# 180609
c)		Slide-in salt/sand spreader for 10 yard municipal dump body	NA	\$39,101.00	12%	\$34,408.88		\$124.00	Iowa	\$2.00	\$34,408.88	1 year	Parts and Labor	QU# 180610
10 a)		Brine making equipment	NA	\$36,612.00	12%	\$32,218.56	NA	\$124.00	Iowa	\$2.00	\$32,218.56	1 year	Parts and Labor	QU# 183314
b)	Miscellaneous	Brine making equipment	NA	\$70,873.00	12%	\$62,368.24	NA	\$124.00	Iowa	\$2.00	\$62,368.24	1 year	Parts and Labor	QU# 183313
SNOW & ICE TURN-KEY TRUCKS				PRICING										
CATEGORY		EQUIPPED TRUCK & EQUIPMENT DETAILS	Equipment Cost				Installation		Delivery Cost		TOTAL COST	Warranty Duration	Warranty Notes	Description
			Chassis	Body/part MSRP	% Discount	Discounted Cost	Cost	Hourly Rate	Point of Origin	Cost per mile				NOTES
11 a)	Trucks - Municipal Snowplow /deicing	Turn-key FREIGHTLINER Truck with 12' straight front plow with right hand discharge, 7' side-wing plow and underbody blade, plus 5 yard dump body with slide in salt/sand spreader mounted to single axle truck.	\$116,069.00	\$64,100.00	12%	\$56,408.00	\$59,473.00	\$124.00	Iowa	\$2.00	\$231,950.00	1 year	Parts and Labor	QU#180611
b)		Turn-key WESTERN STAR Truck with 12' straight front plow with right hand discharge, 7' side-wing plow and underbody blade, plus 5 yard dump body with slide in salt/sand spreader mounted to single axle truck.	\$122,492.00	\$99,141.00	12%	\$87,244.08	\$63,445.00	\$124.00	Iowa	\$2.00	\$273,181.08	1 year	Parts and Labor	QU# 180612
c)		Turn-key WESTERN STAR Truck with 12' straight front plow with right hand discharge, left & right 9' side-wings and underbody blade, plus 10 yard dump body with slide in salt/sand spreader mounted to double axle truck.	\$153,334.00	\$145,385.00	12%	\$127,938.80	\$75,933.00	\$124.00	Iowa	\$2.00	\$357,205.80	1 year	Parts and Labor	QU# 180613